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COOK COUNTY HEALTH (CCH)

REQUEST FOR PROPOSAL: RFP# H22-0037

TITLE: Physician Recruitment Services

GENERAL DESCRIPTION: CCH seeks physician recruiting firms to source qualified and interested candidates for various physician positions including some deemed “difficult to fill” positions.

DATE ISSUED: July 12, 2022

VENDOR QUESTIONS DUE DATE: July 19, 2022, by 2:00 P.M. CT.

PRE-PROPOSAL CONFERENCE / FIELD INSPECTION: None

RESPONSE/ PROPOSAL DUE DATE: August 10, 2022, by 2:00 P.M. CT.

Responses to this RFP shall be delivered after 8:00 AM (CT) but no later than 2:00 P.M. (CT) to:

Cook County Health C/O John H. Stroger, Jr. Hospital
1969 West Ogden Ave., Lower-Level Room # 250A
Chicago, IL 60612
Attention: Supply Chain Management Department

Delivery of RFP must include the RFP Acknowledgement Form included at the end of this document.

All questions regarding this RFP should be directed to purchasing@cookcountyhhs.org

The RFP and related Addenda will be posted at the <http://www.cookcountyhealth.org> website under the “Doing Business with Cook County Health” tab.

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List of Attachments

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1. Hospital System Background

Cook County Health (CCH) provides a wide range of health care services without regard to a patient's ability to pay. The System operates the John H. Stroger, Jr. Hospital of Cook County, a tertiary, acute care hospital and Provident Hospital of Cook County, a community acute care hospital. The System also operates a network of community health centers offering primary and specialty care and diagnostic services; the Cook County Department of Public Health ("CCDPH"), the certified local public health department serving most of suburban Cook County; Cermak Health Services of Cook County, serving the Cook County Jail and the Juvenile Temporary Detention Center; and the Ruth M. Rothstein CORE Center, a comprehensive care center for care of HIV and other infectious diseases. CCH also operates CountyCare, the largest Medicaid managed care plan in Cook County as well as a new Medicare product, MoreCare, a partnership with external parties. CCH has continued growth plans for its insurance products.

2. Purpose

The purpose of this RFP is to select a recruiting firm capable of assisting CCH in the hiring of various open staff Physician positions.

A. Term of Services

The term of services shall be for thirty-six (36) months, with option to extend the term for two additional one (1) year terms if project deliverables are met. The award agreement may be terminated by CCH for convenience following thirty (30) calendar days' prior written notice of termination.

B. Basis of Award

The basis of award shall be to a single or multiple Proposers based on the highest rated Proposal(s) offering the best value to CCH meeting the specifications, terms, and conditions in accordance with the evaluation criteria set forth in this RFP.

3. Schedule

CCH anticipates the following schedule.

Activity	Estimated Date
RFP posted to the website	07/12/2022
Proposer Inquiry Deadline	07/19/2022 by 2 pm CT
CCH response to Vendor Questions-Tentative	Week of 07/25/2022
Proposal Due Date	08/10/2022 by 2:00 pm CT

4. Scope of Services

Cook County Health (CCH) seeks proposals from qualified firms to provide Physician Recruitment Services and assist CCH in conducting searches and sourcing of between 20 and 140 Physicians candidates.

The Selected Vendor(s) will work with CCH's Human Resources Department and the Chief Medical Officer to source qualified/interested candidates for physician positions for assigned requisitions,

including but not limited to positions deemed “difficult to fill.” The Selected Vendor(s) will work to recruit candidates for consideration (estimated to be 3-4 candidates for each position), develop an evaluation matrix for the interview team, and provide education, employment verifications and reference checks for all candidates under consideration.

Three to four reference checks will be conducted on the finalist candidate contingent upon the extension of an offer. Current employment management will not be contacted until a contingent offer is received or the candidate gives permission.

4.1 Service Requirements

The Vendor shall provide Physician Placement Services for staff physicians in various Specialties. Please see the Attachment A, Staff Physician Positions Table. It is expected that by Mid-Fall 2022 the first in a pool of twenty (20) candidates shall be submitted to CCH for consideration.

1. The Vendor shall provide all services necessary to recruit and provide qualified candidates for the staff physician positions for the duration of the contract period. The Vendor shall be required to perform the following recruitment related services:
 - a. Develop a solid understanding of the job responsibilities and requirements for the staff physician positions as they relate to the CCH healthcare environment and community.
 - b. Customize and conduct an effective recruiting campaign to attract qualified candidates who will succeed in CCH.
 - c. Perform preliminary screening of candidates to ensure they have met the specified qualifications and requirements before referring them to CCH.
 - d. Conduct full background search, investigation, and references on candidates selected for interviews.
 - e. Manage and facilitate the recruitment and selection process.
 - f. Arrange a complete travel and accommodation itinerary for candidates selected for on-site visits and interviews.
 - g. Notify and ensure that the appointed candidates selected will remain in the position for one (1) year.

Essential Duties and Responsibilities of Physician

- Diagnoses and treat all patients presenting in both outpatient and inpatient settings while maintaining expected medical standards.
 - Makes recommendations to ensure that all programs have adjust medical input prior to their utilization.
 - Advises management on performance deficiencies of medical auxiliary personnel
 - Evaluate patients in a timely and courteous manner.
 - Hospitalized patients with serious conditions necessitating in-patient care.
2. The Vendor must possess a comprehensive recruitment process from candidate identification through final appointment including:
 - a. Timelines for candidate identification through final appointment (for all providers)
 - b. Typical tenure for candidates placed by respondents

This engagement will include the following phases:

Phase 1: Planning and Research. The Vendor will meet with the Chief Medical Officer (CMO) and the Chief Human Resources Officer (CHRO) to review the positions for recruitment to understand the job description and the information CCH has related to why the position has been difficult to fill. In addition, the CHRO will outline the relevant parameters of the employment plan that need to be adhered to during the search.

- **Deliverable:** Document the summary of the feedback on each of the positions and a specific plan of approach for each of the candidates.

Phase 2: Source, Recruit, Screen & Evaluate. As the candidate pool begins to take shape, the Vendor will give detailed scheduled biweekly search update reports on the status of each search for candidates.

- **Deliverable:** Candidate progression and ongoing information exchange.

Phase 3: Present Candidates: Each candidate will be fully vetted and evaluated in advance of interviews with CCH. Additionally, the Vendor will aid in prepare packets on each candidate to be interviewed.

- **Deliverable:** A formal presentation of the candidates that will aid CCH in moving quickly to identify potential candidates for interviews. Once the final candidates are selected, the Vendor will assist in determining the process and coordination for interviews.

Phase 4: Mediate the Offer & Close Engagement.

- **Deliverable:** Conduct reference checks upon notice of a formal offer with a one-page reference summary report. Deliver and serve as a mediator for closure.

4.2 Minimum Qualifications

To be considered for award, Vendor must:

- Be in the business of providing physician search and recruitment services for a minimum of three (3) years;
- Demonstrate depth, breadth and a recognized history of expertise providing physician search and recruitment services to hospitals, health systems, and universities for physician positions;
- Demonstrate depth and breadth in the field of health and hospital systems; and
- Demonstrate experience developing physician profiles in collaboration with the hospital community.

4.3 Fee Structure, Schedule, Payment Terms:

The Vendor shall be compensated on a contingent basis and will be paid to the Vendor after an offer has been accepted. The Vendor will propose a percentage contingency fee and professional fees.

In addition to professional fees paid in this manner, the Vendor may propose expense reimbursements related to the search. These include direct out-of-pocket expenses incurred on CCH's behalf, as well as administrative and support expenses. The Vendor shall bill CCH monthly for these expenses.

Reimbursable Expenses

Any and all appropriate expenses related to the services described herein shall be processed for reimbursement for up to the maximum Cook County Health allowable reimbursement rates available at: <https://www.cookcountyil.gov/sites/g/files/ymwepo161/files/service/travel-and-business-expenses-policy-and-procedures-final-june-2017.pdf>. Any and all claims for reimbursement shall be accompanied by the original receipted documentation whenever possible. Airfare shall be reimbursed at the business rate class with advance bookings. Other reasonable travel expenses can be defined as vehicle rental, cab fare, parking, tolls, etc. that qualify for reimbursement. Other reimbursable expenses included, but not limited to, will be advertising, research, mailing, faxing, copying, interview meetings, telephone charges, overnight services, employment, and education verification services, etc.

If a person recommended by the Vendor and hired by CCH and vacates their employment with CCH for any reason (i.e., termination, resigns), except death or disability, within one (1) year after the start of his or her employment with Cook County Health, the Vendor will attempt to recruit another candidate at no charge except for out of pocket and administrative expenses connected.

5. Required Submission Content

This RFP provides potential Proposers with sufficient information to enable a proposer to prepare and submit proposals. CCH is supplying a base of information to ensure uniformity of responses. It must be noted, however, that the guidelines should not be considered so rigid as to stifle the creativity of any Proposer responding.

This RFP also contains the instructions governing the submittal of a Proposal and the materials to be included therein, which must be met to be eligible for consideration. All Proposals must be complete as to the information requested in this RFP in order to be considered responsive and eligible for award. Proposers providing insufficient details will be deemed non-responsive. CCH expects all responses to reflect exceptional quality, reasonable cost and overall outstanding service.

Any page of a proposal that proposer asserts to contain confidential proprietary information such as trade secrets or proprietary financial information shall be clearly marked "CONFIDENTIAL PROPRIETARY INFORMATION" at the top of the page. Additionally, the specific portions of the page that are asserted to contain confidential proprietary information must be noted as such. However, note that ONLY pages that are legitimately confidential should be marked Confidential. CCH will return proposals that mark all pages Confidential or are copyrighted. All proposals submitted to CCH are the property of CCH.

Further, the Proposer is hereby warned that any part of its proposal or any other material marked as confidential, proprietary, or trade secret, can only be protected to the extent permitted by Illinois Statute.

Proposals shall not contain claims or statements to which the Proposer is not prepared to commit contractually. The information contained in the proposal shall be organized as described in this section.

5.1 Executive Summary/Cover Letter

Please limit this to one page. The cover letter shall indicate the proposer’s commitment to provide the services proposed at the price and schedule. Do not forget to sign your cover letter. The cover letter shall be signed by an authorized representative of the proposer.

5.2 Response to Scope of Services

Please insert your response to the Scope of Services, Sections 4, in this section.

- a. Describe the understanding of the Scope of Services to be accomplished and describe the proposed approach to providing the required services. Explain how the project will be organized and the steps anticipated.
- b. Clearly state your ability to meet or exceed the requested services, specifically to describe the following
 - i. Service Functions.
 - a. Describe the recruitment process from candidate identification through final appointment, including:
 - Timelines for candidate identification through final appointment
 - Typical tenure for candidates placed by Proposers
 - b. Describe in detail how your proposed solution will meet the needs of CCH as outlined in the Scope of Services. Include the proposed processes for the phased engagement outlined. In addition, include software proposed for CCH use and any associated licensing and maintenance agreements.
 - ii. Reporting. Provide information regarding reporting capabilities of the proposed solution. Please provide samples of reports that can be generated.
 - iii. Implementation/Training. Outline a start-up plan to include a timeline of events to occur from the “kick-off” meeting to full go-live implementation.

5.3 Qualifications and Key Personnel Experience

- a. Describe the Proposer’s background and experience in the field Physician Recruitment Services. Include a brief statement of the Proposer’s professional competence, technical capabilities and qualifications. In particular, describe such services provided to healthcare systems of a similar size and scope of services.
- b. Indicate who the project manager will be and those key individuals with a role in the project and include the following:
 - i. Project team organization chart.
 - ii. Provide a table with the following information:

Proposed project resources	Roles	High level skills (project alignment)	Proposed work location for each resource (onsite / offsite)	Time commitment to the project

- For each key individual involved, emphasize their role on the proposed project, their corporate affiliation, and include a resume detailing related experience in working

with similar contracts and healthcare systems. Include their educational background and experience as directly related to their assigned duties under the proposed contract.

The Chief Procurement Officer reserves the right to reject any key personnel proposed if it is determined not to be in CCH' best interest. The evaluation of proposals includes the qualifications of the personnel proposed; therefore, proposers must name key personnel as part of their response. Key Personnel must not be replaced during the project without the approval of the Chief Procurement Officer.

5.4 Proposer's Profile and Track Record

Proposer must include a ***description*** of the organization's track record as follows:

Company Profile (Prime only)

a. Legal Name
b. Assumed Names if any
c. Address, City, State, Zip Code
d. Legal Structure (e.g., sole proprietor, partnership, corporation, joint venture)
e. If a subsidiary, provide the same RFP about the Parent Company as required in this table format.
f. Date and State where formed.
g. Proposer's principals/officers including President, Chairman, Vice Presidents, Secretary, Chief Operating Officer, Chief Financial Officer, and related contact RFP.
h. Point of contact for this RFP including contact information (Phone and Email)
i. Proposer Business background with Mission Statement and description of current operations
j. Number of employees
k. Number of years in business
l. Total number of years providing the proposed services
m. Is Proposer a licensed business to perform the work in scope? If so, please specify relevant certifications.
n. Proposer's Federal Employee Identification Number (or Social Security Number, if a sole proprietorship)
o. Is proposer authorized to conduct business in Illinois? Provide Registration Number issued by the Illinois Secretary of State, a copy of the Certificate of Good Standing, and include Cook County Assumed Business Name Certificate, if applicable.

5.5 MBE/WBE Participation

The Proposer may be comprised of one or more firms as to assure the overall success of the project. The proposer must present a team chart that clearly identifies each team member and specify their role in the project (this should be more detailed than the information provided in the executive summary). For each subcontractor, provide the name of the firm(s), brief company background, level of participation, MBE or WBE if applicable, the type of services each resource, from each firm, will provide. For each MBE/WBE certified firm proposed, provide the appropriate information in the **Economic Disclosure Statement Forms** (in a separate envelop).

- A. It is the policy of the County of Cook to prevent discrimination in the award of or participation in County Contracts and to eliminate arbitrary barriers for participation in such Contracts by local businesses certified as a Minority Business Enterprise (MBE) and Women-owned Business Enterprise (WBE) as both prime and sub-contractors. In furtherance of this policy, the Cook County Board of Commissioners has adopted a Minority- and Women-owned Business Enterprise Ordinance (the "Ordinance") which establishes annual goals for MBE and WBE participation as outlined below:

Contract Type	Goals	
	MBE	WBE
Goods and Services	25%	10%
Construction	24%	10%
Professional Services	35% Overall	

- B. **The County may set contract-specific goals, based on the availability of MBEs and WBEs that are certified to provide commodities or services specified in this solicitation document. The MBE/WBE participation goals for each Contract are stated in the Special Conditions.** A Bid, Quotation, or Proposal shall be rejected if the County determines that it fails to comply with this General Condition in any way, including but not limited to: (i) failing to state an enforceable commitment to achieve for this contract the identified MBE/WBE Contract goals; or (ii) failing to include a Petition for Reduction/Waiver, which states that the goals for MBE/WBE participation are not attainable despite the Bidder or Proposer Good Faith Efforts, and explains why. If a Bid, Quotation, or Proposal is rejected, then a new Bid, Quotation, or Proposal may be solicited if the public interest is served thereby.

Consistent with Cook County, Illinois Code of Ordinances (Article IV, Division 8, and Section 34-267), and CCH has established a goal that MBE/WBE firms retained as subcontractors receive a minimum 35% MBE/WBE of this procurement. **The Office of Contract Compliance has determined that the participation for this specific contract is 35% MWBE participation.**

The Proposer shall make good faith efforts to utilize MBE/WBE certified firms as subcontractors. In the event that the Proposer does not meet the MBE/WBE participation goal stated by CCH for this procurement, the proposer must nonetheless demonstrate that it undertook good faith efforts to satisfy the participation goal. Evidence of such efforts may include, but shall not be limited to, documentation demonstrating that the proposer made attempts to identify, contact, and solicit viable MBE/WBE firms for the services required, that certain MBE/WBE firms did not respond or declined to submit proposals for the work, or any other documentation that helps demonstrate good faith efforts. Failure by the proposer to provide the required documentation or otherwise demonstrate good faith efforts will be taken into consideration by CCH in its evaluation of the proposer's responsibility and responsiveness.

5.6 Cost Proposal

Proposers must submit pricing RFP in a separate sealed envelope clearly marked with the RFP number and the label "Pricing RFP." Proposers are required to submit one (1) paper copy (original) and one (1) electronic copy **emailed** to the email addresses specified on the cover page).

The pricing information must include any supplemental options or schedules offered by the proposer. All pricing must **include all assumptions** to facilitate Analysis. Proposers should include elements or references to the pricing RFP **only in this section and separate the pricing RFP according to the Instructions above.**

Proposers Pricing Submission should include information outlined in Section 4.3, Fee Structure, Schedule, Payment Terms:

CCH makes no guarantee that the services or products identified in this RFP will be required. The proposer must provide sufficient pricing details to permit CCH to understand the basis for the RFP.

CCH is neither obligated to purchase the full quantities proposed by the proposer, nor to enter into an agreement with any one proposer.

5.7 Financial Status

- A. Provide the audited summary financial statements for the last two fiscal years. State whether the proposer or its parent company has ever filed for bankruptcy or any form of Reorganization under the Bankruptcy Code, and, if so, the date and case number of the filing.
- B. State whether the proposer or its parent company has ever received any sanctions or is currently under investigation by any regulatory or governmental body.

5.8 Conflict of Interest

Provide information regarding any real or potential conflict of interest. Failure to address any potential conflict of interest upfront may be cause for rejection of the RFP.

If no conflicts of interest are identified, simply state “[Company X] has no conflict of interest.”

5.9 Contract

Sample Contract General Terms and Conditions are available in [Attachment B, CCH Sample Master Service Agreement](#). Execution of the Contract is not required at the time the qualifications are submitted. However, if the proposer disagrees with any Contract provisions, or is proposing alternate language, it shall include the language for consideration by submitting the proposed redlines on the sample Contract General Terms and Conditions document. CCH will not consider any exceptions or proposed alternate language to the Contract General Terms and Conditions if the proposer does not include these objections or alternate language with the proposal. CCH shall not be deemed to have accepted any requested exceptions by electing to engage a Proposer in negotiations of a possible Contract.

5.10 Legal Actions

Provide a list of any pending litigation in which the proposer may experience significant financial settlement and include a brief description of the reason for legal action.

If no Legal actions are identified, simply state “[Company X] has no pending legal actions in which our firm will experience any significant impact to this Contract.”

History of Legal Actions for the last 36 months:

Action	Date

5.11 Confidentiality of Information

The Selected proposer may have access to confidential information, including Protected Health Information (PHI) to perform the functions, activities, or services for, or on behalf of, CCH as specified in this RFP. The Proposer must acknowledge that if awarded there is a high likelihood that the selected proposer may have access to PHI, in paper or electronic form, and thus, it shall sign a Business Associate Agreement with CCH. As a Business Associate, the selected proposer will agree to comply with all federal and state confidentiality and security laws and regulations, including HIPAA, HITECH, the Medicaid Confidentiality Regulations, as defined herein, and all other applicable rules and regulations. The proposer must commit to require all staff, including drivers, Attendants, and other personnel, and Subcontractors to complete HIPAA training upon hire, and no less frequently than annually thereafter. CCH reserves the right to review and accept the training program prior to implementation, or require the selected proposer to use HIPAA materials or training sessions supplied by CCH.

5.12 Economic Disclosure Statement

Execute and submit the Economic Disclosure Statement (“EDS”). The EDS form can be found at <https://cookcountyhealth.org/about/doing-business-with-cook-county-health/>. The EDS must be submitted with the pricing proposal in a separate envelope.

5.13 Addenda

Since all Addenda become a part of the proposal, all Addenda must be signed by an authorized proposer representative and returned with the proposal. Failure to sign and return any and all Addenda acknowledgements shall be grounds for rejection of the proposal. Addenda issued prior to the proposal due date shall be made available via Cook County Health website: <http://www.cookcountyhealth.org/about-Cook County Health/doing-business-with-Cook County Health/>

6. Evaluation and Selection Process

An Evaluation Committee comprised of the CCH and County personnel will evaluate all responsive Proposals in accordance with the selection process detailed below.

6.1 Submittal Assessment

The Evaluation Committee will review all Submittals to ascertain that they are responsive to all submission requirements.

6.1.1 Submittal Evaluation

The RFP provides requirements and data, which will be used as a basis for a written presentation of qualifications of the firm(s) and proposed staff, project approach, systems and methodologies for delivery of the Project. CCH will evaluate the Proposals to establish a list of qualified Proposer for Shortlist.

6.1.2. Shortlist Proposer Presentation

The Evaluation Committee, at its option, may invite one or more proposers to make presentations and/or demonstrations. The Evaluation Committee may request that all or a shortlisted group of proposers engage in proactive pricing feedback, submit clarifications, schedule a site visit of their premises (as appropriate), provide additional references, respond to questions, or consider alternative approaches.

6.2 Right to Inspect

CCH reserves the right to inspect and investigate thoroughly the establishment, facilities, equipment, business reputation, and other qualification of the proposer and any proposed subcontractors and to reject any RFP regardless of price if it shall be administratively determined that in CCH's sole discretion the proposer is deficient in any of the essentials necessary to assure acceptable standards of performance. CCH reserves the right to continue this inspection procedure throughout the life of the Contract that may arise from this RFP.

6.3 Consideration for Contract

Any proposed contract including all negotiations shall be subject to review and approval of CCH management, CCH Legal and CCH's Board of System Board. Proposed Contracts are also subject to review by the Cook County Office of Contract Compliance.

Following finalization of Contract documents to the satisfaction of CCH executive management, CCH shall secure appropriate reviews and may approve the proposed Contract for execution in its sole discretion. The identity of the successful proposer shall be posted on the website.

7. General Evaluation Criteria

7.1 Responsiveness of Submittal

The Proposal(s) will be reviewed for compliance with and adherence to all submittal requirements requested in this RFP. Proposal(s) which are incomplete and missing key components necessary to fully evaluate the RFP may, at the discretion of the Chief Procurement Officer or designee, be rejected from further consideration due to "Non-Responsiveness" and rated Non-Responsive.

Proposer must be compliant with all the submission requirements of the RFP. The evaluation committee will evaluate all responsive Proposal in accordance with the evaluation criteria detailed below.

7.1.1 Criteria Submittal

Proposals will be reviewed and selected based on qualifications of the Proposer to successfully perform the Services for the County throughout the course of the contract as evidenced by the following criteria:

- A. Ability to achieve the CCH's business goals, objectives, and Scope of Work described in this RFP, by providing a succinct and feasible description of the proposed implementation approach.
- B. Qualifications and experience of the proposer to successfully perform and provide the services described in this RFP, as evidenced by the successful provision of similar services in similar environments and in compliance with all applicable laws.
- C. Relevant Experience

D. Reasonableness of Overall Price

Price will be evaluated separately for overall reasonableness and competitiveness.

In addition, the Evaluation Committee may review and consider the information and evidence Proposer's responsiveness to the following categories:

1. MWBE Utilization Plan (EDS forms);
2. Financial Status;
3. Conflict Interest;
4. Insurance Requirements;
5. Contract Terms and Conditions (objections and/or suggested alternate language);
6. Legal Actions;
7. Addenda acknowledgement (See Addenda Section)

8. Instructions to Respondents

These instructions to proposers contain important RFP and should be reviewed carefully prior to submitting the Required RFP Content. Failure to adhere to the procedures set forth in these instructions, failure to provide positive acknowledgement that the proposers will provide all services and products or failure to provide acceptable alternatives to the specified requirements may lead to disqualification of the submitted RFP.

8.1 Questions and Inquiries

Questions regarding this RFP will be submitted in writing to the contact(s) email listed on the cover page of this RFP no later than the date stated in the [Schedule](#).

Question must be submitted in the following format, **in MS Excel**, and the subject of the email should reference the RFP#, Title and Proposer's Name.

ID	Vendor Name	RFP Section	Question
1.			
2.			
3.			

Should any proposer have questions concerning conditions and specifications, or find discrepancies in or omissions in the specifications, or be in doubt as to their meaning, they should notify the Supply Chain Management Office via the email provided on the cover sheet no later than the date stated on the [Schedule](#) and obtain clarification prior to submitting a RFP. Such inquiries must reference the RFP due date and CCH RFP number.

8.2 Pre-Proposal Conference (if Applicable)

CCH will hold a Pre-Proposal conference call on the date, time, and location indicated on the cover page. Representatives of CCH will be present to answer any questions regarding the goods or services requested or RFP procedures. If a mandatory Pre-Proposal conference is required, the proposer must sign the Pre-Proposal conference or site inspection sheet and include a copy of this sign-in sheet in the response to the RFP.

8.3 Number of Copies

Proposers are required to submit one (1) original hard copy, and one (1) electronic copy (emailed to the email addressed on the cover page) and no later than the time and date indicated in the RFP.

NOTE: One (1) paper copy of the pricing proposal and one (1) EDS copy must be submitted separate from the rest of the response.

Each submission must then be separated as follows:

1. One (1) technical hard copy - the original - excluding Pricing and EDS forms;
2. One (1) Pricing and EDS hard copies in a separate envelope;
3. One (1) complete electronic response package (including excel pricing file and EDS) emailed to the email addresses on the cover page. The technical response must be a single electronic file (do not submit a file per RFP section). The email must clearly indicate the RFP Number and Title.

Please see the Proposal Receipt Acknowledgement form at the end of this file for the form required at delivery time.

8.4 Format

Hardcopies of the RFPs should be submitted in a separate envelope (or electronic file) except pricing which may be submitted in a separate envelop. Material should be organized following the order of the Required RFP Content Section separated by labeled tabs. Expensive paper and bindings are discouraged since no materials will be returned. Numbered titles and pages are required.

CCH reserves the right to waive minor variances.

8.5 Time for submission

RFP shall be submitted no later than the date and time indicated on the cover page of this RFP. Late submittals will not be considered.

8.6 Packaging and Labeling

The outside wrapping/envelope shall clearly indicate the RFP title, proposer's Name, proposers address, and point of contact RFP. The Price RFP and EDS shall be submitted in a separate sealed envelope. The envelope shall clearly identify the content as "Price RFP". All other submission requirements shall be included with the Technical RFP.

8.7 Timely delivery of RFP

The RFP(s) must be either delivered by hand or sent to CCH through U.S. Mail or other available courier services to the address shown on the cover sheet of this RFP. Include the RFP number on any package delivered or sent to CCH and on any correspondence related to the RFP. If using an express delivery service, the package must be delivered to the designated building and drop box. Packages delivered by express mail services to other locations might not be re-delivered in time to be considered. CCH assumes no responsibility for any RFP not so received.

8.8 Availability of Documents

CCH publishes competitive bid, RFP, and other procurement notices, as well as award RFP, at www.CookCountyheath.org under the “Doing Business with CCH” tab. Proposers intending to respond to any posted solicitation are encouraged to visit the web site above to ensure that they have received a complete and current set of documents.

8.9 Alteration/Modification of Original Documents

The proposer certifies that no alterations or modifications have been made to the original content of this Bid/RFP or other procurement documents (either text or graphics and whether transmitted electronically or hard copy in preparing this RFP). Any alternates or exceptions (whether to products, services, terms, conditions, or other procurement document subject matter) are apparent and clearly noted in the offered RFP. Proposer understands that failure to comply with this requirement may result in the RFP being disqualified and, if determined to be a deliberate attempt to misrepresent the RFP, may be considered as sufficient basis to suspend or debar the submitting party from consideration from future competitive procurement opportunities.

8.10 Cost of Proposer Response

All costs and expenses in responding to this RFP shall be borne solely by the proposer regardless of whether the proposer’s RFP is eliminated or whether CCH selects to cancel the RFP or declines to pursue a Contract for any reason. The cost of attending any presentation or demonstration is solely the proposer’s responsibility.

8.11 Proposer’s Responsibility for Services Proposed

The proposer must thoroughly examine and read the entire RFP document. Failure of proposers fully to acquaint themselves with existing conditions or the amount of work involved will not be a basis for requesting extra compensation after the award of a Contract.

8.12 RFP Interpretation

Interpretation of the wording of this document shall be the responsibility of CCH and that interpretation shall be final.

8.13 Specifications and Special Conditions

The specifications in this document provide sufficient RFP for proposers to devise a plan and provide pricing. Minor variations from those specifications will be considered as long as proposers identify any instance in which their services specifications differ from those set forth in the RFP documents.

8.14 Errors and Omissions

The proposer is expected to comply with the true intent of this RFP taken as a whole and shall not avail itself of any errors or omission to the detriment of the services or CCH. Should the proposer suspect any error, omission, or discrepancy in the specifications or instructions, the proposer shall immediately notify CCH in writing, and CCH will issue written corrections or clarifications. The proposer is responsible for the contents of its RFP and for satisfying the requirements set forth in the RFP. Proposer will not be allowed to benefit from errors in the document that could have been reasonably discovered by the proposer in the process of putting the RFP together.

8.15 Proposal Material

The material submitted in response to the RFP becomes the property of CCH upon delivery to the Supply Chain Management Office and may become part of a Contract.

8.16 Confidentiality and Response Cost and Ownership

All information submitted in response to this RFP shall be confidential until CCH has executed a Contract with the successful proposer or has terminated the RFP process and determined that it will not reissue the RFP. Any page of a Proposal that Proposer asserts to contain confidential proprietary information such as trade secrets or proprietary financial information shall be clearly marked “CONFIDENTIAL PROPRIETARY INFORMATION” at the top of the page. Additionally, the specific portions of a page that are asserted to contain confidential proprietary information must be noted as such. However, note that ONLY pages or specific information that are/is legitimately confidential should be marked confidential and proprietary. **CCH will return proposals that mark all pages Confidential or are copyrighted. All proposals submitted to CCH are the property of CCH.**

Further, the Proposer is on notice that any part of its Proposal or any other material marked as confidential, proprietary, or trade secret, can only be protected to the extent permitted by Illinois law, including but not limited to the Illinois Freedom of Information Act [5 ILCS 140 *et seq.*].

8.17 Awards

CCH may, at its discretion evaluate all responsive proposals. CCH reserves the right to make the award on an all or partial basis or split the award to multiple proposers based on the highest rated Proposer and best value to CCH meeting the specifications, terms and conditions in accordance with the evaluation criteria set for in this RFP. If a split award impacts the outcome of the project, it must be so stated in the proposal.

8.18 CCH Rights

CCH reserves the right to reject any and all offers, to waive any informality in the offers and, unless otherwise specified by the proposer, to accept any item in the offer. CCH also reserves the right to accept or reject all or part of your RFP, in any combination that is in the best interest of CCH.

8.19 Cancellation of RFP; Requests for New or Updated Information

CCH, in its sole discretion, may cancel the RFP at any time and may elect to reissue the RFP later. CCH may also issue an Addendum modifying the RFP and may request supplemental RFP or updated or new RFP.

9. Definitions

"Abuse" means (i) a manner of operation that results in excessive or unreasonable costs to the Federal or State health care programs, generally used in conjunction with Fraud; or (ii) the willful infliction of injury, unreasonable confinement, intimidation, or punishment with resulting physical harm, pain or mental anguish, generally used in conjunction with Neglect.

"Addendum" or "Addenda" shall refer to a one or more documents posted to the website by which modifies this Request for Proposal or provides additional information.

"Appeal" means a request for review of a decision made by proposer with respect to an Action, the following definitions shall apply to this RFP:

"Board" or "Cook County Health" shall refer to the Board of Directors of the Cook County Health or Cook County Health and Hospitals System.

"Contract" shall mean a properly executed Contract that has been negotiated between CCH and a proposer for some or all of the Deliverables described in this RFP.

"Contractor(s)" and "Selected Proposer" shall mean the individuals, businesses, or entities that have submitted a Proposal and have negotiated a Contract that has been properly executed on behalf of the Contractor and CCH.

"County" shall mean the County of Cook, Illinois, a body politic and corporate.

"Deliverables" shall refer to the items, supplies, equipment, or services that will be provided pursuant to any Contract entered into as a result of this RFP.

"Fraud" means knowing and willful deception, or a reckless disregard of the facts, with the intent to receive an unauthorized benefit.

"General Conditions" shall mean the terms and conditions posted to the website. "Proposal" shall mean the document(s) submitted by Proposer(s) in response to this RFP that constitute a Proposer's offer to enter into contract with CCH under terms consistent with this RFP, subject to the negotiation of a contract and approval by the Board.

"Procurement Director" or "System SCM Director" shall mean the System Director of Supply Chain Management who serves as chief procurement officer for the CCH.

"Proposer(s)" shall mean the individuals or business entities, if any, submitting a Proposal in response to this RFP.

"Request for Proposals" or "RFP" shall refer to this solicitation of proposals by CCH that may lead to the negotiation of a Contract

10. Appendix A – RFP Receipt Acknowledgement Form RFP Receipt Acknowledgement Form

This acknowledgement of receipt should be signed by a representative of Supply Chain Management located at Stroger Hospital, 1969 W. Ogden Avenue, lower level (LL) Room 250A, Chicago IL, 60612.

The outside wrapping shall clearly indicate the RFP Number and Title, Proposer's Name, Proposers Address, and Point of Contact RFP. **Prefill the first two lines prior to submission.**

Solicitation Number and		
Title:		
Vendor Name:		
Accepted By:		
Date:		
Time (if time machine is not	A.M	P.M
available, hand write the		
time):		

RFP shall be submitted no later than the date and time indicated on the cover page of the RFP. **Late submittals will not be considered.** Proposers must cut this sheet in two. SCM will time-stamp top and bottom sections. SCM will keep one section and the proposer will keep the other section.

Time Stamp Here



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Time Stamp Here

11. List of Attachments

The following Attachments are included electronically to this RFP.

Proposer(s) may access the following attachments by 1) download and save this RFP file to a local drive and 2) open the RFP document using Adobe application, 3) expand the navigation pane (left of window) and click on the paper-clip icon.

1. Attachment A –Staff Physician Positions Table

Proposer(s) may review a representative Staff Physician Positions Table, file name H22-0037_Staff-Physician-Positions.xlsx.

2. Attachment B – CCH Master Services Agreement

Proposer(s) may review a representative Master Services Agreement, *file name CCH Master-Service-Agreement-NP 091521.pdf*. Proposer's redlined response to the CCH Master Services Agreement is required at the time of RFP submission. All responses to the Master Services Agreement must be submitted in a Microsoft Word compatible format with redline and included in electronic form as a separate file with the Proposal.