

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Thursday, April 22, 2021 at the hour of 9:00 A.M. This meeting was held by remote means only, in compliance with the Illinois Open Meetings Act.

## **I. Attendance/Call to Order**

Chair Reiter called the meeting to order.

Present: Chair Robert G. Reiter, Jr. and Directors Hon. Dennis Deer, LCPC, CCFC; Joseph M. Harrington; David Ernesto Munar; and Director Otis L. Story, Sr. (5)

Directors Robert Currie; Mary Driscoll, RN, MPH; Ada Mary Gugenheim; and Mike Koetting

Absent: None (0)

Additional attendees and/or presenters were:

Shannon Andrews – Chief Equity and Inclusion Officer  
Claudia Fegan, MD – Chief Medical Officer  
Aaron Galeener – Interim Chief Executive Officer,  
CountyCare/Health Plan Services  
Andrea M. Gibson – Interim Chief Business Officer  
Charles Jones – Chief Procurement Officer  
Jeff McCutchan – General Counsel

Kent Ray – Associate General Counsel  
Israel Rocha, Jr. – Chief Executive Officer  
Deborah Santana – Secretary to the Board  
Robert L. Sumter, PhD., Chief Information Officer and  
Interim Chief Operating Officer, Stroger Hospital and  
Central Campus

The next regular meeting of the Finance Committee is scheduled for Thursday, May 20, 2021 at 9:00 A.M.

## **II. Electronically Submitted Public Speaker Testimony**

There was no public testimony submitted.

## **III. Action Items**

**NOTE: action was taken on Agenda Items III(A), III(B), III(C) and III(D) in one (1) combined motion.**

### **A. Minutes of the Finance Committee Meeting, March 19, 2021**

Chair Reiter inquired whether any corrections needed to be made to the Minutes.

### **B. Receive and file CCH requests to accept grant award-related items (Attachment #1)**

Charles Jones, Chief Procurement Officer, provided an overview of the grant-related items.

### **C. Contracts and Procurement Items (Attachment #2)**

Mr. Jones provided an overview of the contractual requests presented for the Committee's consideration. The Committee reviewed and discussed the requests. Mr. Jones noted that a correction will be made to request number 13; the correct contract termination date is 11/30/2021.

### **III. Action Items**

#### **C. Contracts and Procurement Items (continued)**

During the discussion of request number 2, pertaining to staffing services for the Covid-19 vaccine sites' call center, Director Harrington inquired whether metrics on caller satisfaction rates are available. Dr. Robert L. Sumter, Chief Information Officer and Interim Chief Operating Officer, Stroger Hospital and Central Campus, responded in the negative; however, he stated that there is an email address to which complaints can be sent; that can also be included when notices are sent out containing vaccination information. Israel Rocha, Jr., Chief Executive Officer, added that complaints can also be routed to the patient relations center.

Chair Reiter noted that, at the March 19<sup>th</sup> Finance Committee Meeting, it was determined that the Finance Committee would hold a special meeting to conduct a deep dive review and discussion regarding care management contracts. The date for that meeting has been set – it will be held on Monday, May 17, 2021 at 10:00 A.M.

#### **D. Proposed resolutions authorizing signatory changes for CCH banking accounts held at JP Morgan Chase Bank (Attachment #3)**

Andrea M. Gibson, Interim Chief Business Officer, provided an overview of the proposed resolutions.

#### **E. Any items listed under Section III**

Director Munar, seconded by Director Harrington, moved the following:

- To accept Item III(A) March 19, 2021 Finance Committee Meeting Minutes;
- To receive and file Item III(B) CCH Requests to accept grant award-related items;
- To approve Item III(C) Contracts and Procurement Items containing request numbers 1 through 13, subject to completion of review by Contract Compliance; and
- To approve Item III(D) proposed resolutions authorizing signatory changes for CCH banking accounts held at JP Morgan Chase Bank.

A roll call vote was taken, the votes of yeas and nays being as follows:

Yeas: Chair Reiter and Directors Deer, Harrington, Munar and Story (5)

Nays: None (0)

Absent: None (0)

THE MOTION CARRIED UNANIMOUSLY.

### **IV. Report from Chief Procurement Officer (Attachment #4)**

#### **A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation**

#### **B. Report of Emergency Purchases - one (1) presented**

Mr. Jones provided an overview of the two (2) reports presented. The Committee reviewed and discussed the information.

**IV. Report from Chief Procurement Officer (continued)**

During the review of the Report on M/WBE Participation, Chair Reiter suggested that, for future reports, the data should be presented in a rolling quarter format, and a column should be added that shows a rolling twelve (12) month period.

It was requested that a report be provided in the future to either the Finance Committee or the Board regarding outreach efforts and work done to increase M/WBE participation. Mr. Rocha stated that he will ask Mr. Jones and Edward Olivieri, Director of the Cook County Office of Contract Compliance, to work on a report to address this request (to include information on efforts/work done to date and strategic direction); it will be presented sixty (60) days from now.

Commissioner Deer referenced a request that he previously made for a report on the Vizient contract for contract management and nursing registry services; it was determined that a report on that subject will be made within the next 30-60 days.

Mr. Rocha introduced a new member of the executive team – Shannon Andrews, Chief Equity and Inclusion Officer. Ms. Andrews will be working on M/WBE issues, as well as procurement/supply chain, language services and on the overall Center for Health Equity and Innovation, to increase access and inclusion across the health system.

**V. Report from the Interim Chief Business Officer (Attachment #5)**

• **February 2021 YTD Financials**

Ms. Gibson provided an overview of the Report. The Committee reviewed and discussed the information.

The presentation included information on the following subjects:

- Executive Summary: Statement of Financial Condition
- Interim Financial Results – February 28, 2021 FYTD
- CCH Savings Forecast
- CCH Health Providers Revenue – February 28, 2021 FYTD: Revenue Operating Indicators
- CCH 12 Month Patient Activity Levels
- Patient Activity Indicators – FYTD 2021
- CCH Health Providers Revenue – February 28, 2021 FYTD: Payer Mix Analysis
- Financial Key Performance Indicators – 2021 FYTD
- Denials – February 28, 2021 FYTD
- CCH Revenue Cycle Cash Target vs. Actual
- Health Plan Services Financial Results – February 28, 2021
- Medicare Financial Results – February 28, 2021
- State Transformation Investment
- Covid-19 Funding

During the discussion of the information, Director Deer inquired regarding the Westside Health Equity Collaborative, which was referenced on slide 16 of the presentation. Ms. Gibson stated that this is a collaborative of eleven (11) entities; she will forward a complete list of the entities to Director Deer.

**VI. Adjourn**

As the agenda was exhausted, Chair Reiter declared the meeting ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
Robert G. Reiter, Jr., Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary

Follow-up/Requests

- Follow-up: Regarding future Reports on M/WBE Participation, it was recommended that the data be presented in a rolling quarter format, and a column should be added that shows a rolling twelve (12) month period. Page 3
- Follow-up: It was requested that a report be provided to either the Finance Committee or the Board regarding outreach efforts and work done to increase M/WBE participation. It was agreed that it will be presented sixty (60) days from now. Page 3
- Follow-up: A report on the Vizient contract for contract management and nursing registry services will be presented within the next 30-60 days. Page 3

Cook County Health and Hospitals System  
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ATTACHMENT #1

**Item III(B) Receive and File CCH Requests to Accept Grant Award-Related Items**  
**April 22, 2021 CCH Finance Committee Meeting**

<b>Type</b>	<b>Grantor</b>	<b>Grant amount</b>	<b>Purpose</b>	
Accept Grant Award	Illinois Department of Public Health	\$5,500,000.00	Service – perform mass vaccination efforts for the Covid-19 pandemic response	Presenting to Cook County Board for approval
Extend and Increase Grant Award	Illinois Department of Healthcare and Family Services (HFS)	\$63,769.00	Service – Demonstration Project to Increase Substance Use Provider Capacity (Illinois SUPPORT)	Presenting to CC Budget Director for approval
Accept Grant Award	Illinois Health and Hospital Association	\$15,000.00	Service – Hospital Preparedness Program	Presenting to CC Budget Director for approval

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Kiran Joshi, MD, MPH and Rachel Rubin, MD, MPH Senior Medical Officers, Co-Leads	
<b>DATE:</b> 04/14/2021		<b>PRODUCT / SERVICE:</b> Service – Perform mass vaccination efforts for the COVID-19 pandemic response	
<b>TYPE OF REQUEST:</b> Accept Grant Award		<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, IL	
<b>ACCOUNT:</b> N/A		<b>FISCAL IMPACT NOT TO EXCEED:</b>	<b>GRANT FUNDED/RENEWAL AMOUNT:</b> \$5,500,000.00
<b>CONTRACT PERIOD:</b> 12/01/2020 thru 11/30/2021			<b>CONTRACT NUMBER:</b> 15080616I
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

**PRIOR CONTRACT HISTORY:**  
There is no prior history.

**NEW PROPOSAL JUSTIFICATION:**  
The purpose of this grant is to fund the Cook County Department of Public Health (CCDPH) in conducting mass vaccination efforts for the COVID-19 pandemic response including administering COVID-19 immunizations and related expenses in our jurisdictions. This program will help prevent further spread and transmission of COVID-19 through mass vaccination efforts with local communities. The funds for this program will help defray costs associated with the administration of the vaccine as well as relieve some financial burden from local health departments already strained from responding to the COVID-19 pandemic.

\*The cost of early termination of this grant is \$0.00.

**TERMS OF REQUEST:**  
This is a request to accept grant agreement number 15080616I in an amount not to exceed \$5,500,000.00, as needed, for a twelve (12) month period from 12/01/2020 thru 11/30/2021.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** N/A

CCH CEO:   
Israel Rocha, Jr., Chief Executive Officer

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leticia Reyes-Nash, Director of Programmatic Services and Innovation		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer	
<b>DATE:</b> 04/14/2021	<b>PRODUCT / SERVICE:</b> Service – Demonstration Project to Increase Substance Use Provider Capacity (Illinois SUPPORT)		
<b>TYPE OF REQUEST:</b> Extend and Increase Grant Award	<b>VENDOR / SUPPLIER:</b> Illinois Department of Healthcare and Family Services (HFS), Springfield, IL		
<b>ACCOUNT:</b> N/A	<b>FISCAL IMPACT NOT TO EXCEED:</b>	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> \$63,769.00	
<b>CONTRACT PERIOD:</b> 09/29/2019 thru 03/29/2021		<b>REVISED CONTRACT PERIOD:</b> 03/30/2021 thru 09/29/2021	<b>CONTRACT NUMBER:</b>
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

### PRIOR CONTRACT HISTORY:

On 10/25/2019 the CCH Board of Directors approved a grant award in an amount not to exceed \$1,776,187.00 for an eighteen (18) month period from 09/30/2019 thru 03/29/2021.

### NEW PROPOSAL JUSTIFICATION:

This is a grant amendment between CCH and the Illinois Department of Human Services (HFS). The Centers for Medicare & Medicaid Services (CMS) has awarded a cooperative agreement to HFS, as part of the "Substance Use Disorder Prevention that Promotes Opioid Recovery and Treatment for Patients and Communities (SUPPORT) Act: Section 1003. Demonstration Project to Increase Substance Use Provider Capacity". For this grant, CCH plays an important role to serve on the Project Management Committee to help support the process to conduct data-driven needs assessments for opioid-related issues for Medicaid beneficiaries. Once the assessment is completed, CCH will lead efforts to increase the capacity of providers through implementing and expanding training for providers on the Hub and Spoke Model of Care, and co-located hospital warm hand-off services.

### TERMS OF REQUEST:

This is a request to extend and increase grant award in an amount not to exceed \$63,769.00, as needed, for a six (6) month period from 03/30/2021 thru 09/29/2021.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** N/A

CCH CEO:

Israel Rocha, Jr., Chief Executive Officer



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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leticia Reyes-Nash, Director of Programmatic Services and Innovation		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer	
<b>DATE:</b> 04/14/2021		<b>PRODUCT / SERVICE:</b> Service – Hospital Preparedness Program	
<b>TYPE OF REQUEST:</b> Accept Grant Award		<b>VENDOR / SUPPLIER:</b> Illinois Health and Hospital Association, Naperville, IL.	
<b>ACCOUNT:</b> N/A		<b>FISCAL IMPACT NOT TO EXCEED:</b>	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> \$15,000.00
<b>CONTRACT PERIOD:</b> 07/01/2020 thru 6/30/2021			<b>CONTRACT NUMBER:</b>
<b>COMPETITIVE SELECTION METHODOLOGY:</b> N/A			
<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> N/A			

**PRIOR CONTRACT HISTORY:**

No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**

Under the terms of this agreement CCH will remain an active participating member of the Chicago Healthcare System Coalition for Preparedness and Response ("CHSCPR") assisting the CHSCPR in achieving its purposes. The primary purpose of CHSCPR is to develop plans to unify, coordinate and manage emergency planning and response for the healthcare system within the City of Chicago.

**TERMS OF REQUEST:**

This is a request to accept grant award in an amount not to exceed \$15,000.00, as needed, for a twelve (12) month period from 07/01/2020 thru 06/30/2021.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A**

CCH CEO:

Israel Rocha, Jr., Chief Executive Officer



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ATTACHMENT #2

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(C)

APRIL 22, 2021 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Increase Contract</b>							
1	Stericycle, Inc.	Service - medical, hazardous and pharmaceutical waste disposal	\$436,974.78	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2020/5 vendors available	System	3
<b>Amend and Increase Contract</b>							
2	KORE SAE, LLC	Services - temporary staffing for the vaccine sites call center	\$2,535,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/9 responses	System	4
<b>Extend and Increase Contracts</b>							
3	Imperial Parking (U.S.), LLC	Service - parking management	\$2,336,873.44	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2018/2 responses	System	5
4	Shred-It (a Stericycle Inc. Subsidiary), Inc.	Service - shredding services	\$300,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive GPO process in 2017/1 vendor available	System	6
5	Clarke Environmental Management Inc.	Service - mosquito abatement services	\$150,000.00 (grant funded)	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2018/1 response	CCDPH	7

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(C)

APRIL 22, 2021 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Execute Contracts</b>							
6	Press Ganey Associates, Inc.	Service - professional services, patient satisfaction and data benchmarking	\$2,396,722.71	GPO	1	System	8
7	Stryker Neurovascular	Product - radiation oncology supplies	\$1,400,000.00	Sole Source	n/a	System	9
8	Bauer Latoza Studio, Ltd.	Service - architectural and engineering design services for John H. Stroger, Jr. Hospital roof replacement	\$905,190.00	RFQ	9	SHCC	10
9	SkyTron, LLC	Product - operating room lights	\$399,972.65 (grant funded)	GPO	6	PHCC	11
10	EKLA Corporation	Product - medical equipment for Belmont-Cragin Health Center	\$301,825.55	GPO	3	ACHN	12
11	Globetrotters Engineering Corporation, LLC	Service - elevator assessment for Stroger and Provident Hospitals	\$271,628.00	RFQ	2	PHCC, SHCC	13
12	Olympus America Inc.	Product - regular and slim colonoscopes	\$163,480.45 (grant funded)	GPO	5	PHCC	14
<b>Negotiate and Execute Contract</b>							
13	Hektoen Institute of Medicine, LLC	Service - research and clinical assistance	\$1,849,124.71	Sole Source	n/a	System	15

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Iliana Mora, Chief Operating Officer, Ambulatory Services	
<b>DATE:</b> 04/14/2021		<b>PRODUCT / SERVICE:</b> Service – Medical, Hazardous, and Pharmaceutical Waste Disposal	
<b>TYPE OF REQUEST:</b> Increase Contract		<b>VENDOR / SUPPLIER:</b> Stericycle Inc., Lake Forest, IL	
<b>ACCOUNT:</b> 520049	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2021 \$397,249.80 FY2022 \$ 39,724.98 Total \$436,974.78		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 04/01/2020 thru 03/31/2023			<b>CONTRACT NUMBER:</b> H20-25-063
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> GPO (5)			

**PRIOR CONTRACT HISTORY:**  
On 05/29/2020 the CCH Board of Directors approved contract number H20-25-063 in an amount not to exceed \$1,640,742.36 for a thirty-six (36) month period from 04/01/2020 thru 03/31/2023. On 08/22/2020 the Office of Supply Chain Management approved a request to amend contract to clarify and define provisions of the agreement related to pricing by location.

**NEW PROPOSAL JUSTIFICATION:**  
This request is to allow for the provision of waste disposal and related products at Cook County COVID-19 vaccination sites. Vendor will provide CCH with medical waste containers and dispose of hazardous materials collected at the COVID-19 vaccination sites.

**TERMS OF REQUEST:**  
This is a request to increase contract number H20-25-063 in an amount not to exceed \$436,974.78, as needed, for the remainder of the contract periods thru 03/31/2023.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

**CCH CEO:**   
Israel Rocha Jr. Chief Executive Officer

**Request #1**

**APPROVED**

APR 30 2021

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Robert L. Sumter, PhD., Chief Information Officer, and Interim Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 04/14/2021	<b>PRODUCT / SERVICE:</b> Services – Temporary Staffing for the Vaccine Sites Call Center		
<b>TYPE OF REQUEST:</b> Amend and Increase Contract	<b>VENDOR / SUPPLIER:</b> KORE SAE, LLC., Frankfort, IL		
<b>ACCOUNT:</b> 520825	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2021 \$2,535,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>	
<b>CONTRACT PERIOD:</b> 12/01/2020 thru 11/30/2021		<b>CONTRACT NUMBER:</b> H18-25-114	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2017-9)			

### PRIOR CONTRACT HISTORY:

On 12/15/2017, the CCH Board of Directors approved contract number H18-25-114 in an amount not to exceed \$3,785,430.00 for a thirty-six (36) month period from 12/01/2017 thru 11/30/2020. On various occasions, 01/25/2019, 04/26/2019, 02/28/2020, 03/31/2020 and 12/04/2020 respectively, the CCH Board of Directors approved requests to increase the contract by \$525,000.00, \$1,500,000.00, \$1,000,000.00, \$1,812,620.00, and \$10,595,302.25 respectively, to amend the provision of the contract and to extend the contract period thru 11/30/2021. On various occasions 10/26/2018, 07/21/2019 and 12/01/2020 respectively, the Office of Supply Chain Management approved request to amend the provisions of the contract to include Dental Specialist Staffing, amend the corporate name from STW Healthcare, LLC to KoreSAE, LLC and to amend the provisions of the contract for addition supplemental staffing, respectively.

### NEW PROPOSAL JUSTIFICATION:

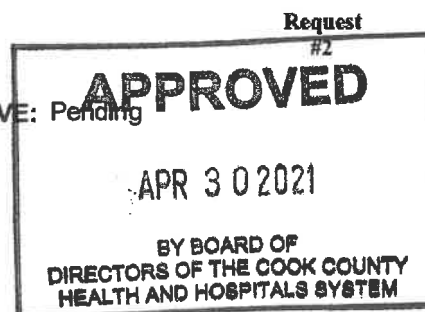
This request to amend and increase the contract will provide interim staffing for the CCH call center to handle the call volume/traffic on behalf of the various COVID-19 vaccine sites opened in suburban Cook County. This vendor is a Cook County certified MWBE.

### TERMS OF REQUEST:

This is a request to amend and increase contract number H18-25-114 in an amount not to exceed \$2,535,000.00 as needed, for the remainder of the contract period thru 11/30/2021.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

CCH CEO:  
Israel Rocha, Jr., Chief Executive Officer



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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Gregory Moore, MS, CHPA, Chief of Police, Director of Public Safety		<b>EXECUTIVE SPONSOR:</b> Robert L. Sumter, PhD., Chief Information Officer, and Interim Chief Operating Officer Stroger Hospital and Central Campus	
<b>DATE:</b> 04/14/2021		<b>PRODUCT / SERVICE:</b> Service – Parking Management	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Imperial Parking (U.S.), LLC, Chicago, IL	
<b>ACCOUNT:</b> 520675	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2021 \$ 1,557,915.63 FY2022 \$ 778,957.81 Total \$2,336,873.44		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 04/01/2018 thru 03/31/2021		<b>REVISED CONTRACT PERIOD:</b> 04/01/2021 thru 03/31/2022	<b>CONTRACT NUMBER:</b> H18-72-034
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
X <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2018-2)			

### PRIOR CONTRACT HISTORY:

On 03/29/2018 the CCH Board of Directors approved contract H18-25-034 in an amount not to exceed \$7,817,562.00 for a thirty-six (36) month period from 04/01/2018 through 03/31/2021. On 08/31/2018 the CCH Board of Directors approved a request to increase contract in amount not to exceed \$1,408,031.00. On 10/22/2018 and 01/28/2019, the Office of Supply Chain Management approved a request to amend the provisions and increase contract in an amount not to exceed \$136,586.75 and \$9,547.81, respectively.

### NEW PROPOSAL JUSTIFICATION:

The vendor provides parking management services for the Stroger and Provident Hospitals, Core Center, and Stroger North parking lots. The vendor also provides cashiering, janitorial, and security services for these lots. A combination of reduced management fees and reduced shifts have reduced the price per year of this contract for the proposed additional year. This request is exercising the first of two renewal options of the contract.

### TERMS OF REQUEST:

This is a request to extend and increase contract number H18-72-034 in an amount not to exceed \$2,336,873.44, as needed for a twelve (12) month period from 04/01/2021 thru 03/31/2022.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

Request  
#3

CCH CEO:

Israel Rocha Jr., Chief Executive Officer

**APPROVED**

APR 9 0 2021

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Daniel J. Ruiz, Senior Manager of Supply Chain, Operations and Logistics, Materials Management		<b>EXECUTIVE SPONSOR:</b> Robert L. Sumter, PhD., Chief Information Officer, and Interim Chief Operating Officer Stroger Hospital and Central Campus	
<b>DATE:</b> 04/14/2021		<b>PRODUCT / SERVICE:</b> Service – Shredding Services	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Shred-It (a Stericycle Inc. Subsidiary), Inc., Glendale Heights, IL	
<b>ACCOUNT:</b> 520049	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2021 \$120,000.00 FY2022 <u>\$180,000.00</u> Total \$300,000.00		<b>GRANT FUNDED /RENEWAL AMOUNT:</b>
<b>ORIGINAL CONTRACT PERIOD:</b> 01/01/2017 thru 10/09/2021		<b>REVISED CONTRACT PERIOD:</b> 10/10/2021 thru 10/09/2022	<b>CONTRACT NUMBER:</b> H17-25-0021
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> GPO (1)			

**PRIOR CONTRACT HISTORY:**  
 On 11/06/2017 the Office of Supply Chain Management approved contract number H17-25-0021 in the amount not to exceed \$145,278.90 for a thirty-six (36) month period from 10/10/2017 thru 10/09/2020. On 11/30/2018 the CCH Board of Directors approved a request to increase contract in an amount not to exceed \$250,000.00. On 10/10/2020 the Office of Supply Chain Management approved a request to increase contract in an amount not to exceed \$131,759.00 and extend contract thru 10/09/2021.

**NEW PROPOSAL JUSTIFICATION:**  
 This contract provides secure bins strategically located within each facility for staff use to deposit documents requiring secured pickup for destruction. Additional funds required for continued operation by vendor and additional service provided by vendor due to recent new clinics openings and vaccine sites openings.

**TERMS OF REQUEST:**  
 This is a request to extend and increase contract number H17-25-0021 in an amount not to exceed \$300,000.00, as needed, for a twelve (12) month period from 10/10/2021 thru 10/09/2022

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

CCH CEO: \_\_\_\_\_

Israel Rocha, Jr., Chief Executive Officer

Request #4

APPROVED

APR 30 2021

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Kiran Joshi, MD, MPH and Rachel Rubin, MD, MPH Senior Medical Officers, Co-Leads	
<b>DATE:</b> 04/14/2021		<b>PRODUCT / SERVICE:</b> Service – Mosquito Abatement Services	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Clarke Environmental Management Inc., St. Charles, IL	
<b>ACCOUNT:</b> N/A	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$150,000.00 (Grant Funded)	<b>GRANT FUNDED / RENEWAL AMOUNT:</b>	
<b>CONTRACT PERIOD:</b> 07/01/2018 thru 06/30/2021		<b>REVISED CONTRACT PERIOD</b> 07/01/2021 thru 06/30/2022	<b>CONTRACT NUMBER:</b> H18-25-044
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> RFP (2018-1)			

**PRIOR CONTRACT HISTORY:**

On 05/25/2018, the Cook County Health (CCH) Board of Directors approved contract number H18-25-044 in an amount not to exceed \$500,000.00 for a forty-eight (48) month period from 07/01/2018 thru 06/30/2021.

**NEW PROPOSAL JUSTIFICATION:**

This request is to continue providing mosquito abatement for Suburban Cook County. CCH is exercising the first one (1) year renewal option.

**TERMS OF REQUEST:**

This is a request to extend and increase contract number H18-25-044 in the amount not to exceed \$150,000.00 as needed, for a twelve (12) month period from 07/01/2021 thru 06/30/2022.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A**

CCH CEO:

Israel Rocha Jr., Chief Executive Officer

Request  
#5



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# Cook County Health

## AS AMENDED BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Leslie Frain, Associate Chief Quality Officer, Quality Assurance		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer	
<b>DATE:</b> 04/16/2021	<b>PRODUCT / SERVICE:</b> Service – Professional Services, Patient Satisfaction & Data Benchmarking		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Press Ganey Associates, Inc., South Bend, IN		
<b>ACCOUNT:</b> 520840	<b>FISCAL IMPACT NOT TO EXCEED:</b>		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
	FY2021 <del>\$274,080.94</del> <u>\$182,720.61</u> FY2022 \$472,593.85 FY2023 \$477,319.79 FY2024 \$482,092.99 FY2025 \$486,913.92 FY2026 <del>\$203,721.23</del> <u>\$295,081.55</u> Total \$2,396,722.71		
<b>CONTRACT PERIOD:</b> <del>05/01/2021 thru 04/30/2026</del>		<b>REVISED CONTRACT PERIOD</b> <u>07/01/2021 thru 06/30/2026</u>	<b>CONTRACT NUMBER:</b> H21-25-086
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (1)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY: (SOLE SOURCE)</b>		

**PRIOR CONTRACT HISTORY:**

On 04/27/2018 the CCH Board of Directors approved contract H18-25-128 in an amount not to exceed \$741,027.87 for a thirty-six (36) month period from 05/01/2018 thru 04/30/2021. On 03/01/2020 the Office of Supply Chain Management approved a request to amend and increase contract in an amount not to exceed \$19,500.00.

**NEW PROPOSAL JUSTIFICATION:**

This request is for the continued provision of professional services to conduct patient surveys in English and Spanish throughout CCH in outpatient and inpatient settings. The Centers for Medicare and Medicaid Services (CMS) of the U.S. Government requires patient surveying. Additionally, the Emergency Room, ACHN specialty clinics and ACHN primary care clinics will be surveyed via email or text. Ambulatory surgery will move to Outpatient and Ambulatory Surgery CAHPS version to comply with new CMS standards. New services will also include automatic HL-7 data feed format for patient lists; iRound has ability to assess patient experience rounding, leader rounding, staff rounding, regulatory, hand hygiene, (and customizable forms); High-reliability platform incorporates high-reliability methodologies and principles and participation in the Press Ganey PSO allows the organization to participate in learning modules, and provides more consistent feedback (benchmarking) of events against other organizations.

**TERMS OF REQUEST:**

This is a request to execute contract number H21-25-086 in an amount not to exceed ~~\$2,396,722.71~~, as needed, for a sixty (60) month period from ~~05/01/2021 thru 04/30/2026~~; 07/01/2021 thru 06/30/2026

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

CCH CEO:  
Israel Rocha, Jr., Chief Executive Officer

APPROVED

APR 30 2021

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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# Cook County Health

## AS AMENDED BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Mark Pisaneschi, M.D., System Chair of Radiology		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Executive Medical Officer	
<b>DATE:</b> 04/14/2021		<b>PRODUCT / SERVICE:</b> Product – Radiation Oncology Supplies	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Stryker Neurovascular, Fremont, CA	
<b>ACCOUNT:</b> 530785	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2021 \$-272,222.21- \$288,888.89 FY2022 \$-466,666.66- \$433,333.33 FY2023 \$-466,666.66- \$433,333.33 FY2024 \$-194,444.45- \$144,444.44 Total \$1,400,000.00- \$1,300,000.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 05/01/2021 thru 04/30/2024			<b>CONTRACT NUMBER:</b> H21-25-068
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

On 05/26/2017 the CCH Board of Directors approved contract number H17-25-067 in the amount not to exceed \$750,000.00 for a thirty-six (36) month period from 05/01/2017 thru 04/30/2020. On 09/23/2020 the CCH Board of Directors approved a request to increase contract in amount not to exceed \$550,000.00 and to extend the contract thru 04/30/2021.

### NEW PROPOSAL JUSTIFICATION:

This request is for the provision of microcatheters used in special procedures including Neurovascular Interventional Angiography for patient procedures. The supplies are used during the invasive procedure for patients requiring neurovascular intervention including trauma. This vendor is the only vendor that has been able to supply products in all the main product categories CCH requires which include access products, neuro aneurysm coils, and acute stroke stents. This request is necessary due to the sensitivity of the procedures performed and the detail involved during the neurovascular procedures while performing intervention in the patient's brain. This is a sole source because the vendor supplies proprietary microcatheters and accessories that are compatible with one another in the categories CCH requires.

### TERMS OF REQUEST:

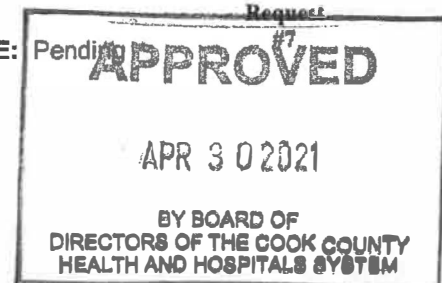
\$1,300,000.00

This is a request to execute contract number H21-25-068 in an amount not to exceed ~~\$1,400,000.00~~, as needed, for a thirty-six (36) month period from 05/01/2021 thru 04/30/2024.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:**

Pending

CCH CEO:   
Israel Rocha, Jr., Chief Executive Officer



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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Lezah Brown-Ellington, PhD., CHSP, CHFM, Safety Officer, Director, Life Safety		<b>EXECUTIVE SPONSOR:</b> Robert L. Sumter, PhD., Chief Information Officer, and Interim Chief Operating Officer Stroger Hospital and Central Campus	
<b>DATE:</b> 04/14/2021	<b>PRODUCT / SERVICE:</b> Service – Architectural and Engineering Design Services for John H. Stroger, Jr. Hospital Roof Replacement		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Bauer Latoza Studio, Ltd., Chicago, IL		
<b>ACCOUNT:</b> CIP	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2021 \$ 264,013.75 FY2022 \$ 452,595.00 FY2023 \$ 188,581.25 Total \$ 905,190.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 05/01/2021 thru 04/30/2023		<b>CONTRACT NUMBER:</b> H21-25-044	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFQ (9)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

No prior contract history.

### NEW PROPOSAL JUSTIFICATION:

This contract is for professional architectural and engineering design services for roofing renovations at Stroger Hospital. Vendor will complete a comprehensive evaluation of Stroger Hospital's roof, provide an architectural assessment of the roofs current state and repair recommendations. Vendor will also provide schematic and design drawings based on the evaluation and recommendations, as well as construction drawings for the project. During the construction and close out periods, Vendor will provide construction administration and consultation services until the project is completed. Vendor is a Cook County Certified MWBE.

### TERMS OF REQUEST:

This is a request to execute contract number H21-25-044 in an amount not to exceed \$905,190.00, as needed, for a period of twenty-four (24) months from 05/01/2021 thru 04/30/2023.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

Request  
#8

CCH CEO:  
Israel Rocha, Jr., Chief Executive Officer

**APPROVED**

APR 30 2021

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Mary Frances McNally, RN, MS, MBA, CCRN, CEN, NEA-BC, Associate Nurse Executive		<b>EXECUTIVE SPONSOR:</b> Tanya M. Seaton, Operating Officer, Provident Hospital	
<b>DATE:</b> 04/14/2021	<b>PRODUCT / SERVICE:</b> Product – Operating Room Lights		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> SkyTron, LLC., Grand Rapids MI		
<b>ACCOUNT:</b> N/A	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$285,017.40 – Capital (Grant Funded) \$114,955.25 – Extended Service Plan (Grant Funded) Total \$399,972.65 – (Grant Funded)		<b>GRANT FUNDED:</b>
<b>CONTRACT PERIOD:</b> One-Time Capital Purchase 07/01/2021 thru 06/30/2024 (Extended Service Plan)			<b>CONTRACT NUMBER:</b> H21-76-048
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (6)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

On 12/21/2018 the CCH Board of Directors approved contract number H18-76-152 in an amount not to exceed \$1,375,000.00 for a one-time capital purchase.

**NEW PROPOSAL JUSTIFICATION:**

This is a request for the purchase of six (6) Operating Room Lights to be installed at the Provident Hospital facility. This equipment will assist medical personnel during surgical procedures by illuminating a local area or cavity of the patient. Funding provided via the Illinois Department of Commerce and Economic Opportunity (DCEO) grant.

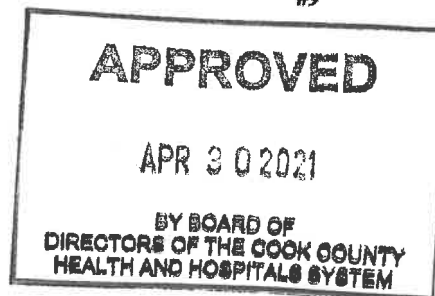
**TERMS OF REQUEST:**

This is a request to execute contract number H21-76-048 in an amount not to exceed \$399,972.65, as needed, for one-time capital purchase and thirty-six (36) month period for extended service plan from 07/01/2021 thru 06/30/2024.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

Request  
#9

CCH CEO: \_\_\_\_\_  
Israel Rocha, Jr., Chief Executive Officer



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# Cook County Health

## AS AMENDED BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Iliana Mora, Chief Operating Officer, Ambulatory	
<b>DATE:</b> 04/14/2021		<b>PRODUCT / SERVICE:</b> Product – Medical Equipment for Belmont-Cragin Health Center	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> EKLA Corporation, Naperville, IL	
<b>ACCOUNT:</b> 550080	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2021 \$301,825.55	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> \$289,766.75	
<b>CONTRACT PERIOD:</b> One-Time Capital Purchase		<b>CONTRACT NUMBER:</b> H21-76-062	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (3)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**

This is a request for the purchase of various medical equipment, such as, exam tables, refrigeration units, AED's, diagnostic sets, scales, etc. for use throughout to new Belmont-Cragin Health Center. This equipment will cover the medical equipment needs for all departments based in the facility. Vendor is a Cook County Certified WBE.

**TERMS OF REQUEST:**

\$289,766.75

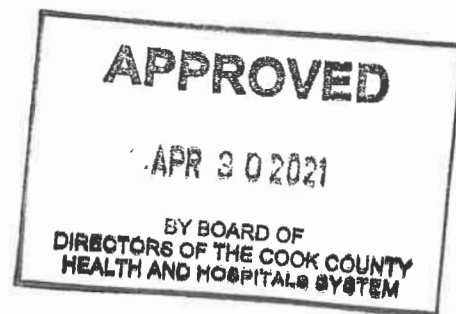
This is a request to execute contract number H21-76-062 in an amount not to exceed \$301,825.55, as needed, for a one-time purchase.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

Request  
#10

CCH CEO:

Israel Rocha, Jr., Chief Executive Officer



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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Robert L. Sumter, PhD., Chief Information Officer and Interim Chief Operating Officer, Stroger Hospital and Central Campus	
<b>DATE:</b> 04/14/2021	<b>PRODUCT / SERVICE:</b> Service – Elevator Assessment for Stroger and Provident Hospitals		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Globetrotters Engineering Corporation, LLC, Chicago, IL		
<b>ACCOUNT:</b> CIP	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2021 \$ 67,907.00 FY2022 \$ 135,814.00 FY2023 \$ 67,907.00 Total \$ 271,628.00		<b>GRANT FUNDED / RENEWAL AMOUNT:</b> --
<b>CONTRACT PERIOD:</b> 06/01/2021 thru 05/31/2023		<b>CONTRACT NUMBER:</b> H21-25-067	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> RFQ (2)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

No prior contract history.

### NEW PROPOSAL JUSTIFICATION:

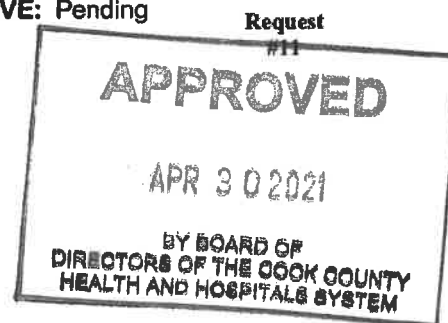
This contract is for a professional elevator consultant to provide elevator modernization assessment services at Stroger and Provident Hospitals. The consultant shall conduct equipment condition reviews of all machine room equipment, as well as all car and hoistway equipment in order to determine their current condition and remaining useful life periods. In addition, consultant shall review and determine current compliance with all applicable building and elevator code requirements, furnish a written report documenting findings and make recommendations to repair, refurbish or replace individual components/subsystems. Vendor is a City of Chicago Certified MBE.

### TERMS OF REQUEST:

This is a request to execute contract number H21-25-067 in an amount not to exceed \$271,628.00, as needed, for a period of twenty-four (24) months from 06/01/2021 thru 05/31/2023.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

CCH CEO:  
Israel Rocha, Jr. Chief Executive Officer



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# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Mary Frances McNally, RN, MS, MBA, CCRN, CEN, NEA-BC, Associate Nurse Executive, Provident Hospital		<b>EXECUTIVE SPONSOR:</b> Tanya M. Seaton, Operating Officer, Provident Hospital	
<b>DATE:</b> 04/14/2021	<b>PRODUCT / SERVICE:</b> Product – Regular and Slim Colonoscopes		
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> Olympus America Inc., Center Valley, PA		
<b>ACCOUNT:</b> N/A	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$134,230.45 – Capital (Grant Funded) \$29,250.00 – Extended Service Plan (Grant Funded) Total \$163,480.45 (Grant Funded)	<b>GRANT FUNDED:</b>	
<b>CONTRACT PERIOD:</b> One-Time Capital Purchase 07/01/2021 thru 06/30/2024 (Extended Service Plan)		<b>CONTRACT NUMBER:</b> H21-76-066	
<input checked="" type="checkbox"/>	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (5)		
<input type="checkbox"/>	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

### PRIOR CONTRACT HISTORY:

On 05/31/2019 the CCH Board of Directors approved contract number H19-76-050 in an amount not to exceed \$552,994.75, for a one-time capital purchase of Gastrosopes and Colonoscopes.

### NEW PROPOSAL JUSTIFICATION:

This is a request for the purchase of three (3) Colonoscopes to be utilized at Provident Hospital. This equipment will be used for checking patients for colon polyps, bowel cancer and help diagnose patients pain symptoms within these medical areas. Funding provided via the Illinois Department of Commerce and Economic Opportunity (DCEO) grant.

### TERMS OF REQUEST:

This is a request to execute contract number H21-76-066 in an amount not to exceed \$163,480.45, as needed, for one-time capital purchase and thirty-six (36) month period extended service plan from 07/01/2021 thru 06/30/2024.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

Request  
#12

CCH CEO:   
Israel Rocha, Jr., Chief Executive Officer

**APPROVED**

APR 30 2021

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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# Cook County Health

## AS AMENDED BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Audrey French, M.D., Division of Infectious Diseases		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan M.D., Executive Medical Officer
<b>DATE:</b> 04/14/2021	<b>PRODUCT / SERVICE:</b> Service – Research and Clinical Assistance	
<b>TYPE OF REQUEST:</b> Negotiate and Execute Contract	<b>VENDOR / SUPPLIER:</b> Hektoen Institute of Medicine, LLC, Chicago, IL	
<b>ACCOUNT:</b> 580303	<b>FISCAL IMPACT NOT TO EXCEED:</b> FY2021 \$1,849,124.71	<b>GRANT FUNDED AMOUNT:</b>
<b>CONTRACT PERIOD:</b> 12/01/2020 thru <del>11/31/2021</del> 11/30/2021		<b>CONTRACT NUMBER:</b> H21-25-070
<b>COMPETITIVE SELECTION METHODOLOGY:</b>		
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source		

### PRIOR CONTRACT HISTORY:

The proposal is to contract with Hektoen to expend funds appropriated, among other reasons, to assure the continuity of research and clinical personnel who are Hektoen employees.

### NEW PROPOSAL JUSTIFICATION:

The Hektoen Institute of Medicine, as a fiscal agent for CCH, manages federal, foundation, and other grants for research and service projects. Some of these grants include funds to reimburse CCH/Cook County for Clinician Investigator effort. Certain of such funds have been appropriated for FY2021 to support research staff, support other staff to free the investigator of administrative or clinical duties in order to spend time on grant activities, fund acquisition of preliminary data, fund clinical needs of the department, and fund training, continuing medical education, and other educational needs of the departments. In collaboration with CCH leadership, the proposal is to continue to expend these CCH funds through Hektoen Institute under established guidelines and with departmental approval. This contract addresses the research and clinical services needs. Contract will include two (2) one-year renewal options.

### TERMS OF REQUEST:

This is a request to negotiate and execute contract number H21-25-070 in an amount not to exceed \$1,849,124.71 as needed for a twelve (12) month period from 12/01/2020 thru ~~11/31/2021~~ 11/30/2021

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

Request  
#13

CCH CEO:  
Israel Rocha, Jr. Chief Executive Officer

**APPROVED**

APR 30 2021

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

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Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
April 22, 2021

ATTACHMENT #3

**R-21-05**

**RESOLUTION**

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35, established Cook County Health ("CCH or System"); and

**WHEREAS**, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, that Board has the legal authority to open and maintain checking and savings accounts at various banks; and

**WHEREAS**, it is now necessary to update those persons who are authorized to be signatories on these checking and savings accounts; and

**WHEREAS**, the following checking and/or savings accounts for the John H. Stroger, Jr. Hospital of Cook County Health held at the JP Morgan Chase Bank should be updated:

Restricted Grant Funds Account  
Physician Services Account  
General Fund Account  
Petty Cash Account  
Patient Trust Fund  
Health Plan Services Revenue Account

**NOW THEREFORE BE IT RESOLVED**, that the following are the names of those persons who are authorized to sign checks on the checking and/or savings account and that the signatures of at least two (2) of these persons shall be required on each check:

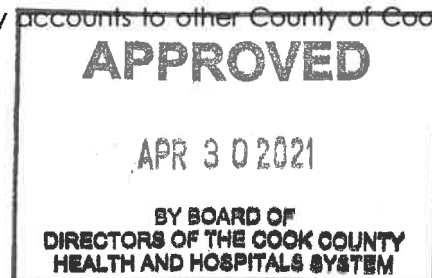
1. Israel Rocha Jr., CEO
2. Andrea Gibson, Interim Chief Business Officer
3. Robert Sumter, Chief Information Officer
4. Eze Nwaezeigwe, Director of Fin-Cost Reimbursement

and that the following person(s) be deleted as a signatory:

1. Francisco Banda, Senior Director of Finance

**BE IT FURTHER RESOLVED**, that the following are the names of those persons who are authorized to wire or otherwise transfer funds from the John H. Stroger, Jr. Hospital of Cook County accounts to other County of Cook bank accounts:

1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend



**BE IT FURTHER RESOLVED**, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

**BE IT FURTHER RESOLVED**, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health System Board.

**BE IT FURTHER RESOLVED**, that any funds drawn on said checking or savings accounts for deposit with the Cook County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Board of Directors of the Cook County Health and Hospitals System on April 30, 2021.

**R-21-06**  
**RESOLUTION**

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35, established the Cook County Health ("CCH or System"); and

**WHEREAS**, the Ordinance established Cook County Health Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, that Board has the legal authority to open and maintain checking and savings accounts at various banks; and

**WHEREAS**, it is now necessary to update those persons who are authorized to be signatories on these checking and savings accounts; and

**WHEREAS**, the following checking and/or savings accounts for the John H. Stroger, Jr. Hospital of the Cook County Health held at the JP Morgan Chase Bank should be updated:

Miscellaneous Refund Account  
Patient Refund Account

**NOW THEREFORE BE IT RESOLVED**, that the following are the names of those persons who are authorized to sign checks on the checking and/or savings account and that the signatures of at least two (2) of these persons shall be required on each check for amounts over \$150.00:

1. Israel Rocha Jr., CEO
2. Andrea Gibson, Interim Chief Business Officer
3. Robert Sumter, Chief Information Officer
4. Eze Nwaezeigwe, Director of Fin-Cost Reimbursement

and that the following person(s) be deleted as a signatory:

1. Francisco Banda, Senior Director of Finance

**BE IT FURTHER RESOLVED**, that the following are the names of those persons who are authorized to wire or otherwise transfer funds from the John H. Stroger, Jr. Hospital of Cook County accounts to other County of Cook bank accounts:

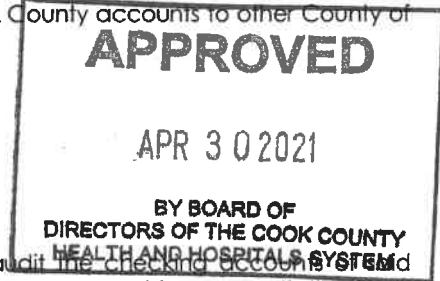
1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend

**BE IT FURTHER RESOLVED**, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

**BE IT FURTHER RESOLVED**, that the County Auditor be directed to audit the checking accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health System Board.

**BE IT FURTHER RESOLVED**, that any funds drawn on said checking or savings accounts for deposit with the Cook County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Board of Directors of the Cook County Health and Hospitals System on April 30, 2021.



**R-21-07**

**RESOLUTION**

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35 established Cook County Health (CCH or "System"); and

**WHEREAS**, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, the Cook County Health Board of Directors has legal authority to authorize its departments and officers to open and maintain checking and/or savings accounts at various banks; and

**WHEREAS**, it is now necessary to update those persons who are authorized to be signatories on these checking and/or savings accounts and to update those persons who are authorized to make wire transfers on these checking and/or savings accounts; and

**WHEREAS**, the following checking and/or savings accounts for the Provident Hospital of Cook County held at the JP Morgan Chase Bank should be updated:

Provident Hospital  
PHCC Petty Cash

**NOW THEREFORE BE IT RESOLVED THAT:**

The following are the names of those persons who are authorized to sign checks on these checking and/or savings accounts and that the signatures of at least two (2) of the persons shall be required on each check:

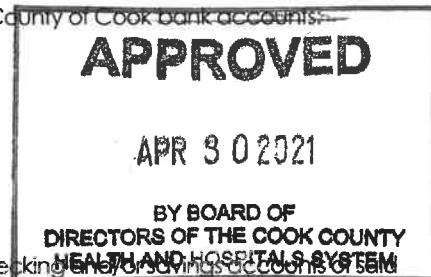
1. Israel Rocha Jr., CEO
2. Andrea Gibson, Interim Chief Business Officer
3. Robert Sumter, Chief Information Officer
4. Eze Nwaezeigwe, Director of Fin-Cost Reimbursement

and that the following person(s) be deleted as a signatory:

1. Francisco Banda, Senior Director of Finance

**BE IT FURTHER RESOLVED THAT**, the following are the names of the persons who are authorized to wire or otherwise transfer funds with the Provident Hospital of Cook County account to other County or Cook bank accounts:

1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend
6. Mark Wojciechowski



**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.

**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health Board.

**BE IT FURTHER RESOLVED THAT**, any funds drawn on said checking and/or savings accounts for deposit with the County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Board of Directors of the Cook County Health and Hospitals System on April 30, 2021.

**R-21-08**

**RESOLUTION**

**WHEREAS**, the Cook County Board of Commissioners, pursuant to Ordinance 08-O-35 established Cook County Health (CCH or "System"); and

**WHEREAS**, the Ordinance established the Cook County Health Board of Directors and delegated governance of the System to that Board; and

**WHEREAS**, the Cook County Health Board of Directors has legal authority to authorize its departments and officers to open and maintain checking and/or savings accounts at various banks; and

**WHEREAS**, it is now necessary to update those persons who are authorized to be signatories on these checking and/or savings accounts and to update those persons who are authorized to make wire transfers on these checking and/or savings accounts; and

**WHEREAS**, the checking and/or savings accounts for the Oak Forest Health Center of Cook County at the Chase Bank, for the following purposes, be updated for the Depository Account; and

**NOW THEREFORE BE IT RESOLVED THAT:**

The following are the names of those persons who are authorized to sign checks on these checking and/or savings accounts and that the signatures of at least two (2) of the persons shall be required on each check:

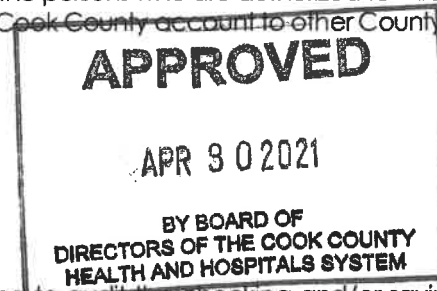
1. Israel Rocha Jr., CEO
2. Andrea Gibson, Interim Chief Business Officer
3. Robert Sumter, Chief Information Officer
4. Eze Nwaezeigwe, Director of Fin-Cost Reimbursement

and that the following person(s) be deleted as a signatory:

1. Francisco Banda, Senior Director of Finance

**BE IT FURTHER RESOLVED THAT**, the following are the names of the persons who are authorized to wire or otherwise transfer funds with the Oak Forest Health Center of Cook County ~~account to other County of Cook bank accounts:~~

1. Percy Moss
2. Ardis Brown
3. Kelli Thomas
4. Victor Williamson
5. Dena Townsend



**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed ~~to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Board.~~

**BE IT FURTHER RESOLVED THAT**, the County Auditor be directed to audit the checking and/or savings accounts of said institution at the close of each Fiscal Year or at anytime it sees fit, and to file report(s) therein with the Cook County Health Board.

**BE IT FURTHER RESOLVED THAT**, any funds drawn on said checking and/or savings accounts for deposit with the County Treasurer shall be transmitted to the Cook County Comptroller with an itemization of collections and designation of the account in the Office of the Comptroller.

Approved by the Board of Directors of the Cook County Health and Hospitals System on April 30, 2021.

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
April 22, 2021

ATTACHMENT #4

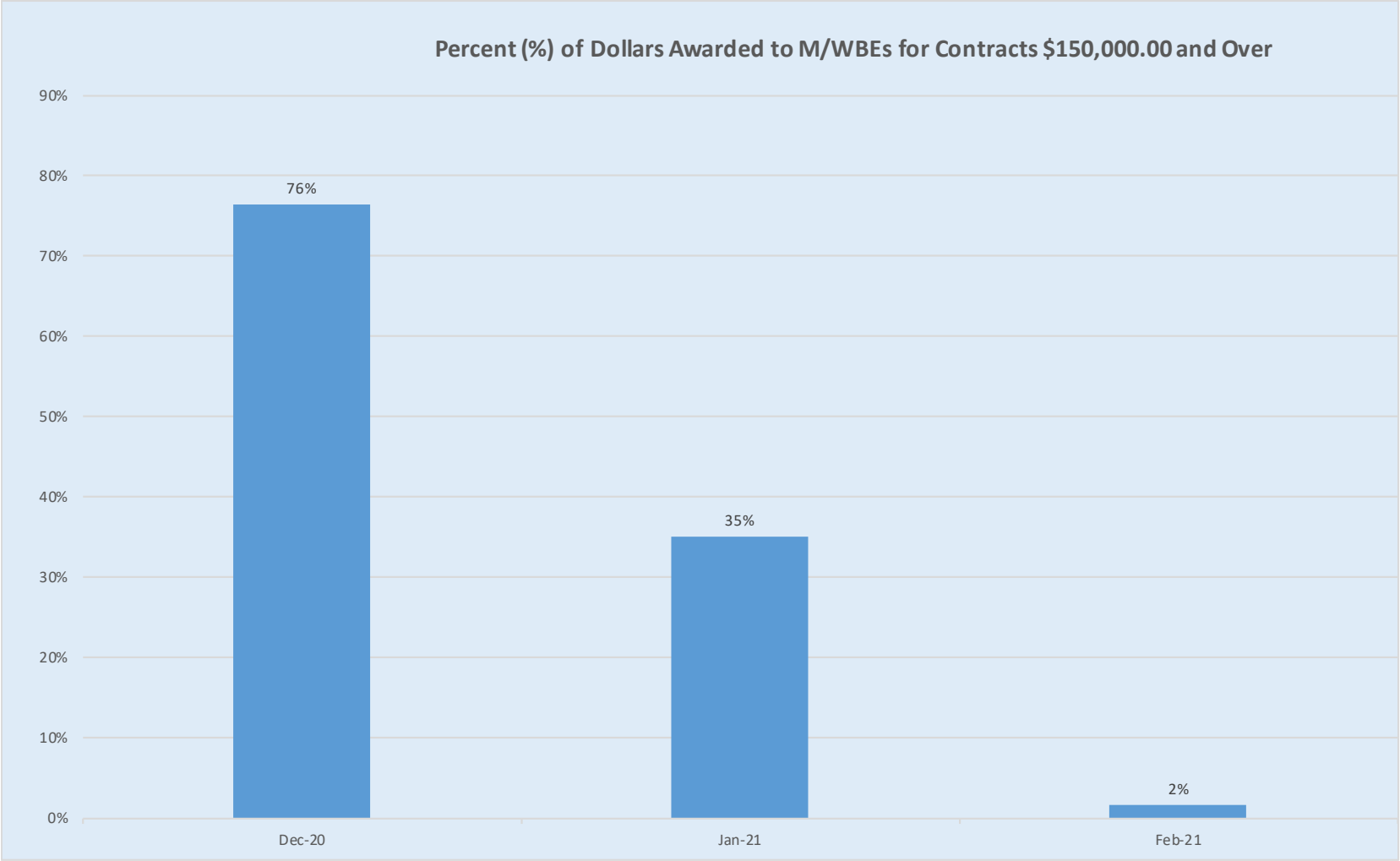
MWBE METRICS - FY 2021				
Contracts \$150,000.00 and Over for December 2020, January and February 2021				
Month	Friday, December 4, 2020	Friday, January 29, 2021	Friday, February 26, 2021	TOTAL
Number of Contracts Awarded	20	20	9	49
Total Award Value	\$77,450,305	\$29,031,413	\$11,171,718	\$117,653,436
Number of Contracts with Goals	13	9	2	24
Value	\$48,767,786	\$11,720,769	\$5,458,675	\$65,947,230
% Total Award	63%	40%	49%	56%
Number of Contracts with MWBE as Prime	6	3	0	9
Prime Award Value	\$32,553,479	\$2,911,820	\$0	\$35,465,299
% Contract w/goal	67%	25%	0%	54%
Number of Contracts with MWBE as Subcontractor	6	4	1	11
Sub Award Value	\$4,698,341	\$1,192,541	\$87,500	\$5,978,382
% Contract w/goal	10%	10%	2%	9%
Number of Contracts with Full Waivers	1	2	1	4
Waiver Value	\$250,000	\$2,694,715	\$1,098,675	\$4,043,390
% Contract w/goal	1%	23%	20%	6%

**NOTE:** The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero.  
This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

See next page for MWBE Participation Bar Chart



Percent (%) of Dollars Awarded to M/WBEs for Contracts \$150,000.00 and Over



**CCHHS MBE/WBE Commitment Report for Board Meeting on December 4, 2020**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H16-76-139	7	Materials Management	Med One Capital Funding, LLC	Product - Infusion, Epidural and Patient - Controlled Analgesia Pumps	GPO	0%	\$1,412,265.84	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H16-25-097	8	Plant Operations and Environmental Services	B.E. Smith, an AMN Healthcare Company	Service - Professional Services for Interim Leadership	RFP	35% MWBE Participation	\$490,500.00	10.88%	0%	<p>This is amendment no. 7. The total contract value is \$2,008,460.00.</p> <p>The vendor committed to utilizing:</p> <p>Mena Travel, certified City of Chicago, MWBE (9) for 10.88% direct participation to provide to provide travel services.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H20-25-0019	9	General Counsel	The Health Law Consultancy	Service - Legal Services	Sole Source	35% MWBE Participation	\$71,000.00	0%	100%	<p>This is amendment no. 1. The total contract value is \$220,000.00.</p> <p>The prime vendor, The Health Law Consultancy, is a certified Cook County WBE(7) and will perform 100% of the contract to provide specialized legal services to assist with the CCH's managed care initiatives.</p>
H18-25-114	10	Cardiology, Pharmacy, Pathology, Nursing Administration, Radiology and Various Departments	Kore Sae, LLC	Service - Temporary Staffing for Cardiology, Pharmacy, Pathology, Nursing Administration, Radiology and Various Departments	RFP	35% MWBE Participation	\$10,957,222.25	100%	0%	<p>This is amendment no. 7. The total contract value is \$19,218,352.25.</p> <p>The prime vendor, Kore Sae, LLC, is a certified Cook County MWBE(6) and will perform 100% of the contract to provide temporary staffing for Cardiology, Pharmacy, Pathology, Nursing Administration, Radiology and various departments.</p>

**CCHHS MBE/WBE Commitment Report for Board Meeting on December 4, 2020**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H18-25-008	11	Radiology, Laboratories, Pharmacy, CountyCare, Employee Health Services and Various Departments	Maxim Healthcare Services	Service - Temporary Staffing for Radiology, Laboratories, Pharmacy, CountyCare, Employee Health Services and Various Departments	RFP	35% MWBE Participation	\$7,113,559.00	35%	0%	<p>This is amendment no. 6. The total contract value is \$29,298,769.00.</p> <p>The vendor committed to utilizing:</p> <p>Professional Dynamic Network, Inc. MWBE (6) for 35% direct participation to provide nursing staffing services.</p>
H17-72-111	12	Plant Operations	A Safe Haven Foundation	Service - Snow Removal, Salting and Sanding Services for Stroger Hospital, Provident Hospital and Department of Public Health Clinics	RFP	25% MBE and 10% WBE Participation	\$397,625.00	20%	0%	<p>This is amendment no. 1. The total contract value is \$2,005,650.00.</p> <p>The vendor committed to utilizing:</p> <p>Moises Martinez dba Moises Contracting, City of Chicago certified MBE (9) for 20% direct participation to provide to snow removal services.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H15-25-037	14	Supply Chain Operations and Logistics	Keystone Advisors of Illinois, LLC	Service - Professional Staffing Services	Sole Source	35% MWBE Participation	\$166,300.00	100%	0%	<p>This is amendment no. 10. The total contract value is \$3,119,633.28.</p> <p>The prime vendor, Keystone Advisors of Illinois, LLC, is a certified City of Chicago MWBE(6) and will perform 100% of the contract to provide professional staffing services.</p>

**CCHHS MBE/WBE Commitment Report for Board Meeting on December 4, 2020**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H16-25-174	15	Health Information Systems	Atos Healthcare Services	Service - Information Technology Management Services	RFP	35% MWBE Participation	\$2,416,124.68	27.60%	11.70%	<p>This is amendment no. 5. The total contract value is \$90,727,345.31.</p> <p>The vendor has committed to Clarity Partners, LLC, MBE(8) for 2.64% or \$2,396,234.90 direct participation to provide information technology services; Professional Systems, Inc., MBE(6) for 0.17% or \$155,506.00 direct participation to provide information technology services; Senryo Technologies, MBE(8) for 1.78% or \$1,615,834.00 direct participation to provide information technology services; Krass Consulting Services, Inc., MWBE(8) for 0.42% or \$379,570.08 direct participation to provide information technology services; RL Canning, MWBE(9) for 22.59% or \$20,490,782.00 direct participation to provide information technology services; Technology Experts, Inc., MWBE(8) for 2.87% or \$2,601,792.84 direct participation to provide information technology services and Palace Gate Corporation WBE(7) for 8.83% or \$8,012,099.00 direct participation to provide information technology services.</p> <p>For a total of 39.30% direct participation.</p>
H21-25-009	17	Clinical	Rush University Medical Center	Service - Clinical Services Agreement	Sole Source	0%	\$25,065,632.14	0%	0%	<p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H21-25-001	18	Radiology and Medical Imaging	Cook Radiation Oncology, S.C.	Service - Radiation Oncology Services	RFP	35% MWBE Participation	\$15,539,603.20	100%	0%	<p>The prime vendor, Cook Radiation Oncology, S.C., is a certified City of Chicago MBE(8) and will perform 100% of the contract to provide radiation oncology services.</p>
H21-25-012	19	Ambulatory Community Health Network (ACHN) Clinics	Dayspring Professional Janitorial Service Incorporated	Service - Janitorial Cleaning Services	RFP	25% MBE and 10% WBE Participation	\$5,049,668.95	90%	10%	<p>The prime vendor, Dayspring Professional Janitorial Service Incorporated, is a certified Cook County MWBE(6) and will perform 90% of the contract to provide janitorial cleaning services.</p> <p>The prime vendor also committed to utilizing:</p> <p>DS Plus, LLC, Cook County certified MWBE (6) for 10% direct participation to provide janitorial services.</p>

**CCHHS MBE/WBE Commitment Report for Board Meeting on December 4, 2020**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H21-25-006	20	Pharmacy Services	SavRX Chicago, Inc.	Service - Mail Order Pharmacy Call Center Services	Sole Source	35% MWBE Participation	\$2,460,008.93	35%	0%	The prime vendor also committed to utilizing:  S & F Software Solutions, Inc. dba S & F Consultancy, Inc., Cook County certified MWBE (8) for 35% direct participation to provide a software system for pharmacy call center services.
H21-25-016	22	Supply Chain Management	Saldemar Solutions, LLC	Service - Provide Professional Consulting Services: Provide Key Resources to Support System, Data and Inventory Management for Supply Chain Management and Material Management, Provide Executive Assistant Support for the CCH Chief Procurement Officer	Comparable Government Procurement	35% MWBE Participation	\$769,684.40	100%	0%	The prime vendor, Saldemar Solutions, LLC, is a certified Cook County MWBE(9) and will perform 100% of the contract to provide professional consulting services.
H21-25-003	23	Pharmacy Services	Parata Systems, LLC	Service - Hardware Service Coverage and Supplies	Sole Source	0%	\$769,650.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-008	24	Cook County Department of Public Health	Raise the Floor Alliance	Service - Coordinate Worker Centers to Conduct COVID-19 Outreach and Education	Sole Source	0%	\$689,371.10	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H20-25-119	25	Medical Imaging	Argon Medical Devices	Product - Retrievable IVC Filters and Accessories	GPO	0%	\$300,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-004	26	Clinical and Anatomical Services	University of Illinois at Chicago	Service - Neuropathologist Consulting Services and Dermatology Consulting Services	Sole Source	0%	\$285,600.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

**CCHHS MBE/WBE Commitment Report for Board Meeting on December 4, 2020**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H20-25-124	27	Finance	Ajilon Professional Staffing	Service - Temporary Staffing	Sole Source	35% MWBE Participation	\$250,000.00	0%	0%	Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the sole source contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation. Contract currently only includes two cashier positions.
H21-25-010	28	Health Information Systems	Tiger Connect	Service - Enterprise Secure Messaging and Mobile Communications	RFP	25% MBE and 10% WBE Participation	\$3,086,490.00	3.24%	0%	<p>The vendor committed to utilizing:</p> <p>S &amp; F Software Solutions, Inc. dba S &amp; F Consultancy, Inc., Cook County certified MWBE (8) for 3.24% direct participation to provide remote technology services.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p>
H21-25-017	29	Health Information Systems	Insight Enterprises, Inc.	Product and Service - Palo Alto Internet Firewall Security	GPO	0%	\$160,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

**CCHHS MBE/WBE Commitment Report for Board Meeting on January 29, 2021**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H18-25-150	1	Nursing	Maxim Healthcare Services	Service - Nursing Agency Registry	Sole Source	17.5% MWBE Participation	\$845,000.00	17.5%	0%	<p>This is amendment no. 6. The total contract value is \$11,304,600.00.</p> <p>The vendor committed to utilizing:</p> <p>Professional Dynamic Network, Inc. MWBE (6) for 17.5% direct participation to provide nursing staffing services.</p>
H21-25-033	2	Cook County Health - Clinical	SojourNurse, LLC	Service - Staffing Services for the Temporary Placement of Various Clinical Resources	Sole Source	0%	\$650,000.00	0%	0%	<p>This is amendment no. 1. The total contract value is \$2,049,950.00..</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H15-25-037	3	Supply Chain Operations and Logistics	Keystone Advisors of Illinois, LLC	Service - Professional Staffing Services	Sole Source	35% MWBE Participation	\$590,000.00	100%	0%	<p>This is amendment no. 12. The total contract value is \$3,709,633.28.</p> <p>The prime vendor, Keystone Advisors of Illinois, LLC, is a certified City of Chicago MWBE(6) and will perform 100% of the contract to provide professional staffing services.</p>

**CCHHS MBE/WBE Commitment Report for Board Meeting on January 29, 2021**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H17-72-016	5	Plant Operations	Anchor Mechanical, Inc.	Service - Maintenance and Repair of Refrigeration and Ventilation Equipment at Stroger Hospital and Central Campus	RFP	25% MBE and 10% WBE Participation	\$2,298,577.75	25%	10%	<p>This is amendment no. 2. The total contract value is \$11,958,399.05.</p> <p>The vendor committed to utilizing:</p> <p>The Aberdeen Group, Inc. MBE (9) for 25% direct participation to provide electrical services.</p> <p>Hillco Distributing Company Inc., WBE(7) for 10% direct participation to supply piping materials.</p> <p>For a total of 35% direct participation.</p>
H17-25-114	6	Nursing and Laboratory	Cross Country Staffing	Service - Various Temporary Staffing for COVID-19 Resurgence	RFP	35% MWBE Participation	\$1,709,334.11	0%	0%	<p>This is amendment no. 9. The total contract value is \$7,802,334.11.</p> <p>Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the sole source contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation. Contract currently only includes two cashier positions.</p>
H17-72-031	7	Buildings and Grounds	Johnson Controls, Inc.	Service - Testing, Maintenance, and Repair of Building Automation, Security, Fire Alarm, and Radio Transmission	GPO	25% MBE and 10% WBE Participation	\$570,656.75	17.51%	5.65%	<p>This is amendment no. 2. The total contract value is \$8,552,669.50.</p> <p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor committed to utilizing:</p> <p>Applied Controls &amp; Contracting Services, Inc., MBE (6) for \$908,279.89 or 10.62% direct participation to provide fire, security and controls maintenance.</p> <p>Complex Network Solutions, MBE (9) for \$490,818.40 or 5.74% direct participation to provide video management system cameras.</p> <p>PCS Power &amp; Communications Solutions, Inc., MBE (9) for \$98,368.00 or 1.15% direct participation and \$68,000.00 or 0.80% indirect participation to provide electrical wiring services.</p> <p>Cable Communications, Inc., WBE(7) for \$59,328.00 or 0.69% direct participation to provide security system maintenance.</p> <p>Chicago Communications, LLC, WBE(7) for \$260,948.00 or 3.05% direct participation to provide radio system maintenance.</p> <p>Phoenix Business Solutions, Inc., WBE(7) for \$162,675.00 or 1.90% direct participation to provide electrical services.</p> <p>For a total of 23.16% direct participation and 0.80% indirect participation.</p>



**CCHHS MBE/WBE Commitment Report for Board Meeting on January 29, 2021**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H18-72-133	8	Plant Operations	Altofer, Inc.	Service - Maintenance and Repair of Emergency Generators	Sole Source	0%	\$287,426.87	0%	0%	<p>This is amendment no. 1. The total contract value is \$462,413.87.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H16-73-034	9	Managed Care	MCG Health, LLC	Service - Medical Necessity Guidelines for Medical Necessity Review	Sole Source	0%	\$252,383.00	0%	0%	<p>This is amendment no. 3. The total contract value is \$1,347,679.00.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H16-25-084	10	Pharmacy Services	ARxIUM, Inc.	Service - Hardware Service and Maintenance Coverage	Sole Source	0%	\$244,153.32	0%	0%	<p>This is amendment no. 4. The total contract value is \$1,108,492.17.</p> <p>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>
H21-25-019	11	Environmental Services	Executive Building Maintenance, dba EBM, Inc.	Service - Environmental Cleaning Services for Stroger, Jr. Hospital and Harrison Square	Emergency Purchase - RFQ	35% MWBE Participation	\$252,000.00	0%	100%	<p>This is amendment no. 1. The total contract value is \$537,000.00.</p> <p>The prime vendor, Executive Building Maintenance, dba EBM, Inc., is a certified Cook County WBE (7) and will perform 100% of the contract to provide environmental cleaning services.</p>
H21-25-034	12	Laboratory	Quest Diagnostics, LLC	Service - Reference Laboratory Testing	GPO	0%	\$5,909,032.11	0%	0%	<p>The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</p>

**CCHHS MBE/WBE Commitment Report for Board Meeting on January 29, 2021**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H21-25-022	13	Laboratory, Clinical and Anatomical Services	Abbott Labs, Inc.	Product - Alinity Instrument, Reagents and Consumables	GPO	0%	\$4,596,706.90	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-035	14	Pharmacy Services	TRIOSE, Inc.	Service - Delivery and Postal Services for Mail Order Prescriptions	GPO	0%	\$3,000,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-037	15	Radiology	West Physics Consulting, LLC	Service - Medical Physicist and Professional Services for Physics and Radiation Safety Services	RFP	35% MWBE Participation	\$985,381.00	0%	0%	Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the sole source contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation. Contract currently only includes two cashier positions.
H21-25-036	16	Finance - Revenue Cycle	Change Health Solutions, LLC	Service - Electronic Billing and Posting System	Sole Source	0%	\$900,000.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-020	17	Laboratory Medicine	Radiometer America, Inc.	Product and Service - Reagents, Consumables and Lease for Six (6) Blood Gas Analyzers	GPO	0%	\$884,941.20	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-005	18	Pharmacy Services	LabMetrics, Inc.	Service - Pharmacy Staff Intravenous Sterile Products Quality Assurance Program	Comparable Government Procurement	0%	\$411,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

**CCHHS MBE/WBE Commitment Report for Board Meeting on January 29, 2021**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H21-25-021	19	Integrated Care	Legal Aid Chicago	Service - Legal Services to Remedy Health Harming Needs	Sole Source	0%	\$175,000.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-039	20	Managed Care	Evolent Health	Service - Third Party Administrative Services for Cook Medical Group	RFP	35% MWBE Participation	\$2,400,000.00	4.50%	0%	Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.  The vendor committed to utilizing:  Chicago Compass Counseling, LLC., MWBE (8) for \$108,000.00 or 4.50% direct participation to provide advisory, provider education and outreach services, which is an important function of the quality improvement project requirement of Cook Medical Group's arrangement with Blue Cross and Blue Shield of Illinois.
H21-25-023	21	Cook County Health	Specialty Consulting, Inc.	Service - Environmental Assessments at Oak Forest Health Campus, CCH Administration Building, CCDPH Forest Park and Provident Hospital	RFQ	35% MWBE Participation	\$2,069,819.60	100%	0%	The prime vendor, Specialty Consulting, Inc., is a certified Cook County MBE (9) and will perform 100% of the contract to provide environmental assessments.

**CCHHS MBE/WBE Commitment Report for Board Meeting on February 26, 2021**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H21-25-046	1	Surgery Cardiology Radiology Urology	Boston Scientific Corporation	Product - Clinical Supplies for Surgery, Cardiology, Radiology and Urology	GPO	0%	\$3,745,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-047	2	Surgery	Steris-IMS	Services - Instrument Repair, Case Cart Repair, Retractor Refurbishment	RFQ	25% MBE and 10% WBE Participation	\$1,098,675.00	0%	0%	Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract making it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.
H21-25-025	3	Surgery	Medtronic USA, Inc.	Product - Aortic Endograft	Value Analysis	0%	\$600,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-76-026	4	Medical Imaging	Hologic, Inc.	Product - Mammography Unit Upgrades to 3D and Windows 10	GPO	0%	\$495,201.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-76-040	5	Radiology	GE Precision Healthcare, LLC	Product - LOGIQE10 Radiation Diagnostic Imaging System	GPO	0%	\$292,288.56	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-041	7	Surgery	Stryker Sales Corporation	Product - Neurosurgical Power Tools Accessories	GPO	0%	\$225,000.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.

**CCHHS MBE/WBE Commitment Report for Board Meeting on February 26, 2021**

Contract No.	Agenda Item No.	User Department	Vendor	Commodity	Contract Type	Contract Goal %	Fiscal Impact	MBE % Committed	WBE % Committed	Details of Participation
H21-76-042	8	Provident Hospital	Stryker Sales Corporation, Acting Through Its Medical Division	Product - Medical Surgical Beds	GPO	0%	\$190,553.00	0%	0%	The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-053	9	Human Resources	Boxwood Technology, Inc. subsidiary of Naylor, LLC (Formerly Health Forum, Inc.)	Service - Maintenance and Enhancements for Job Posting System	Sole Source	0%	\$165,000.00	0%	0%	On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.
H21-25-050	11	CountyCare Health Plan Services	1upHealth, Inc.	Service - Center for Medicare and Medicaid Services (CMS) Interoperability and Patient Access Final Rule Integration	RFP	35% MWBE Participation	\$4,360,000.00	2.01%	0%	<p>Partial MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to further utilize MBEs and/or WBEs in accordance with the applicable participation.</p> <p>The vendor committed to utilizing:</p> <p>PCG International, Inc. dba PCG Consulting Group, MBE (6) for \$87,500.00 or 2.01% direct participation to provide implementation services.</p>



# COOK COUNTY HEALTH

## Leadership

Toni Preckwinkle  
President  
Cook County Board of Commissioners

Israel Rocha, Jr.  
Chief Executive Officer  
Cook County Health

## Board of Directors

M. Hill Hammock  
Chair of the Board

David Ernesto Munar  
Vice Chair of the Board

Robert Currie  
Hon. Dr. Dennis Deer, LCPC, CCFC  
Mary Driscoll, RN, MPH  
Raul Garza  
Ada Mary Gugenheim

Joseph M. Harrington  
Mike Koetting  
Heather M. Prendergast, MD, MS, MPH  
Robert G. Reiter, Jr.  
Otis L. Story, Sr.

DATE: April 7, 2021

TO: Mr. Hill Hammock  
Chair, CCH Board of Directors

Robert Reiter  
Chair, CCH Finance Committee

FROM: Israel Rocha, Jr.  
Chief Executive Officer

RE: Emergency Purchase

CCH has placed an emergency order. This memo serves as notification, as required in Section 2.10, Emergency Purchase, of the CCH Procurement Policy adopted by the Board in April 2009. This emergency purchase is for the external expertise in the area of executive recruitment for hard to fill positions.

CCH Emergency Purchase				
April 2021				
Ref	Vendor	Date of Service	Supply/Service	Amount
1	Quick Leonard Kieffer d/b/a QLK, LLC	04/01/2021 thru 03/31/2022	Service – Executive Recruitment	Not-to-Exceed \$200,000.00

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
April 22, 2021

ATTACHMENT #5





# CCH YTD Financial Update – February 28, 2021 FYTD

**Andrea Gibson**

**Interim Chief Business Officer**

**April, 2021**



**COOK COUNTY  
HEALTH**



# Executive Summary: Statement of Financial Condition

- Cook County Health (CCH) interim financial results for the period ending February 28, 2021:
  - Cash. The County's preliminary cash report on revenues and expenses for February 28 show a negative variance of \$126M, due primarily (\$115M) to CountyCare claims/PMPM payment timing and secondarily to timing of Medicaid FFS retro payments reflecting updated rates
  - Accrual. On an accrual basis, interim financials show that CCH is ending February \$12.1M ahead of budget
  - Revenue Commentary:
    - Net patient service revenue was better than expected
      - Lower than expected volumes, more than offset by better rate and payer mix
    - CountyCare capitation significantly higher than expected
  - Expenditures:
    - CountyCare claims expense higher than budgeted expectation
    - Better than expected domestic spend
  - Key Revenue Cycle Metrics:



# Interim Financial Results – February 28, 2021 FYTD

Dollars in 000s	FY2021 Actual	FY2021 Budget	Variance	%	FY20 Actual (3)
<b>Revenue</b>					
Net Patient Service Revenue (1)	\$133,794	\$132,692	\$1,102	0.83%	\$140,570
Government Support (2)	\$95,538	\$95,538	\$0	0.00%	\$97,759
CountyCare Capitation Revenue	\$611,197	\$536,454	\$74,743	13.93%	\$469,589
Other	\$11,683	\$3,750	\$7,933	211.54%	\$984
CountyCare Elimination (1)	(\$29,184)	(\$18,897)	(\$10,287)	54.43%	(\$40,267)
<b>Total Revenue</b>	<b>\$823,028</b>	<b>\$749,537</b>	<b>\$73,491</b>	<b>9.80%</b>	<b>\$668,636</b>
<b>Operating Expenses</b>					
Salaries & Benefits	\$167,791	\$186,214	\$18,423	9.89%	\$169,221
Overtime	\$12,389	\$8,744	(\$3,645)	-41.68%	\$13,868
Supplies & Pharmaceuticals	\$37,355	\$33,870	(\$3,485)	-10.29%	\$34,809
Purchased Services & Other	\$88,060	\$84,845	(\$3,214)	-3.79%	\$70,421
Medical Claims Expense (1)	\$581,267	\$501,541	(\$79,725)	-15.90%	\$434,021
Insurance	\$7,966	\$9,036	\$1,070	11.84%	\$7,966
Utilities	\$3,654	\$2,573	(\$1,081)	-42.03%	\$3,207
CountyCare Elimination (1)	(\$29,184)	(\$18,897)	\$10,287	-54.43%	(\$40,267)
<b>Total Operating Expenses</b>	<b>\$869,297</b>	<b>\$807,926</b>	<b>(\$61,371)</b>	<b>-7.60%</b>	<b>\$693,247</b>
<b>Operating Margin</b>	<b>(\$46,269)</b>	<b>(\$58,389)</b>	<b>\$12,120</b>	<b>20.76%</b>	<b>(\$24,611)</b>
<b>Non-Operating Revenue</b>	<b>\$30,676</b>	<b>\$30,676</b>	<b>\$0</b>	<b>0.00%</b>	<b>\$20,676</b>
<b>Net Income (Loss) (3)</b>	<b>(\$15,593)</b>	<b>(\$27,713)</b>	<b>\$12,120</b>	<b>0.00%</b>	<b>(\$3,935)</b>

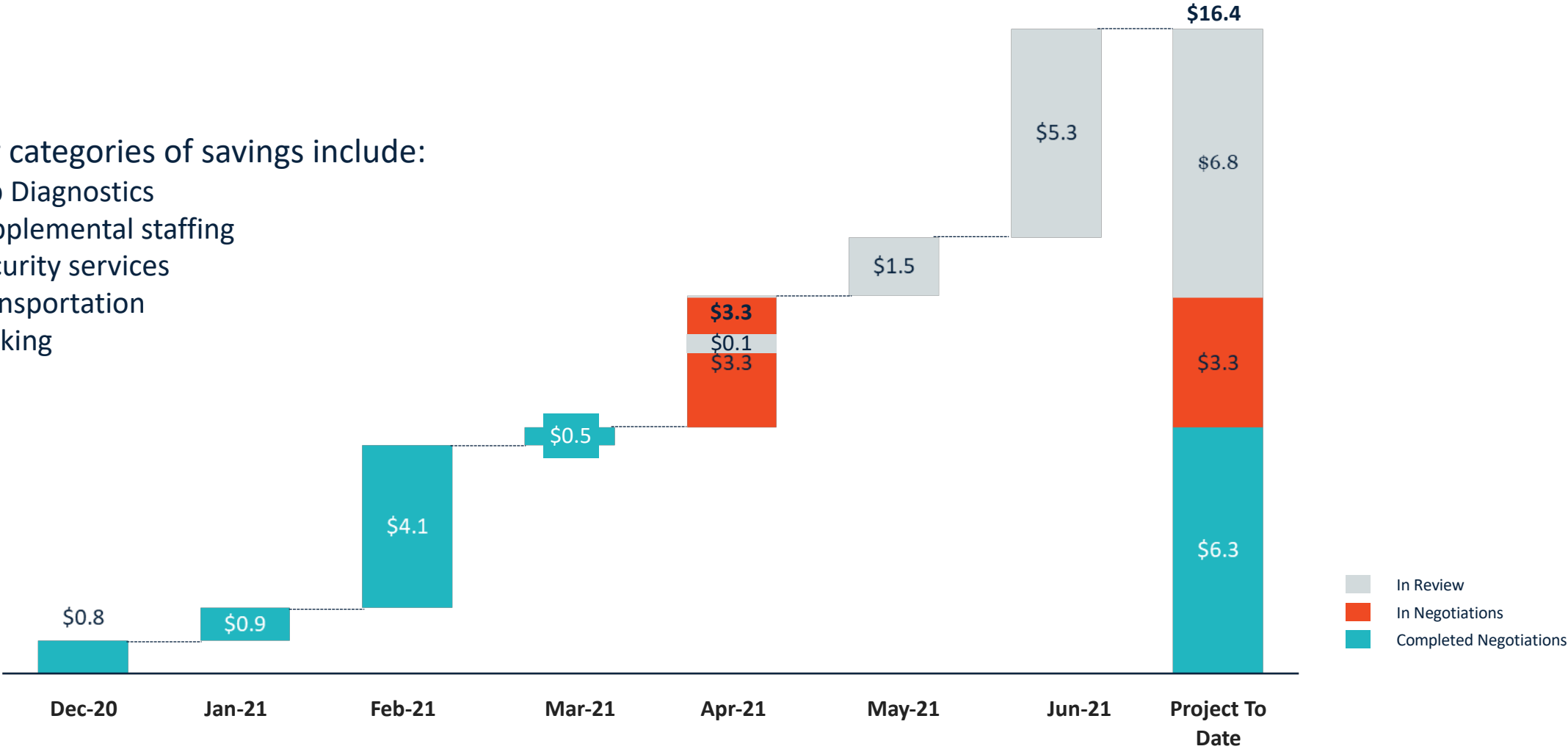
## Notes:

- (1) CountyCare Elimination represents the elimination of intercompany activity – Patient Service Revenue and Medical Claims Expense – for CountyCare patients receiving care at Cook County Health.
- (2) Government Support includes Graduate Medical Education payments.
- (3) Does not reflect Pension, OPEB, Depreciation/Amortization, or Investment Income.

# CCH Savings Forecast

Major categories of savings include:

- Lab Diagnostics
- Supplemental staffing
- Security services
- Transportation
- Parking

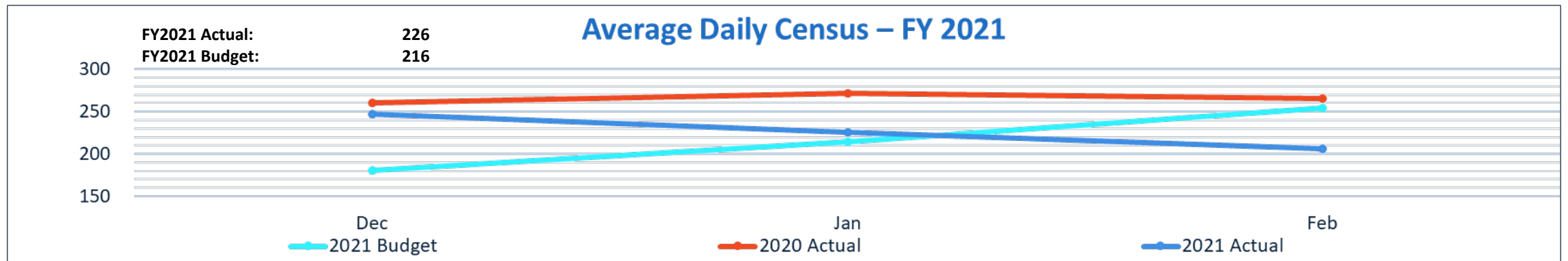
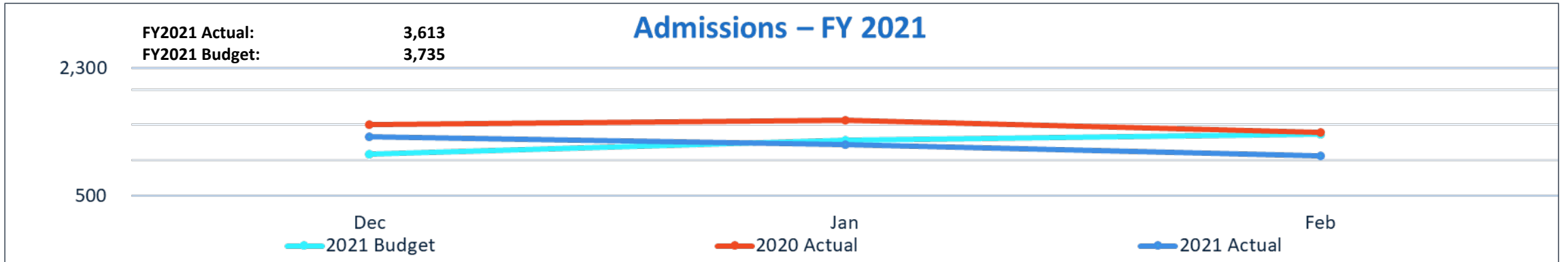


# CCH Health Providers Revenue – February 28, 2021

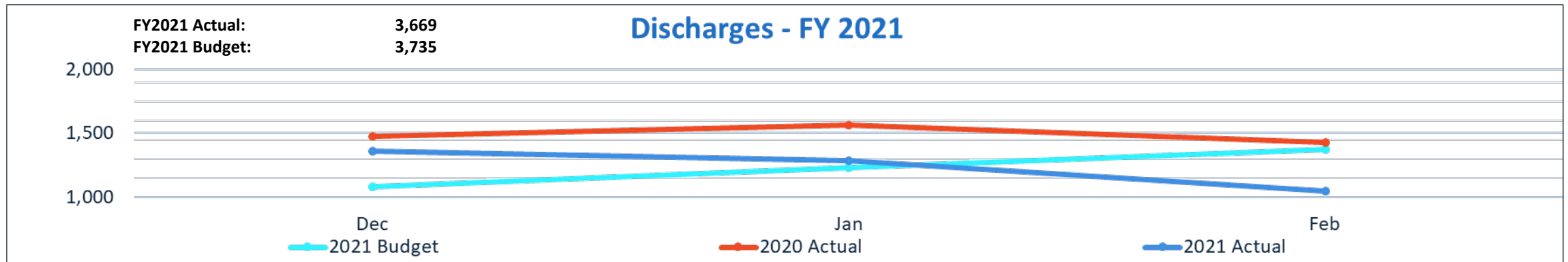
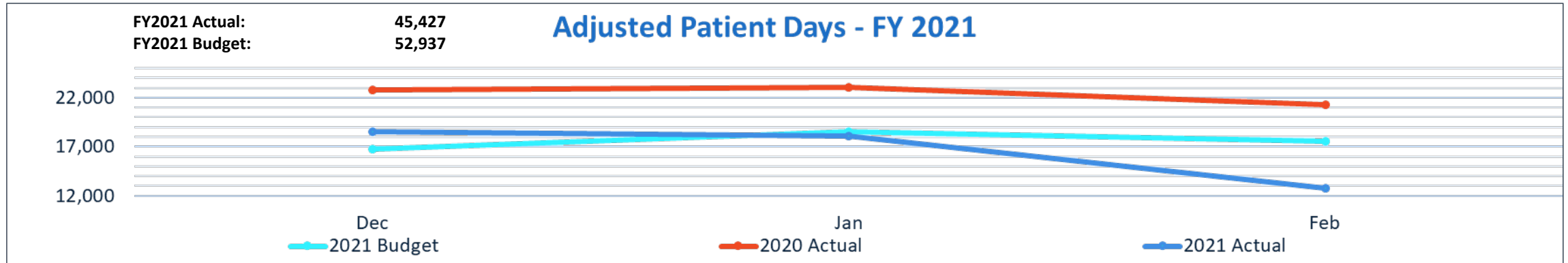
## Revenue Operating Indicators

Patient Activity	YTD 2021 Actual	YTD 2021 Budget	%	2020 Actual YTD	2019 Actual YTD	Feb 2021 Actual	Feb 2020 Actual	Feb 2019 Actual
Admissions	3,613	3,735	-3.3%	4,468	3,897	1,060	1,389	1,247
Patient Days	20,448	19,358	5.6%	24,188	22,288	5,761	7,707	7,268
Average Daily Census	226	216	4.6%	266	248	206	266	260
Adjusted Patient Days	45,427	52,937	-14.2%	67,127	60,390	12,757	21,267	18,291

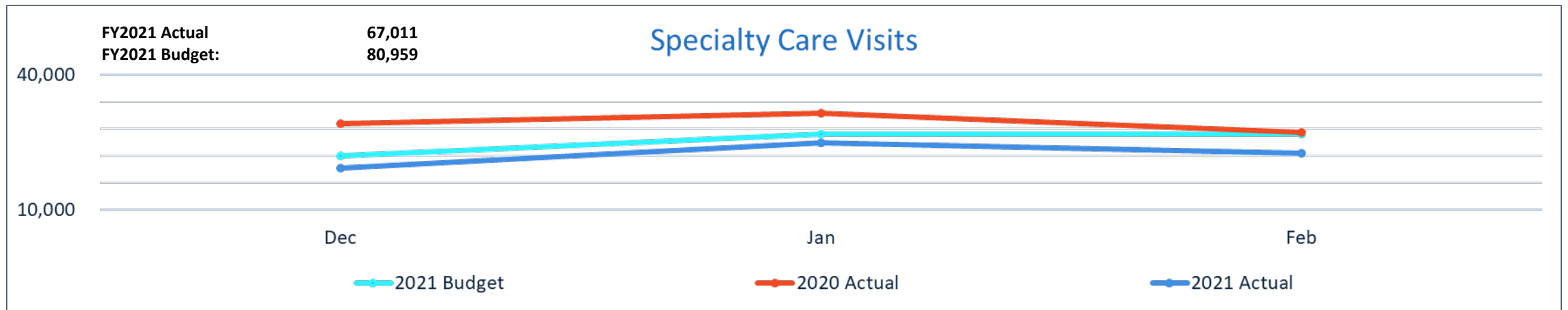
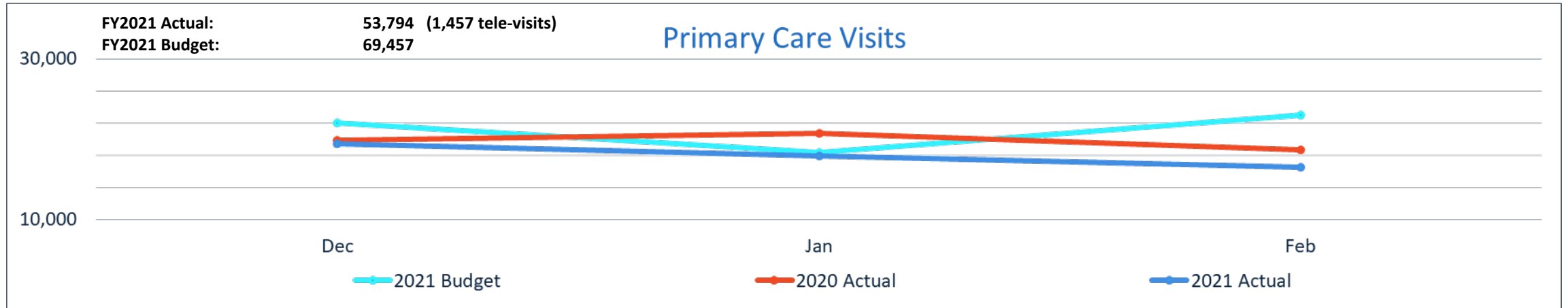
# CCH 12 Month Patient Activity Levels



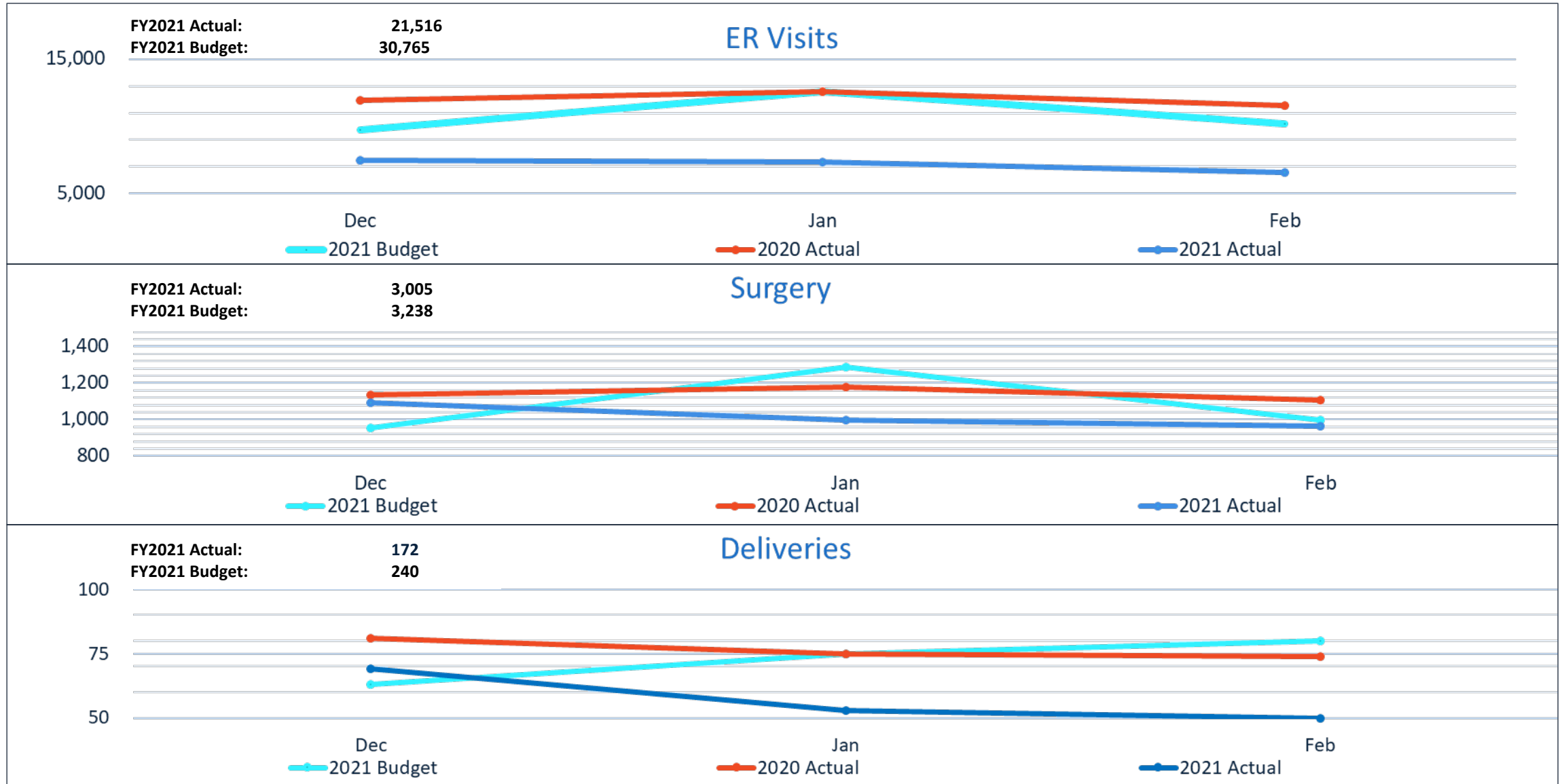
# CCH 12 Month Patient Activity Levels



# Patient Activity Indicators – FYTD 2021



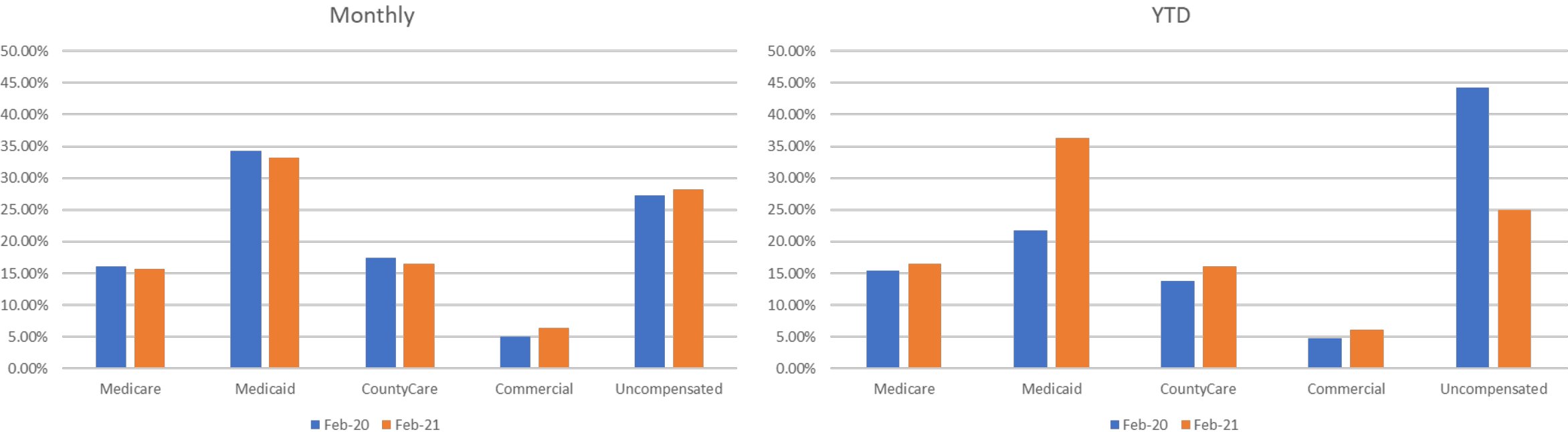
# Patient Activity Indicators – FYTD 2021



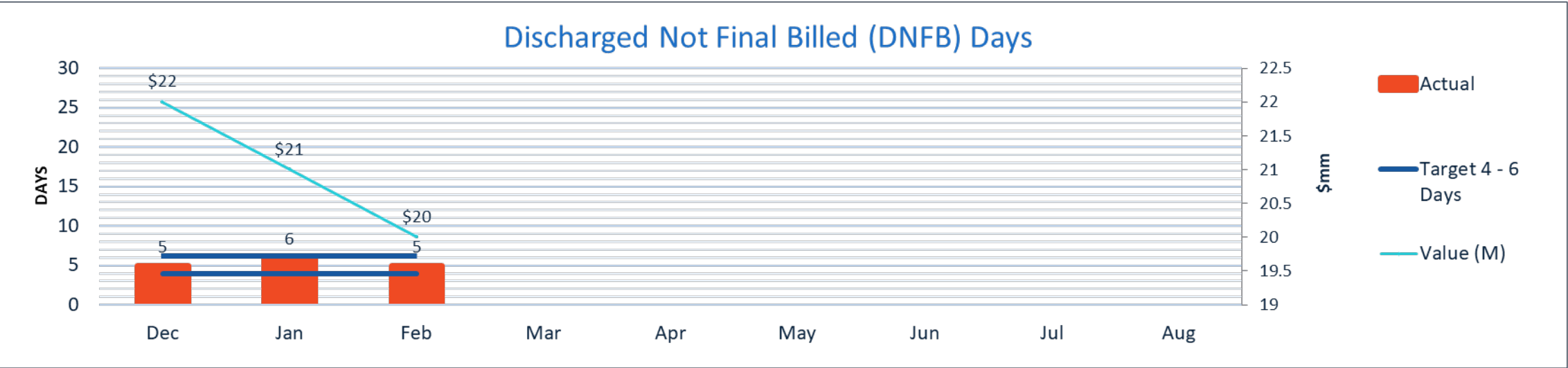


# CCH Health Providers Revenue – February 28, 2021 FYTD

## Payer Mix Analysis (by Charges)



# Financial Key Performance Indicators – 2021 FYTD



# Denials -- February 28, FYTD 2021

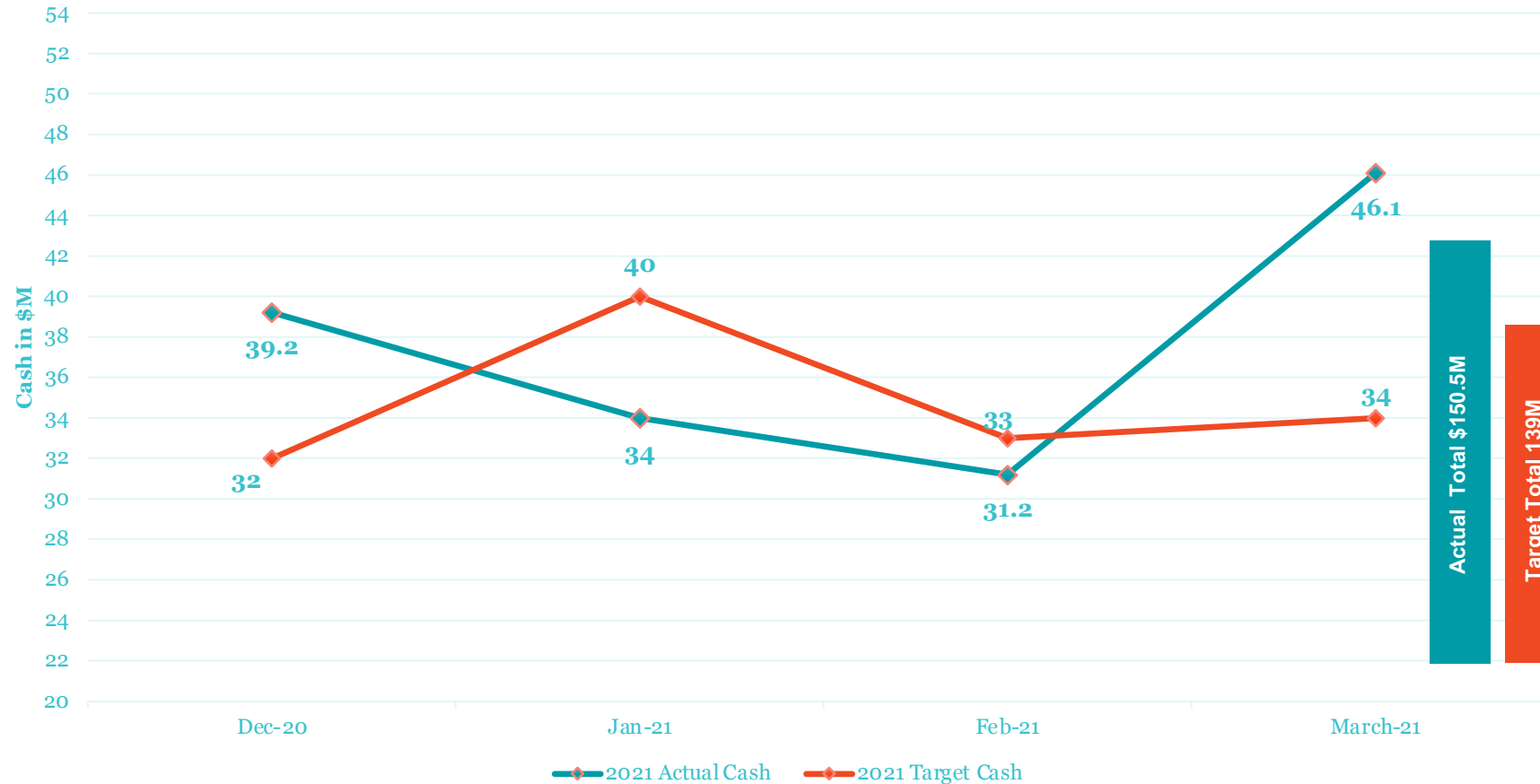
Type	Current Month		FY21 YTD		Benchmark
	%	\$	%	\$	%
Soft Denials*	14%	16,828,453	15%	51,526,816	5%
Hard Denials**	2%	3,674,925	2%	8,465,545	2%
<p>* Claim is denied soon after submission, but there is an opportunity to mitigate/appeal</p> <p>** Claim is denied and needs to be written off</p>					

- Hard Denials/Write offs met the benchmark for February.
- More than half of denials relate to prior authorization.
- Focus is on the highest dollar areas (e.g., infusion, radiology, outpatient surgery).

## Hard Denial Summary:

Area	Amount
Case Management	1,065,572
Timely Filing	845,329
Prior Authorization	574,832
Other	1,189,191
<b>Total</b>	<b>3,674,925</b>

# CCH Revenue Cycle Cash target vs. Actual



# Health Plan Services Financial Results – February 28, 2020

Dollars in 000s except PMPM amounts	FY2021 Actual	FY2021 Budget	Variance	%	Fy20 Actual
<b>Capitation Revenue</b>	\$611,197	\$536,454	\$74,743	13.93%	\$453,028
<b>Operating Expenses</b>					
Clinical - CCH	\$29,184	\$18,897	(\$10,287)	(54.43%)	\$27,581
Clinical - External	\$552,083	\$482,644	(\$69,439)	(14.39%)	\$407,426
Administrative	\$28,782	\$36,205	\$7,424	20.51%	\$23,963
Total Expenses	\$610,048	\$537,747	(\$72,301)	(13.45%)	\$458,970
Operating Gain (Loss)	\$1,149	(\$1,293)	\$2,442	(188.88%)	(\$5,943)
<b>Activity Levels</b>					
Member Months	1,145,158	1,106,447	38,711	3.50%	957,457
CCH CountyCare Member Months	117,608	N/A	N/A	N/A	102,639
CCH % CountyCare Member Months	10.27%	N/A	N/A	N/A	10.72%
<b>Operating Indicators</b>					
Revenue Per Member Per Month (PMPM)	\$533.72	\$484.84	\$48.88	10.08%	\$473.16
Clinical Cost PMPM	\$507.59	\$453.29	(\$54.30)	(11.98%)	\$454.34
Medical Loss Ratio (1)	92.7%	90.62%	(2.13%)	(2.35%)	93.52%
Administrative Cost Ratio	4.4%	6.16%	1.76%	28.53%	4.66%

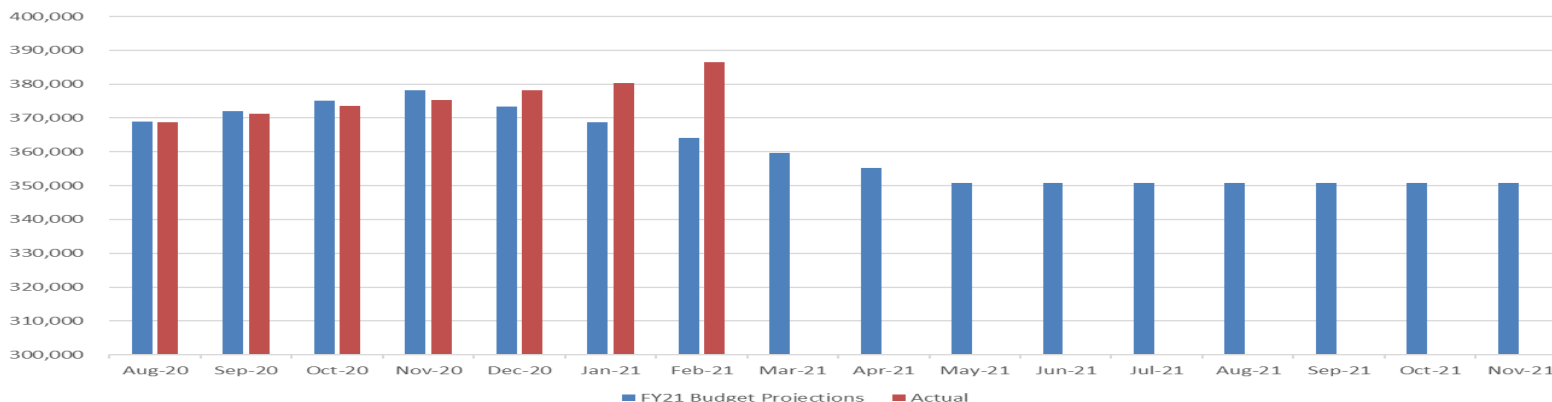
## Commentary

- Total membership exceeds budget by 38,711 due to increased Medicaid enrollment as a result of the COVID-19 induced growth in unemployment, and no state redetermination of Medicaid eligibility.
- CountyCare expects enrollment to continue to exceed budget as auto-assignment increased to 50% as of February 2021. This change was due to CountyCare's top-quality ranking among Medicaid MCOs.
- CountyCare's reimbursement to CCH for domestic spend is exceeding budget.
- Operating Gain of \$1.1M consists of \$3.6M from CountyCare and a loss of \$(2.5)M from Medicare.
- Agreement executed with State of Illinois and CCH to reduce IGT by 50% beginning in January 2021. This change has been reflected in the results.

## Notes:

- (1) Medical Loss Ratio is a measure of the percentage of premium that a health plan spends on medical claims.

CountyCare Membership

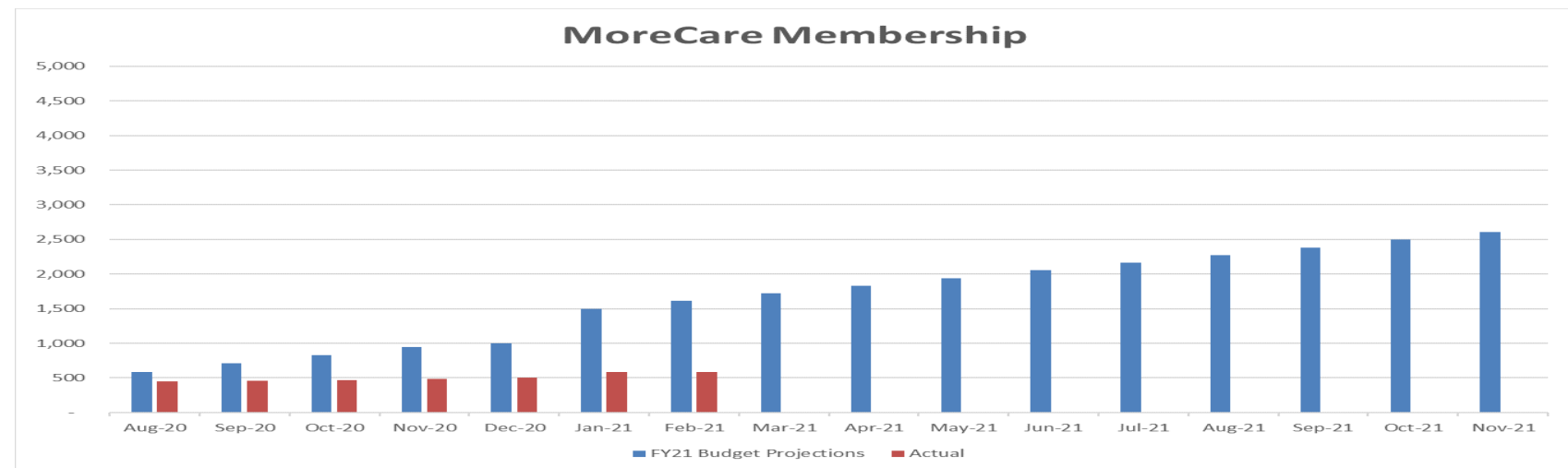


# Medicare Financial Results – February 28, 2020

Dollars in 000s except PMPM amounts	FY2021 Actual	FY2021 Budget	Variance	%
<b>Capitation Revenue (Total dollar amount)</b>	\$2,635	\$6,070	(\$3,435)	(56.59%)
<b>Operating Expenses</b>				
Clinical Expenses	\$2,694	\$6,070	\$3,376	55.62%
Administrative	\$2,486	\$2,526	\$41	1.61%
Total Expenses	\$5,179	\$8,597	\$3,417	39.75%
Operating Gain (Loss)	(\$2,545)	(\$2,526)	(\$18)	0.72%
<b>Activity Levels</b>				
Member Months	1,672	4,111	(2,439)	(59.33%)
<b>Operating Indicators</b>				
Revenue Per Member Per Month (PMPM)	\$1,575.91	\$1,476.59	\$99.31	6.73%
Clinical Cost PMPM	\$1,611.14	\$1,476.59	(\$134.55)	(9.11%)

## Commentary

- Membership is lower than budget, driving lower than expected revenue. Revenue on a per member per month basis slightly exceeding budgeted PMPM.
- Revenue does not include risk adjustment, which is expected to increase total revenue once risk-adjustment completed by CMS.
- Total operating loss exceeds budgeted operating loss by \$(18,000).



# State Transformation Investment

- The State established a \$150M annual transformation fund for healthcare collaborations to improve health equity. The first round of applications was due April 9th, with awards likely in June. The second round of transformation will be in September.
- Participated in the Westside Health Equity Collaborative, including 11 organizations on the West Side applied to address behavioral health, hypertension and diabetes through enhanced, proactive healthcare navigation to reduce health disparities. The application included a request for \$18M in the first year and requested \$25M in year two and three.
- Participated as a partner organization in the Safer Foundation to provide enhanced access to justice-involved individuals through dedicated care management and scheduling assistance.
- Targeting September application to have more CCH-led application to focus on South Side, access to specialists on South and West Sides, and improving healthcare for justice-involved patients.

# COVID-19 Funding

- FEMA Vaccination Funding
  - Advance provided to pay for direct costs of mass vaccination operations
- FEMA COVID Funding
  - Reimbursement for Covid-19 expenses
- IDPH Mass Vaccination Funding
  - \$5.5M grant through the end of November
  - Target CCDPH programs and costs not covered by FEMA for mass vaccination efforts



COOK COUNTY  
HEALTH

THANK YOU



COOK COUNTY  
HEALTH