

Vaya (formerly Vizient) Agency Update

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Overview

- Contract Scope
- Contract Implementation & Benefits
- New Contract
- Current Recruitment Challenges
- County Recognized MBE-WBE Usage
- Appendix- Contract Agency Use
 - FY 23 Q1 and Q2

Vaya Contract Scope

Provides Contract Labor Management services for Nursing and support staff positions across Cook County Health facilities

Due to current nursing vacancies and emergent staffing needs , this contract supplements existing workforce to provide safe quality care, while we continue to recruit for and fill nursing vacancies

Benefits and Strategies

Contract Implemented December 13th 2020

- Expanded Nursing Agency vendor pool from **6** to **60** as 9/30/23
- Increased fill rate on agency personnel requests from ~ **30 %** to over ~**98%** (current).
- Reduced fragmented, cumbersome invoicing process from over **20** weekly to **5** (Vaya)
- Due to pandemic and post-pandemic patient care needs, CCH required greater use of agency staff.
- Vaya has a larger pool to recruit to meet the urgent and immediate staffing need
- All qualified agency staff provided by MBE-WBE vendors accepted

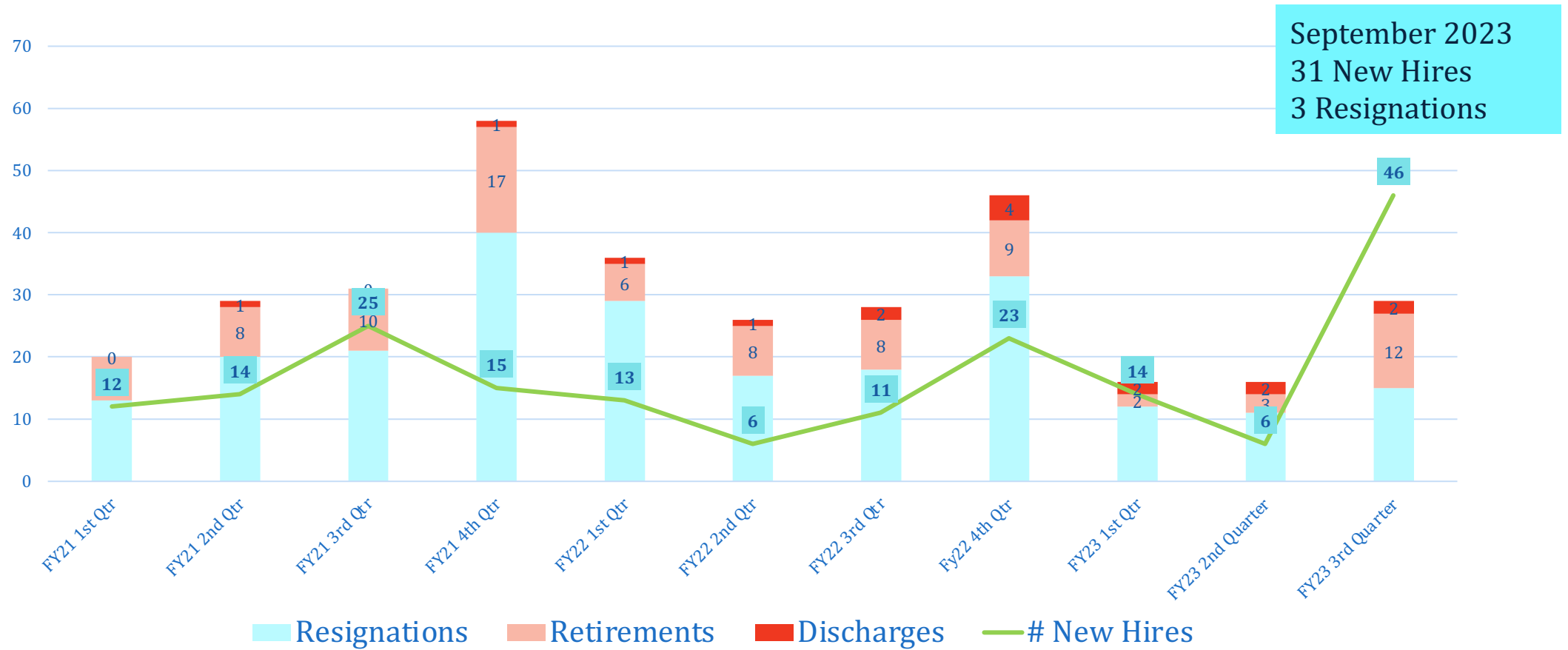
Contract Update

- Current contract expires on 10/31/23
- Vaya selected through an RFP
 - Board approved
 - 2-year contract
 - Procurement actively working on execution for 11/1/2023

Nursing Onboarding and Separation Update

Quarterly CCH System Totals for Direct Care RNs

System RN New Hires and Separations by Type-Quarterly



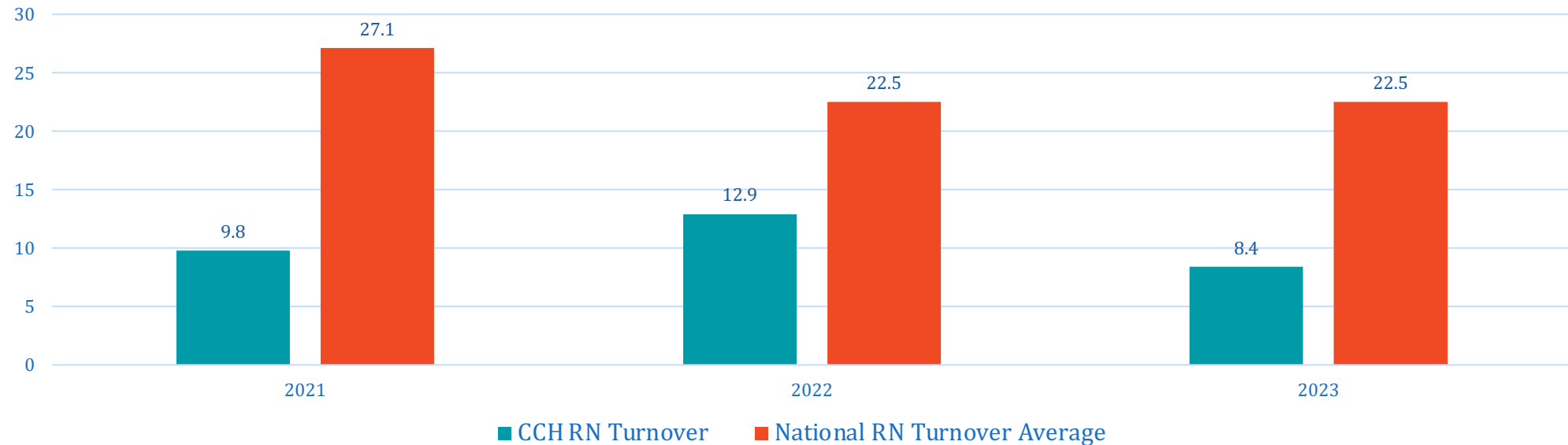
Nursing RN Turnover data

CCH System Totals for Direct Care RNs

CCH 8.4% Turnover Rate

National RN Turnover Rate: 22.5%

CCH RN Turnover vs. National RN Turnover Average



NDNQI Turnover: Proportion of permanent, direct care unit nursing staff that separate (leave their position) for any reason



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Nursing Workforce Challenges and CCH specific Opportunities

National Nursing Shortage trend

- The 2021 average RN turnover nationally is **27%**. It increased from **19.6%** in 2020.
- Nurse workforce is nearing retirement, with an average age of **54**
- Increased Nurse staffing need across the country
- One-fifth of RNs are projected leave by 2027
- About 100,000 RNs left workforce during COVID
- Increased Nursing market demand and gap

CCH Specific Opportunities

- Advocate legislative changes to hire retired CCH nurses to fill the part-time positions
 - (Will required legislative changes)
- Continued partnership with HR to attract leadership candidates to CCH.
- Continued partnership with HR to drive hiring time - to - fill to benchmark standards.
- Continued negotiations to close the gap to advance part-time RN positions hiring process
- Ensure market competitiveness for Nursing leadership positions

Actions in motion to address gap

- Collaboration with HR to establish a Nursing Recruitment Team based on industry best practices specific to Nursing
- Marketing efforts to recruit current agency personnel to permanent positions
- Modernizing the Hiring Practices
- Retention & Recruitment bonuses
- Nursing School partnership
- Nursing Hiring Fairs
- Nursing retention committee
- Wellness Program

Vaya Vendor Pool for CCH

24/7 Medstaff (EPN Enterprises, Inc.)
A1 Healthcare Staffing, Inc.
ATC Healthcare Services, Inc.
AYA Healthcare, Inc.
Accede Solutions, Inc.*
Access Healthcare, LLC*
Advanced Care Services, Inc.
Advantis Medical Staffing, LLC*
Aequor Healthcare Services, LLC
American Traveler Staffing Professionals, LLC
Aura Staffing Partners, LLC
Aureus Nursing, LLC
Covelo Group, Inc.
CrossMed Healthcare Staffing Solutions, Inc.*
Cynet Health, Inc.*
Flexcare Medical Staffing (Flexcare, LLC)
Focus Staff Services, LP
Fusion Medical Staffing, LLC
Health Carousel Travel Network, LLC
Host Healthcare, Inc.
LRS Healthcare (Lawrence Recruiting Specialists, Inc.)
LaSalle Staffing (LaSalle Network, Inc.)
LeaderStat, LTD*
LiquidAgents Healthcare, LLC
Malone Workforce Solutions, Malone Healthcare (Management Registry, Inc.)
Marvel Medical Staffing, LLC*
Maxim Healthcare Services, Inc. dba Maxim Staffing Solutions and Reflectxion Resources, Inc. dba Reflectx Staffing Solutions
Maximum Healthcare Solutions, Inc.
Med Pro Staffing Solutions, LLC
Med-Call Healthcare, Inc.

Cook County MBE-WBE Agency

Nationally Certified MBE-WBE Agency

Med-Call Healthcare, Inc.

Med Pro Staffing (Management Health Systems, LLC) (Will be added for new contract)*

Medical Solutions, LLC

Medix Staffing Solutions, Inc.

Nomad Nurses, Inc.

Nurses PRN (PRN Health Services, Inc.)

O.R. Staffing Solutions, Inc.

On Call Staffing Agency, LLC (On Call Staffing Solutions)*

Onestaff Medical, LLC

PNI (Professional Nursing, Inc.)

Planet Healthcare, LLC

Protouch Staffing (Pro-Touch Nurses, Inc.)

RNnetwork, CompHealth Medical Staffing, Foundation Medical Staffing (CHG Medical Staffing, Inc.)

RTG Medical (ReadyTech-Go, Inc.)*

Soliant Health, Inc.

Springboard Health, LLC

Stability HealthCare, Inc.

StaffDNA, LLC*

Summit Medical Staffing, LLC*

Sunbelt Staffing, LLC

Supplemental Health Care (SHC Services, Inc.)

Talent4health, LLC*

The Nurse Agency, Inc.

The Right Solutions (AmediStaf, LLC)*

TotalMed, LLC (FKA: TotalMed Staffing, Inc.)

Travel Nurse across America, LLC

Triage, LLC (FKA: TaleMed)

Trustaff Travel Nurses, LLC

Trusted Health, Inc.

UNI (Professional Resource Enterprises, Inc.)

vTech Solution, Inc.

60 vendors

Cook County Health - Diversity Supplier Hours

Quarterly Summary	Dec 2020 - Feb 2021	Mar 2021 - May 2021	Jun 2021 - Aug 2021	Sep 2021 - Nov 2021	Dec 2021 - Feb 2022	Mar 2022 - May 2022	Jun 2022 - Aug 2022	Sep 2022 - Nov 2022	Dec 2022 - Feb 2023	Mar 2023 - May 2023	Jun 2023 - Aug 2023
Total Hours	2,753.50	8,424.50	9,741.00	13,422.75	15,667.50	17,822.25	19,079.00	17,666.50	17,259.00	15,883.25	18,416.75
MWBE % of Total Hours	5.15%	10.09%	8.17%	8.95%	7.83%	7.82%	7.12%	5.92%	5.02%	4.71%	5.90%

Thank you! ↗



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