

Vaya (formerly Vizient) Agency Update

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COOK COUNTY
HEALTH

Overview

- Contract Scope
- Contract Implementation & Benefits
- New Contract
- Current Recruitment Challenges
- County Recognized MBE-WBE Usage
- Appendix- Contract Agency Use
 - FY 23 Q1 and Q2

Vaya Contract Scope

- Provides Contract Labor Management services for Nursing and support staff positions across Cook County Health facilities
- Due to current nursing vacancies and emergent staffing needs , this contract supplements existing workforce to provide safe quality care, while we continue to recruit for and fill nursing vacancies

Benefits and Strategies

Contract Implemented December 13th 2020

- Expanded Nursing Agency vendor pool from **6** to **60** as 12/12/23
- Increased fill rate on agency personnel requests from ~ **30 %** to over ~**98%** (current).
- Reduced fragmented, cumbersome invoicing process from over **20** weekly to **5** (Vaya)
- Due to the surge in new arrivals requiring care management, along with increased patient care demands during the pandemic and post-pandemic phases, the agency contract remains essential in providing resources to meet the staffing flexibility needs.
- Vaya has a larger pool to recruit to meet the urgent and immediate staffing need
- All qualified agency staff provided by MBE-WBE vendors accepted

Actions in Motion to Address Gap

Marketing efforts to recruit current agency personnel to permanent positions

Modernizing the Hiring Practices - Accelerated Hiring pilot for CN1 Positions

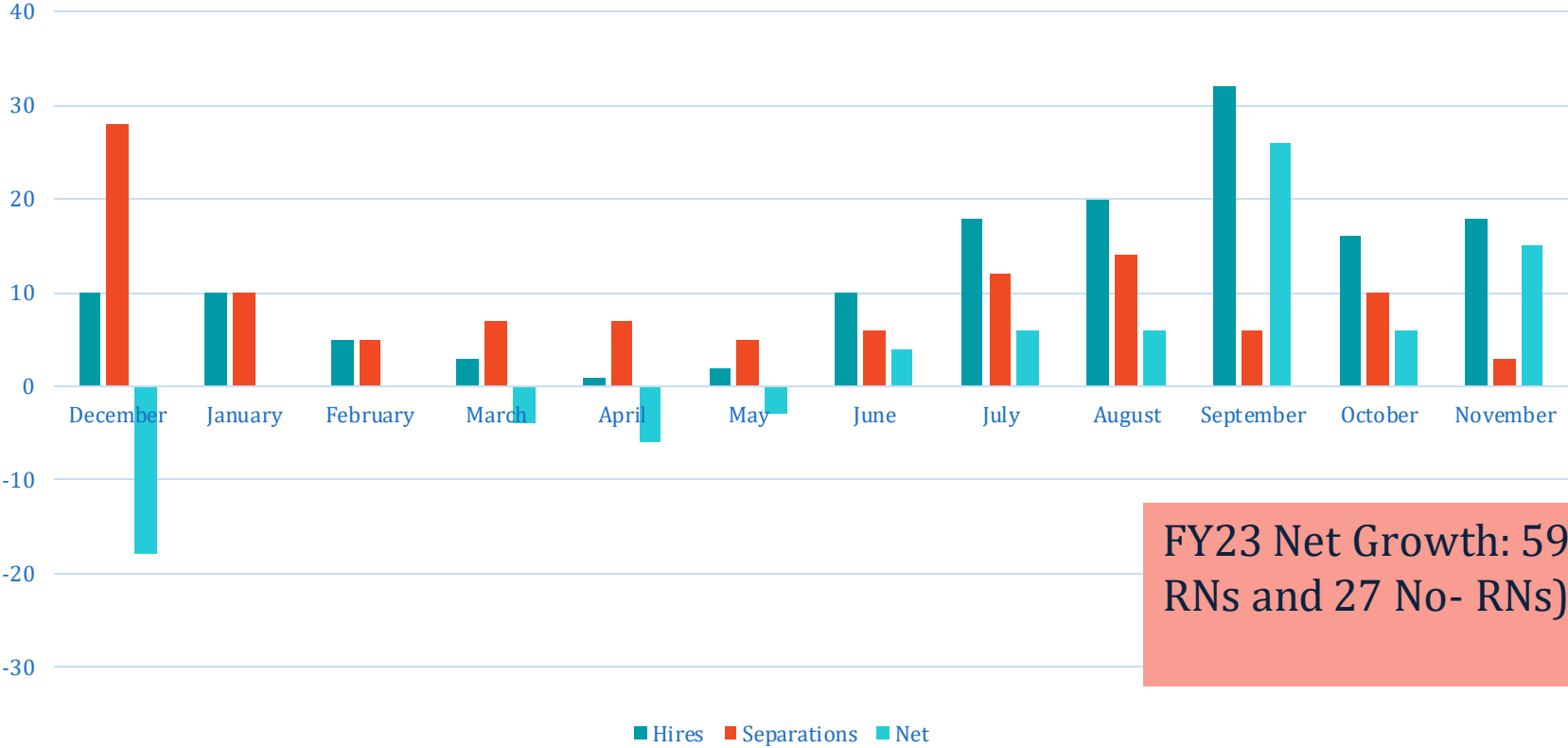
Nursing School Summit -

Hiring Fairs

Nursing Recruitment and Retention committee

Direct Care RN Net Hiring Growth by Month

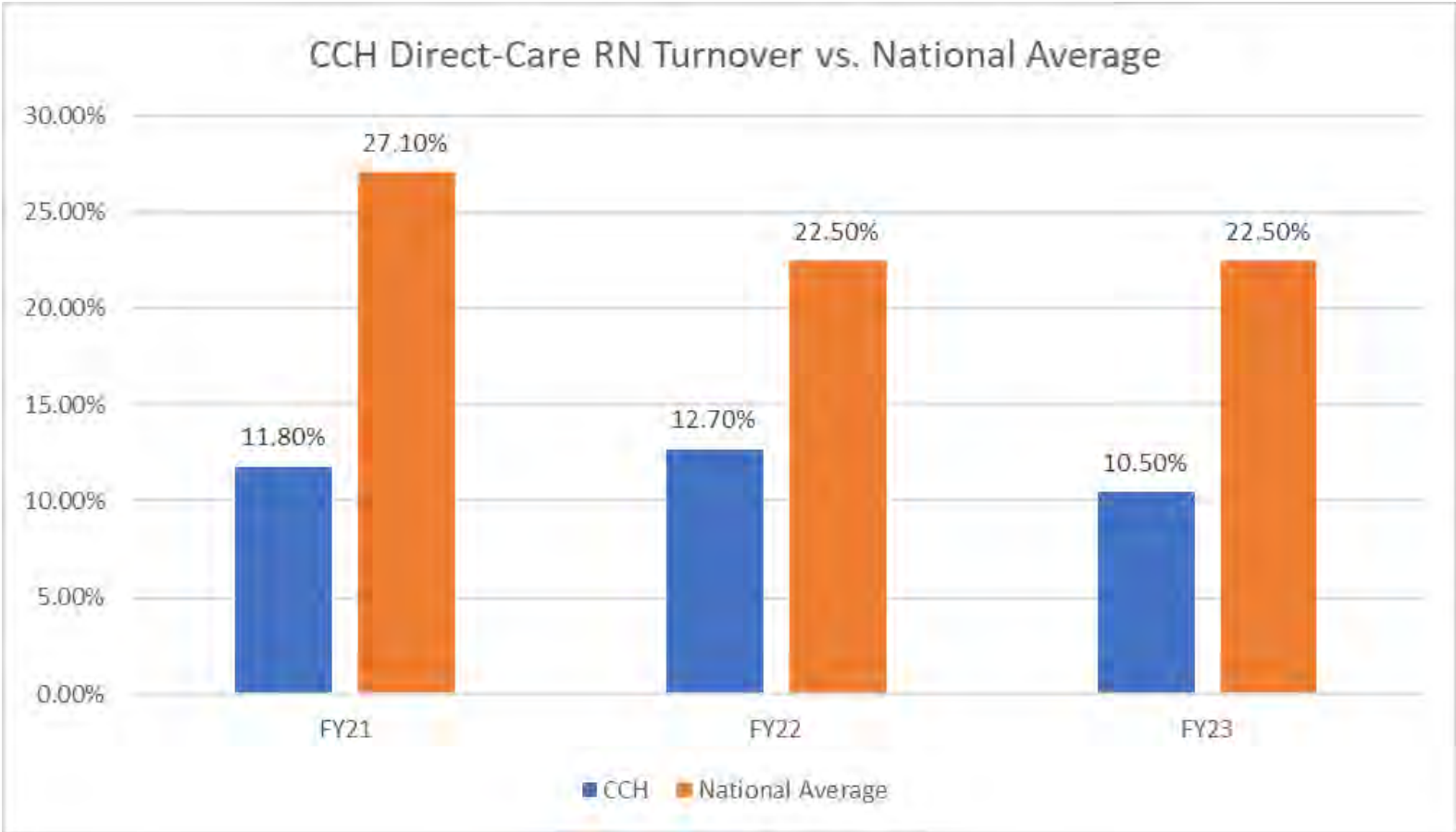
FY23 Direct-Care RN Net Hiring Growth



FY23 Net Growth: 59 (32 RNs and 27 No- RNs)

CCH vs National Average

Direct-Care RN Annual Turnover Percentage



*** Note: 2023 Data used for National Average due to unavailable at time of presentation

Nursing Workforce Challenges and CCH specific Opportunities

National Nursing Shortage trend

- The 2021 average RN turnover nationally is 27%. It increased from 19.6% in 2020.
- Nurse workforce is nearing retirement, with an average age of 54
- One-fifth of RNs are projected leave by 2027
- About 100,000 RNs left workforce during COVID
- Increased Nursing market demand and gap

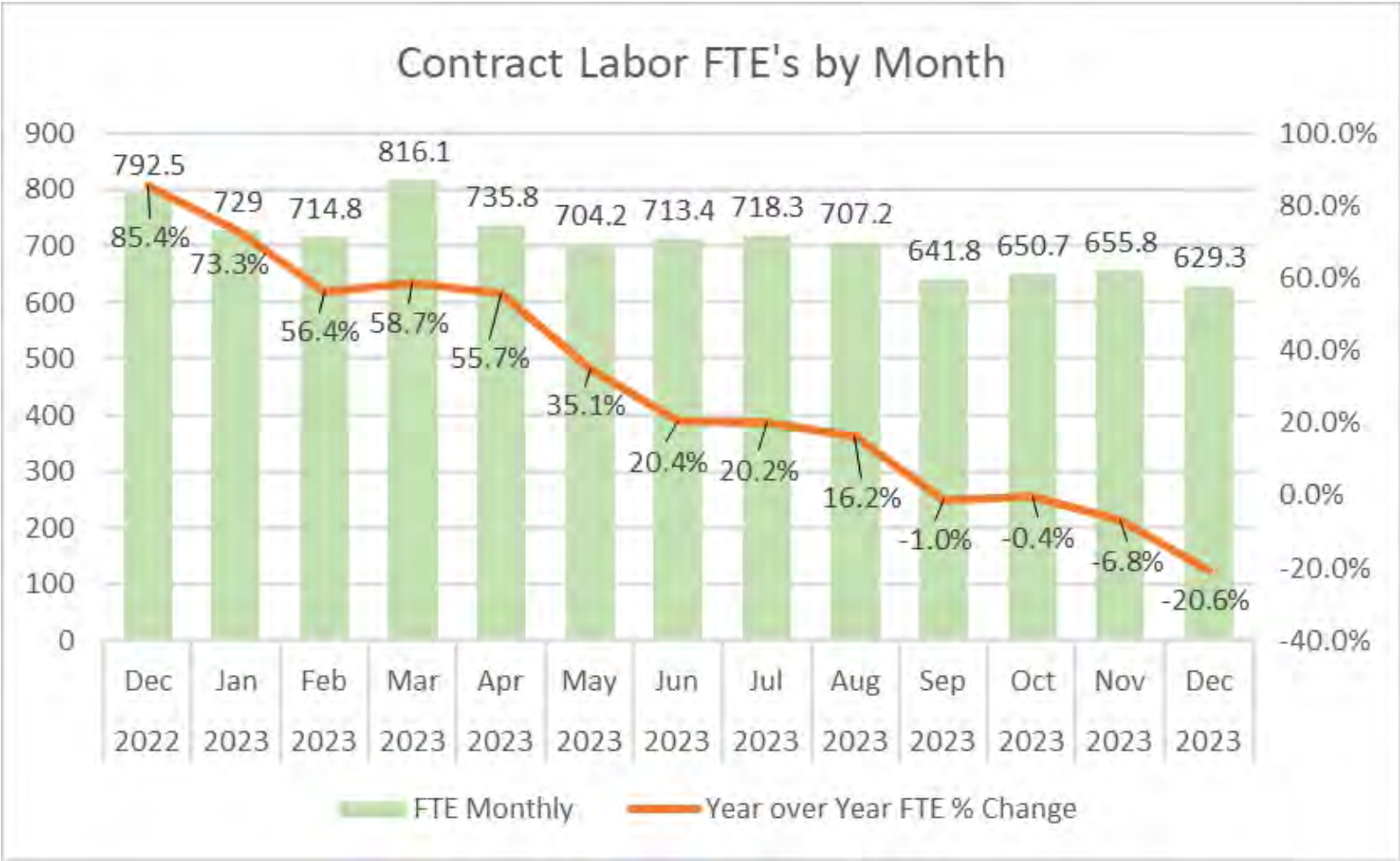
CCH Specific Opportunities

- Nursing leadership Vacancies
- Attract qualified candidates timely
- CCH Length of Hiring time compared to market best practice
- Gaps in hiring part-time RN positions
- Compensation package for Nursing leadership positions

Contract Labor Spend



Contract Labor FTEs by Month



- 40% reduction in contract labor spent
 - Ongoing rate adjustment based on the market
 - Total 59 net new hire
- Challenges**
- Increased Agency turnover and replacement lags

Cook County Health - Diversity Supplier Hours

Quarterly Summary	Dec 2020 - Feb 2021	Mar 2021 - May 2021	Jun 2021 - Aug 2021	Sep 2021 - Nov 2021	Dec 2021 - Feb 2022	Mar 2022 - May 2022	Jun 2022 - Aug 2022	Sep 2022 - Nov 2022	Dec 2022 - Feb 2023	Mar 2023 - May 2023	Jun 2023 - Aug 2023	Sep 2023 - Nov 2023
Total Hours	2,753.50	8,424.50	9,741.00	13,422.75	15,667.50	17,822.25	19,079.00	17,666.50	17,259.00	15,929.75	18,543.50	17,453.25
MWBE % of Total Hours	5.15%	10.09%	8.17%	8.95%	7.83%	7.82%	7.12%	5.92%	5.02%	4.71%	5.80%	6.78%



Vaya Vendor Pool for CCH

60 vendors

24/7 Medstaff (EPN Enterprises, Inc.)
A1 Healthcare Staffing, Inc.
ATC Healthcare Services, Inc.
AYA Healthcare, Inc.
Accede Solutions, Inc.*
Access Healthcare, LLC*
Advanced Care Services, Inc.
Advantis Medical Staffing, LLC*
Aequor Healthcare Services, LLC
American Traveler Staffing Professionals, LLC
Aura Staffing Partners, LLC
Aureus Nursing, LLC
Covelo Group, Inc.
CrossMed Healthcare Staffing Solutions, Inc.*
Cynet Health, Inc. *
Flexcare Medical Staffing (Flexcare, LLC)
Focus Staff Services, LP
Fusion Medical Staffing, LLC
Health Carousel Travel Network, LLC
Host Healthcare, Inc.
LRS Healthcare (Lawrence Recruiting Specialists, Inc.)
LaSalle Staffing (LaSalle Network, Inc.)
LeaderStat, LTD*
LiquidAgents Healthcare, LLC
Malone Workforce Solutions, Malone Healthcare (Management Registry, Inc.)
Marvel Medical Staffing, LLC*
Maxim Healthcare Services, Inc. dba Maxim Staffing Solutions and Reflectxion Resources, Inc. dba Reflectx Staffing Solutions
Maximum Healthcare Solutions, Inc.
Med Pro Staffing Solutions, LLC
Med-Call Healthcare, Inc.

Med Pro Staffing (Management Health Systems, LLC) (Will be added for new contract)*
Medical Solutions, LLC
Medix Staffing Solutions, Inc.
Nomad Nurses, Inc.
Nurses PRN (PRN Health Services, Inc.)
O.R. Staffing Solutions, Inc.
On Call Staffing Agency, LLC (On Call Staffing Solutions)*
Onestaff Medical, LLC
PNI (Professional Nursing, Inc.)
Planet Healthcare, LLC
Protouch Staffing (Pro-Touch Nurses, Inc.)
RNnetwork, CompHealth Medical Staffing, Foundation Medical Staffing (CHG Medical Staffing, Inc.)
RTG Medical (ReadyTech-Go, Inc.)*
Soliant Health, Inc.
Springboard Health, LLC
Stability HealthCare, Inc.
StaffDNA, LLC *
Summit Medical Staffing, LLC*
Sunbelt Staffing, LLC
Supplemental Health Care (SHC Services, Inc.)
Talent4health, LLC*
The Nurse Agency, Inc.
The Right Solutions (AmediStaf, LLC)*
TotalMed, LLC (FKA: TotalMed Staffing, Inc.)
Travel Nurse across America, LLC
Triage, LLC (FKA: TaleMed)
Trustaff Travel Nurses, LLC
Trusted Health, Inc.
UNI (Professional Resource Enterprises, Inc.)
vTech Solution, Inc.

Cook County MBE-WBE Agency

Nationally Certified MBE-WBE Agency



*New Agency effective 6/2023

Thank you!



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