

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, September 20, 2019 at the hour of 8:30 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

I. Attendance/Call to Order

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors Hon. Dennis Deer, LCPC, CCFC and David Ernesto Munar (3)

Directors Mary Driscoll, RN, MPH and Ada Mary Gugenheim

Absent: Director Mary B. Richardson-Lowry (1)

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer
Charles Jones – Chief Procurement Officer
Jeff McCutchan –General Counsel

Deborah Santana – Secretary to the Board
John Jay Shannon, MD – Chief Executive Officer

II. Public Speakers

Chair Reiter asked the Secretary to call upon the registered public speakers.

The Secretary responded that there were none present.

III. Action Items

A. Minutes of the Finance Committee Meeting, August 23, 2019

Director Munar, seconded by Director Deer, moved to accept the Minutes of the Finance Committee Meeting of August 23, 2019. THE MOTION CARRIED UNANIMOUSLY.

B. Contracts and Procurement Items (Attachment #1)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests.

It was noted that seventeen (17) of the requests require review by Contract Compliance; review has been completed on seven (7) of the requests, so there are currently ten (10) requests that are pending review by Contract Compliance. Director Deer requested that the Committee be notified when the letters for the pending requests are received from Contract Compliance reflecting compliance with the County's Code on minority and women-owned business enterprise (M/WBE) goals, and provide details associated with each of the letters.

Director Munar, seconded by Director Deer, moved the approval of request numbers 1 through 19, subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

III. Action Items (continued)

C. Proposed Transfers of Funds (Attachment #2)

Ekerete Akpan, Chief Financial Officer, provided an overview of the proposed Transfer of Funds. The Committee reviewed and discussed the item.

During the discussion of the item, Chair Reiter inquired regarding what is necessitating the transfer to the Managed Care accounts. Mr. Akpan responded that the Managed Care accounts have reached their appropriation limit; this transfer will allow movement of appropriation authority from the CCH (provider) accounts to the Managed Care accounts, so external claims can be paid from the Managed Care side. As a fund within the Health Fund, based on Board approval, the administration is allowed to move appropriation authority within the Fund; there is room on the provider side and that is being moved to the Managed Care side. The organization will remain within its appropriation limits within the Health Fund.

Chair Reiter inquired whether this amount is sufficient to cover this, based on current projections. Dr. Shannon responded affirmatively; he noted that another transfer may be needed before the end of the fiscal year.

Director Deer, seconded by Director Munar, moved the approval of the proposed Transfers of Funds. THE MOTION CARRIED UNANIMOUSLY.

At the Board of Directors Meeting on September 27, 2019, when considering the Minutes of the Finance Committee Meeting of September 20, 2019, a substitute Transfer of Funds was accepted, considered and approved by the Board.

D. Proposed Resolutions regarding CCH bank accounts (Attachment #3)

- i. Proposed Resolution to open a new Cook County Health bank account at JP Morgan Chase Bank for Petty Cash – Managed Care for John H. Stroger, Jr. Hospital of Cook County
- ii. Proposed Resolutions updating signatories for Cook County Health bank accounts held at JP Morgan Chase Bank:
 - a. Accounts for John H. Stroger, Jr. Hospital of Cook County
 - Restricted Grant Funds Account
 - Physician Services Account
 - General Fund Account
 - Petty Cash Account
 - Patient Trust Fund
 - Miscellaneous Refund Account
 - Patient Refund Account
 - b. Accounts for Provident Hospital of Cook County
 - Provident Hospital
 - PHCC Petty Cash
 - c. Account for Oak Forest Health Center
 - Depository Account

Mr. Akpan provided an overview of the proposed Resolutions regarding CCH bank accounts. The Committee reviewed and discussed the items.

Director Munar, seconded by Director Deer, moved the approval of the proposed Resolutions regarding CCH bank accounts. THE MOTION CARRIED UNANIMOUSLY.

E. Any items listed under Section III

IV. Report from Chief Procurement Officer (Attachment #4)

- A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation**
- B. 3rd Quarter FY2019 Report of Purchases made under the authority of the Chief Executive Officer**
- C. Report of emergency purchases**

Mr. Jones provided an overview of the two (2) reports presented for the Committee's information. The Committee reviewed and discussed the information.

There were no emergency purchases reported.

V. Report from the Chief Financial Officer (Attachment #5)

- **Metrics**
- **Financials: July 2019**

Mr. Akpan provided an overview of the metrics and Financials through July 2019. The Committee reviewed and discussed the information.

The Committee discussed the FY2020 Preliminary Budget and Impact 2023 Financial Forecast, which was approved by the CCH Board on September 13th and is expected to be presented to the Cook County Board for their approval on September 26th. Once approved, it will be incorporated into the President's proposed FY2020 Budget, which is then presented to the Cook County Board for approval, following departmental and public hearings.

Chair Reiter requested that staff provide a detailed breakdown of the preliminary budget that goes a couple of levels deeper than what was included in the presentation that the CCH Board received on September 13th. He would like this information to be circulated to the Finance Committee. He noted that, as staff and Directors go through working with the Commissioners on getting to a final budget, there may be adjustments made along the way; he recommended that the Directors be informed if that happens, so the Board can see how things are trending or changing.

During the discussion of revenue sources, Director Gugenheim mentioned the recent payment from the State for medical education; she inquired whether this is the only new revenue source that the organization has received in a long time. Mr. Akpan responded affirmatively, but added that the only question is, are those additional dollars? Essentially, it is a straight pass-through, but there is an adjustment to the CountyCare rate. He noted that there is some benefit to having a straight payment to the organization, but there is certainly an impact on the CountyCare rates.

Director Deer asked how much the State currently owes CCH. Mr. Akpan estimated that they owe CCH approximately \$200 million; he will provide the exact amount after the meeting.

During the discussion of slide 20 of the presentation, regarding CountyCare-Observations and CCH Reimbursement Rates, Mr. Akpan stated that \$97 million comes to CCH as a provider from CountyCare. It is important to note that the administration is moving CCH reimbursement rates to 100% of Medicaid rates, so this is the same rate that would be paid to any other provider. Those changes have been reflected in the current financial statements. Going forward, CountyCare will adjust its reimbursement rates anytime that the State changes per-member per-month rates for CountyCare.

VI. Adjourn

Chair Reiter noted that the meeting time for the remaining Committee Meetings in 2019 is changing; the meetings in October, November and December will be held at 9:00 A.M., instead of 8:30 A.M.

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Robert G. Reiter, Jr., Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

- Request: Request made that the Committee be notified when the letters for the pending contractual requests are received from Contract Compliance reflecting compliance with the County’s Code on M/WBE goals, and provide details associated with each of the letters. Page 1
- Request: Request made for a detailed breakdown of the preliminary budget that goes a couple of levels deeper than what was included in the presentation that the CCH Board received on September 13th. Page 3
- Follow-up: Information to be provided regarding the exact amount that the State currently owes CCH. Page 3

Cook County Health and Hospitals System
Finance Committee Meeting
September 20, 2019

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
SEPTEMBER 20, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Awards							
1	Institute for Intergovernmental Research on behalf of the U.S. Department of Justice, Bureau of Justice Assistance	Service - partnerships to support data-driven responses to emerging drug threats	Grant award amount: \$600,000.00	n/a	n/a	System	4
2	Duke University / Duke Clinical Research Institute	Service - Use PCORnet to compare blood pressure control strategies	Grant award amount: \$19,000.00	n/a	n/a	System	5
Increase Contract							
3	Lin and Patel, LLC	Service - legal services	\$150,000.00	Sole Source	n/a	System	6
Negotiate and Execute Contracts							
4	First Transit	Service - non-emergency medical transportation (Medicaid)	\$110,870,666.00	RFP	2	Managed Care	7
5	First Transit	Service - non-emergency medical transportation (Medicare)	\$6,144,000.00	RFP	2	Managed Care	8
6	MHN ACO, LLC	Service - care coordination (Medicare)	\$566,100.00	Sole Source	n/a	Managed Care	9
Execute Contracts							
7	La Rabida	Service - care coordination	\$10,200,000.00	Sole Source	n/a	Managed Care	10
8	Allied Waste Transportation d/b/a Republic Services of Chicago	Service - waste removal services	\$3,283,154.82	RFP	3	System	11

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
SEPTEMBER 20, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts (continued)							
9	Henry Schein, Inc.	Product - dental equipment for Belmont-Cragin Health Center (formerly Logan Square)	\$551,923.99	Sole Source	n/a	ACHN	12
10	Cepheid	Product - reagents, consumables, controls and rental of instrument for immunoassay testing	\$522,093.08	GPO	3	System	13
11	BioSense Webster	Product - disposables for mapping system in the Electrophysiology Laboratory	\$400,000.00	Sole Source	n/a	System	14
12	Inmar	Service - pharmacy financial management performance	\$400,000.00	Sole Source	n/a	System	15
13	Bayer	Product - intra-uterine device	\$375,000.00	Sole Source	n/a	System	16
14	Henricksen & Company, Inc.	Product - furniture for Belmont-Cragin Health Center (formerly Logan Square)	\$361,737.37	GPO	3	ACHN	17
15	Geringe USA Sales, LLC	Product - coronary artery bypass grafts and equipment	\$335,052.20	GPO	2	System	18
16	Anderson Elevator Company	Service - modifications to elevators at Stroger Campus	\$313,621.92	Comparable Government Procurement	n/a	SHCC	19
17	GE Precision Healthcare, LLC, a GE Healthcare Business	Service - professional relocation of General Electric (GE) radiology equipment from Oak Forest Health Center to Provident Hospital	\$229,829.00	Sole Source	n/a	System	20

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
SEPTEMBER 20, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts (continued)							
18	Universal Hospital Services	Service - rental of Bi-Pap non-invasive ventilation devices	\$226,800.00	GPO	3	SHCC	21
19	Centurion Service Group, LLC	Service - revenue generating contract for sale or auction of assets through supplier	Revenue generating - approximately \$300,000.00	GPO	4	System	22

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 09/13/2019		PRODUCT / SERVICE: Service, Partnerships to Support Data-driven Responses to Emerging Drug Threats	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Institute for Intergovernmental Research (IIR) on behalf of the U.S. Department of Justice, Bureau of Justice Assistance (BJA)	
ACCOUNT: NA	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT: \$600,000.00	
CONTRACT PERIOD: 09/01/2019 thru 08/31/2021		CONTRACT NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

The primary focuses of this initiative are preventing and reducing overdose deaths associated with opioids, including illicit fentanyl, and advancing a shared understanding of the patterns and characteristics of problem drug use in a local community. The intent of this project is for public health and public safety stakeholders to adopt a shared goal of building partnerships that guide data analysis activities and response planning.

Under this agreement CCH will:


- Establish a coordinated rapid response team to respond to spikes in overdoses, overdose-related deaths, or emerging drug threats.
- Support outreach teams to follow up with individuals at risk of overdose, particularly those who have just experienced a nonfatal overdose.
- Develop partnerships among public safety and first responders and school and/or community partners to identify risk from Adverse Childhood Experiences and leverage partnerships to connect individuals and families at risk with necessary prevention resources.
- Facilitate early and rapid identification of families who have been referred to Child Protective Services (CPS) and are in need of services (within 10 days of CPS referral) and rapid access to substance use disorder treatment (within 48 hours of receiving a behavioral health assessment).
- Expand or enhance models of care that have demonstrated effectiveness in serving young children living in households with a history of substance misuse.
- Provide naloxone education, and technical assistance to individuals in government agencies, homeless shelters, educational institutions, community-based and multiservice organizations, health-care institutions, public safety organizations, drug treatment programs, and syringe exchange programs.

TERMS OF REQUEST:

This is a request to accept a grant award in an amount not to exceed \$600,000.00 as needed for a twenty-four (24) month period 09/01/2019 thru 08/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

SEP 27 2019

BY BOARD OF DIRECTORS OF THE COOK COUNTY

Request #
1

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 09/13/2019		PRODUCT / SERVICE: Service – Use PCORnet to Compare Blood Pressure Control Strategies	
TYPE OF REQUEST: Accept Grant Award		VENDOR / SUPPLIER: Duke University/ Duke Clinical Research Institute, Durham, NC	
ACCOUNT: NA	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT: \$19,000.00	
CONTRACT PERIOD: 09/01/2019 thru 07/31/2020		CONTRACT NUMBER:	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This is a request to accept a grant award from Duke University in the amount of \$19,000. In collaboration with the American Heart Association (AHA) and the American Medical Association (AMA), the Health eHeart Alliance and PCORnet Cardiovascular Health Collaborative Research Network propose to establish the National Blood Pressure Control Laboratory to enhance cardiovascular health and blood pressure control in the US. The BP Control Lab will enable blood pressure control surveillance, provide feedback to healthcare systems and clinicians, and conduct efficient pragmatic comparative effectiveness research on interventions designed to enhance blood pressure control. Under this agreement, as a participating site, CCH will assist with establishing a national blood pressure control surveillance system using PCORnet that generates national statistics on blood pressure control and provides routine feedback on institution and clinic level control rates to participating institutions.

TERMS OF REQUEST:

This is a request to accept a grant award in an amount not to exceed \$19,000.00, as needed for a period of ten (10) month from 09/01/2019 thru 07/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

SEP 27 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
2

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Jeff McCutchan, General Counsel	
DATE: 09/13/2019	PRODUCT / SERVICE: Service – Legal Services		
TYPE OF REQUEST: Increase Contract	VENDOR / SUPPLIER: Lin and Patel, LLC, Chicago, IL		
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: \$150,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 04/01/2019 thru 03/31/2020	REVISED CONTRACT PERIOD	CONTRACT NUMBER: H19-25-0042	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract #H19-25-0042 was executed by the Office of Supply Chain Management on 04/01/2019, in a not-to-exceed amount of \$149,000.00 and for a twelve (12) month period from 02/04/2019 thru 02/03/2020.

NEW PROPOSAL JUSTIFICATION:

This request will allow for the continued provision of specialized legal expertise with regard to Certificates Of Need (CON) and other specialized legal services as required. This vendor is a certified Cook County MBE.

This request is a Sole Source because the Vendor performs specialized legal services including certificate of need.

TERMS OF REQUEST:

This is a request to increase Contract number H19-25-0042 in an amount not to exceed \$150,000.00, as needed, for remainder of term thru 03/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

SEP 27 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
3

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aaron Galeener, Director of Finance, CountyCare		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 09/13/2019		PRODUCT / SERVICE: Service, Non-Emergency Medical Transportation (Medicaid)	
TYPE OF REQUEST: Negotiate and Execute Contract		VENDOR / SUPPLIER: First Transit, Cincinnati, OH	
ACCOUNT: 521100	FISCAL IMPACT NOT TO EXCEED: \$110,870,666.00	GRANT FUNDED / RENEWAL AMOUNT: NA	
CONTRACT PERIOD: 09/01/2019 thru 08/31/2022		CONTRACT NUMBER: H19-25-108	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (2)		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H16-25-010 was approved by the CCH Board of Directors on 07/27/2018 in the maximum amount of \$20,500,165.00 for a contract period beginning on 08/01/2018 and ending on 06/30/2019. This contract was later extended through 08/31/2019.

NEW PROPOSAL JUSTIFICATION:


This request is to provide payment for the delivery of non-emergency transportation services to CountyCare members. Vendor will coordinate the scheduling of rides for members, provide a contracted network of providers, and process and pay claims submitted by providers.

TERMS OF REQUEST:

This is a request to negotiate and execute contract number H19-25-108 in an amount not to exceed \$110,870,666.00, as needed, for a thirty-six (36) month period from 09/01/2019 thru 08/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #

4

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Esther Macchione, Director of Operations, Managed Care		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 09/13/2019		PRODUCT / SERVICE: Service – Medicare Non-Emergency Transportation Services	
TYPE OF REQUEST: Negotiate and Execute Contract		VENDOR / SUPPLIER: First Transit, Cincinnati, OH	
ACCOUNT: 896276	FISCAL IMPACT NOT TO EXCEED: \$6,144,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/01/2020 thru 12/30/2022		CONTRACT NUMBER: H19-25-113	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (2)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:


This request is to provide payment for the delivery of non-emergency transportation services to Medicare members. Vendor will coordinate the scheduling of rides for members, provide a contracted network of providers, and process and pay claims submitted by providers.

TERMS OF REQUEST:

This is a request to negotiate and execute contract number H19-25-113 in an amount not to exceed \$6,144,000.00, as needed for a period of thirty-six (36) months from 01/01/2020 thru 12/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
5

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Andrea McGlynn, Director of Clinical Services, Managed Care		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 09/13/2019	PRODUCT / SERVICE: Service – Care Coordination, Medicare		
TYPE OF REQUEST: Negotiate and Execute Contract	VENDOR / SUPPLIER: MHN ACO, LLC, Chicago, IL		
ACCOUNT: 521155	FISCAL IMPACT NOT TO EXCEED: \$566,100.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/01/2020 thru 12/20/2022		CONTRACT NUMBER: H19-25-112	
COMPETITIVE SELECTION METHODOLOGY: RFP			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

No prior contract history for this service.

NEW PROPOSAL JUSTIFICATION:

This request is for the delivery of care coordination support to Medicare members assigned to the MHN ACO network providers.

This request is sole source because care management will be provided within the primary care health centers where the patients are currently receiving their care.

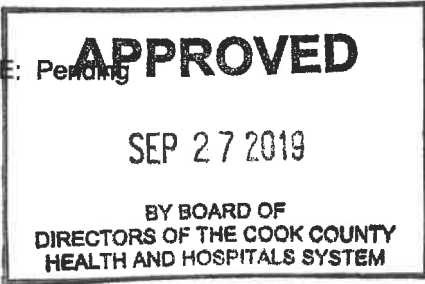
TERMS OF REQUEST:

This is a request to negotiate and execute contract number H19-25-112 in an amount not to exceed \$566,100.00, as needed, for a period of thirty-six (36) months from 01/01/2020 thru 12/20/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request #

6

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Andrea McGlynn, Director of Clinical Services, Managed Care		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 09/13/2019		PRODUCT / SERVICE: Service – Care Coordination	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: La Rabida, Chicago, IL	
ACCOUNT: 521155	FISCAL IMPACT NOT TO EXCEED: \$10,200,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 11/01/2019 thru 10/31/2022		CONTRACT NUMBER: H19-25-111	
COMPETITIVE SELECTION METHODOLOGY:			
X	NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source		

PRIOR CONTRACT HISTORY:

No prior contract history.

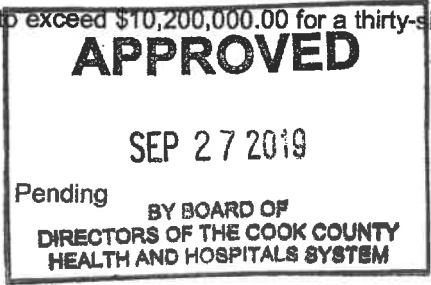
NEW PROPOSAL JUSTIFICATION:

This request is to provide care management and care coordination services to special needs children who are eligible to receive benefits pursuant to Title XVI of the Social Security Act. CountyCare was notified on 06/25/2019 by the State of Illinois that this population will be enrolled in Medicaid managed care by 11/01/2019. CountyCare is required to provide care management services to this population. Vendor currently provides delegated care management to high-risk children within CountyCare, and their health system serves a large number of the special needs children that the State of Illinois is enrolling into managed care.

This request is sole source because the care coordination services will be provided within the LaRabida health system where these members are currently receiving their care.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-111 in the amount not to exceed \$10,200,000.00 for a thirty-six (36) month period from 11/01/2019 thru 10/31/2022.



CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #

7

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus
DATE: 09/13/2019		PRODUCT / SERVICE: Service, Waste Removal Services
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Allied Waste Transportation dba Republic Services of Chicago, Chicago, IL
ACCOUNT: 520389	FISCAL IMPACT NOT TO EXCEED: \$3,283,154.82	GRANT FUNDED / RENEWAL AMOUNT:
CONTRACT PERIOD: 01/01/2020 thru 12/31/2022		CONTRACT NUMBER: H19-25-103
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (3)	
	NON-COMPETITIVE SELECTION METHODOLOGY:	

PRIOR CONTRACT HISTORY:

Contract H15-72-099 was approved by the CCH Board of Directors on 12/18/2015 in the amount of \$1,386,247.40 for a twenty-four (24) month period from 01/01/2016 thru 12/31/2017. On 01/26/2018 the CCH Board of Directors approved a request to increase contract by \$801,973.70 and to extend contract term through 12/31/2018. On 12/21/2018 the Office of Supply Chain Management executed an amendment to extend the contract term through 12/31/2019.

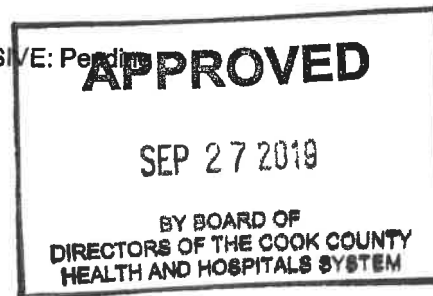
NEW PROPOSAL JUSTIFICATION:

Vendor will provide non-hazardous waste removal services for Stroger Hospital, Provident Hospital, Oak Forest Health Center, Cermak Health Center, Department of Public Health, and ACHN Clinics.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-103 in an amount not-to-exceed \$3,283,154.82, as needed, for a thirty-six (36) month period from 01/01/2020 thru 12/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCH CFO:
Ekerete Akpan, Chief Financial Officer

CCH CEO:
John Jay Shannon, M.D., Chief Executive Officer

Request #
8

- Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
- John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Iliana Mora, Chief Operating Officer, Ambulatory Services	
DATE: 09/13/2019		PRODUCT / SERVICE: Product – Dental Equipment for Belmont-Cragin Health Center (Formerly Logan Square)	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Henry Schein, Inc., Melville, NY	
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$551,923.99	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: One Time Capital Purchase		CONTRACT NUMBER: H19-76-093	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

No prior contract history at this facility.

NEW PROPOSAL JUSTIFICATION:

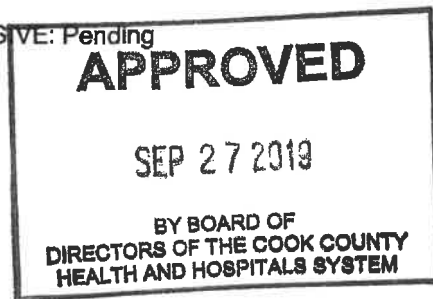
Vendor will provide dental instrumentation, delivery systems, lights, and chairs for the Oral Health Department at the new Belmont-Cragin Health Center (formerly Logan Square).

This is a sole source because of the standardization with existing equipment used in CCH dental facilities.

TERMS OF REQUEST:

This is a request to execute contract number H19-76-093 in an amount not-to-exceed \$551,923.99, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending



CCH CFO: _____

Ekerete Akpan, Chief Financial Officer

CCH CEO: _____

John Jay Shannon, M.D., Chief Executive Officer

Request #

9

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Aamer Qidwai, Senior Director of Laboratory Medicine		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 09/13/2019		PRODUCT / SERVICE: Product – Reagents, Consumables, Controls, and Rental of Instrument for Immunoassay Testing	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Cepheid, Sunnyvale, CA	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$522,093.08	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 10/01/2019 thru 09/30/2022		CONTRACT NUMBER: H19-25-099	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract H14-25-052 was approved by the CCH Board of Directors on 08/29/2014 in the amount of \$2,580,089.29 for a thirty-six (36) month period from 10/01/2014 thru 09/30/2017. An amendment was executed by the Office of Supply Chain Management on 09/13/2017 to extend contract term through 09/30/2019.

NEW PROPOSAL JUSTIFICATION:

Vendor will supply reagents, consumables, controls, for immunoassay testing. Vendor will also supply the new instrument for immunoassay testing as part of this rental reagent agreement.

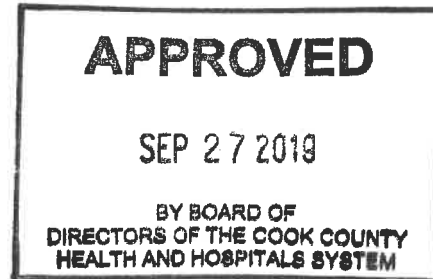
TERMS OF REQUEST:

This is a request to execute contract number H19-25-099 in an amount not-to-exceed \$522,093.08, as needed, for a period of thirty-six (36) months term from 10/01/2019 thru 09/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request #
10

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Rami Doukky, M.D., Chair Division of Cardiology		EXECUTIVE SPONSOR: Claudia Fegan, M.D., Chief Medical Officer	
DATE: 09/13/2019		PRODUCT / SERVICE: Product: Disposables for Mapping System in the Electrophysiology Laboratory	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: BioSense Webster, Diamond Bar, CA	
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$400,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 10/01/2019 thru 09/30/2021		CONTRACT NUMBER: H19-25-104	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

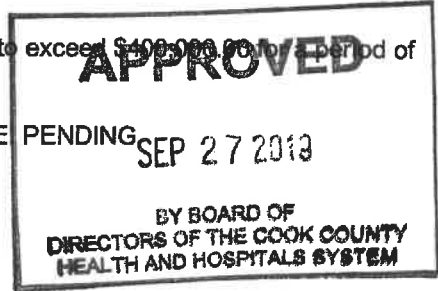
Contractor will provide disposables in conjunction with the capital purchase for the Electrophysiology Lab. Most importantly, these disposables are the only supplies that work with mapping system.

This request is sole source because the Biosense Webster equipment requires proprietary disposables.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-104 in an amount not to exceed \$400,000.00 over a period of twenty-four (24) month from 10/01/2019 thru 09/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE PENDING



CCH CFO: *Ekerete Akpan*
Ekerete Akpan, Chief Financial Officer

CCH CEO: *John Jay Shannon*
John Jay Shannon, M.D., Chief Executive Officer

Request #
11

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: CaTanya Norwood, Pharm D., Senior Director of Pharmacy Services		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 09/13/2019		PRODUCT / SERVICE: Service – Pharmacy Financial Management Performance	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Inmar, Romeoville, IL	
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: \$400,000.00	GRANT FUNDED /RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 10/01/2019 thru 09/30/2022		CONTRACT NUMBER: H19-25-087	
COMPETITIVE SELECTION METHOD			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

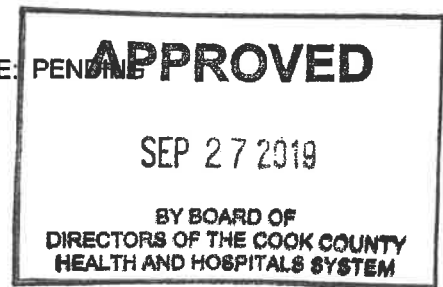
This request will provide monitoring, measuring and tracking of reimbursement rates to improve profitability with our third-party prescription plan(s). By using prescription reconciliation data, CCH will have information necessary to negotiate third party prescription plan contracts based on industry best practices and standards.

This request is sole source because of the specific expertise provided by this vendor.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-087 in the amount of \$400,000.00, as needed, for period of thirty-six (36) months, from 10/01/2019 thru 09/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: PENDING



CCH CFO: *Ekerete Akpan*
Ekerete Akpan, Chief Financial Officer

CCH CEO: *John Jay Shannon*
John Jay Shannon, M.D., Chief Executive Officer

Request #
12

Cook County Health

AS AMENDED BOARD APPROVAL REQUEST

SPONSOR: CaTanya Norwood, Pharm D., Senior Director of Pharmacy Services	EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus
DATE: 09/13/2019	PRODUCT / SERVICE: Product – Intra Uterine Device (IUD)
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Bayer, Hanover Township, NJ
ACCOUNT: 530905	GRANT FUNDED /RENEWAL AMOUNT: N/A
FISCAL IMPACT NOT TO EXCEED: \$375,000.00	CONTRACT NUMBER: H19-25-0142
CONTRACT PERIOD: 10/01/2019 thru 09/30/2022 <u>11/01/2019 thru 10/31/2022</u>	
COMPETITIVE SELECTION METHODOLOGY:	
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source	

PRIOR CONTRACT HISTORY:

Contract number H16-25-019 was approved by the Cook County Health (CCH) Board of Directors on 11/01/2017 in the amount of \$501,000.00 for a period of thirty-six (36) months from 05/01/2016 thru 04/30/2019.

NEW PROPOSAL JUSTIFICATION:

Contractor will provide Intra Uterine Devices (IUD).

This request is sole source because Bayer is the manufacturer and only distributor of this product, which serves patients with specific medical conditions.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-0142 in the amount of \$375,000.00, as needed, for a period of thirty-six (36) months, from ~~10/01/2019 thru 09/30/2022~~ 11/01/2019 thru 10/31/2022

APPROVED

PENDING SEP 27 2019

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: PENDING SEP 27 2019

CCH CFO: 
 Ekerete Akpan, Chief Financial Officer

CCH CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

Request #
13

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 • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Samuel L. Williams, Executive Director, Facilities	
DATE: 09/13/2019		PRODUCT / SERVICE: Product, Furniture for Belmont-Cragin (formerly Logan Square)	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Henricksen & Company, Inc., Itasca, IL	
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$361,737.37	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 10/01/2019 thru 09/30/2020		CONTRACT NUMBER: H19-76-092	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:
No prior contract history for this facility.

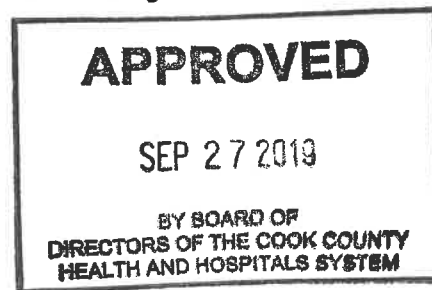
NEW PROPOSAL JUSTIFICATION:
This request is for the purchase of non-clinical furniture. Vendor will provide non-clinical furniture to meet the needs of the new Belmont-Cragin Health Center (formerly Logan Square).

TERMS OF REQUEST:
This is a request to execute contract number H19-76-092 in an amount not-to-exceed \$361,737.37, as needed for a period of twelve (12) months from 10/01/2019 thru 09/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request #
14

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D. Chair of the Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D. Chief Medical Officer	
DATE: 09/13/2019		PRODUCT / SERVICE: Product – Coronary Artery Bypass Grafts and Equipment	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Getinge USA Sales, LLC. – Wayne NJ	
ACCOUNT: 530079 530785	FISCAL IMPACT NOT TO EXCEED: Capital One-Time Cost \$22,392.20 (24) months Disposables Cost \$312,660.00 Total \$335,052.20	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: One-Time Capital Purchase and (24) months disposable contract period from 09/01/2019 thru 08/31/2021		CONTRACT NUMBER: H19-25-110	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (2)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Office of Supply Chain Management (SCM) approved contract number H14-25-038 on 02/15/2015 in the amount of \$149,000.00 for a period of thirty-six (36) months from 04/01/2015 through 03/31/2018 for the provision of intra-aortic balloon catheters and vascular grafts.

NEW PROPOSAL JUSTIFICATION:

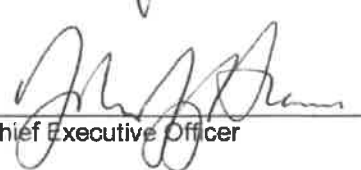
This request is to purchase new capital equipment and disposables to support Cardiothoracic Surgery with Artery Bypass graft cases.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-110 in an amount no to exceed \$335,052.20, as needed, for a One-time capital purchase and twenty-four (24) months of disposable supplies from 09/01/2019 thru 08/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

SEP 27 2019

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #
15

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Kenneth Monroe, Interim Director, Buildings and Grounds		EXECUTIVE SPONSOR: Samuel L. Williams, Executive Director, Facilities	
DATE: 09/13/2019	PRODUCT / SERVICE: Service – Modifications to Elevators at Stroger Campus		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Anderson Elevator Company, Broadview, IL		
ACCOUNT: 540345	FISCAL IMPACT NOT TO EXCEED: \$313,621.92	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 10/01/2019 thru 09/30/2020		CONTRACT NUMBER: H19-25-062	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: Comparable Government Procurement		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

The vendor will provide labor and materials to install all necessary program changes, wiring, relays, and drawings to upgrade the fire service on twenty-four (24) elevators on the Stroger Hospital campus. This work is required for these elevators to maintain the current City of Chicago fire code. This vendor is under contract with Cook County Government.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-062 in an amount not to exceed \$313,621.92, as needed, for a twelve (12) month period from 10/01/2019 thru 09/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:


Ekerete Akpan, Chief Financial Officer

CCH CEO:


John Jay Shannon, M.D., Chief Executive Officer

Request #

16

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Joseph Price, System Director of Medical Service Imaging		EXECUTIVE SPONSOR: Jarrod G. Johnson Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 09/13/2019		PRODUCT / SERVICE: Service – Professional relocation of General Electric (GE) radiology equipment from Oak Forest to Provident Hospital	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: GE Precision Healthcare, LLC a GE Healthcare Business, Chicago, IL	
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$229,829.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 10/01/2019 thru 09/30/2020		CONTRACT NUMBER: H19-25-100	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:

This request for professional relocation reinstallation and calibration of radiology equipment from Oak Forest Health Center to Provident Hospital will allow for continuance of warranty.

This request is sole source because contractor is the original equipment manufacturer (OEM) for warranty purposes.

TERMS OF REQUEST:

This is a request to execute contract H19-25-100 in an amount not to exceed \$229,829.00 as needed, for a twelve (12) month period from 10/01/2019 thru 09/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending.

CCH CFO:

Ekerete Akpan, Chief Finance Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

APPROVED

SEP 27 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
17

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Jillyan Iwinski, Director Respiratory Care		EXECUTIVE SPONSOR: Jarrod G. Johnson Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 09/13/2019		PRODUCT / SERVICE: Service – Rental of Bi-Pap Non-invasive ventilation devices	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Universal Hospital Services, Little Rock, AR	
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$226,800.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 09/01/2019 thru 08/31/2022		CONTRACT NUMBER: H19-25-107	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior history for tis service.

NEW PROPOSAL JUSTIFICATION:


This rental agreement is to provide ten (10) V60 Bi-Pap ventilation devices.

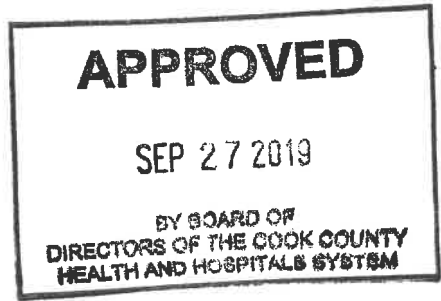
TERMS OF REQUEST:

This is a request to execute contract number H19-25-107 in an amount not to exceed \$226,800.00, as needed, for a period of thirty-six (36) month period from 09/01/2019 thru 08/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



**Request #
18**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Dan Ruiz, Senior Manager of Supply Chain Management Operations and Logistics		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer <i>EA</i>	
DATE: 09/13/2019		Product/Service: Revenue Generating Contract for Sale or Auction of Assets through Supplier	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Centurion Service Group, LLC, Franklin Park, IL	
ACCOUNT: 520389	FISCAL IMPACT NOT TO EXCEED: \$300,000.00 (Revenue Generating)	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 10/01/2019 thru 09-30/2022		CONTRACT NUMBER: H19-25-088	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract H11-73-043 was approved by the CCH Board of Directors beginning on 07/01/2011 thru 07/01/2014. On several occasions the Office of Supply Chain Management amended to extend the contract term thru 09/30/2019.

NEW PROPOSAL JUSTIFICATION:

This is a request to establish a new contract for contractor to pick up salvage/surplus equipment and sell the assets utilizing live auction and/or a timed auction. The health system currently has salvage equipment and supplies, which are not usable in our operations, and have been utilizing this contractor to generate revenue from disposal of these items. Asset disposal will be in accordance with County Ordinances, Policy and Procedures.

The contractor will receive a percentage of the revenue generated in compensation for its service.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-088 with the potential for estimated revenue generation of \$300,000.00, for a period of thirty-six (36) months from 10/01/2019 thru 09/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

SEP 27 2019

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #
19

Cook County Health and Hospitals System
Finance Committee Meeting
September 20, 2019

ATTACHMENT #2

Board Meeting - Transfer Request

Total Transfer From: \$ 80,387,783

Total Transfer To: \$ 80,387,783

Department	Budget Account - Description	Transfer Amount	Department	Budget Account - Description	Transfer Amount
4897 - Stroger Hospital	501165 - Planned Salary Adjustment	\$ 4,183,107.00	4896 - Managed Care	521155 - Managed Care Claims	\$ 80,387,783.00
4240 - Cermak Health Services	501165 - Planned Salary Adjustment	\$ 71,321.00			
4241 - Health Services JTDC	501165 - Planned Salary Adjustment	\$ 1,250.00			
4898 - Oak Forest Health Center	501165 - Planned Salary Adjustment	\$ 3,395.00			
4897 - Stroger Hospital	501296 - Sal/Wag of Per Diem Employees	\$ 4,358,270.00			
4240 - Cermak Health Services	501296 - Sal/Wag of Per Diem Employees	\$ 1,134,323.00			
4241 - Health Services JTDC	501296 - Sal/Wag of Per Diem Employees	\$ 273,328.00			
4890 - Bureau of Health	501296 - Sal/Wag of Per Diem Employees	\$ 87,256.00			
4891 - Provident Hospital	501296 - Sal/Wag of Per Diem Employees	\$ 663,407.00			
4894 - CORE Center	501296 - Sal/Wag of Per Diem Employees	\$ 139,230.00			
4897 - Stroger Hospital	501421 - Sal/Wag of Employee Per Contract	\$ 3,617,891.00			
4891 - Provident Hospital	501421 - Sal/Wag of Employee Per Contract	\$ 203,513.00			
4893 - ACHN	501421 - Sal/Wag of Employee Per Contract	\$ 20,770.00			
4899 - Special Purpose Appropriations	580010 - Reserve For Claim	\$ 4,242,939.00			
4899 - Special Purpose Appropriations	580380 - Appropri. Adjust	\$ 61,387,783.00			

APPROVED

SEP 27 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Cook County Health and Hospitals System
Finance Committee Meeting
September 20, 2019

ATTACHMENT #3

R-19-01

RESOLUTION

WHEREAS, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35 established the Cook County Health (CCH or "System"); and

WHEREAS, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

WHEREAS, the Cook County Health Board of Directors has legal authority to authorize its departments and officers to open and maintain checking and/or savings accounts at various banks; and

WHEREAS, it is now necessary for the Cook County Health Board of Directors, to authorize Management to open an account at JP Morgan Chase Bank for Petty Cash-Managed Care at John H. Stroger, Jr. Hospital of Cook County.

NOW THEREFORE BE IT RESOLVED THAT:

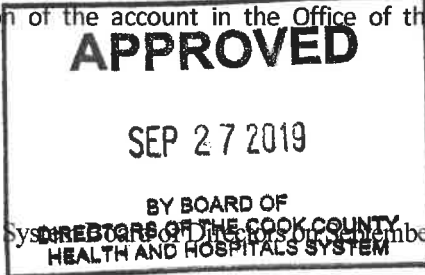
The following are the names of those persons who are authorized to sign checks on these checking and/or savings accounts and that the signatures of at least two (2) of these persons shall be required on each check:

1. John Jay Shannon, MD – Chief Executive Officer
2. Debra Carey - Deputy CEO, Operations
3. Ekerete Akpan - Chief Financial Officer
4. Dorothy Loving - Executive Director of Finance

BE IT FURTHER RESOLVED THAT, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

BE IT FURTHER RESOLVED THAT, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health Board.

BE IT FURTHER RESOLVED THAT, any funds drawn on said checking and/or savings accounts for deposit with the County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.



Approved by the Cook County Health and Hospitals System Board of Directors on September 27, 2019.

R-19-02

RESOLUTION

WHEREAS, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35, established Cook County Health ("CCH or System"); and

WHEREAS, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

WHEREAS, that Board has the legal authority to open and maintain checking and savings accounts at various banks; and

WHEREAS, it is now necessary to update those persons who are authorized to be signatories on these checking and savings accounts; and

WHEREAS, the following checking and/or savings accounts for the John H. Stroger, Jr. Hospital of Cook County held at the JP Morgan Chase Bank should be updated:

Restricted Grant Funds Account
Physician Services Account
General Fund Account
Petty Cash Account
Patient Trust Fund

NOW THEREFORE BE IT RESOLVED, that the following are the names of those persons who are authorized to sign checks on the checking and/or savings account and that the signatures of at least two (2) of these persons shall be required on each check:

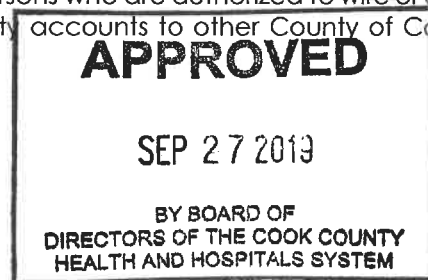
1. John Jay Shannon, M.D., CEO
2. Debra Carey, Deputy CEO, Operations
3. Ekerete Akpan, CFO
4. Dorothy Loving, CPA, Executive Director of Finance

and that the following person(s) be deleted as a signatory:

1. Douglas Elwell, Deputy CEO

BE IT FURTHER RESOLVED, that the following are the names of those persons who are authorized to wire or otherwise transfer funds from the John H. Stroger, Jr. Hospital of Cook County accounts to other County of Cook bank accounts:

1. Percy Moss
2. Victor Williamson
3. Dena Townsend
4. Ardis Brown
5. Kelli Thomas



BE IT FURTHER RESOLVED, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

BE IT FURTHER RESOLVED, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health System Board.

BE IT FURTHER RESOLVED, that any funds drawn on said checking or savings accounts for deposit with the Cook County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Cook County Health and Hospitals System Board of Directors on September 27, 2019.

R-19-03

RESOLUTION

WHEREAS, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35 established Cook County Health (CCH or "System"); and

WHEREAS, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

WHEREAS, the Cook County Health Board of Directors has legal authority to authorize its departments and officers to open and maintain checking and/or savings accounts at various banks; and

WHEREAS, it is now necessary to update those persons who are authorized to be signatories on these checking and/or savings accounts and to update those persons who are authorized to make wire transfers on these checking and/or savings accounts; and

WHEREAS, the following checking and/or savings accounts for the Provident Hospital of Cook County held at the JP Morgan Chase Bank should be updated:

Provident Hospital
PHCC Petty Cash

NOW THEREFORE BE IT RESOLVED THAT:

The following are the names of those persons who are authorized to sign checks on these checking and/or savings accounts and that the signatures of at least two (2) of the persons shall be required on each check:

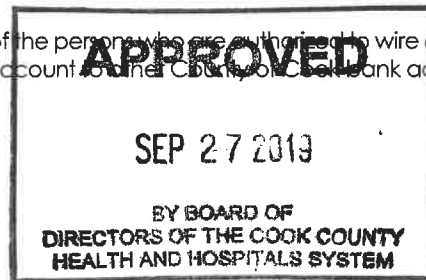
1. John Jay Shannon, MD., CEO
2. Debra Carey, Deputy CEO, Operations
3. Ekerete Akpan, CFO
4. Dorothy Loving, CPA, Executive Director of Finance

and that the following persons be deleted as a signatory:

1. Douglas Elwell, Deputy CEO

BE IT FURTHER RESOLVED THAT, the following are the names of the persons who are authorized to wire or otherwise transfer funds with the Provident Hospital of Cook County account and the County of Cook bank accounts:

1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend
6. Mark Wojciechowski



BE IT FURTHER RESOLVED THAT, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

BE IT FURTHER RESOLVED THAT, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health Board.

BE IT FURTHER RESOLVED THAT, any funds drawn on said checking and/or savings accounts for deposit with the County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Cook County Health and Hospitals System Board of Directors on September 27, 2019.

R-19-04

RESOLUTION

WHEREAS, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35 established Cook County Health (CCH or "System"); and

WHEREAS, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

WHEREAS, the Cook County Health Board of Directors has legal authority to authorize its departments and officers to open and maintain checking and/or savings accounts at various banks; and

WHEREAS, it is now necessary to update those persons who are authorized to be signatories on these checking and/or savings accounts and to update those persons who are authorized to make wire transfers on these checking and/or savings accounts; and

WHEREAS, the checking and/or savings accounts for the Oak Forest Health Center of Cook County at the JP Morgan Chase Bank, for the following purposes, be updated for the Depository Account; and

NOW THEREFORE BE IT RESOLVED THAT:

The following are the names of those persons who are authorized to sign checks on these checking and/or savings accounts and that the signatures of at least two (2) of the persons shall be required on each check:

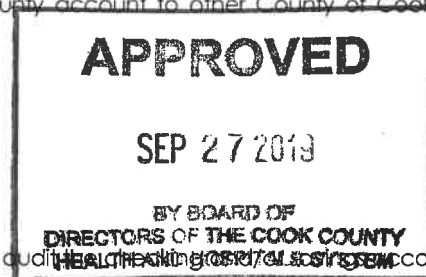
1. John Jay Shannon, M.D., CEO
2. Debra Carey, Deputy CEO, Operations
3. Ekerete Akpan, CFO
4. Dorothy Loving, CPA, Executive Director of Finance

and that the following person be deleted as a signatory:

1. Douglas Elwell, Deputy CEO

BE IT FURTHER RESOLVED THAT, the following are the names of the persons who are authorized to wire or otherwise transfer funds with the Oak Forest Health Center of Cook County account to other County of Cook bank accounts:

1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend



BE IT FURTHER RESOLVED THAT, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

BE IT FURTHER RESOLVED THAT, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health Board.

BE IT FURTHER RESOLVED THAT, any funds drawn on said checking and/or savings accounts for deposit with the County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Cook County Health and Hospitals System Board of Directors on September 27, 2019.

R-19-05

RESOLUTION

WHEREAS, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35, established the Cook County Health ("CCH or System"); and

WHEREAS, the Ordinance established Cook County Health Board of Directors and delegated governance of the System to that Board; and

WHEREAS, that Board has the legal authority to open and maintain checking and savings accounts at various banks; and

WHEREAS, it is now necessary to update those persons who are authorized to be signatories on these checking and savings accounts; and

WHEREAS, the following checking and/or savings accounts for the John H. Stroger, Jr. Hospital of Cook County held at the JP Morgan Chase Bank should be updated:

Miscellaneous Refund Account
Patient Refund Account

NOW THEREFORE BE IT RESOLVED, that the following are the names of those persons who are authorized to sign checks on the checking and/or savings account and that the signatures of at least two (2) of these persons shall be required on each check for amounts over \$150.00:

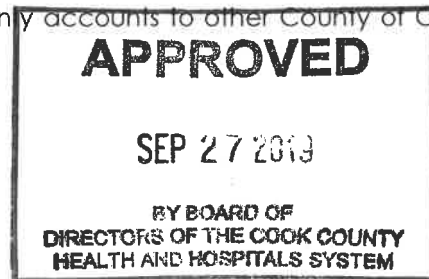
1. John Jay Shannon, M.D., CEO
2. Debra Carey, Deputy CEO, Operations
3. Ekerete Akpan, CFO
4. Dorothy Loving, CPA, Executive Director of Finance

and that the following person(s) be deleted as a signatory:

1. Douglas Elwell, Deputy CEO

BE IT FURTHER RESOLVED, that the following are the names of those persons who are authorized to wire or otherwise transfer funds from the John H. Stroger, Jr. Hospital of Cook County accounts to other County of Cook bank accounts:

1. Percy Moss
2. Victor Williamson
3. Dena Townsend
4. Ardis Brown
5. Kelli Thomas



BE IT FURTHER RESOLVED, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

BE IT FURTHER RESOLVED, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health System Board.

BE IT FURTHER RESOLVED, that any funds drawn on said checking or savings accounts for deposit with the Cook County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Cook County Health and Hospitals System Board of Directors on September 27, 2019.

Cook County Health and Hospitals System
Finance Committee Meeting
September 20, 2019

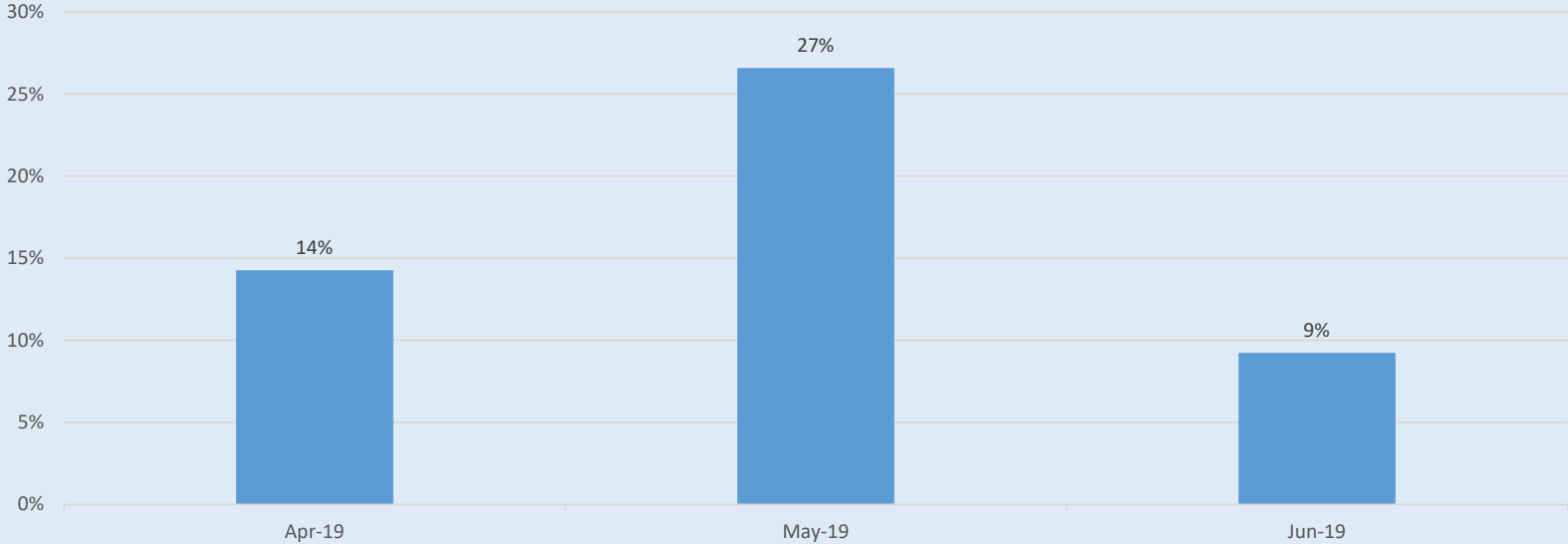
ATTACHMENT #4

MWBE METRICS - FY 2019				
Contracts \$150,000.00 and Over for April, May, and June 2019				
Month	Friday, April 26, 2019	Friday, May 31, 2019	Friday, June 28, 2019	TOTAL
Number of Contracts Awarded	11	16	14	41
Total Award Value	\$27,269,987	\$23,630,664	\$23,637,557	\$74,538,207
Number of Contracts with Goals	7	8	5	20
Value	\$22,950,722	\$19,225,802	\$19,747,592	\$61,924,116
% Total Award	84%	81%	84%	83%
Number of Contracts with MWBE as Prime	1	0	1	2
Prime Award Value	\$1,500,000	\$0	\$200,000	\$1,700,000
% Contract w/goal	7%	0%	1%	3%
Number of Contracts with MWBE as Subcontractor	2	5	3	10
Sub Award Value	\$1,775,345	\$5,112,670	\$1,623,245	\$8,511,260
% Contract w/goal	8%	27%	8%	14%
Number of Contracts with Full Waivers	4	3	1	8
Waiver Value	\$13,242,026	\$1,470,000	\$486,000	\$15,198,026
% Contract w/goal	58%	8%	2%	25%

NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero. This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

April reflects three waivers where the vendor did achieve 25% MBE/WBE indirect participation but indirect participation is only considered a good faith effort. May reflects a waiver where the vendor did achieve 5.33% MBE/WBE indirect participation but indirect participation is only considered a good faith effort. June reflects one full waiver and four partial waivers that caused a downward trend in participation.

Percent (%) of Dollars Awarded to M/WBEs



**Purchased Under the Authority of the Chief Executive Officer
Contracts Under \$150K - 3rd QTR 2019 June, July, August**

Vendor	Contract Number	Product/Service	Purpose	Value	Contract Term
Audaire Health Inc,	H19-25-0043	Services; Provision of Real Time Prescription Data	BPA	100,000.00	24 months
CDW Government LLC	H19-25-0098	Services; Absolute Software	BPA	109,500.00	12 months
City of Chicago Depart of Police	H19-25-0059	Services; MOA - Grant	Original PO	65,000.00	12 months
Designs for Vision, Inc.	H19-76-0063	Equipment; Nano Cameras-Surgery	Capital PO	79,730.15	One-time purchase
Fernico, Inc.	H19-76-0020	Equipment; CortexFlo Photographic Examination	Original PO	70,294.75	One-time purchase
Fujirebio Diagnostic	H19-25-0082	Services; Test Serodia TPA 3220 Aggult	GBPA	87,543.00	36 months
General Devices, LLC	H19-25-0069	Services; Service Agreement EMS Radios	Original PO	47,250.00	60 months
HRDI	H19-25-0012	Services; Behavioral Health Services	BPA	149,000.00	36 months
Insight Public Sector, Inc.	H19-25-0045	Services/Supplies for HIS	BPA	125,164.65	6 months
Integrated Solutions Consulting	H19-25-0083	Services; Emergency Preparedness - Grant	BPA	57,100.00	8 months
Konematic, Inc DBA Door Systems	H19-25-0084	Services; Replace door at Englewood Clinic	BPA	29,216.00	6 months
Loyola University Health System	H19-25-0074	Services; Food Summit	Original PO	65,925.00	6 months
Lutheran Social Services of Illinois	H19-25-0128	Services; Grant	BPA	147,040.00	12 months
Masimo Corporation	H19-76-0091	Equipment; Oximeter for Blue Island and North Riverside	BPA	51,822.00	One-time purchase
Matt Epperson, PhD	H19-25-0041	Services; Opioid Screening	BPA	90,000.00	36 months
McGuirewoods LLP	H19-25-0071	Services; Legal	BPA	149,000.00	12 months
Morgan West Corporation	H19-25-0081	Services; SQL Analysis of Provider Data	BPA	130,000.00	6 months
Pitney Bowes, Inc.	H19-25-0057	Services; Lease of Mail Postage Machine	BPA	92,473.00	60 months
Protection One Div of ADT LLC	H18-25-0149	Services; Alarm Systems	BPA	50,000.00	36 months
Siemens Healthcare Diagnostics, Inc.	H18-76-0118	Equipment; PFA Analyzer	Capital PO	26,098.00	One-time purchase
Sight Sciences, Inc.	H19-25-0080	Supplies; Omni Disposable	GBPA	145,000.00	36 months
Tech Software, LLC.	H19-25-0072	Services; Web Based Human Subject Research Protocol Submission	BPA	81,075.00	36 months
The Exeter Group - TMN, LLC	H19-25-0085	Services; Cultural Competency and Implicit Training	BPA	140,000.00	12 months
Verathon Inc.	H19-25-0079	Supplies; Glidescopes	GBPA	145,000.00	36 months
Verathon, Inc.	H19-76-0076	Equipment; Glidescopes	Capital PO	117,450.00	One-time purchase

Cook County Health and Hospitals System
Finance Committee Meeting
September 20, 2019

ATTACHMENT #5

COOK COUNTY
HEALTH

CCH Finance Committee Meeting September 2019

Ekerete Akpan, Chief Financial Officer

September 20, 2019



COOK COUNTY
HEALTH

Agenda

1. **System-wide Financials & Stats**
 - a. Financials and Observations
 - b. Financial / Revenue Cycle metrics
2. **CCH Provider Service Financials**
 - a. Operational Statistics and Observations
3. **CountyCare Financials & Stats**
4. **Correctional Health services Financials & Stats**
5. **Cook County Department of Public Health Financials & Stats**
6. **Administration Financials**
7. **System-wide volumes/stats**



Systems-wide Financials, Observations, and Revenue Cycle Metrics



COOK COUNTY
HEALTH

Observations on Financials

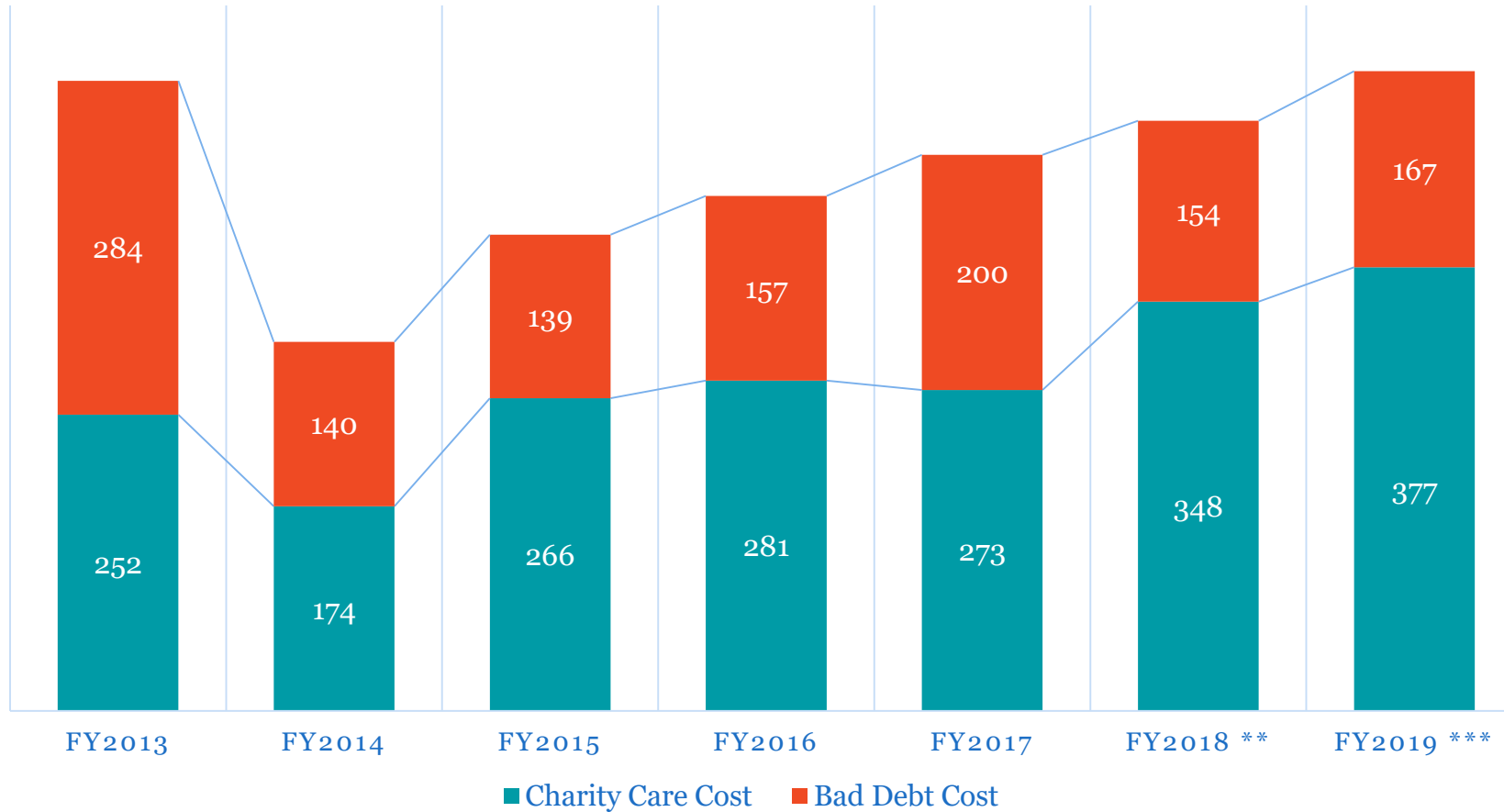
Revenues

- Net Patient Service Revenues - \$455M, 5% unfavorable to target due to increasing and unsustainable growth in charity care, some lower clinical activity and lower revenue cycle activity
 - System-wide uninsured numbers
 - Captured by Visits, held at 44%
 - Captured by Charges, held at 40%
- CountyCare Capitation Revenues - \$1.2B, 4% unfavorable to target due to lower than budgeted enrollment as a result of lower State/County MCO enrollment
- Other Revenues - \$3.8M , ongoing review of outstanding payments to ensure we get caught up by year end

Expenses

- Cost of Pharma - \$52, favorable by 4% compared to budget

CCH Uncompensated Care* (in \$millions)



* Uncompensated Care is Charity Care + Bad Debt at cost
 ** FY2018 Actual from Audited Financials
 ***FY2019 projected

Income Statement for the Eight Months ending July 2019 (in thousands)

CCH Systemwide	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	455,469	477,328	(21,859)	-5%
County Care Access Payments	276,472	-	276,472	n/a
CountyCare Capitation Revenue	1,170,565	1,214,500	(43,935)	-4%
Cook County Access Payments	44,672	44,672	-	0%
Other Revenue	3,824	8,667	(4,843)	-56%
Total Operating Rev	1,951,001	1,745,166	205,835	12%
<u>Operating Expenses</u>				
Salaries & Benefits	442,898	475,425	32,527	7%
Overtime	31,545	23,868	(7,677)	-32%
Contracted Labor	41,828	22,747	(19,081)	-84%
Pension*	73,286	218,242	144,956	66%
Supplies & Materials	31,461	50,018	18,557	37%
Pharmaceutical Supplies	51,757	53,885	2,128	4%
Purch. Svs., Rental, Oth.	162,116	223,253	61,137	27%
External Claims Expense	1,044,340	944,379	(99,961)	-11%
County Care Access Expense	276,472	-	(276,472)	n/a
Insurance Expense	17,787	19,624	1,837	9%
Depreciation	23,136	23,136	-	0%
Utilities	14,312	6,590	(7,721)	-117%
Total Operating Exp	2,210,939	2,061,167	(149,771)	-7%
Operating Margin	(259,937)	(316,001)	56,064	18%
Operating Margin %	-13%	-18%	5%	26%
Non Operating Revenue	132,799	173,684	(40,885)	-24%
Net Income/(Loss)	(127,138)	(142,317)	15,179	11%



Balance Sheet for the Eight Months ending July 2019 (in thousands)

CCH - Balance Sheet Summary	June 2019	June 2018	Variance
<u>Current Assets</u>			
Cash and Cash equivalents	31,136	393,559	(362,423)
Property Taxes Receivable	69,911	91,558	(21,647)
Receivables	423,810	249,251	174,558
Inventory	15,079	27,639	(12,560)
Total Current Assets	539,936	762,007	(222,071)
Refundable Deposit	5,000	50,000	(45,000)
Intangible Assets	21,208	31,091	(9,883)
Capital Assets	490,681	434,530	56,151
Total Assets	1,056,825	1,277,628	(220,803)
Deferred Outflow			
Deferred Outflow	372,465	630,938	(258,473)
Total Deferred Outflow	372,465	630,938	(258,473)



Balance Sheet for the Eight Months ending July 2019 (in thousands)

CCH - Balance Sheet Summary	June 2019	June 2018	Variance
Current Liabilities			
Cash Due to Treasurer	-	-	-
Accounts Payable	149,061	205,893	(56,832)
Accrued Salaries, wages and other liabilities	15,147	12,426	2,722
Claims payable	213,099	505,946	(292,847)
Access Payments Payable	-	43,001	(43,001)
Compensated Absences	6,676	6,654	22
Pension Contribution Payable	66,386	51,274	15,113
Unearned revenue	15,726	15,985	(259)
Due to State of Illinois	-	-	-
Due to other county governmental funds	43	43	-
Due to others	6,994	-	6,994
Self-insurance claims payable	41,897	32,765	9,132
Total Current Liabilities	515,029	873,987	(358,958)
Compensated Absences	37,829	37,705	124
Self-insurance claims payable	137,913	138,832	(919)
Reserve for tax objection suits	12,342	13,003	(661)
Net pension liability	4,858,676	4,504,508	354,168
Total Liabilities	5,561,789	5,568,034	(6,245)
Deferred Inflow			
Deferred Inflow	757,108	561,886	195,222
Total Deferred Inflow	757,108	561,886	195,222
Net position			
Contributed Capital	500,687	445,806	54,881
Unrestricted	(5,390,294)	(4,667,128)	(723,165)
Total net position	(4,889,607)	(4,221,323)	(668,284)



Financial Metrics

Metric	As of end July-18/YTD	As of end July-19/YTD	CCH Target
Days Cash On Hand*	54	4	60
Operating Margin**	-4.9%	-11.1%	-5.4%
Overtime as Percentage of Gross Salary***	7.2%	7.6%	5.0%
Average Age of Plant (Years)	24.4	23.2	20

*Days Cash in Hand – Point in time i.e. as of end of each month. Note State owed CCH **\$200.4M** in payments as of end July 2019

**Excludes Pension Expense-Target based on compare group consisting of ‘like’ health systems : Alameda Health System, Nebraska Medical Center, Parkland Health & Hospital System, and UI Health

***Overtime as percentage of Gross Salary – CCH target 5% , Moody's 2%



Revenue Cycle Metrics

Metric	Average FYTD 2019	June-19	July-19	Aug-19	CCH Target
Average Days in Accounts Receivable <i>(lower is better)</i>	99	97	102	103	90
Discharged Not Finally Billed Days <i>(lower is better)</i>	11	12	12	13	7.0
Claims Initial Denials Percentage <i>(lower is better)</i>	20%	17%	15%	19%	20%

Definitions:

Average Days in Accounts Receivable: Total accounts receivable over average daily revenue

Discharged Not Finally Billed Days: Total charges of discharge not finally billed over average daily revenue

Claims Initial Denials Percentage: Percentage of claims denied initially compared to total claims submitted.

Provider of Care Services Financial and Operational Statistics



COOK COUNTY
HEALTH

CCH Provider - Income Statement for the Eight Months ending July 2019 (in thousands)

CCH Providers	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	455,469	477,328	(21,859)	-5%
Cook County Access Payments	44,672	44,672	-	0%
Other Revenue	2,929	7,453	(4,524)	n/a
Total Operating Rev	503,070	529,453	(26,383)	-5%
<u>Operating Expenses</u>				
Salaries & Benefits	369,540	375,420	5,880	2%
Overtime	26,776	20,343	(6,433)	-32%
Contracted Labor	38,629	21,007	(17,622)	-84%
Pension*	60,033	182,899	122,866	67%
Supplies & Materials	30,855	47,045	16,191	34%
Pharmaceutical Supplies	56,510	47,217	(9,293)	-20%
Purch. Svs., Rental, Oth.	105,854	139,539	33,685	24%
Insurance Expense	17,316	-	(17,316)	n/a
Depreciation	14,338	14,338	-	0%
Utilities	14,310	6,486	(7,824)	-121%
Total Operating Exp	734,162	854,294	120,133	14%
Operating Margin	(231,091)	(324,841)	93,750	29%
Operating Margin %	-46%	-61%	15%	25%
Non Operating Revenue	60,286	95,934	(35,648)	-37%
Net Income/(Loss)	(170,806)	(228,907)	58,102	25%



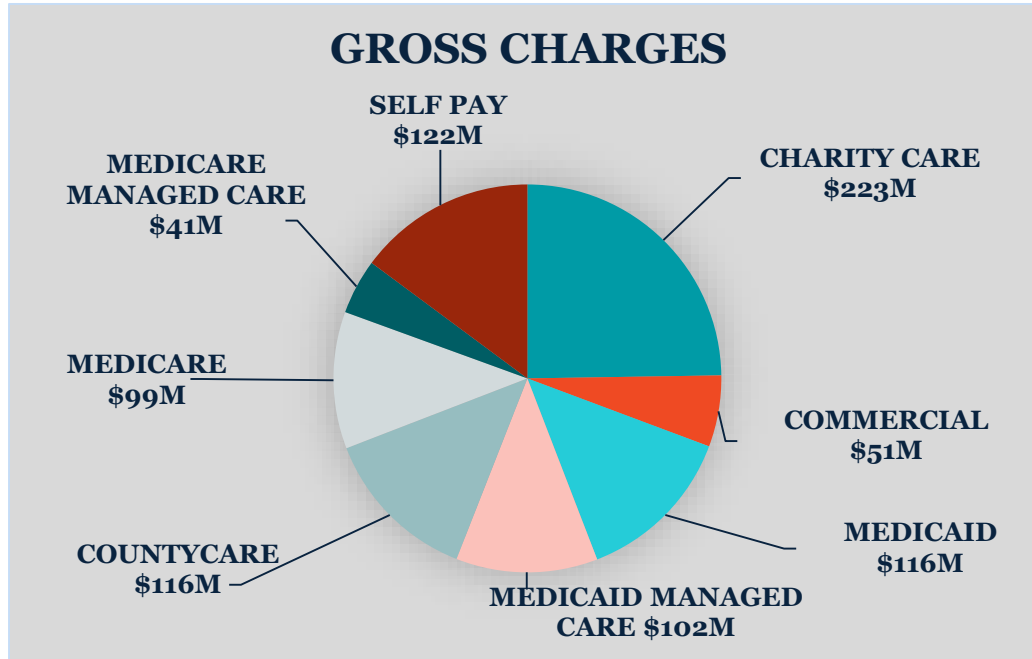
CCH as a Provider - Revenue Statement for the Eight Months ending July 2019 (in thousands)

CCHHS Providers	Year-To-Date <i>Actual</i>
Gross Revenue	1,153,036
<u>Adjustments</u>	
Contractual Adjustments	(352,464)
Charity Adjustments	(342,050)
Total Adjustment	(694,513)
Gross NPSR	458,523
Bad Debt Allowance	(273,041)
Adjusted NPSR	185,482
GME	77,295
DSH	104,467
BIPA	88,225
Adjusted NPSR plus GME, DSH, and BIPA	455,469
Adjusted NPSR plus GME, DSH, and BIPA as a % of Gross Revenue	40%

Clinical Activity Observations

- Primary Care visits are up by 10% versus FY18, and up 5% versus FY19 target
- Specialty Care visits are up by 5% versus FY18 flat versus FY19 target
- Surgical Cases are down by 4% versus FY18, and down 9% versus FY19 target
- Inpatient Discharges are down 6% versus FY18
- Length of Stay is up 1% versus FY18, and up 1% versus FY19 target
- Emergency Department visits are down 1% versus FY18
- Deliveries are up by 5% versus FY18, and down 7% versus FY19 target
- CMI is up by 6% versus FY2018

Stroger Operations Overview for the Eight Months ending July 2019



Inpatient/Observation-FYTD			
Measure	FY2019	FYTD Target	FY2018
Inpatient Discharges	11,224	11,728	11,932
- Long Stay Admissions	2,411	2,376	2,404
- One Day Admissions	642	664	695
Inpatient Days	58,459	57,568	58,435
Observation Discharges	7,136	6,856	6,852
Observation Days (Observation Discharge)	13,908	12,528	13,252
Avg LOS (Inpatient Discharge)	5.7	---	5.6
Average Daily Census (Inpatient & Observation)	297.8	336.6	295.0
Surgical Cases	7,932	8,648	8,319
Procedures (CPTs)	---	---	---
Radiology Tests	28,734	28,504	28,504
Deliveries	684	728	652

Emergency- FYTD			
Measure	FY2019	FYTD Target	FY2018
Emergency Visits (includes LWBS & Trauma)	79,529	81,160	80,355
Adult Emergency Visits	66,204	66,839	66,869
Peds Emergency Visits	4,635	4,577	4,727
Trauma Visits	4,587	4,475	4,737
LWBS	4,103	3,199	4,022
Radiology Tests	66,387	67,762	67,762

Outpatient Clinic- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	381,580	281,016	360,619
Total Provider Visits*	234,182	171,714	222,872
Specialty/Diagnostic/Procedure Provider Visits			
Austin (AH)	3,584	2,838	3,901
Core Specialty	6,490	5,232	6,468
Hospital - Based	14,063	10,314	13,596
Specialty Care / Fantus / Professional Bldg	163,037	120,384	156,804
Total	187,174	138,768	180,769
Primary Care Provider Visits			
Core	8,873	9,216	8,742
Core Peds	359	392	377
GMC	34,606	31,320	30,190
Peds	3,170	3,000	2,794
Total	47,008	43,928	42,103

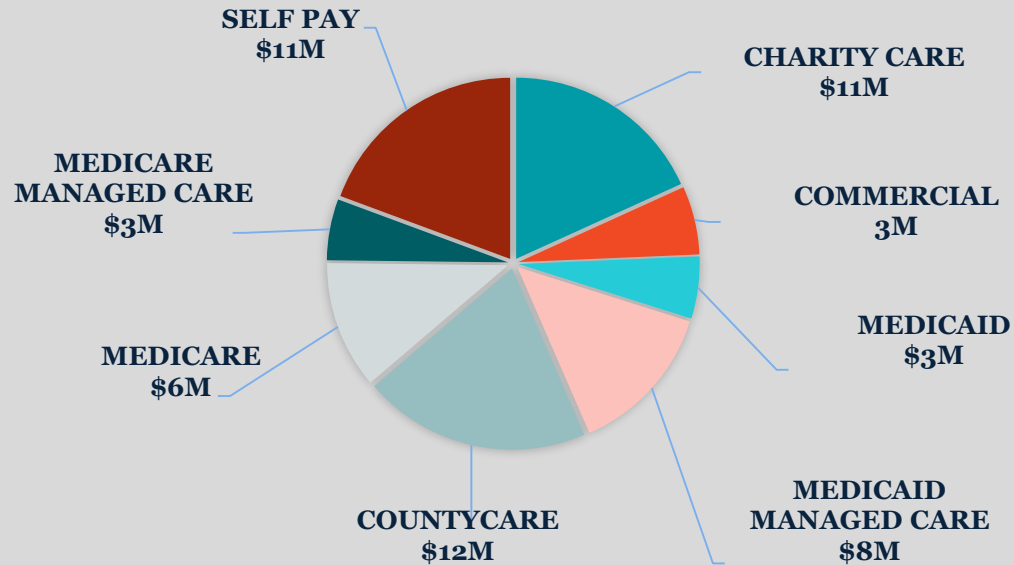
Comments:

- Targeted efforts to improve surgical volumes is ongoing, focused on improving throughput and expedited equipment purchases
- Focused efforts on reviewing observation days
- Focused efforts on long stay admissions



Provident Operations Overview for the Eight Months ending July 2019

GROSS CHARGES



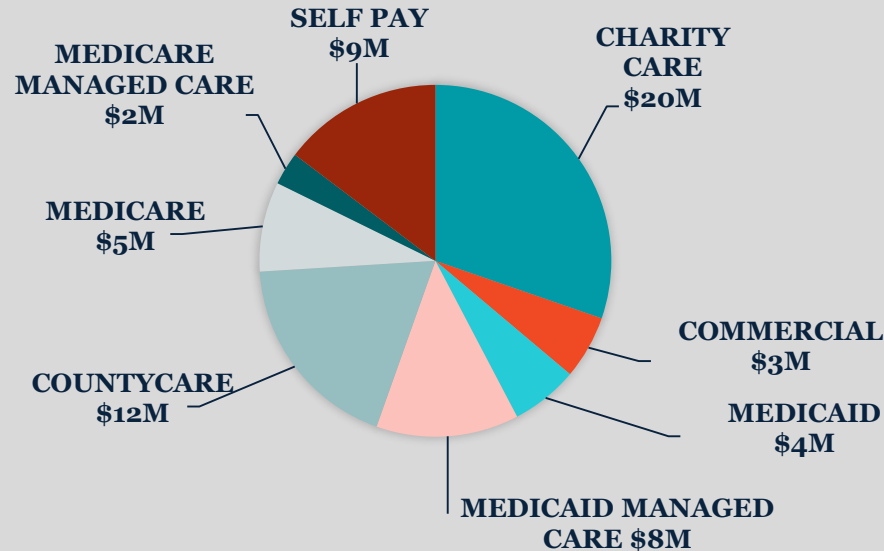
Comments:

- Leadership reviewing left without being seen in Emergency Dept.
- Sustained growth of ambulatory activity at Sengstacke

Inpatient/Observation-FYTD			
Measure	FY2019	Monthly Target	FY2018
Inpatient Discharges	359	392	403
- Long Stay Admissions	66	80	83
- One Day Admissions	30	24	26
Inpatient Days	1,998	2,000	2,046
Observation Discharges	461	416	443
Observation Days (Observation Discharge)	970	824	915
Avg LOS (Inpatient Discharge)	5.3	---	5.4
Average Daily Census (Inpatient & Observation)	12.3	12.2	12.2
Surgical Cases	1,877	2,424	1,848
Procedures (CPTs)	---	---	---
Radiology Tests	240	204	204
Emergency- FYTD			
Measure	FY2019	Monthly Target	FY2018
Emergency Visits (including LWBS)	19,974	21,888	20,657
Adult Emergency Visits	17,697	19,240	18,168
Peds Emergency Visits	987	1,184	1,183
LWBS	1,290	872	1,306
Radiology Tests	10,724	11,336	11,336
Outpatient Clinic- FYTD			
Measure	FY2019	Monthly Target	FY2018
Total Registrations	60,052	59,584	56,169
Amb of Prov - Specialty/Diagnostic/Procedure Provider Visits	1,071	1,623	1,624
Sengstacke - Specialty/Diagnostic/Procedure Provider Visits	23,706	22,276	20,477
Sengstacke Primary	11,936	11,160	10,877
Sengstacke Primary Peds	610	504	313
Radiology Tests	6,846	7,551	7,551

ACHN Operations Overview for the Eight Months ending July 2019

GROSS CHARGES



Comments :

- Positive growth trends in Primary care and Specialty care provider visits on track to exceed FY2019 targets
- Leadership continues to focus on initiatives including patient access and increasing specialty care availability at clinics

CCHC Total- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations	185,368	175,384	164,957
Total Provider Visits	122,076	118,680	112,469
CCHC Primary- FYTD			
Measure	FY2019	FYTD Target	FY2018
Arlington Heights (AR)/Vista (VH)	8,615	7,848	7,255
Austin (AH)	8,504	9,056	8,425
Child Advocacy	354	376	396
Cicero (CH)	7,408	7,656	7,375
Cottage Grove (CG)	6,581	6,672	6,305
Englewood (EH)	9,770	8,424	7,919
Logan Square (LS)	10,391	9,624	8,917
Morton East (ME)	502	624	550
Near South (NS)	10,069	10,104	9,579
OFHC (OF)	10,682	10,408	10,165
Prieto (PH)	13,180	11,704	11,319
Robbins (RH)	7,173	6,952	6,589
Woodlawn (WH)	7,692	7,104	6,547
Total Primary Care Provider Visits	100,921	96,552	91,341
CCHC Specialty- FYTD			
Measure	FY2019	FYTD Target	FY2018
Austin (AH)	274	312	298
Cicero (CH)	519	688	688
Logan Square (LS)	450	648	623
Morton East (ME)	90	72	79
OFHC (OF)	19,480	20,352	19,412
Oral Health (OH)	5,952	3,528	3,371
Siegle Health Center (CCHHS)	296	---	-
Total Specialty Care Provider Visits	27,061	25,600	24,471

*excludes Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, and assuming all registrations are provider visits

CountyCare Health Plan Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Seven Months ending July 2019 (in thousands)

	Actual	Year to Date Budget	Variance
Member Months	2,561	2,760	(199)
Revenue			
PMPM	1,191,391	1,241,098	(49,707)
Hospital Supplemental Access Payments	276,472	271,411	5,061
Total Revenue	1,467,863	1,512,509	(44,646)
Expense			
Total Admin Expenses	49,767	55,541	5,773
CCH Clinical Expenses			
Claims	77,944	161,311	83,366
Pharmacy Claims	10,513	24,464	13,952
Care Management	8,400	-	(8,400)
Total CCH Clinical Expenses	96,857	185,775	88,918
External Clinical Expenses			
Claims	764,422	633,848	(130,574)
Hospital Supplemental Access Pmt	276,472	276,903	431
Pharmacy Claims	205,741	216,878	11,137
Care Management	28,255	52,516	24,261
Care Management Analytics	4,892	7,600	2,708
Dental Claims	23,559	27,779	4,220
Transportation Claims	11,165	25,912	14,747
Optical Claims	4,307	3,214	(1,093)
Member Incentives	1,999	2,440	441
Total External Clinical Expenses	1,320,812	1,247,091	(73,722)
Total Clinical Expenses	1,417,669	1,432,865	15,196
Total Expenses	1,467,437	1,488,406	20,969
Net Income Before Rate Adjustment	426	24,103	(23,677)
Medical Loss Ratio (MLR)	97%	95%	-2%
Net Income Before Prior Period Adj/IGT	426	24,103	(23,677)
IGT	20,826	26,598	(5,772)
Amortization	6,185	6,185	-
Net Income After IGT And Amortization	(26,585)	(8,680)	(17,904)
Total CCH Impact	97,283	209,878	(112,594)

CountyCare – Observations and CCH Reimbursement Rates

Comments:

- CountyCare contributes \$97M to CCH through internal capture of CountyCare business at CCH
- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 97% YTD
- Total membership was 317,809 as of July 5, 2019
- Working with CCH leadership to increase appropriate CountyCare memberships access to clinical services at CCH facilities

CountyCare Reimbursement at Medicaid Rates *:

- CountyCare-CCH reimbursement rate has been adjusted to 100% of the Medicaid rate for current fiscal year
- July-2019 CCH financials reflect this change
- Going forward CountyCare will adjust rates in tandem with HFS

* Note State Medicaid Rates available at <https://www.illinois.gov/hfs/MedicalProviders/MedicaidReimbursement/Pages/HospitalRateSheetsEffective070119.aspx>

Correctional Health Services

Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Seven Months ending July 2019 (in thousands)

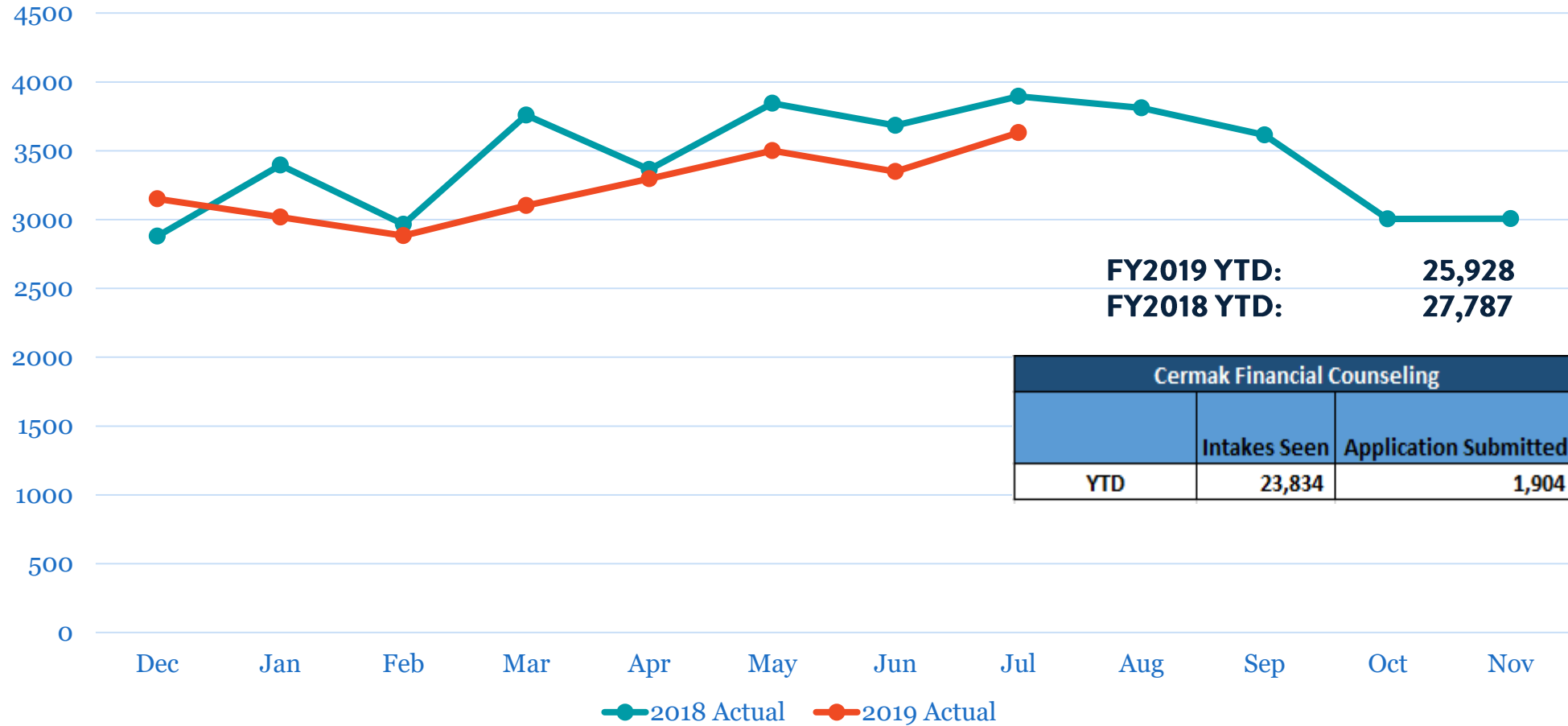
Correctional Health Services	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	103	-	103	0%
<u>Operating Expenses</u>				
Salaries & Benefits	40,758	45,420	4,662	10%
Overtime	4,335	3,223	(1,113)	-35%
Contracted Labor	86	47	(39)	-84%
Pension*	6,577	15,997	9,419	59%
Supplies & Materials	505	606	101	17%
Pharmaceutical Supplies	5,759	6,667	908	14%
Purch. Svs., Rental, Oth.	8,705	7,533	(1,172)	-16%
Insurance Expense	247	-	(247)	n/a
Depreciation	69	69	-	0%
Total Operating Exp	67,042	79,561	12,519	16%
Operating Margin	(66,939)	(79,561)	12,622	16%
Operating Margin %	na	na	na	na
Non Operating Revenue	65,838	67,629	(1,791)	-3%
Net Income/(Loss)	(1,101)	(11,932)	10,831	91%

Unaudited Financial Statement



Correctional Health Operation Overview for the Eight Months ending July 2019

Total Intakes



FY2019 YTD: 25,928
FY2018 YTD: 27,787

Comments:

- 92% of intakes are screened by financial counselling to ensure continuity of coverage

Cook County Dept. of Public Health Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Eight Months ending July 2019 (in thousands)

COOK COUNTY PUBLIC HEALTH	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	791	1,213	(422)	-35%
<u>Operating Expenses</u>				
Salaries & Benefits	5,800	6,893	1,093	16%
Overtime	9	5	(4)	-92%
Contracted Labor	25	13	(11)	-84%
Pension*	908	2,225	1,316	59%
Supplies & Materials	47	78	30	39%
Purch. Svs., Rental, Oth.	227	1,622	1,395	86%
Insurance Expense	42	-	(42)	n/a
Depreciation	2	2	-	0%
Utilities	-	67	67	100%
Total Operating Exp	7,060	10,903	3,843	35%
Operating Margin	(6,269)	(9,690)	3,421	35%
Operating Margin %	na	na	na	na
Non Operating Revenue	908	1,164	(256)	-22%
Net Income/(Loss)	(5,361)	(8,526)	3,165	37%

Unaudited Financial Statement

CCDPH Operation Overview for the Eight Months ending July 2019

	Program Title	Metric	YTD Thru July 19	FY19 Target
Public Health	Administration	Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	94%	85%
		Cost per county residents served	\$5.71	\$5.71
	Environmental Health	Cost per Inspection Efficiency	\$208.56	\$208.56
		Time from receipt of Chlamydia or gonorrhea report to field (days)	5	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%	100%
	Program Title	Metric	YTD Thru June 19	FY19 Target
Lead Poisoning Prevention	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols	75%	90%
		Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit	85%	95%
	Program Title	Metric	YTD Thru June 19	FY19 Target
TB Program	TB Program	Number of completed Direct Observation Treatments (DOT)	92%	91%



CCH Administration Financial Statements



Income Statement for the Eight Months ending July 2019 (in thousands)

<u>Administration</u>	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	\$	%
<u>Operating Expenses</u>				
Salaries & Benefits	23,726	25,404	1,678	7%
Overtime	198	113	(85)	-75%
Contracted Labor	3,089	1,680	(1,409)	-84%
Pension*	3,754	12,380	8,626	70%
Supplies & Materials	54	416	362	87%
Purch. Svs., Rental, Oth.	864	8,242	7,379	90%
Insurance Expense	181	-	(181)	n/a
Depreciation	2,542	2,542	-	0%
Total Operating Exp	34,408	50,778	16,369	32%
Operating Margin	(34,408)	(50,778)	16,369	32%
Non Operating Revenue	3,754	6,477	2,722	42%
Net Income/(Loss)	(30,654)	(44,301)	13,647	31%

Unaudited Financial Statement

*Year to Date (8 months) Pension Liability per GASB
Pension includes Other Post Employment Benefits (OPEB) Expense

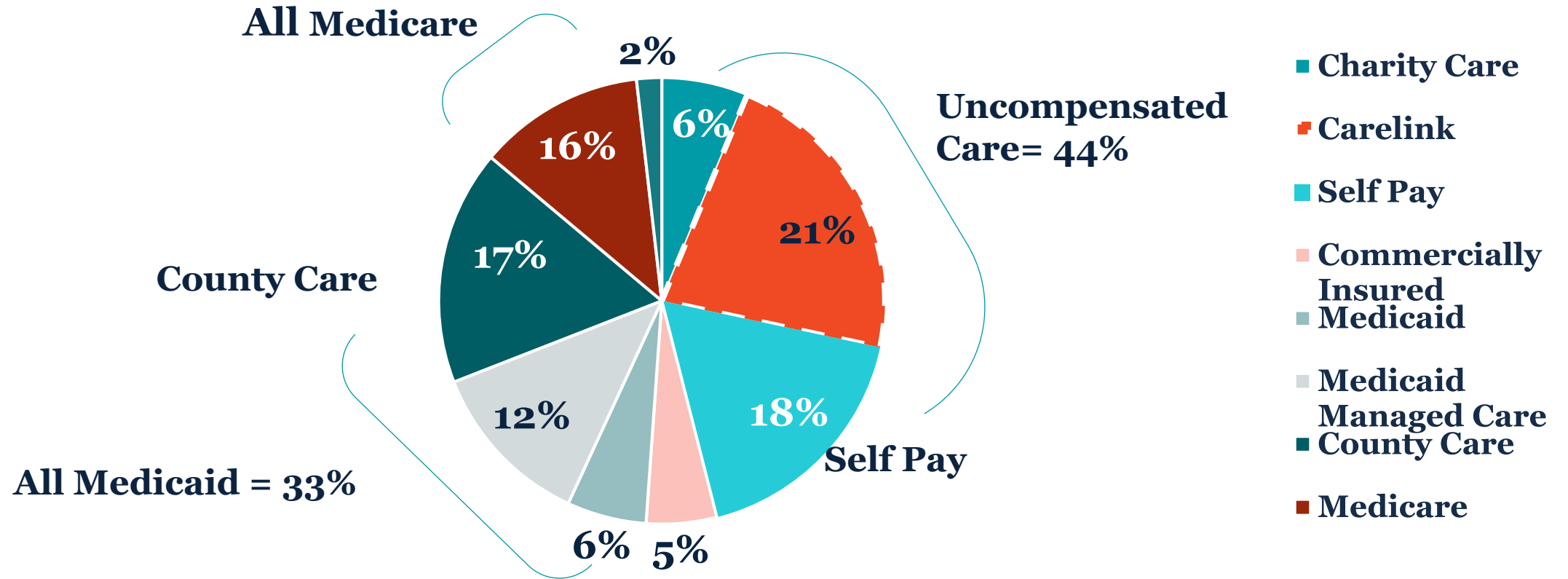
Appendix

System-wide Volumes / Stats

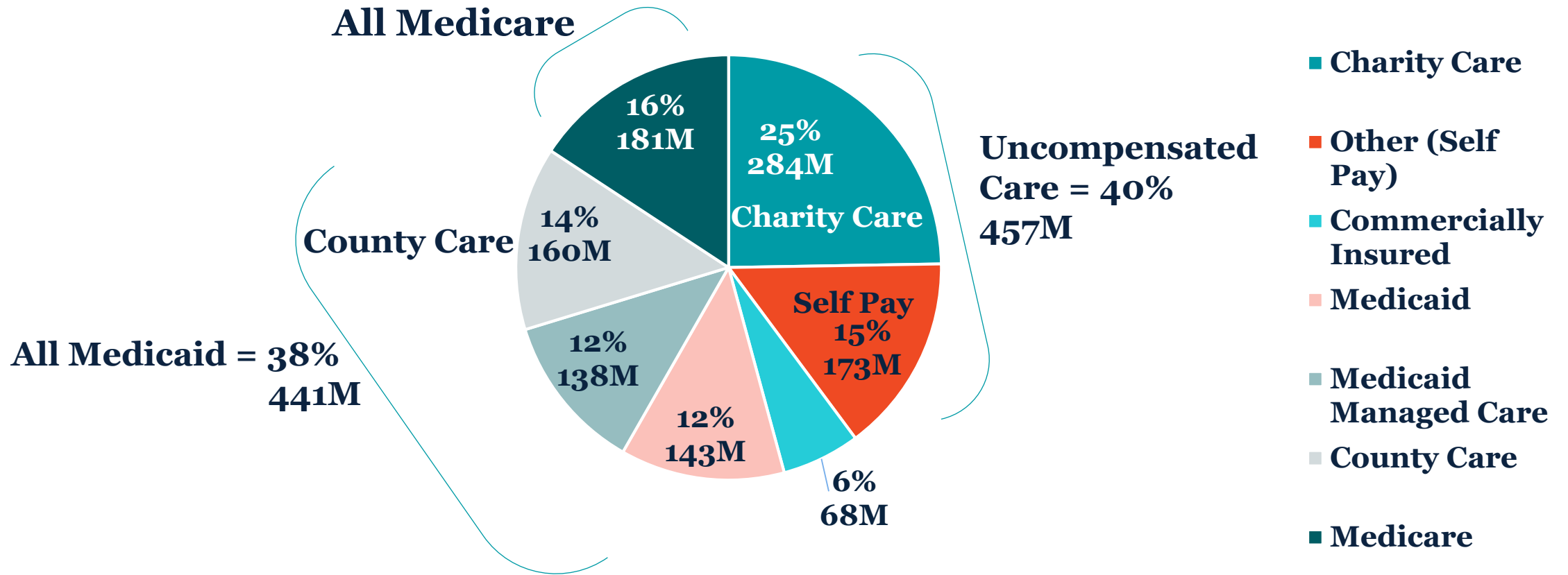


COOK COUNTY
HEALTH

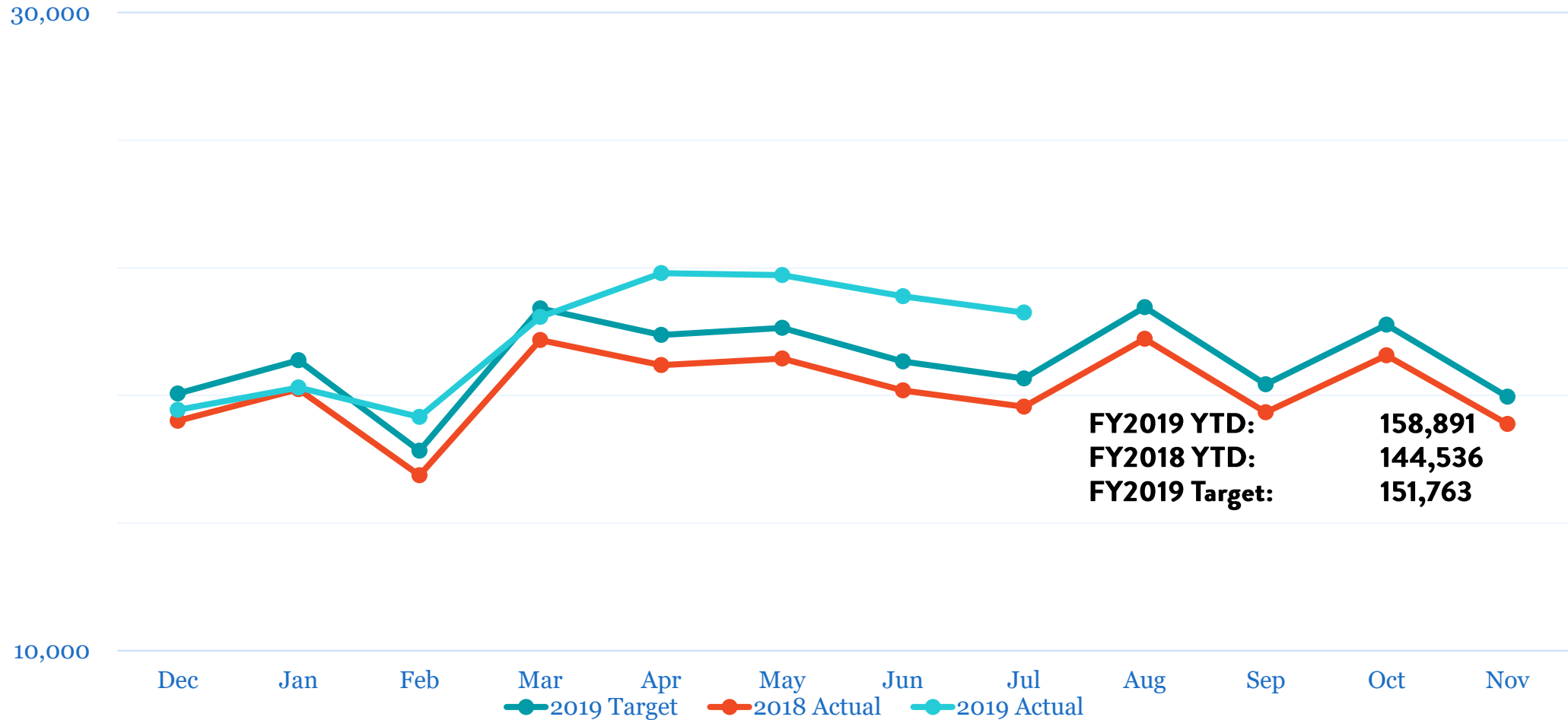
System Payor Mix By Visit as of July 2019



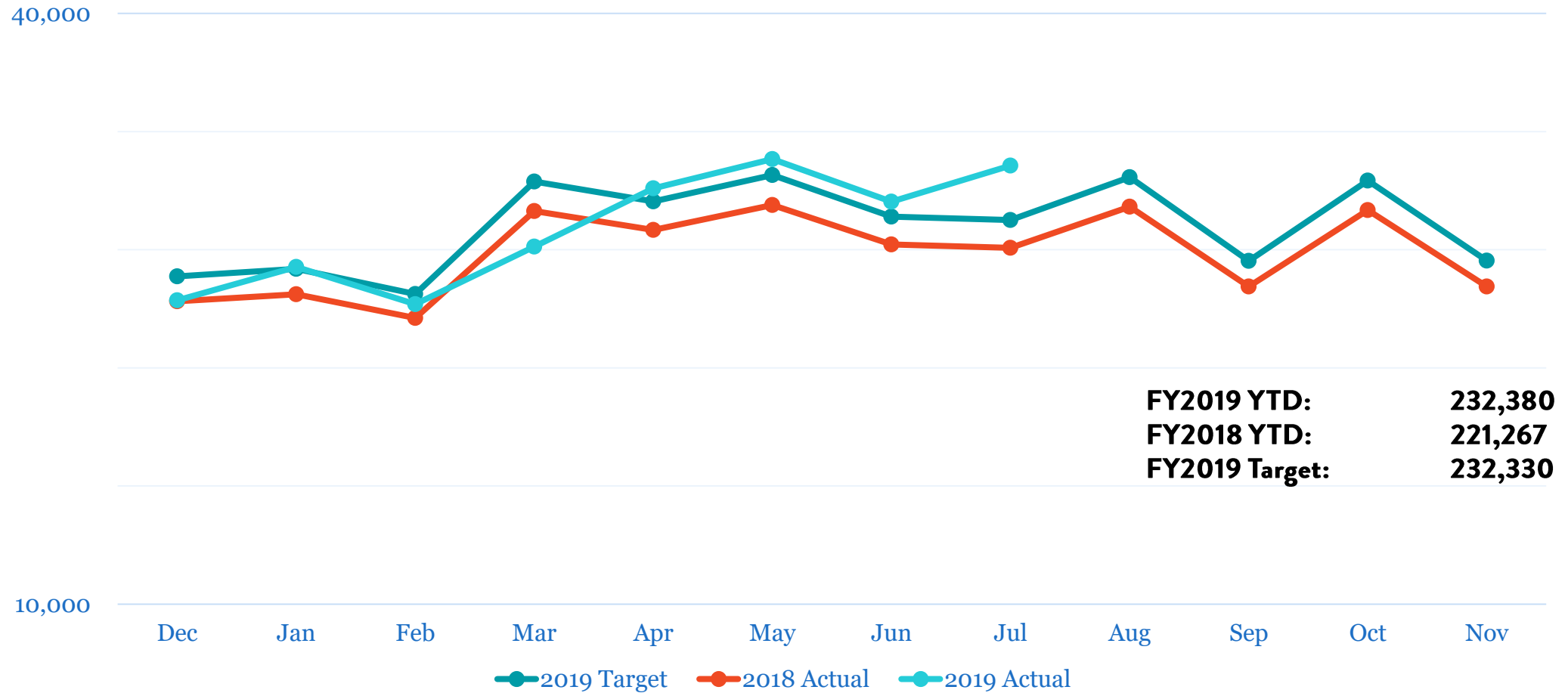
System Payor Mix By Charges as of July 2019



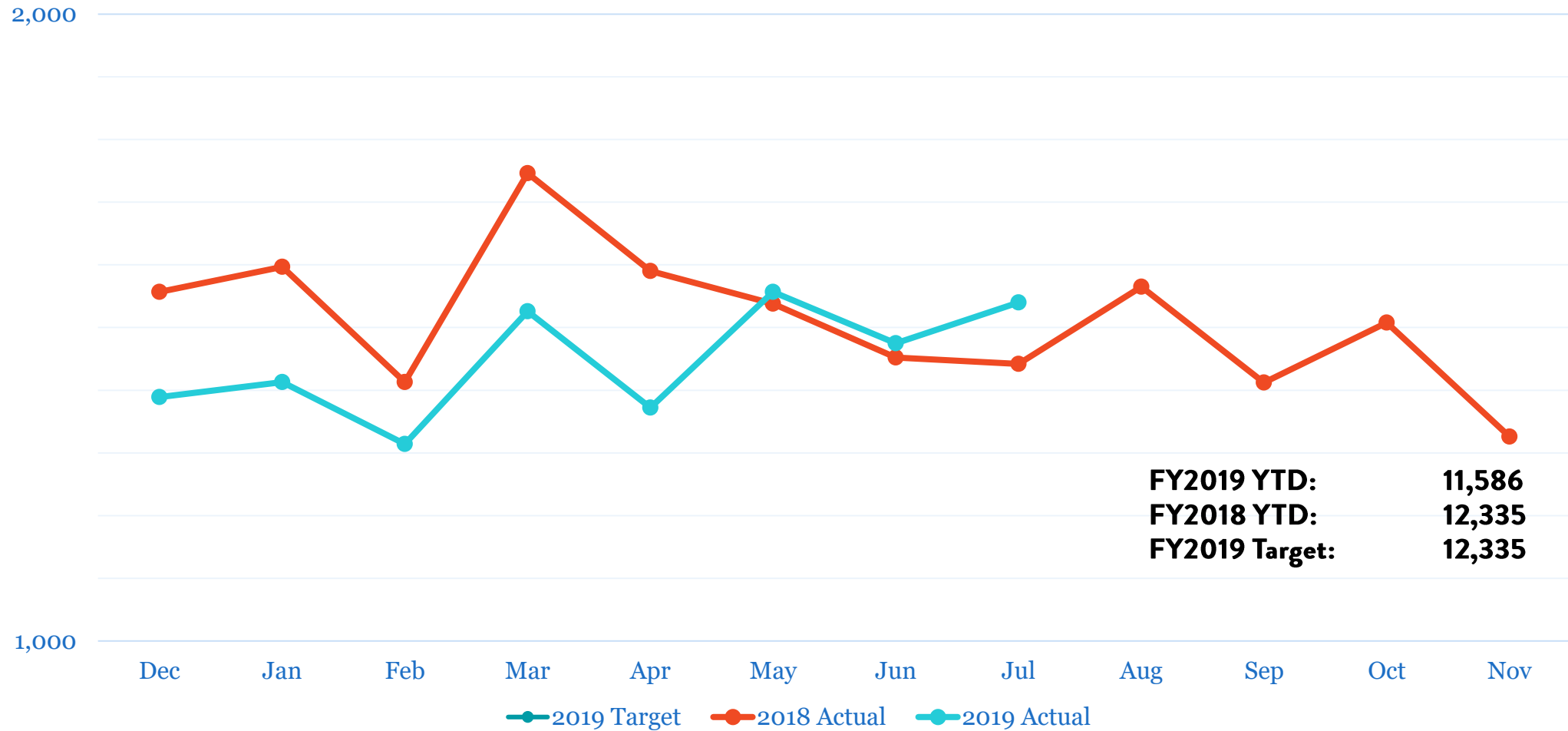
Primary Care Provider Visits



Specialty Care Provider Visits

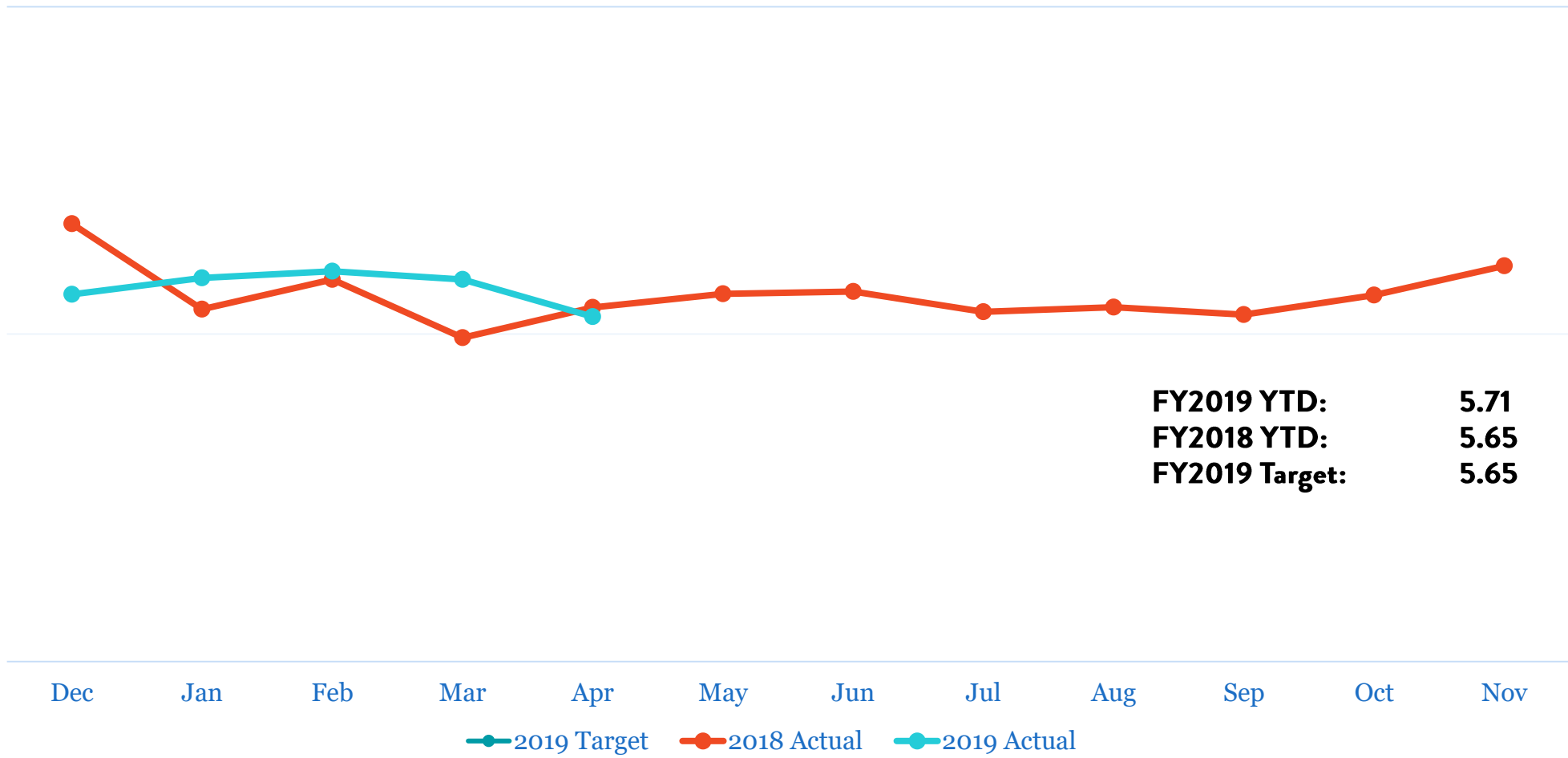


Total Inpatient Discharges



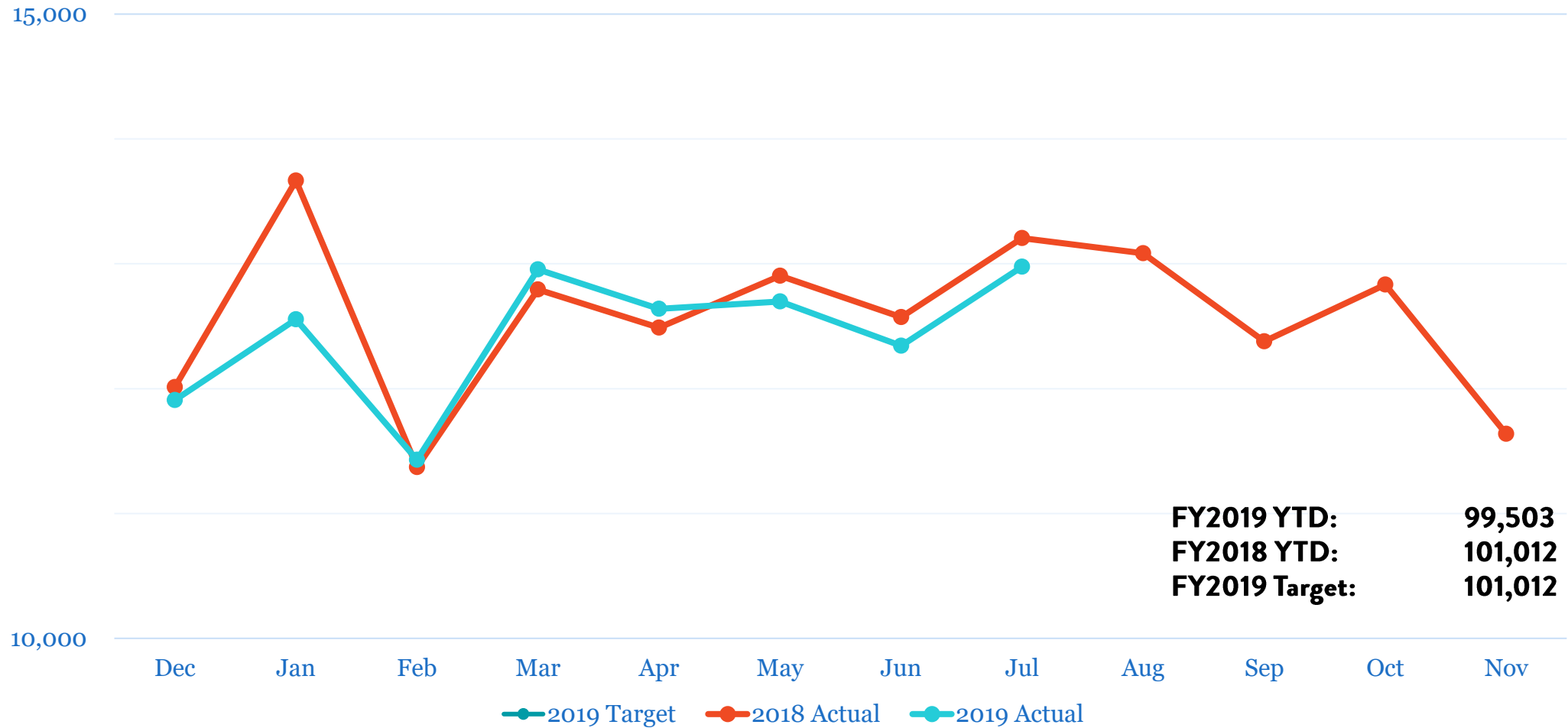
Average Length of Stay

10

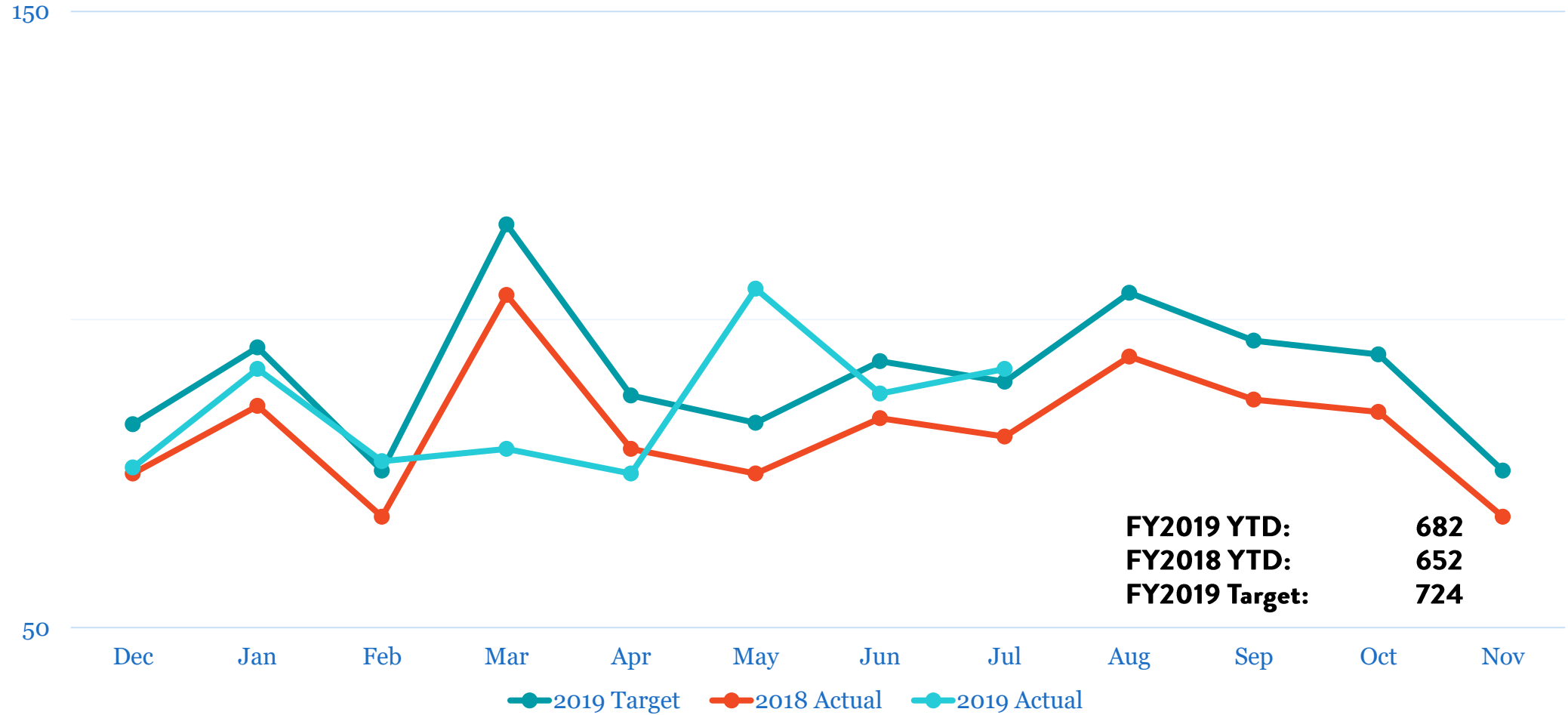


FY2019 YTD: 5.71
FY2018 YTD: 5.65
FY2019 Target: 5.65

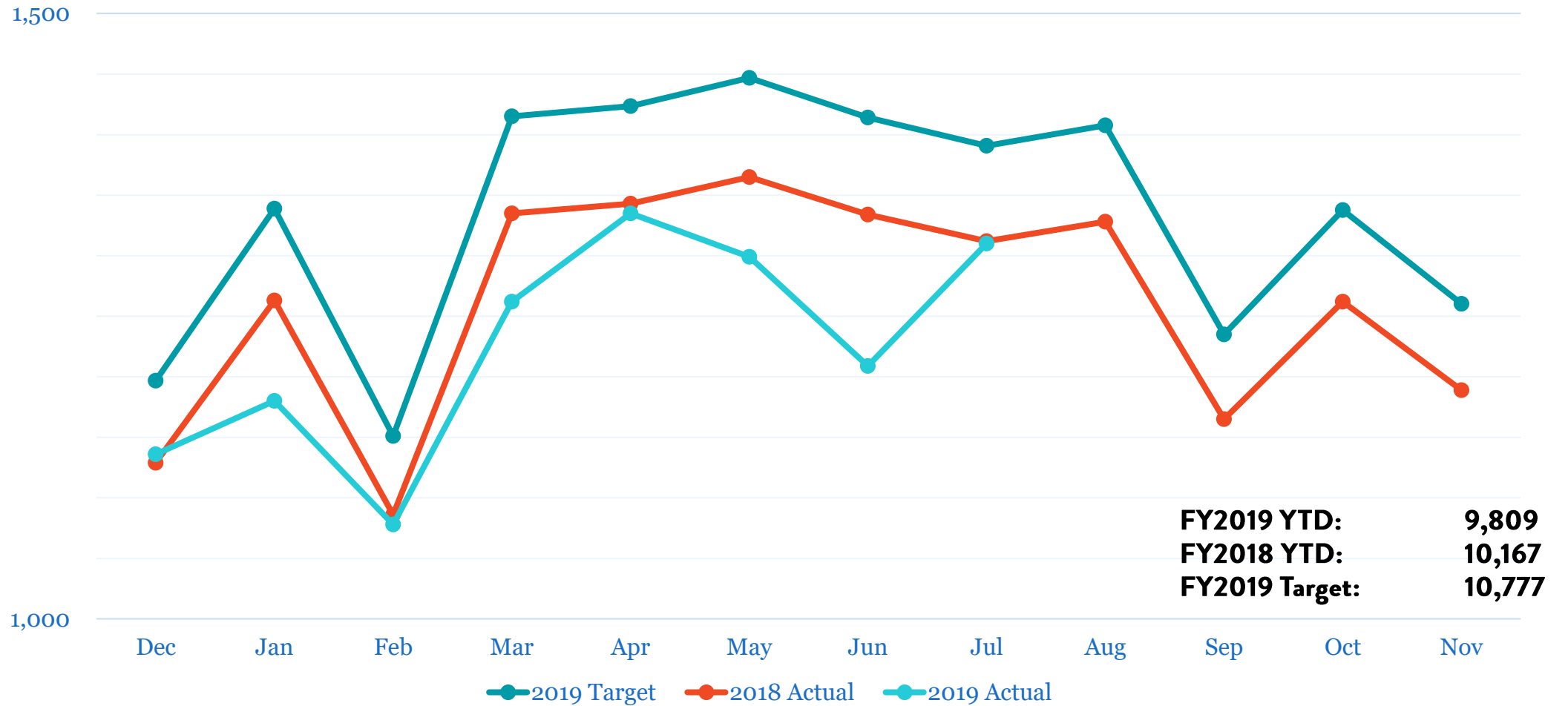
Total Emergency Room Visits



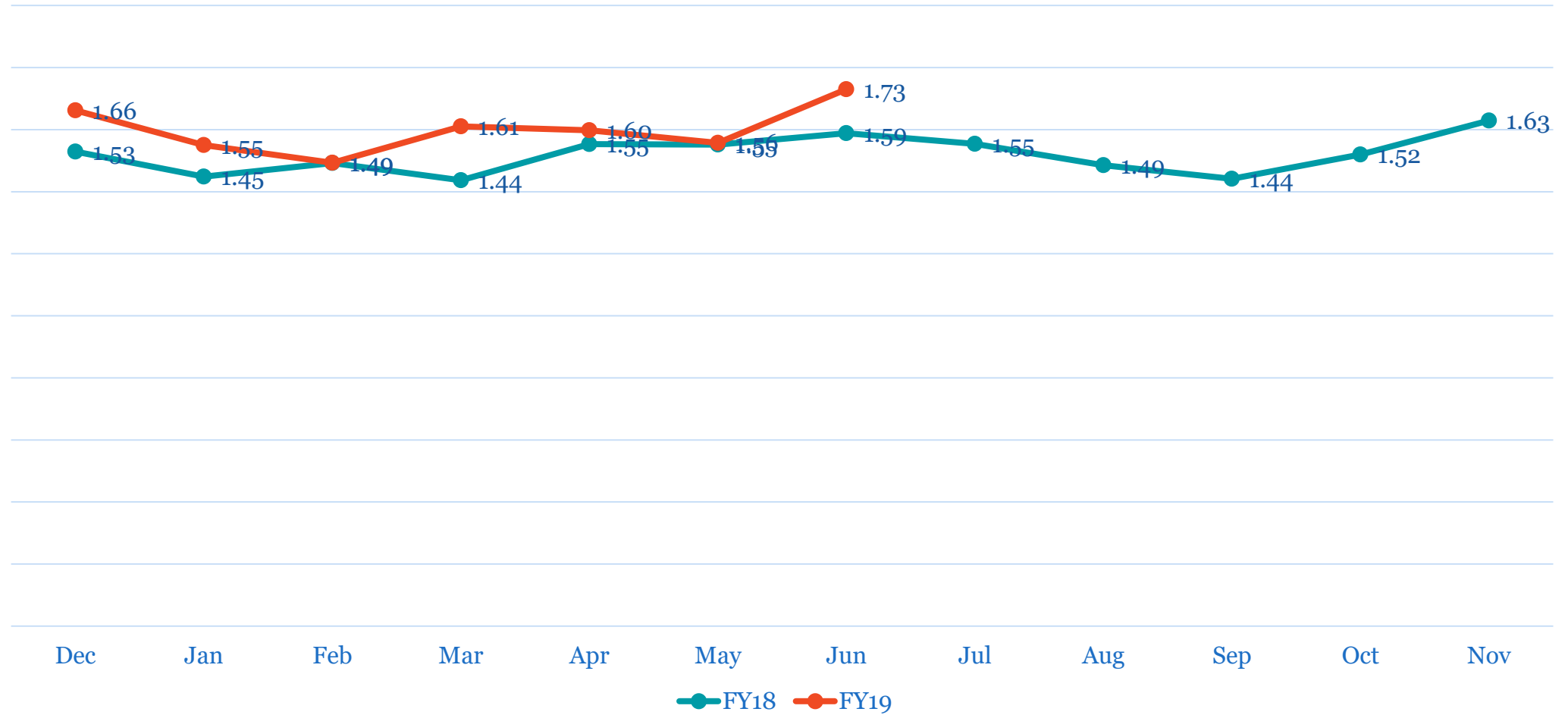
Total Deliveries



Total Surgical Cases



Case Mix Index



Questions?



COOK COUNTY
HEALTH