

## Leadership

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## ADDENDUM NO. 1

September 23, 2022

Title: Services: Emergency Clinical Staffing

RFP # H22-0063

#### 1. General

This addendum revises RFP documents. This addendum is issued to respondents of record prior to execution of contract and forms a part of contract documents and modifies previously issued documents. Insofar as previously issued contract documents are inconsistent with modifications indicated by this addendum, modifications indicated by this addendum shall govern. Where any part of the contract documents are modified by this addendum, all unaltered provisions shall remain in effect.

# 2. Addendum Acknowledgement Form

Acknowledge receipt of this addendum in the space provided on the Addendum Acknowledgement Form. Proposers must include the signed form with their response. Failure to do so will subject Proposers to disqualification.

- 3. Changes and Clarifications-
- 4. Attachments

# **Responses to Vendor Questions**

|     | Section of the RFP | Question  | CCHHS Response   |  |
|-----|--------------------|---|--|--|
|     |                    | · ·   |  |  |
| 1   |                    | Is 35% MWBE Participation required for this   | Final MWBE participation requirement will be determined  |  |
|     |                    | bid?  | requirement will be determined through contracting.  |  |
| 2   | General            | What is the estimated budget for this RFP?  | To be discussed upon contract award  |  |
|     |                    | J .   |  |  |
| 3   | General            | Kindly confirm number of FTE's required?  | To be discussed upon contract award  |  |
| 4   | General            | Kindly confirm if there are any active cases  | Yes, we have active cases  |  |
|     |                    | for both Monkeypox and Covid-19   |  |  |
| 5   | General            | Is there any current vendor providing the services? If yes, please provide their cost | Not applicable for this request.   |  |
|     |                    | proposal  |  |  |
| 6   | General            | Do we need to send Letter of Intent attached  | With the proposal  |  |
|     |                    | in the EDS forms before or with the proposal?   |  |  |
| 7   | General            | Kindly confirm method of RFP submission.  | Can email only   |  |
|     |                    | Can we email only the whole proposal? If  | ·  |  |
|     |                    | FedEx is mandatory kindly provide number  |  |  |
|     |                    | of copies required for Technical, Cost and  |  |  |
|     |                    | EDS Forms   |  |  |
| 8   | General            | Is it mandatory to utilize MBE or WBE as a  | See above.   |  |
|     |                    | subcontractor? If yes is the goal minimum of 35%?                                     |  |  |
| 9   | General            | Can you please specify spending done till   | We are not sharing this at the time.   |  |
|     | General            | now on Emergency Clinical Staffing &  | and the state of t |  |
|     |                    | Professional Services for Monkeypox and   |  |  |
|     |                    | Covid-19.?  |  |  |
| 10  | General            |   | We are evaluating all options.   |  |
| 4.4 |                    | Is there any benefit to a local firm?   |  |  |
| 11  | General            |   | Job titles would depend on need of the emergency which could include   |  |
|     |                    |   | Registered Nurse, LPN, Endo Tech,  |  |
|     |                    |   | Dialysis Tech, ER Tech, Certified  |  |
|     |                    | Please provide list of job titles that are used                                       | Surgical Tech, Telemetry Monitor   |  |
|     |                    | mostly.   | tech, Certified Nursing Assistant, Medical Assistant, Ward Clerk etc.  |  |
| 12  | General            | Do we need to submit all forms contained in   | Yes  |  |
|     |                    | EDS forms .pdf?   |  |  |
| 13  | General            | Can electronic sign be used or is it  | Electronic signature is acceptable   |  |
|     |                    | mandatory for us to provide wet signatures?   |  |  |
| 14  | General            | Do we need to provide signed Master   | MSA draft is presented for you to  |  |
|     |                    | Service Agreement or can we just comply it  | redline with any exception you may have with the CCH contract language.  |  |
|     |                    | in proposal?  | The state of the s |  |

| 15 | General                         | Can you please confirm if Security Audit and Evaluation of E-discovery Vendor/Partner excel relevant to this RFP? Do we have to answer it or just comply It and submit with proposal?   | Can hold off on filling this in until later in the process   |
|----|---------------------------------|---|--|
| 16 | General                         | Is this a new requirement? If not, please provide list of the current vendor(s) providing the service and how are the current services being procured? Apart from end of tenure, is there any other reason to release this solicitation? Are there any pain points? | Please see above.  |
| 17 | General                         | Please provide the total number of temporary staffs on current assignment? Provide the job classification of each worker, vendor assigning the temporary employee, and the pay/bill rate for the temporary employee.  | We will not be sharing this information at this time.  |
| 18 | General                         | Is the CCH looking to have a single or multiple award?  | We are exploring multiple options to meet our needs.   |
| 19 | General                         | What is the average length of the assignment?   | We do not have this information at this time.  |
| 20 |                                 | Do we need to submit Certificate of Insurance and Business License with the proposal?   | No. A COI will be required upon the award of a contract. However, you will be required to meet the insurance requirements. |
| 21 | Section 4 Scope<br>Requirements | Is requirement only for RN and LPN, or do we have to provide staff on job titles mentioned on Page 5 under Section 4 Scope Requirements?  | It can be any Nursing or Nursing Support staff title based on need, NOT just RN or LPN.                                    |
| 22 | 2                               | How soon does Cook County expect this contract to start (i.e. to receive the first resources from the contractor)?  | We would like to start in October or<br>November, depending on length of<br>contracting and availability of<br>resources   |
| 23 | 8.3/8.4/8.5                     | Can both the proposal and pricing be return electronically by email in separate files (Technical RFP and Price RFP)? The RFP indicates 1 electronic copy, but it also mentions print requirements.  | Email  |
| 24 | 4.1                             | What is the anticipated volume of RN and LPN roles for the 12 month contract period? What is the volume for the roles listed in item F in this section?   | This will be dependent on the emergency. We cannot predict at this time.   |
| 25 | 4.1                             | Item C states that the expectation is that the resources provided will be the employees of the contractor ("Contractor's personnel staff"). We do not fill roles with our own employees and instead use a network of suppliers. Is this acceptable?                 | Yes  |

|    |                            | <u> </u>   | T  |
|----|----------------------------|--|--|
| 26 | 4.1                        | Does Cook County use a vendor management system today to access contingent labor? If not, are you open to implementing one?  | Yes, we do with some other contracts. However, it is not a requirement for this RFP.   |
| 27 | 4.1                        | Does Cook County currently use temporary staffing providers for RN and LPN roles? If so, how many suppliers do you use to provide this talent?   | Yes. Approximately three.  |
| 28 | 8.3 Number of Copies       | There are places in this RFP that indicate we should mail in or hand deliver our response. However, this section instructs us to email our response. Can you clarify which way we should submit? | Email your response to Purchasing@cookcountyhhs.org.   |
| 29 | 8.7 Timely delivery of RFP | There is no physical address listed on the front of this RFP. If our response should be mailed or hand delivered, please provide the address.  | Email your response to<br>Purchasing@cookcountyhhs.org. No<br>Hand delivered or mailed.  |
| 30 | 4.8 Cost                   | Please clarify what is meant by "This Contractor will include in their proposal a visual lay out of metrics measurement and fulfilling staffing process workflow                                 | How do you find agency staff for us to meet our requirements?  |
| 31 | 5.6 Cost Proposal          | Please clarify the meaning of the following: start time availability, location availability, number of resources available   | How many resources do you have available in the Chicago area and when could they start?  |
| 32 | 4.1 f i                    | What specialty is "registered nurse"?  | It will be dependent on area of need for the emergency. It could be Med Surg, Critical Care, ED to name a few.                       |
| 33 |                            | Does the government anticipate using all positions listed in Scope requirements? If so what is the volume for these positions?   | We are looking to contract and get price quotes for multiple roles in anticipation of what we may need to address anticipated volume |
| 34 |                            | What is the volume in which contractors will be working on corrections assignments?  | This will depend on patient volume   |
| 35 |                            | Does the government anticipate staffing in all facilities located in scope of work? Will they be contractual placements in corrections?  | Yes any CCH Facility including Corrections and agency personnel can float from facility to facility based on need.                   |
| 36 |                            | Will staff be used to support vaccinations clinics only?   | No. This can be any unit or area in CCH for an emergency, NOT just vaccination clinic.   |
| 37 |                            | Will government please clarify volume of RN's and LPN's for contractors utilized?  | This will depend on patient volume   |
| 38 |                            | Are references required? If so how many? Can Cook County be used as a reference?   | Yes – we would like up to 3 references   |
| 39 |                            | What does the government consider reasonableness of overall price?   | Not applicable   |
| 40 |                            | How many locations will the provider be servicing?   | Various sites within CCH inclusive of Stroger & Provident Hospitals.   |
| 41 |                            | Will Government pay for travel between sites?  | To be discussed upon contract award.   |
| 42 |                            | How can the new vendor enhance customer satisfaction?  | Meeting KPIs established such as time from request to quick time to fill,  |

|    |   |  | timely performance/delivery, low no show rates, low early demobilization rate.  |
|----|---|--|---|
| 43 |   | May we submit exceptions to contract terms and conditions?   | Please submit so that we can review for acceptability   |
| 44 |   | Can the county please clarify the method of evaluation and scoring for each factor listed in the RFP?  | We will not be sharing at this time   |
| 45 |   | Are responses scored and award a specific number of points or rating? If so, can the county please provide the values for each factor individually? (Proposal Completeness, Experience, pricing) | We will not be sharing at this time   |
| 46 |   | Does the county intend to make multiple awards as a result of this RFP?  | See above   |
| 47 |   | Will the PO be issued prior to the start of services?  | That is the intention   |
| 48 | 4.1, Contracting Services Provided, f: Ongoing Positions that will filled are:                                | How many positions are expected to be filled under this contract?  | See above   |
| 49 | 4.1, Contracting Services Provided, f: Ongoing Positions that will filled are:                                | Out of these Staffing positions mentioned, what are the most filled positions? Please share.   | See above   |
| 50 | 4.1, Contracting Services Provided, f: Ongoing Positions that will filled are:                                | Can you please share the minimum guaranteed hours for each position?   | See above   |
| 51 | 4.1, Contracting Services Provided, f: Ongoing Positions that will filled are:                                | Can you please share minimum or maximum duration for each job position?  | See above   |
| 52 | 4.1, Contracting Services Provided, f: Ongoing Positions that will filled are:                                | Can you please provide the level of experience required for each position?   | Please see attached spreadsheet as a start / baseline.  |
| 53 | 5.3, Proposer's Profile and Track Record, m: Is Proposer a licensed business to perform the work in scope? If | Do we have to provide Business Registration Certificate (BRC) at the time of proposal submission or after the award? Please clarify.   | No. However if you are a Cook County or City of Chicago Certified MWBE please include your certification letter with the EDS submittal. |

|    | so, please specify relevant certifications.                 |  |  |
|----|---|--|--|
| 54 | 5.4, Key Personnel  | Is it mandatory for key personnel's to be onsite or they can work via remote? Please confirm.  | On-site  |
| 55 | 5.5, MBE/WBE<br>Participation                               | We are a Virginia-based MBE firm certified by NMSDC, are we qualified to bid as an MBE? Do we still need to subcontract?   | National MBE certification does not count for Cook County certification. However, you still may apply as a prime but will require partnering with a county certified MWBE to fulfill the MWBE requirement. |
| 56 | 5.5, MBE/WBE Participation                                  | If we cannot can you please provide the list/directory of County of Cook or City of Chicago certified MBE/WBE firms?   | Please visit cookcounty.diversitycompliance.com for a directory of certified MWBE firms.   |
| 57 | 5.5, MBE/WBE Participation                                  | What is the percentage goal for MBE participation? Please share  | 35% MBE or 35% WBE or a combination of both that totals 35%.   |
| 58 | 5.5, MBE/WBE<br>Participation                               | Can we fulfill MBE and WBE with single firm or we need to subcontract with two different firms?  | Either way as long as your minimum commitment equal 35%.   |
| 59 | 5.6, Cost Proposal  | Is there any specific format for cost proposal?  | Please include the requested fields  |
| 60 | 5.7, Financial<br>Status                                    | Is it mandatory to provide audited financial statements?   | Yes or in the case of a smaller business, at least three years of income tax returns prepared by a certified CPA.  |
| 61 | 5.7, Financial<br>Status                                    | Can we provide CA reviewed Financial Statements?   | Please see response above.   |
| 62 | 5.7, Financial<br>Status                                    | Can we submit D&B report if audit financial statement not available?   | Please see response above.   |
| 63 | 5.12, Economic<br>Disclosure<br>Statement                   | Can you please provide the Economic Disclosure Statement (EDS) document, as we are not able to find it on: <a href="https://cookcountyhealth.org/about/doing-business-with-cook-county-health/">https://cookcountyhealth.org/about/doing-business-with-cook-county-health/</a> | IINDEX (cookcountyhealth.org)  |
| 64 | 8.6, Packaging and Labelling                                | Do we have to submit electronic copy or hard copy? Please confirm.   | Electronic   |
| 65 | 8.6, Packaging and Labelling                                | Do we have to submit electronic copy as well as hard copy? Please confirm.   | Electronic   |
| 66 | Attachment A –<br>CCH Sample<br>Master Service<br>Agreement | If we don't have deviation to Master Service Agreement terms, do we still need to submit with proposal?  | No   |

| 67 | Attachment B –   | Can we submit Attachment B – Information   | No. If required, this document will  |
|----|--|--|--|
|    | Information<br>Technology<br>Security                  | Technology Security Questionnaire after the award of contract?   | have to be completed prior to the execution of a contract award.   |
|    | Questionnaire  |  |  |
| 68 | Appendix A – RFP<br>Receipt<br>Acknowledgement<br>Form | Do we need to submit this Proposal?  | Yes.   |
| 69 | Appendix A – RFP<br>Receipt<br>Acknowledgement<br>Form | Do we need to submit this as first page or last page of proposal?  | It does not matter as long as it's inserted with your response.  |
| 70 | General  | Is there any page limit for proposal?  | No   |
| 71 | General  | Is this a new contract or renewal of an existing contract?   | New Contract   |
| 72 | General  | If there is an existing contract, could you please share the name of the Current Supplier?                                   | Information not shared   |
| 73 | General  | Could you please share the current Suppliers' pricing and Proposals?   | Information not shared   |
| 74 | General  | When was the existing contract started, and what is the annual monetary spent value of the current contract since inception? | Information not shared   |
| 75 | General  | Please share the historical spending for the year 2021.  | Information not shared   |
| 76 | General  | Can you please share the amount of business each vendor did under this contract in previous years?                           | Information not shared   |
| 77 | General  | Can you please share the no. of positions served in previous years under this contract?                                      | This is a new contract. There was not an RFP for this. For FY21, estimated 108 FTE related to COVID19 and 53.0 for vaccination |
| 78 | General  | What were the most commonly filled positions in the past?  | RN, MA, and assistive personnel  |
| 79 | General  | Can you share details from where we can get old RFP details?   | Not applicable   |
| 80 | General  | Can you please tell us where we can see the records for the old contract?  | Not applicable   |
| 81 | General  | Can you please share the email id/details where we can raise the public record request for old RFP?                          | Not applicable   |
| 82 | General  | Will The Cook County Health (CCH) be giving any preference to local vendors over out of state vendors? Please confirm.       | The Evaluation Committee will take all factors into consideration when evaluating the responses.                               |
| 83 | General  | What is the expected annual budget of this contract? Please share the rough estimate.  | This is not available at this time. It will depend on the emergency.   |

| 84  | General       | It is mandatory to bid all job positions?   | Please bid on what you are able to support and we will consider in our evaluations. We would like to select a vendor who can support all positions.                         |
|-----|---------------|---|---|
| 85  | General       | How many positions are currently open?  | The emergency has not started yet, so 0.  |
| 86  | General       | Is it mandatory to have Business registration certificate in the State of IL at the time of proposal submission?  | Potential proposers must be able to do business in the State of Illinois  |
| 87  | N/A           | Why is the RFP being issued?  | We are preparing for an anticipated surge in patients   |
| 88  | N/A           | Is there a current contract now?  | See above   |
| 89  | N/A           | If so, who are the current incumbent vendors?   | See above   |
| 90  | N/A           | What are the current vendors' rates by discipline?  | See above   |
| 91  | N/A           | What was the dollar spend over the last 2 years?  | See above   |
| 92  | N/A           | Is Cook County satisfied with the current vendors? Why or Why not?  | See above   |
| 93  | Section 8.17  | Do you anticipate awarding one or multiple vendors?   | See above   |
| 94  | Section 3     | When do you anticipate the contract to start?   | See above   |
| 95  | Attachment A  | What are the locations for services to be provided – Attachment A was not attached to the RFP   | Any CCH Location/site or new location developed for CCH for an emergency including Stroger, Provident, Cermak, JTDC, ACHN, Ambulatory Specialty Clinics, Public Health etc. |
| 96  | Section 4.1.c | What are the expected shift times and days?   | This will be dependent on the emergency. Unknown at this time.  |
| 97  | Section 4.1   | what is the expected number of FTEs by discipline   | This will be dependent on the emergency. Unknown at this time.  |
| 98  | N/A           | what is the expected budget for this RFP?   | This will be dependent on the emergency. Unknown at this time.  |
| 99  | Section 4.1   | what is the expected length of assignment?  | This will be dependent on the emergency. Unknown at this time.  |
| 100 | N/A           | how does this differ from the current VAYA contract?  | This contract is specifically to prepare for an emergency such as COVID-19 and Monkey Pox.  |
| 101 |               | RFP, Sec. 4.2(b) (Patient Care), p. 6 — Can the County please provide additional detail on the direction/supervision to be provided to unlicensed personnel (i.e., is this solely with respect to vaccination, or additional medical responsibilities)? Will the County's own staff/Nursing Director be responsible for clinical oversight of the Contractor's Personnel? | This would be discussed during implementation with the awarded vendor.  |
| 102 |               | Master Services Agreement, Article 9 (Insurance Requirements), pp. 22-23 – Will   | Please submit and we will review for acceptability  |

|     | the County consider proposed modifications (via the redlines permitted under Sec. 5.9 of the RFP) to the insurance requirements as set forth under the standard MSA?  |  |
|-----|---|--|
| 103 | Will the County allow amenable changes in general? Is it possible to submit a redline to Article 9 with our proposal?   | Please submit and we will review for acceptability                     |
| 104 | Will the County allow amenable changes in general? Is it possible to submit a redline to Article 9 with our proposal?   | See above  |
| 105 | RFP, Sec. 4.2(b) (Patient Care), p. 6 – Can the County please provide additional detail on the direction/supervision to be provided to unlicensed personnel (i.e., is this solely with respect to vaccination, or additional medical responsibilities)? Will the County's own staff/Nursing Director be responsible for clinical oversight of the Contractor's Personnel? | This would be discussed during implementation with the awarded vendor. |
| 106 | Will the County allow amenable changes in general? Is it possible to submit a redline to Article 9 with our proposal?   | See above  |

# ADDENDUM ACKNOWLEDGEMENT FORM

As required by the RFP, Proposers must submit this acknowledgement form with their response. One acknowledgement form per response, listing all addenda, is appropriate.

| Addendum No.:          |      |      |
|------------------------|------|------|
| Addendum No.:          |      |      |
|                        |      |      |
| Company Name:          | <br> | <br> |
| Representative's Name: | <br> | <br> |
|                        |      |      |
| Signature:             | <br> | <br> |
| Date:                  | <br> |      |
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|                        |      |      |
|                        |      |      |

END OF ADDENDUM