Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Thursday, January 23, 2020 at the hour of 9:00 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

I. Attendance/Call to Order

Acting Chair Hammock called the meeting to order.

Present: Acting Chair M. Hill Hammock (Substitute Member) and Directors Mike Koetting (Substitute Member) and David Ernesto Munar (3)

Directors Mary Driscoll, RN, MPH and Ada Mary Gugenheim

Steven Scheer (Non-Director Member)

Telephonically Present: Director Mary B. Richardson-Lowry (1)

Absent: Chair Robert G. Reiter, Jr. and Director Hon. Dennis Deer, LCPC, CCFC (2)

Director Munar, seconded by Director Koetting, moved to allow Director Richardson-Lowry to telephonically participate in this meeting as a voting member. THE MOTION CARRIED UNANIMOUSLY.

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer
Debra D. Carey – Interim Chief Executive Officer
Charles Jones – Chief Procurement Officer
James Kiamos – Chief Executive Officer, Health Plan Services
Trevor Lewis, MD – John H. Stroger, Jr. Hospital of Cook County
Terry Mason, MD – Cook County Department of Public Health
Jeff McCutchan – General Counsel
Iliana Mora – Chief Operating Officer, Ambulatory Services

John O’Brien, MD – Chair, Department of Professional Education
LaMorris Perry, MD – Medical Director, Ambulatory Services
Leticia Reyes-Nash – Director of Programmatic Services and Innovation
Deborah Santana – Secretary to the Board
William Trick, MD – John H. Stroger, Jr. Hospital of Cook County

II. Public Speakers

Acting Chair Hammock asked the Secretary to call upon the registered public speakers.

The Secretary responded that there were none present.

III. Action Items

A. Minutes of the Finance Committee Meeting, December 13, 2019

Director Richardson-Lowry, seconded by Director Munar, moved to accept the Minutes of the Finance Committee Meeting of December 13, 2019. THE MOTION CARRIED UNANIMOUSLY.
III. Action Items (continued)

B. Contracts and Procurement Items (Attachment #1)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee’s consideration. The Committee reviewed and discussed the requests.

During the discussion of request number 22 (increase leasing contract agreement with Banc of America Leasing & Capital, LLC), it was noted that the total amount does not exceed $30 million in active lease schedules on an annual basis. Director Koetting requested additional information that summarizes the total lease schedules.

Acting Chair Hammock referenced the new outpatient center that Rush University Medical Center is building. He recommended that the administration talk with representatives of Rush to determine how their new facility and any potential changes in services they are planning might impact Stroger Hospital. Director Driscoll suggested that a similar discussion be held with representatives of UI Health, as they are also planning a new outpatient center.

Director Driscoll reiterated her request for a deep dive discussion on information technology in the near future. Ms. Carey stated that this is an upcoming topic planned for the Audit and Compliance Committee, but can also be presented and discussed with the Finance Committee. Director Driscoll stated that it should be presented to the Board. Acting Chair Hammock noted that the previous deep dive discussion on information technology was provided to the Board approximately 18-24 months ago, so it is a good time to have that discussion again.

Director Munar, seconded by Director Koetting, moved the approval of request numbers 1 through 23, subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

C. Any items listed under Section III

IV. Report from Chief Procurement Officer (Attachment #2)

A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation

B. Report of emergency purchases (none presented)

Mr. Jones provided an overview of the M/WBE Report presented for the Committee’s information. The Committee reviewed and discussed the information.

V. Recommendations, Discussion/Information Items

A. Update on Extramural Funding (Attachment #3)

Leticia Reyes-Nash, Director of Programmatic Services and Innovation, provided an overview of the Update on Extramural Funding, which included information on the following subjects:

- Center for Health Equity and Innovation
- Center Co-Leads
- Description of Center
- Future Plans and Next Steps
V. **Recommendations, Discussion/Information Items**

**A. Update on Extramural Funding (continued)**

- Quarterly Grant Progress Report
- Grant Funding Overview – FY2016 to date
- CCH Grant Funding Totals
- Current Funders
- Strategic Priorities Addressed by Grant Programming
- Quarterly Progress
- Grant Dollars at Work in CCH – 2019 Q4
- Year in Review 2019

During the review of the information, it was noted that the next CCH Research and Innovation Summit will be held on February 19\(^{th}\) from 1:00-4:30 P.M.; the subject will be Achieving Health Equity by Addressing Social Needs.

Following the discussion of the information, Acting Chair Hammock suggested that Ms. Reyes-Nash think about metrics that can be presented on Extramural Funding-related matters on a regular basis.

VI. **Report from the Chief Financial Officer** (Attachment #4)

**Metrics**

Ekerete Akpan, Chief Financial Officer, provided an overview of the Report from the Chief Financial Officer. The Committee reviewed and discussed the information.

The Report from the Chief Financial Officer included information on the following subjects:

- FY2020 System-wide Observations and Statistics
  - Charity Care Charges versus DSH/BIPA as of December 2019
  - Revenue Cycle Metrics as of December 2019
- Preliminary FY2019 Budget/ “Modified Cash Basis” Financial Statement
  - Financials and Observations
- FY 2019 – Preliminary Systemwide Reports and Statistics
  - Total Charges
  - Total Collections
  - CCH Provider of Care – Observations and Operational
  - Correctional Health Service Statistics
  - Cook County Department of Public Health Statistics
- Appendix – FY2019 System-wide Volumes/Statistics

During the review of slide 4 of the presentation, regarding FY2020 Charity Care and Self-Pay Cost versus DSH/BIPA Funding, the Committee held an extensive discussion on the subject of the increase in uninsured. Acting Chair Hammock requested that a trend chart be created so the Board can monitor the month-to-month increases. Director Koetting stated that it would be helpful to understand the composition of the increase – is it a lot of patients with small billings, or is it composed of a few really big cases?
VII. Adjourn

As the agenda was exhausted, Acting Chair Hammock declared the meeting ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXX
M. Hill Hammock, Acting Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

Request: Regarding request number 22 (increase leasing contract agreement with Banc of America Leasing & Capital, LLC), a request was made for additional information that summarizes the total lease schedules. Page 2

Follow-up: A recommendation was made for the administration to talk with representatives of Rush University Medical Center and UI Health, to determine how their new outpatient facilities and any potential changes in services they are planning might impact Stroger Hospital. Page 2

Follow-up: A request was made for a deep dive discussion on information technology to be held in the near future. Page 2

Request: A request was made for a trend chart to be created, to monitor to month-to-month increases in the uninsured. Also requested was additional information on the composition of the increase. Page 3
ATTACHMENT #1
### Accept Grant Awards

<table>
<thead>
<tr>
<th>Request #</th>
<th>Vendor/Entity</th>
<th>Service or Product</th>
<th>Fiscal impact not to exceed:</th>
<th>Method of acquisition</th>
<th>Total # of bidders/ RFP responses / GPO companies available</th>
<th>Affiliate / System</th>
<th>Begins on Page #</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Illinois Department of Public Health</td>
<td>Service - Support Syphilis Prevention Among Women</td>
<td>Grant award amount: $262,500.00</td>
<td>n/a</td>
<td>n/a</td>
<td>CCDPH</td>
<td>4</td>
</tr>
<tr>
<td>2</td>
<td>Cook County Health Foundation</td>
<td>Service - Cook County Health Homeless Prevention and Emergency Assistance Program</td>
<td>Grant award amount: $45,000.00</td>
<td>n/a</td>
<td>n/a</td>
<td>System</td>
<td>5</td>
</tr>
<tr>
<td>3</td>
<td>National Association of County &amp; City Health Officials</td>
<td>Service - to build the capacity of local Medical Reserve Corps</td>
<td>Grant award amount: $7,500.00</td>
<td>n/a</td>
<td>n/a</td>
<td>CCDPH</td>
<td>6</td>
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</table>

### Accept Grant Award Increase and Extend

<table>
<thead>
<tr>
<th>Request #</th>
<th>Vendor/Entity</th>
<th>Service or Product</th>
<th>Fiscal impact not to exceed:</th>
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<tr>
<td>4</td>
<td>Great Lakes Hemophilia Foundation</td>
<td>Service - Community Counts: Public Health Surveillance for Bleeding Disorders</td>
<td>Grant increase amount: $3,230.00</td>
<td>n/a</td>
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### Accept Grant Award Renewals

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<th>Method of acquisition</th>
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<th>Affiliate / System</th>
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<tr>
<td>5</td>
<td>Illinois Department of Public Health</td>
<td>Service - Illinois Tobacco-Free Communities Program</td>
<td>Grant renewal amount: $601,513.00</td>
<td>n/a</td>
<td>n/a</td>
<td>CCDPH</td>
<td>8</td>
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<tr>
<td>6</td>
<td>Illinois Department of Public Health</td>
<td>Service - breast and cervical cancer prevention services</td>
<td>Grant renewal amount: $565,442.00</td>
<td>n/a</td>
<td>n/a</td>
<td>CCDPH</td>
<td>9</td>
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<tr>
<td>7</td>
<td>Illinois Department of Public Health</td>
<td>Service - Cook County Adolescent Health Well Care Initiative</td>
<td>Grant renewal amount: $100,000.00</td>
<td>n/a</td>
<td>n/a</td>
<td>System</td>
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<td>8</td>
<td>Robert Wood Johnson Foundation</td>
<td>Service - Culture of Health Leaders Cohort Two - Strategic Initiative</td>
<td>Grant renewal amount: $35,000.00</td>
<td>n/a</td>
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<td>Request #</td>
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<tr>
<td><strong>Amend and Increase Contract</strong></td>
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<td>9</td>
<td>Maxim Healthcare Services</td>
<td>Service - staffing services</td>
<td>$12,042,000.00</td>
<td>This request - noncompetitive process leveraging existing contract</td>
<td></td>
<td>Managed Care, System</td>
<td>12</td>
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<tr>
<td><strong>Extend and Increase Contract</strong></td>
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<td>10</td>
<td>The Board of Trustees of the University of Illinois on behalf of the University of Illinois Hospital &amp; Health Sciences System (UI Health)</td>
<td>Service - clinical pharmacists (2)</td>
<td>$265,000.00</td>
<td>Sole Source</td>
<td>n/a</td>
<td>System</td>
<td>13</td>
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<td>11</td>
<td>ARxIUM, Inc.</td>
<td>Service - hardware service coverage</td>
<td>$213,092.85</td>
<td>Sole Source</td>
<td>n/a</td>
<td>System</td>
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<td><strong>Negotiate and Execute Contracts</strong></td>
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<td>12</td>
<td>The Chicago Lighthouse</td>
<td>Service - patient telephonic support services</td>
<td>$3,000,000.00</td>
<td>Comparable Government Procurement</td>
<td>n/a</td>
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<td>13</td>
<td>Vital Data Technology</td>
<td>Service - Medicaid HEDIS software</td>
<td>$1,265,700.00</td>
<td>RFP</td>
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<td>14</td>
<td>Vital Data Technology</td>
<td>Service - Medicare HEDIS software</td>
<td>$652,500.00</td>
<td>RFP</td>
<td>3</td>
<td>Managed Care</td>
<td>17</td>
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<td><strong>Execute Contracts</strong></td>
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<tr>
<td>15</td>
<td>GE Precision Healthcare, LLC</td>
<td>Product - SPEC/CT Imaging System and nuclear medicine camera</td>
<td>$2,074,564.00</td>
<td>GPO</td>
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<tr>
<td>16</td>
<td>Henry Schein Medical, a Division of Henry Schein, Inc.</td>
<td>Product - oral surgery and dental supplies</td>
<td>$1,500,000.00</td>
<td>RFP</td>
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<tr>
<td>Request #</td>
<td>Vendor/Entity</td>
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<td>Fiscal impact not to exceed:</td>
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<tr>
<td>17</td>
<td>University of Illinois at Springfield</td>
<td>Service - staffing, training and consulting services</td>
<td>$419,390.00 (grant funded)</td>
<td>n/a</td>
<td>n/a</td>
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<td>18</td>
<td>Rush University Medical Center</td>
<td>Service - perfusion services</td>
<td>$366,647.00</td>
<td>Sole Source</td>
<td>n/a</td>
<td>System</td>
<td>21</td>
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<tr>
<td>19</td>
<td>Mar Cor Purification</td>
<td>Service - water purification system for hemodialysis rental agreement</td>
<td>$328,815.60</td>
<td>Sole Source</td>
<td>n/a</td>
<td>PHCC</td>
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<td>20</td>
<td>Stryker Endoscopy</td>
<td>Product - orthopedic implants and surgical supplies for Endoscopy and Orthopedics</td>
<td>$300,000.00</td>
<td>GPO</td>
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<td>21</td>
<td>IPA ONE</td>
<td>Service - linen control (ScrubEx surgical scrubs supply dispenser) subscription service</td>
<td>$190,044.00</td>
<td>Sole Source</td>
<td>n/a</td>
<td>System</td>
<td>24</td>
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**Increase Lease Agreement**

<table>
<thead>
<tr>
<th>Request #</th>
<th>Vendor/Entity</th>
<th>Agreement to lease capital equipment</th>
<th>Fiscal impact not to exceed:</th>
<th>Method of acquisition</th>
<th>Total # of bidders/ RFP responses / GPO companies available</th>
<th>Affiliate / System</th>
<th>Begins on Page #</th>
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<tr>
<td>22</td>
<td>Banc of America Leasing &amp; Capital, LLC</td>
<td>Agreement to lease capital equipment</td>
<td>$15,000,000.00</td>
<td>n/a</td>
<td>n/a</td>
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**Approval of Payment**

<table>
<thead>
<tr>
<th>Request #</th>
<th>Vendor/Entity</th>
<th>For the purchase of re-insurance for CountyCare members for calendar year 2020 (coverage to be provided by Sequoia)</th>
<th>Fiscal impact not to exceed:</th>
<th>Method of acquisition</th>
<th>Total # of bidders/ RFP responses / GPO companies available</th>
<th>Affiliate / System</th>
<th>Begins on Page #</th>
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</thead>
<tbody>
<tr>
<td>23</td>
<td>Alliant Insurance Services</td>
<td>For the purchase of re-insurance for CountyCare members for calendar year 2020 (coverage to be provided by Sequoia)</td>
<td>$1,108,800.00</td>
<td>Issued under a County-wide insurance brokerage contract</td>
<td>n/a</td>
<td>Managed Care</td>
<td>26</td>
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BOARD APPROVAL REQUEST

<table>
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<tr>
<th>SPONSOR:</th>
<th>EXECUTIVE SPONSOR:</th>
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<tbody>
<tr>
<td>N/A</td>
<td>Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health (CCDPH)</td>
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<table>
<thead>
<tr>
<th>DATE:</th>
<th>PRODUCT / SERVICE:</th>
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<tbody>
<tr>
<td>01/15/2020</td>
<td>Service – Support Syphilis Prevention Among Women</td>
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<thead>
<tr>
<th>TYPE OF REQUEST:</th>
<th>VENDOR / SUPPLIER:</th>
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<tbody>
<tr>
<td>Accept Grant Award</td>
<td>Illinois Department of Public Health, Springfield, Illinois</td>
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<table>
<thead>
<tr>
<th>ACCOUNT:</th>
<th>FISCAL IMPACT NOT TO EXCEED</th>
<th>GRANT FUNDED / RENEWAL AMOUNT:</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>$262,500.00</td>
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<table>
<thead>
<tr>
<th>CONTRACT PERIOD:</th>
<th>CONTRACT NUMBER:</th>
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<tr>
<td>07/01/2019 thru 06/30/2022</td>
<td>05180000H</td>
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<tr>
<th>COMPETITIVE SELECTION METHODOLOGY:</th>
<th>NON-COMPETITIVE SELECTION METHODOLOGY:</th>
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</thead>
<tbody>
<tr>
<td>N/A</td>
<td>N/A</td>
</tr>
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</table>

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
This will provide syphilis prevention services predominantly among women with the highest priority towards pregnant women and women of reproductive age. Funding will cover a full-time, Disease Intervention Specialists (DIS) to support syphilis prevention and containment activities in Cook County, excluding the city of Chicago.

*The one-time cost of the early termination of this grant is estimated to be $22,673.00.

TERMS OF REQUEST:
This is a request to accept grant award number 05180000H in an amount not to exceed $262,500.00, as needed, for a period of thirty-six (36) months from 07/01/2019 thru 06/30/2022.

CCH CFO: Ekerete Akpan, Chief Financial Officer

CCH Interim CEO: Debra D. Carey, Interim Chief Executive Officer

APPROVED
JAN 31 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #1

* Ambulatory & Community Health Network • Germak Health Services • Department of Public Health • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M Rothstein CORE Center

We Bring Health CARE to Your Community

Revised 03/01/2011
**BOARD APPROVAL REQUEST**

**SPONSOR:**
Leticia Reyes-Nash, Director of Programmatic Services

**EXECUTIVE SPONSOR:**
Mary Sajad, Chief Operating Officer, Integrated Care Management

**DATE:**
01/15/2020

**PRODUCT / SERVICE:**
Service- CCH Homeless Prevention and Emergency Assistance Program (HPEAP)

**TYPE OF REQUEST:**
Accept Grant Award

**VENDOR / SUPPLIER:**
Cook County Health Foundation, Chicago, IL

**ACCOUNT:**
FISCAL IMPACT NOT TO EXCEED:
**GRANT FUNDED / RENEWAL AMOUNT:**
$45,000.00

**CONTRACT PERIOD:**
12/11/2019 thru 12/10/2020

**COMPETITIVE SELECTION METHODOLOGY:**
NA

**NON-COMPETITIVE SELECTION METHODOLOGY:**
NA

**PRIOR CONTRACT HISTORY:**
No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**
This is a subgrant agreement between CCH and the Cook County Health Foundation (CCHF). The grant is being drawn from funds received by CCHF from the Blue Cross Blue Shield Foundation of Illinois for the CCH Homeless Prevention and Emergency Assistance Program (HPEAP). HPEAP provides financial assistance to patients facing homelessness or housing insecurity. By providing one-time financial assistance to patients, the program provides a bridge to housing stability when other mainstream resources are not available. HPEAP helps people stay housed in their current apartment, so they never have to enter the homeless system and assists homeless households transitioning from homelessness to housing. Eligible expenses for HPEAP include apartment application fees, move in fees, security deposits, rental and utility arrears, furniture and moving costs. Patients are eligible for up to $1000 of assistance per household.

**TERMS OF REQUEST:**
This is a request to accept a grant award in an amount not exceeding $45,000.00 as needed, for a period of twelve (12) months from 12/11/2019 thru 12/10/2020.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:**
NA

**CCH CFO:**
Ekerete Akpan, Chief Financial Officer

**CCH Interim CEO:**
Debra D. Carey, Interim Chief Executive Officer

**APPROVED**
JAN 3, 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #2

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- Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
- John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Revised 03/01/2011
BOARD APPROVAL REQUEST

SPONSOR:
N/A

EXECUTIVE SPONSOR:
Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health (CCDPH)

DATE:
01/15/2020

PRODUCT / SERVICE:
Service – To build the capacity of local Medical Reserve Corps ("MRC") units

TYPE OF REQUEST:
Accept Grant Award

vendor / supplier:
National Association of County & City Health Officials (NACCHO), Washington, DC

ACCOUNT:
520840

FISCAL IMPACT NOT TO EXCEED:

GRANT FUNDED / RENEWAL AMOUNT:
$7,500.00

CONTRACT PERIOD:
01/24/2020 thru 8/31/2020

contract number:
MRC 20-1331

COMPETITIVE SELECTION METHODOLOGY:
N/A

NON-COMPETITIVE SELECTION METHODOLOGY:
N/A

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
This program will build the capacity of local Medical Reserve Corps ("MRC") units and provide: medical screening and care in emergencies; Point of Dispensing (POD), mass vaccinations, and other mass dispensing efforts; deployment of volunteers outside of local jurisdiction; and, training community members to respond.

TERMS OF REQUEST:
This is a request to accept grant award number MRC 20-1331 in an amount not to exceed $7,500.00, as needed, for a period of seven (7) months from 01/24/2020 to 8/31/2020.

contract compliance has found this contract responsive: N/A

CCH CFO:
Ekerete Akpan, Chief Financial Officer

CCH Interim CEO:
Debra D. Carey, Interim Chief Executive Officer

APPROVED

JAN 31 2020

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #3
BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services

EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer

DATE: 01/15/2020

PRODUCT / SERVICE: Service – Community Counts: Public Health Surveillance for Bleeding Disorders

TYPE OF REQUEST: Extend and Increase Grant

VENDOR / SUPPLIER: Great Lakes Hemophilia Foundation, Milwaukee, WI

ACCOUNT: FISCAL IMPACT NOT TO EXCEED: GRANT FUNDED / RENEWAL AMOUNT: $3,230.00

CONTRACT PERIOD: 09/30/2019 thru 09/29/2020

CONTRACT NUMBER: ATHN2015001-VW-5-554 & 575

COMPETITIVE SELECTION METHODOLOGY: NA

NON-COMPETITIVE SELECTION METHODOLOGY: NA

PRIOR CONTRACT HISTORY:
CCH first received funding through The Great Lakes Hemophilia Foundation in 2014 to address best practices in treatment of bleeding disorders. In 2015, CCH received funding from The Great Lakes Hemophilia Foundation for the "Community Counts: Public Health Surveillance for Bleeding Disorders" for the period of performance from 09/30/2015 to 09/29/2016. Since then, the agreement has had three amendments for extension thru 09/29/2019.

NEW PROPOSAL JUSTIFICATION:
This request is an extension of the current grant period. This will be the 4th amendment under this agreement. Under this grant agreement, CCH will enter Community Counts Population Profile submissions for eligible patients with visits during the additional period and recruit and enroll 10 patients for Community Counts’ Registry for Bleeding Disorders.

TERMS OF REQUEST:
This is a request to extend and increase grant contract number ATHN2015001-VW-5-554 & 575 in an amount not to exceed $3,230.00, as needed, for a period of twelve (12) months from 09/30/2019 thru 09/29/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA

CCH Interim CEO: Debra D. Carey, Interim Chief Executive Officer

APPROVED

JAN 31, 2020
BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #4

* Ambulatory & Community Health Network * Cermak Health Services * Department of Public Health *
* John H. Stroger, Jr. Hospital of Cook County * Oak Forest Health Center * Provident Hospital * Ruth M. Rothstein CORE Center *

We Bring Health CARE to Your Community

Revised 03/01/2011
## BOARD APPROVAL REQUEST

**SPONSOR:** N/A  
**EXECUTIVE SPONSOR:** Terry Mason, M.D., Chief Operating Officer, Cook County Department of Public Health

**DATE:** 01/15/2020  
**PRODUCT / SERVICE:** Service – Illinois Tobacco-Free Communities Program

**TYPE OF REQUEST:** Accept Grant Award Renewal  
**VENDOR / SUPPLIER:** Illinois Department of Public Health, Springfield, Illinois

**ACCOUNT:**  
**FISCAL IMPACT NOT TO EXCEED:**  
**GRANT FUNDED / RENEWAL AMOUNT:** $601,513.00

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**CONTRACT PERIOD:** 07/1/2019 thru 06/30/2020  
**CONTRACT NUMBER:** 03281011H

**COMPETITIVE SELECTION METHODOLOGY:** N/A

**NON-COMPETITIVE SELECTION METHODOLOGY:** N/A

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**PRIOR CONTRACT HISTORY:**
Contract number 03281024G with the Illinois Department of Public Health (IDPH) was approved by the Cook County Health Board of Directors on 02/28/19 for a period of twelve (12) months from 07/01/2018 thru 06/30/2019 in the amount of $601,513.00.

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**NEW PROPOSAL JUSTIFICATION:**
This grant provides for a tobacco use reduction program among youth and adults. CDPH will continue to enforce the Smoke-Free Illinois Act through local law enforcement, promote the Illinois Tobacco Quitline, and conduct a media campaign targeting high-risk populations in suburban Cook County. This program is not mandated.

*The cost of the early termination of this grant is estimated at $222,680.00.

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**TERMS OF REQUEST:**
This is a request to accept grant award number 03281011H in an amount not to exceed $601,513.00, as needed, for a period of twelve (12) months from 07/01/2019 thru 06/30/2020.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** N/A

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**CCH CFO:** [Signature]  
Ekerete Akpan, Chief Financial Officer

**CCH Interim CEO:** [Signature]  
Debra D. Carey, Interim Chief Executive Officer

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**APPROVED**
JAN 3, 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #5

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*Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center*

We Bring Health CARE to Your Community

Revised 03/01/2011
BOARD APPROVAL REQUEST

SPONSOR: N/A
EXECUTIVE SPONSOR: Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health (CCDPH)

DATE: 01/15/2020
PRODUCT / SERVICE: Service – Breast & Cervical Cancer Prevention Services
TYPE OF REQUEST: Award Grant Award Renewal
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: $565,442.00
GRANT FUNDED / RENEWAL AMOUNT: $565,442.00

CONTRACT PERIOD: 07/01/2019 thru 06/30/2021

COMPETITIVE SELECTION METHODOLOGY: N/A
NON-COMPETITIVE SELECTION METHODOLOGY: N/A

CONTRACT NUMBER: 06180006H

PRIOR CONTRACT HISTORY:
On 12/21/2018 the Cook County Health Board of Directors approved contract number 06180005G-1 with the Illinois Department of Public Health (IDPH) for a nine (9) month period from 10/01/2018 thru 06/30/2019 in the amount of $177,345.00.

NEW PROPOSAL JUSTIFICATION:
As a certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide comprehensive breast and cervical cancer screenings, and diagnostic services to eligible women to detect breast and cervical cancer at its earliest stages.

*The one-time cost of the early termination of this grant is estimated to be $43,055.00.

TERMS OF REQUEST:
This is a request to accept grant award number 061800006H in an amount not to exceed $565,442.00, as needed, for a period of twenty-four (24) months from 07/01/2019 thru 06/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO: Ekerete Akpan, Chief Financial Officer
CCH Interim CEO: Debra D. Carey, Interim Chief Executive Officer

APPROVED
JAN 31 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #6

*Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center*

We Bring Health CARE to Your Community

Revised 03/01/2011
BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services
EXECUTIVE SPONSOR: Ililana Mora, Chief Operating Officer, Ambulatory Services

DATE: 01/15/2020

PRODUCT / SERVICE: Service- Cook County Adolescent Health Well Care Initiative

TYPE OF REQUEST: Accept Grant Award Renewal

ACCOUNT: FISCAL IMPACT NOT TO EXCEED: $100,000.00


ACCOUNT: FISCAL IMPACT NOT TO EXCEED: $100,000.00

COMPETITIVE SELECTION METHODOLOGY: NA

NON-COMPETITIVE SELECTION METHODOLOGY: NA

CONTRACT PERIOD: 07/01/2019 thru 06/30/2020

CONTRACT NUMBER:

PRIOR CONTRACT HISTORY:
On 06/29/2018 the Cook County Health Board of Directors approved grant award number 96380047G in an amount not to exceed $97,175.00 for a twelve (12) month period from 07/01/2018 thru 06/30/2019. On 10/26/2018 the Cook County Health Board of Directors approved a supplemental grant award request to increase award by $2,825.00

NEW PROPOSAL JUSTIFICATION:
Under this grant renewal agreement, CCH Cottage Grove Health Center will continue implementation the Cook County Adolescent Well Care Initiative (CCAWI). The purpose of the CCAWI is to increase well child visits for adolescents. The grant will provide resources to conduct outreach to adolescents and to make available supplemental services to adolescents at the health center.

TERMS OF REQUEST:
This is a request to accept a grant award in an amount not to exceed $100,000.00 as needed, for a period of twelve (12) months from 07/01/2019 thru 06/30/2020.

CCH CFO: [Signature]
Ekerete Akpan, Chief Financial Officer

CCH Interim CEO: [Signature]
Debra D. Carey, Interim Chief Executive Officer

APPROVED
JAN 31 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #7
**BOARD APPROVAL REQUEST**

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<th>SPONSOR:</th>
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<tr>
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<td>Debra D. Carey, Deputy Chief Executive Officer, Operations</td>
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<td>Service – Culture of Health Leaders Cohort Two - Strategic Initiative</td>
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<th>VENDOR / SUPPLIER:</th>
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<td>Robert Wood Johnson Foundation, Princeton, NJ</td>
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**PRIOR CONTRACT HISTORY:**

On 09/01/2017, the Robert Wood Johnson Foundation funded CCH in the amount of $60,000.00 for the Culture of Health Leaders Cohort for on behalf of the Director of Programmatic Services.

**NEW PROPOSAL JUSTIFICATION:**

This project will support the implementation of a strategic initiative by CCH Director of Programmatic Services a Culture of Health Leader (COHL) in Cohort Two (2017-2020). The strategic initiative is designed to promote long-lasting sustainable shifts in practices, policies, programs, and the environment to advance health equity and build a Culture of Health in the community and the nation. During this third and final year of the program, CCH will receive and administer $35,000.00 to support implementation of this strategic initiative.

The strategic initiative for the Center for Health Equity and Innovation will: 1) Learn from existing models and best practices; 2) Build a framework for community engagement and community participation for innovation centers; 3) Create a framework for the operationalization of health equity; 4) Implement the model at Cook County Health 4) Develop a team of RWJF Leaders who can work nationally to promote and expand the model.

**TERMS OF REQUEST:**

This is a request to accept grant award number 77190 in an amount not to exceed $35,000.00 for an 8.5 month period of eight and half (8.5) months from 12/15/2019 thru 08/31/2020.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: NA**

CCH CFO:

[Signature]

Ekerete Akpan, Chief Financial Officer

CCH Interim CEO:

[Signature]

Debra D. Carey, Interim Chief Executive Officer

Request #8
BOARD APPROVAL REQUEST

SPONSOR:
Esther Macchione, Chief Operating Officer, CountyCare/Health Plan Services
Gennady Voronov, MD, Chair Anesthesiology

EXECUTIVE SPONSOR:
James Kiamos, Chief Executive Officer, CountyCare/Health Plan Services
Mary Sajdak, Chief Operating Officer, Integrated Care Management
John O’Brien, MD, Associate Medical Director

DATE:
01/15/2020

PRODUCT / SERVICE:
Service – Staffing

TYPE OF REQUEST:
Amend and Increase Contract

VENDOR / SUPPLIER:
Maxim Healthcare Services, Columbia, MD

ACCOUNT: FISCAL IMPACT NOT TO EXCEED: GRANT FUNDED / RENEWAL AMOUNT:
520830 CountyCare $11,800,000.00 N/A
520830 Anesthesiology $252,000.00
520830 Building & Grounds $109,000.00
Total $12,042,000.00

CONTRACT PERIOD:
05/01/2018 thru 11/30/2020

CONTACT NUMBER:
H18-25-008

COMPETITIVE SELECTION METHODOLOGY:

NON-COMPETITIVE SELECTION METHODOLOGY:
X RFP (2017-6)

PRIOR CONTRACT HISTORY:
The Cook County Health Board of Directors approved contract number H18-25-008 on 12/15/2017 in the amount not to exceed $4,786,000.00, as needed, for a period of thirty-six (36) months from 12/01/2017 thru 11/30/2020. On 02/28/2019 the CCH Board of Directors approved an amendment to increase contract by $4,786,000.00. On 03/04/2019 the CCH Office of Supply Chain approved to increase contract by $60,000.00. On 07/26/2019 the CCH Board of Directors approved to increase contract by $2,200,000.00.

NEW PROPOSAL JUSTIFICATION:
This contract is for the provision of interim staffing for the Integrated Care Management, Health Plan Services and the addition of Anesthesiology and Building & Grounds departments to assist in meeting the staffing needs. Integrated Care Management staffing includes approximately 60 care management positions, while Health Plan Services staffing includes approximately 15 positions for administrative staffing for the Medicare health plan launch and support for the Medicaid health plan. In addition for interim temporary staffing in the Anesthesiology department of 3 Certified Registered Nurse Anesthetists (CRNAs) and Buildings & Grounds Departments (3 laborers) to maintain a steady work flow until vacancies can be filled.

TERMS OF REQUEST:
This is a request to amend and increase contract number H18-25-008 in the amount not to exceed $12,042,000.00, as needed, for the remainder of the contract period through 11/30/2020.

CCH CFO: Ekerete Akpan, Chief Financial Officer

CCH Interim CEO: Debra D. Carey, Interim Chief Executive Officer

APPROVED
JAN 21 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #9

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health • John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Revised 03/01/2011
# BOARD APPROVAL REQUEST

**SPONSOR:**
David N. Schwartz, M.D. Chair, Division of Infectious Diseases

**EXECUTIVE SPONSOR:**
John O’Brien, M.D., Associate Medical Director

**DATE:**
01/15/2020

**TYPE OF REQUEST:**
Extend & Increase Contract

**PRODUCT / SERVICE:**
Service – Clinical Pharmacists (2)

**VENDOR / SUPPLIER:**
The Board of Trustees of the University of Illinois on Behalf of the University of Illinois Hospital & Health Sciences System (UI Health), Chicago, IL

**ACCOUNT:**
521024

**FISCAL IMPACT NOT TO EXCEED:**
$265,000.00

**REVISED CONTRACT PERIOD:**
09/01/2018 thru 11/30/2019

**CONTRACT NUMBER:**
H18-25-063

**COMPETITIVE SELECTION METHODOLOGY:**
X Non-Competitive Selection Methodology: Sole Source

**PRIOR CONTRACT HISTORY:**
The Cook County Health (CCH) Board approved contract number H18-25-063 on 08/31/2018 in the amount of $323,538.90 for a period of fifteen (15) months from 09/01/2018 thru 11/30/2019.

**NEW PROPOSAL JUSTIFICATION:**
This request will continue the provision Clinical Pharmacists with special training, experience and ability to assist to the Chair of Anti-Infectives Committee and the Division of Infectious Diseases by overseeing and improving the use of anti-infective drugs throughout CCH. Their contributions are integral to our anti-infective and infection control strategies, mandated by the Joint Commission and CMS. They provide infectious diseases and HIV/AIDS clinical pharmacy services, consultation and support for implementation of and updating computerized pharmacy programs. This request is sole source due to the expertise of the individuals provided. The long-term intent is to on-board fulltime staff for these positions.

**TERMS OF REQUEST:**
This is a request to extend and increase contract number H18-25-063 in an amount not to exceed $265,000.00, as needed, for a twelve (12) month period from 12/01/2019 thru 11/30/2020.

**CCH CFO:**
Ekerete Akpan, Chief Financial Officer

**CCH Interim CEO:**
Debra D. Carey, Interim Chief Executive Officer

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APPROVED
JAN 31 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #10

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* Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health
* John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center

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Revised 03/01/2011
# BOARD APPROVAL REQUEST

**SPONSOR:**  
CaTanya Norwood, Pharm.D., Senior Director of Pharmacy Services

**EXECUTIVE SPONSOR:**  
Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus

**DATE:**  
01/15/2020

**PRODUCT / SERVICE:**  
Service – Hardware Service Coverage

**TYPE OF REQUEST:**  
Extend and Increase Contract

**VENDOR / SUPPLIER:**  
ARxIUM, Inc., Buffalo Grove, IL

**ACCOUNT:**  
540135

**FISCAL IMPACT NOT TO EXCEED:**  
$213,092.85

**GRANT FUNDED / RENEWAL AMOUNT:**  
N/A

**CONTRACT PERIOD:**  
01/01/2017 thru 12/31/19

**REVISED CONTRACT PERIOD:**  
01/01/2020 thru 12/31/2020

**CONTRACT NUMBER:**  
H16-25-084

**COMPETITIVE SELECTION METHOD:**

- X Sole Source

**PRIOR CONTRACT HISTORY:**

Contract number H16-25-084 with ARxIUM, Inc. f/k/a Automed Technologies, Inc. was approved by the CCH Board of Directors on 08/28/2016 in the maximum amount of $627,975.00 for a contract of thirty-six (36) months on 01/01/2017 thru 12/31/19. The Office of Supply Chain Management executed an amendment on 01/01/2019 to increase the contract by $20,000.00.

**NEW PROPOSAL JUSTIFICATION:**

This request is for the continual provision of the OptiFill/Automed pharmacy system located at Oak Forest Central Fill Pharmacy.

This request is sole source because vendor is the original equipment manufacturer (OEM) and the only vendor authorized to service the system.

**TERMS OF REQUEST:**

This is a request to extend and increase contract number H16-25-084 in an amount not to exceed $213,092.85, as needed, for a twelve (12) month period from 01/01/2020 thru 12/31/2020.

**CCH CFO:**  
Ekerete Akpan, Chief Financial Officer

**CCH Interim CEO:**  
Debra D. Carey, Interim Chief Executive Officer

**APPROVED**  
Pending JAN 3 1 2020  
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #11

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* Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
* John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.  
Rothstein CORE Center •

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Revised 03/01/2011
BOARD APPROVAL REQUEST

SPONSOR: N/A

EXECUTIVE SPONSOR:
Mary Sajdak, Chief Operating Officer, Integrated Care Services

DATE: 01/15/2020

PRODUCT / SERVICE:
Service – Patient Telephonic Support Services

TYPE OF REQUEST:
Negotiate and Execute Contract

VENDOR / SUPPLIER:
The Chicago Lighthouse, Chicago IL

ACCOUNT: 520830

FISCAL IMPACT NOT TO EXCEED: $3,000,000.00

GRANT FUNDED / RENEWAL AMOUNT: N/A

CONTRACT PERIOD:
02/29/2020 thru 02/28/2023

CONTRACT NUMBER:
H20-25-033

COMPETITIVE SELECTION METHODOLOGY:
X Comparable Government Procurement

NON-COMPETITIVE SELECTION METHODOLOGY:

PRIOR CONTRACT HISTORY:
Contract H17-25-045 was approved by the CCH Board of Directors on 02/24/2017 for a period of thirty-six (36) months, from 03/1/2017 thru 02/28/2020 in a not to exceed amount of $2,520,000.00.

NEW PROPOSAL JUSTIFICATION:
Due to the expansion of the call center hours there is less of a need for outside answering service assistance for the CCH sites. This contract will allow us to pay only for the services we need and provide overflow scheduling support for the CCH Patient Support Center.

- Chicago Lighthouse (CLH) provides call center support to CCH, specifically overflow support to the Patient Support Center. CLH is responsible for scheduling 2000 primary and specialty care appointments monthly and handling over 40,000 monthly minutes of call handle time.

- In January 2019 CLH started completing Health Risk Screenings for CountyCare members. CLH completes over 1,200 HRS and over 7,000 member outreaches monthly

- Under the CLH contract CCH is also provided access to TeleMed a national medical answering service that provides support when the CCH Patient Support Center is closed (weekends and holidays) TeleMed also provides emergency coverage if there is an unexpected event at CLH

TERMS OF REQUEST:
This is a request to execute contract number H20-25-033 in an amount not to exceed $3,000,000.00, as needed, for a thirty-six (36) month period from 02/29/2020 thru 02/28/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:
Pending

CCH CFO: Ekerete Akpan, Chief Financial Officer

CCH Interim CEO: Debra D. Carey, Interim Chief Executive Officer

Request #12

We Bring Health CARE to Your Community

Revised 03/01/2011
BOARD APPROVAL REQUEST

SPONSOR: Esther Macchiore, Director of Operations, Managed Care
EXECUTIVE SPONSOR: James Kamos, Chief Executive Officer, CountyCare Health Plan

DATE: 01/15/2020
PRODUCT / SERVICE: Service – Medicaid HEDIS Software

TYPE OF REQUEST: Negotiate and Execute Contract
VENDOR / SUPPLIER: Vital Data Technology, Newport Beach, CA

ACCOUNT: 820830
FISCAL IMPACT NOT TO EXCEED: $1,265,700.00
GRANT FUNDED / RENEWAL AMOUNT: N/A

CONTRACT PERIOD: 02/01/2020 thru 01/31/2023
CONTRACT NUMBER: H20-25-029

X COMPETITIVE SELECTION METHODOLOGY: RFP (2019-3)

NON-COMPETITIVE SELECTION METHODOLOGY:

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
This request is to support the annual Health Effectiveness Data and Information Set (HEDIS) reporting event spanning administrative National Committee for Quality Assurance (NCQA) reporting and HEDIS chart chase and abstraction, as required by the Illinois Department of Healthcare and Family Services (HFS) and Centers for Medicare and Medicaid Services (CMS), in addition to prospective HEDIS data and reports for quality improvement activities. Medicaid members only.

TERMS OF REQUEST:
This is a request to negotiate and execute contract number H20-25-029 in an amount not to exceed $1,265,700.00, as needed, for a thirty-six (36) month period from 02/01/2020 through 01/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: Ekerete Akpan, Chief Financial Officer

CCH CEO: Debra D. Carey, Interim Chief Executive Officer

Request #13

We Bring Health CARE to Your Community

Revised 03/01/2011
**BOARD APPROVAL REQUEST**

**SPONSOR:**
Esther Macchione, Director of Operations, Managed Care

**EXECUTIVE SPONSOR:**
James Kiamos, Chief Executive Officer, CountyCare Health Plan

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**PRIOR CONTRACT HISTORY:**
No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**
This request is to support the annual Health Effectiveness Data and Information Set (HEDIS) reporting event spanning administrative National Committee for Quality Assurance (NCQA) reporting and HEDIS chart chase and abstraction, as required by the Illinois Department of Healthcare and Family Services (HFS) and Centers for Medicare and Medicaid Services (CMS), in addition to prospective HEDIS data and reports for quality improvement activities. Medicare members only.

**TERMS OF REQUEST:**
This is a request to negotiate and execute contract number H20-25-030 in an amount not to exceed $652,500.00, as needed, for a thirty-six (36) month period from 02/01/2020 through 01/31/2023.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

**CCH CFO:**
Ekeete Akpan, Chief Financial Officer

**CCH CEO:**
Debra D. Carey, Interim Chief Executive Officer

Request #14

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- Ambulatory & Community Health Network
- Community Health Services
- Department of Public Health
- John H. Stroger, Jr. Hospital of Cook County
- Oak Forest Health Center
- Provident Hospital
- Ruth M. Rothstein CORE Center

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Revised 03/01/2011
## BOARD APPROVAL REQUEST

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<td>Joseph Price, System Director for Medical Imaging</td>
<td>Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus</td>
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<td>01/15/2020</td>
<td>Product – SPEC/CT Imaging System and Nuclear Medicine Camera</td>
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<td>Execute Contract</td>
<td>GE Precision Healthcare, LLC. Chicago, Illinois</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>ACCOUNT:</th>
<th>FISCAL IMPACT NOT TO EXCEED:</th>
</tr>
</thead>
<tbody>
<tr>
<td>550080</td>
<td>$2,074,564.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>GRANT FUNDED / RENEWAL AMOUNT:</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/A</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CONTRACT PERIOD:</th>
<th>CONTRACT NUMBER:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Capital Equipment Purchase</td>
<td>H20-76-022</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>COMPETITIVE SELECTION METHODOLOGY</th>
</tr>
</thead>
<tbody>
<tr>
<td>X</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NON-COMPETITIVE SELECTION METHODOLOGY</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRIOR CONTRACT HISTORY:</th>
</tr>
</thead>
<tbody>
<tr>
<td>No prior contract history</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NEW PROPOSAL JUSTIFICATION:</th>
</tr>
</thead>
<tbody>
<tr>
<td>This is a request for equipment to enable physicians to view patient’s physical anatomy of the brain, and show areas where the brain is healthy, overactive or underactive. It will allow the viewing of the blood flows in patients through their arteries of the brain. The SPEC/CT Imaging system and Nuclear Medicine Camera is a Full Turn-Key Project. This purchase will be secured through a lease line.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TERMS OF REQUEST:</th>
</tr>
</thead>
<tbody>
<tr>
<td>This is a request to execute contract number H20-76-022 in an amount not to exceed $2,074,564.00, as needed, for a capital equipment purchase.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pending</td>
</tr>
</tbody>
</table>

CCH CFO: [Signature]
Ekerete Akpan, Chief Financial Officer

CCH Interim CEO: [Signature]
Debra D. Carey, Interim Chief Executive Officer

Request #15
# BOARD APPROVAL REQUEST

<table>
<thead>
<tr>
<th>SPONSOR:</th>
<th>EXECUTIVE SPONSOR:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jorelle R. Alexander, DMD, Chair, Department of Oral Health</td>
<td>John O'Brien, M.D. Associate Medical Director</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DATE:</th>
<th>PRODUCT / SERVICE:</th>
</tr>
</thead>
<tbody>
<tr>
<td>01/15/2020</td>
<td>Product – Oral Surgery and Dental Supplies</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TYPE OF REQUEST:</th>
<th>VENDOR / SUPPLIER:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Execute Contract</td>
<td>Henry Schein Medical, A Division of Henry Schein, Inc., Melville, NY</td>
</tr>
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<table>
<thead>
<tr>
<th>ACCOUNT:</th>
<th>FISCAL IMPACT NOT TO EXCEED:</th>
<th>GRANT FUNDED / RENEWAL AMOUNT:</th>
</tr>
</thead>
<tbody>
<tr>
<td>530790</td>
<td>$1,500,000.00</td>
<td>N/A</td>
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</table>

<table>
<thead>
<tr>
<th>CONTRACT PERIOD:</th>
<th>CONTRACT NUMBER:</th>
</tr>
</thead>
<tbody>
<tr>
<td>02/01/2020 thru 01/31/2023</td>
<td>H20-25-034</td>
</tr>
</tbody>
</table>

| COMPETITIVE SELECTION METHODOLOGY: |
| RFP (2019-3) |

**PRIOR CONTRACT HISTORY:**
The Cook County Health (CCH) Board of Directors approved contract number H15-25-026 on 01/30/2015 in the amount of $518,826.00 for a twelve (12) month period from 02/01/2015 thru 01/31/2016. The Department of Supply Chain Management (SCM) executed amendments to extend the contract thru 09/30/2017. The Department SCM executed an amendment to increase in the amount of $140,000.00 and extended thru 09/30/2018. The CCH Board of Directors approved a request to increase in the amount of $200,000.00 and extend thru 09/31/2019.

**NEW PROPOSAL JUSTIFICATION:**
The Departments of Oral Health for the Cook County Health (CCH) are requesting approval to execute a contract with for the distribution of oral surgery and dental supplies throughout the health system. Volume has increased due to health center expansion of dental services to various health centers.

**TERMS OF REQUEST:**
This is a request to execute contract number H20-25-034 in an amount not to exceed $1,500,000.00, as needed, for a period of thirty-six (36) months from 02/01/2020 thru 01/31/2023.

**CONTACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:** Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH Interim CEO: 
Debra D. Carey, Interim Chief Executive Officer

Request #16

---

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Revised 03/01/2011
**BOARD APPROVAL REQUEST**

<table>
<thead>
<tr>
<th>SPONSOR:</th>
<th>EXECUTIVE SPONSOR:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leticia Reyes-Nash, Director of Programmatic Services</td>
<td>John O'Brien, M.D. Associate Medical Director</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DATE:</th>
<th>PRODUCT / SERVICE:</th>
</tr>
</thead>
<tbody>
<tr>
<td>01/15/2020</td>
<td>Service - Staffing, Training and Consulting</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TYPE OF REQUEST:</th>
<th>VENDOR / SUPPLIER:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Execute Contract</td>
<td>University of Illinois at Springfield, Springfield, IL</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>ACCOUNT:</th>
<th>FISCAL IMPACT NOT TO EXCEED:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$419,390.00 (Grant Funded)</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>COMPETITIVE SELECTION METHODOLOGY:</th>
<th>NON-COMPETITIVE SELECTION METHODOLOGY:</th>
</tr>
</thead>
<tbody>
<tr>
<td>NA</td>
<td>NA</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CONTRACT PERIOD:</th>
<th>CONTRACT NUMBER:</th>
</tr>
</thead>
<tbody>
<tr>
<td>09/30/2019 thru 09/29/2022</td>
<td>H20-25-036</td>
</tr>
</tbody>
</table>

**PRIOR CONTRACT HISTORY:**

No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**

This is a request to execute a contract with University of Illinois at Springfield for the Department of Justice Collaboration of Helpers Lowering Deaths of Children (Project: C.H.I.L.D) grant. The University of Illinois Springfield in conjunction with Illinois Department of Children and Family Services (IDCFS) developed an experimental training for child protective investigators, the Child Protection Training Academy (The Residential Simulation Lab). All new child protective investigators spend a week on campus “investigating” a new case: calling the reporter, interviewing the “family” (actors from the School of Medicine’s standardized patient program) and completing the IDCFS home safety checklist.

The initiative will include the simulation lab team as consultants to the project during the first year (Phase 1). In addition, simulation training would be incorporated during the second and third year of the project (Phase 2) to build competencies for a variety of system professionals: child protection, law enforcement, medical, prosecution, and children’s advocacy centers. These key stakeholders would participate in an evaluation of the model, assessing the efficacy of the training and recommending further improvements.

In addition, the University of Illinois Springfield will be hiring and training the Project Coordinator and Project Manager of the grant.

**TERMS OF REQUEST:**

This is a request to execute contract number H20-25-036 in an amount not to exceed $419,390.00 as needed, for a period of thirty-six (36) months from 09/30/2019 thru 09/29/2022.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:**

NA

**CCH CFO:**

Ekerete Akpan, Chief Financial Officer

**CCH Interim CEO:**

Debra D. Carey, Interim Chief Executive Officer

**APPROVED**

JAN 31 2020

BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #17
BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chair, Department of Surgery
EXECUTIVE SPONSOR: John O'Brien, Associate Medical Director

DATE: 01/17/2020
PRODUCT / SERVICE: Service: Perfusion Services

TYPE OF REQUEST: Execute Contract
VENDOR / SUPPLIER: Rush University Medical Center – Chicago, IL

ACCOUNT: 521024
FISCAL IMPACT NOT TO EXCEED: $366,647.00
GRANT FUNDED: 

CONTRACT PERIOD: Execute Contract
CONTRACT NUMBER: H20-25-038

COMPETITIVE SELECTION METHODOLOGY:

X NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source

PRIOR CONTRACT HISTORY:
The Cook County Health (CCH) Board of Directors approved contract number H15-25-029 on 01/29/2016 in the amount of $960,851.72 for a period of thirty-six (36) months from 02/01/2016 thru 01/31/2019. The Office of Supply Chain Management approved a request to extend the contract from 02/01/2019 thru 01/31/2020 and increase the contract value by $149,999.00.

NEW PROPOSAL JUSTIFICATION:
The vendor will provide routine On-Call Perfusionists coverage required 24/7 for off hours (weekends and nights) emergency cases that historically averaged (1) case per month. Perfusion services are essential to performing open-heart surgery and providing short-term oxygenation to patients when the heart and lung mechanism fails. CCH on average performs (160) scheduled open-heart operations that require perfusionist services.

This request is sole source to allow for continuity of perfusion services to support the surgical department while the RFP process is administered for on-going requirements.

TERMS OF REQUEST:
This is a request to execute contract number H20-25-038 in an amount not to exceed $366,647.00, as needed, for a twelve (12) month period from 02/01/2020 thru 01/31/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: Ekerete Akpan, Chief Financial Officer
CCH Interim CEO: Debra D. Carey, Interim Chief Executive Officer

APPROVED AN 3 1 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #18

* Ambulatory & Community Health Network * Cermak Health Services * Department of Public Health *
* John H. Stroger, Jr. Hospital of Cook County * Oak Forest Health Center * Provident Hospital * Ruth M
Rothstein CORE Center *

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Revised 03/01/2011
BOARD APPROVAL REQUEST

SPONSOR: Samuel L. Williams, Executive Director, Facilities
EXECUTIVE SPONSOR: Tanya M. Seaton, Operating Officer, Provident Hospital

DATE: 01/15/2020

PRODUCT / SERVICE: Service – Water Purification System for Hemodialysis Rental Agreement

TYPE OF REQUEST: Execute Contract

VENDOR / SUPPLIER: Mar Cor Purification – Plymouth MN

ACCOUNT: 520675

FISCAL IMPACT NOT TO EXCEED: $328,815.60

GRANT FUNDED / RENEWAL AMOUNT: N/A

CONTRACT PERIOD: 02/01/2020 thru 01/01/2025

REVISED CONTRACT PERIOD: N/A

CONTRACT NUMBER: H20-25-037

COMPETITIVE SELECTION METHODOLOGY: X

NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
This request will provide the rental of Mar Cor water purification system for the Provident Renal Dialysis Center.

This request is sole source because of standardization with Stroger Hospital equipment provided by Mar Cor.

TERMS OF REQUEST:
This is a request to execute contract number H20-25-037 in an amount not to exceed $328,815.60, as needed, for a sixty (60) month period from 02/01/2020 thru 01/28/2025.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: Ekerete Akpan, Chief Financial Officer

CCH Interim CEO: Debra D. Carey, Interim Chief Executive Officer

APPROVED
JAN 3, 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #19

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Revised 03/01/2011
BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, M.D., Chairman Department of Surgery
EXECUTIVE SPONSOR: John O’Brien, M.D. Associate Medical Director

DATE: 01/15/2020
PRODUCT / SERVICE: Product – Orthopedic Implants and Surgical Supplies for Endoscopy and Orthopedics
TYPE OF REQUEST: Execute Contract
VENDOR / SUPPLIER: Stryker Endoscopy, San Jose, CA
ACCOUNT: 530790
FISCAL IMPACT NOT TO EXCEED: $300,000.00
GRANT FUNDED / RENEWAL AMOUNT: N/A

CONTRACT PERIOD: 01/01/2020 thru 12/31/2022
CONTRACT NUMBER: H20-25-028

X COMPETITIVE SELECTION METHODOLOGY

NON-COMPETITIVE SELECTION METHODOLOGY

PRIOR CONTRACT HISTORY:
Contract number H16-25-047 was approved by the Cook County Health (CCH) Board of Directors on 02/26/2016 in the amount of $500,000.00 for twelve (12) month term from 01/01/2016 thru 12/31/2017. The Office of Supply Chain Management executed a request to extend the contract from 01/01/2018 thru 12/31/2018. On 12/21/2018 the CCH Board of Directors approved a request to extend the contract thru 12/31/2019.

NEW PROPOSAL JUSTIFICATION:
This request will provide Cook County Health (CCH) with a variety of endoscopy and sports medicine implants and supplies. CCH physicians will be able to utilize products for cases dealing with orthobiologics and bio surgeries involving the upper and lower extremities, arthroscopy, laparoscopy and urology.

TERMS OF REQUEST:
This is a request to execute contract number H20-25-028 in an amount not to exceed $300,000.00, as needed, for a thirty-six (36) month period from 01/01/2020 thru 12/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: Ekerete Akpan, Chief Financial Officer

CCH Interim CEO: Debra D. Carey, Interim Chief Executive Officer

APPROVED
JAN 3 1 2020
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #20

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**BOARD APPROVAL REQUEST**

**SPONSOR:**
Daniel J. Ruiz, Sr. Manager Supply Chain Operations and Logistics

**EXECUTIVE SPONSOR:**
Ekerete Akpan, Chief Financial Officer

**DATE:**
01/15/2020

**PRODUCT / SERVICE:**
Service – Linen Control (ScrubEx Surgical Scrubs Supply Dispenser) Subscription Service

**TYPE OF REQUEST:**
Execute Contract

**VENDOR / SUPPLIER:**
IPA ONE, Sandy, Utah

**ACCOUNT:**
520390

**FISCAL IMPACT NOT TO EXCEED:**
$190,044.00

**GRANT FUNDED / RENEWAL AMOUNT:**

**CONTRACT PERIOD:**
02/01/2020 thru 01/31/2021

**CONTRACT NUMBER:**
H20-25-031

**COMPETITIVE SELECTION METHODOLOGY:**

<table>
<thead>
<tr>
<th>X</th>
<th>NON-COMPETITIVE SELECTION METHODOLOGY:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Sole Source</td>
</tr>
</tbody>
</table>

**PRIOR CONTRACT HISTORY:**
No prior contract history with the vendor.

**NEW PROPOSAL JUSTIFICATION:**
This request is for the continual provision of equipment to perform surgical scrub distribution service, maintenance and web-based software - to support Stroger and Provident Hospitals. The system provides the automated distribution and collection of surgical scrub suits twenty-four (24) hours a day, seven (7) days a week. Access is controlled through the use of Hospital ID reducing loses and unauthorized users. Inventory levels are updated in real time and the system is monitored and managed by the linen staff using the web-based software.

This request is a sole source because it is an agreement to transfer the original subscription from the previous laundry vendor to Cook County Health. To switch to another scrub dispensing system at this time would be cost prohibitive and disruptive to operations.

**TERMS OF REQUEST:**
This is a request to execute contract number H20-25-031 in an amount not to exceed $190,044.00, for a period of twelve (12) months from 02/01/2020 thru 01/31/2021.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:**

CCH Interim CEO: Debra D. Carey, Interim Chief Executive Officer

**APPROVED**
JAN 31 2020

Pending BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

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Revised 03/01/2011
## BOARD APPROVAL REQUEST

**SPONSOR:**
Dorothy Lovin, Executive Director of Finance

**EXECUTIVE SPONSOR:**
Ekerete Akpan, Chief Financial Officer

**DATE:**
01/13/2020

**PRODUCT / SERVICE:**
Product – Equipment Leasing

**TYPE OF REQUEST:**
Increase Leasing Contract Agreement

**VENDOR / SUPPLIER:**
Banc of America Leasing & Capital, LLC, Atlanta, GA

**ACCOUNT:**
550080

**FISCAL IMPACT NOT TO EXCEED:**
$15,000,000.00

**GRANT FUNDED / RENEWAL AMOUNT:**
NA

**CONTRACT PERIOD:**
08/07/2009 thru 11/30/2023

**CONTRACT NUMBER:**
09-41-252

**COMPETITIVE SELECTION METHODOLOGY:**
NA

**NON-COMPETITIVE SELECTION METHODOLOGY:**
NA

### PRIOR CONTRACT HISTORY:
The Cook County Board of Commissioners approved contract number 09-41-252 in an amount not to exceed $30,000,000.00 for a period from 08/07/2009 thru 08/06/2015 to enter into a replacement Master Lease Agreement with Banc of America Leasing and Capital Corp., LLC ("Banc of America") for the purposes of leasing capital equipment. Under the Master Lease the parties may enter into Lease Schedules with respect to specific items of equipment to be leased. On 11/20/2015 the CCH Board approved an Amendment to extend contract term thru 11/30/2018. A request was approved by the Board on 03/29/2018 to increase contract in an amount not to exceed $15,000,000.00 and extend thru 11/30/2023.

### NEW PROPOSAL JUSTIFICATION:
This request is for an increase to allow CCH to continue to lease capital equipment under a Master Lease Agreement with a revolving line of credit. At no time will the line of credit exceed $30,000,000.00.

### TERMS OF REQUEST:
This is a request to increase lease agreement contract number 09-41-252 in an amount not to exceed $15,000,000.00, as needed, for the remainder of the contract term thru 11/30/2023.

**CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE:**
NA

**CCH Interim CEO:**
Debra D. Carey, Interim Chief Executive Officer

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**APPROVED**

**JAN 31 2020**

**BY BOARD OF**

**DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

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Revised 03/01/2011
January 2, 2020

To: Robert Reiter, Chair, CCH Finance Committee
   M. Hill Hammock, Chair, CCH Board of Directors

CC: Debra D. Carey, CCH Interim Chief Executive Officer

From: James Klamos, Chief Executive Officer, Managed Care/County Care Health Plan

Re: 12-Month Purchase of Reinsurance for CountyCare Health Plan (01/01/2020-12/31/2020)

Since the inception of CountyCare, Cook County Health (CCH) has purchased reinsurance to offset the risk of its high-cost members. Claims costs incurred in excess of $2,000,000 during a calendar year are reimbursed to CCH. Coverage is priced on a PMPM basis by population type (e.g. FHP, SPD, ACA Adults).

The CCH policy is issued under a County-wide insurance brokerage contract with Alliant Insurance Services, managed by the County’s Office of Risk Management. CCH recommends entering a stop-loss policy coverage for twelve months, through December 31, 2020. Terms are consistent with prior year coverage, and will include:

- $2,000,000 per member deductible
- 90% reinsurance once deductible is met; $2 million maximum benefit
- Costs are calculated at 100% of Medicaid for non-CCH providers (comparable to standard Medicaid rates) for services provided at the CHC
- Blood factor products, blood derivatives and anti-inhibitor coagulant complex excluded for certain members

This memo requests the Board’s approval of payment not to exceed $1,108,800 for the purchase of re-insurance as described above for CountyCare members. The coverage will be provided by Sequoia, as placed by Alliant Insurance Services, the County’s insurance broker.
ATTACHMENT #2
### MWBE METRICS - FY 2019

**Contracts $150,000.00 and Over for August, September, and October 2019**

<table>
<thead>
<tr>
<th>Month</th>
<th>Friday, August 30, 2019</th>
<th>Friday, September 27, 2019</th>
<th>Friday, October 25, 2019</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Number of Contracts Awarded</strong></td>
<td>16</td>
<td>16</td>
<td>12</td>
<td>44</td>
</tr>
<tr>
<td><strong>Total Award Value</strong></td>
<td>$11,794,364</td>
<td>$134,929,978</td>
<td>$119,616,022</td>
<td>$266,340,364</td>
</tr>
<tr>
<td><strong>Number of Contracts with Goals</strong></td>
<td>4</td>
<td>7</td>
<td>7</td>
<td>18</td>
</tr>
<tr>
<td><strong>Value</strong></td>
<td>$3,513,506</td>
<td>$121,353,009</td>
<td>$115,396,022</td>
<td>$240,262,537</td>
</tr>
<tr>
<td><strong>% Total Award</strong></td>
<td>30%</td>
<td>90%</td>
<td>96%</td>
<td>90%</td>
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<tr>
<td><strong>Number of Contracts with MWBE as Prime</strong></td>
<td>1</td>
<td>1</td>
<td>3</td>
<td>5</td>
</tr>
<tr>
<td><strong>Prime Award Value</strong></td>
<td>$1,300,000</td>
<td>$150,000</td>
<td>$3,791,509</td>
<td>$5,241,509</td>
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<tr>
<td><strong>% Contract w/goal</strong></td>
<td>37%</td>
<td>0.12%</td>
<td>3%</td>
<td>2%</td>
</tr>
<tr>
<td><strong>Number of Contracts with MWBE as Subcontractor</strong></td>
<td>2</td>
<td>3</td>
<td>2</td>
<td>7</td>
</tr>
<tr>
<td><strong>Sub Award Value</strong></td>
<td>$582,434</td>
<td>$915,968</td>
<td>$38,571,032</td>
<td>$40,069,434</td>
</tr>
<tr>
<td><strong>% Contract w/goal</strong></td>
<td>17%</td>
<td>1%</td>
<td>33%</td>
<td>17%</td>
</tr>
<tr>
<td><strong>Number of Contracts with Full Waivers</strong></td>
<td>1</td>
<td>3</td>
<td>2</td>
<td>6</td>
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<tr>
<td><strong>Waiver Value</strong></td>
<td>$430,422</td>
<td>$25,128,355</td>
<td>$1,637,500</td>
<td>$27,196,277</td>
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<tr>
<td><strong>% Contract w/goal</strong></td>
<td>12.25%</td>
<td>20.71%</td>
<td>1.42%</td>
<td>11%</td>
</tr>
</tbody>
</table>

**NOTE:** The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero. This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

September reflects three full waivers that caused a downward trend in participation. The vendors did achieve some indirect participation for two of the waivers but it is only considered a good faith effort.

October reflects two full waivers; the vendor did achieve some indirect participation for one of the waivers but it is only considered a good faith effort.

See next page for MWBE Participation Bar Chart
Dollars awarded to M/WBEs

- Aug-19: $1,882,434
- Sep-19: $1,065,968
- Oct-19: $42,362,541

Total Dollars Awarded

- Aug-19: $3,513,506
- Sep-19: $121,353,009
- Oct-19: $115,396,022

Percent (%) of Dollars Awarded to M/WBEs:

- Aug-19: 54%
- Sep-19: 1%
- Oct-19: 37%
<table>
<thead>
<tr>
<th>Contract No.</th>
<th>Agenda Item No.</th>
<th>User Department</th>
<th>Vendor</th>
<th>Commodity</th>
<th>Contract Type</th>
<th>Contract Goal %</th>
<th>Fiscal Impact</th>
<th>MBE % Committed</th>
<th>WBE % Committed</th>
<th>Details of Participation</th>
</tr>
</thead>
<tbody>
<tr>
<td>H17-25-117</td>
<td>6</td>
<td>Nursing</td>
<td>Advanced Care Services, Inc.</td>
<td>Service - Nurse Agency Staffing</td>
<td>RFP</td>
<td>35% MWBE Participation</td>
<td>$1,660,000.00</td>
<td>100%</td>
<td>0%</td>
<td>These are amendments no. 1 and 2 for $1,660,000.00. The total contract value is $3,979,600.00. The prime vendor, Advanced Care Services, Inc., is a certified Cook County MWBE(6) and will perform 100% of this contract.</td>
</tr>
<tr>
<td>H17-25-114</td>
<td>7</td>
<td>Nursing</td>
<td>Cross Country Staffing</td>
<td>Service - Nurse Agency Staffing</td>
<td>RFP</td>
<td>35% MWBE Participation</td>
<td>$537,500.00</td>
<td>0%</td>
<td>0%</td>
<td>This is amendment no. 2 for $537,500.00. The total contract amount is $5,323,000.00. Full MBE/WBE waiver is granted due to the specifications and necessary requirements for performing the contract make it impossible or economically infeasible to divide the contract to enable the contractor to utilize MBEs and/or WBEs in accordance with the applicable participation.</td>
</tr>
<tr>
<td>H17-25-039</td>
<td>9</td>
<td>Pulmonary and Critical Care Medicine</td>
<td>Health Management Services</td>
<td>Product and Service - Durable Medical Equipment and Services</td>
<td>RFP</td>
<td>25% MBE and 10% WBE Participation</td>
<td>$1,100,000.00</td>
<td>0%</td>
<td>0%</td>
<td>This is amendment no. 1 for $1,100,000.00. The total contract amount is $2,350,000.00. Full MBE/WBE waiver is granted due to other relevant factors making it economically infeasible to further utilize MBEs and/or WBEs in accordance with the applicable participation. The vendor has committed to utilizing: The Shred Authority, MBE(6) for $1,980.00 or 0.10% indirect participation for document shredding services. Note indirect participation is only considered a good faith effort and does not count towards meeting the MBE/WBE goal.</td>
</tr>
<tr>
<td>H19-25-0022</td>
<td>12</td>
<td>Managed Care</td>
<td>Anna J. Carvalho, Consultant LLC</td>
<td>Service - Consulting Services</td>
<td>Sole Source</td>
<td>0%</td>
<td>$200,000.00</td>
<td>0%</td>
<td>0%</td>
<td>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</td>
</tr>
</tbody>
</table>
### CCHHS MBE/WBE Commitment Report for Board Meeting on October 25, 2019

<table>
<thead>
<tr>
<th>Contract No.</th>
<th>Agenda Item No.</th>
<th>User Department</th>
<th>Vendor</th>
<th>Commodity</th>
<th>Contract Type</th>
<th>Contract Goal %</th>
<th>Fiscal Impact</th>
<th>MBE % Committed</th>
<th>WBE % Committed</th>
<th>Details of Participation</th>
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</thead>
<tbody>
<tr>
<td>H19-25-044</td>
<td>13</td>
<td>Integrated Care Management</td>
<td>Legal Aid Foundation</td>
<td>Service - Legal Assistance to Remedy Health Needs</td>
<td>Sole Source</td>
<td>0%</td>
<td>$175,000.00</td>
<td>0%</td>
<td>0%</td>
<td>This is amendment no. 1. The total contract value is $330,000.00. On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</td>
</tr>
<tr>
<td>H15-25-111</td>
<td>14</td>
<td>Health Information Systems</td>
<td>Cerner Corporation</td>
<td>Service - Software Support, Maintenance and Enhancements</td>
<td>Sole Source</td>
<td>35% MWBE Participation</td>
<td>$97,999,287.00</td>
<td>11%</td>
<td>24%</td>
<td>This is amendment no. 14. The total contract value is $384,421,386.29. The vendor has committed to Medical Business Associates, MBE(9) for 8.6% direct participation to provide business support services, R.L. Canning, Inc., MBE(9) for 1.9% direct participation to provide information technology services, Arete Healthcare Group, WBE(7) for 9.9% direct participation to provide computer software consulting services, and Think Tank IT, Inc., WBE(7) for 17% direct participation to provide information technology services. For a total of 35% direct MWBE participation. MBE/WBE Participation is based on/calculated against the non-proprietary portion of the contract in the amount of $97,999,287.00. The proprietary portion of the contract is $286,422,099.29.</td>
</tr>
<tr>
<td><strong>Contract No.</strong></td>
<td><strong>Agenda Item No.</strong></td>
<td><strong>User Department</strong></td>
<td><strong>Vendor</strong></td>
<td><strong>Commodity</strong></td>
<td><strong>Contract Type</strong></td>
<td><strong>Contract Goal %</strong></td>
<td><strong>Fiscal Impact</strong></td>
<td><strong>MBE % Committed</strong></td>
<td><strong>WBE % Committed</strong></td>
<td><strong>Details of Participation</strong></td>
</tr>
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</tr>
<tr>
<td>H16-25-158</td>
<td>15-1</td>
<td>Ambulatory and Community Health Network</td>
<td>Dayspring Professional Janitorial Service, Inc.</td>
<td>Service - Janitorial Cleaning</td>
<td>RFP</td>
<td>25% MBE and 10% WBE Participation</td>
<td>$1,857,927.75</td>
<td>90%</td>
<td>10%</td>
<td>This is amendment no. 3 for $1,857,927.75. The total contract value is $4,595,318.36. The prime vendor, Dayspring Professional Janitorial Service Incorporated, is a certified Cook County MWBE (6) and will perform 90% of this contract for janitorial cleaning. and has committed to utilizing: OSI Plus, LLC, MWBE (6) for $459,531.84 or 10% direct participation to provide janitorial training services. For a total of 100% MWBE participation.</td>
</tr>
<tr>
<td>H20-25-004</td>
<td>16</td>
<td>Supply Chain Management</td>
<td>Medline Industries, Inc.</td>
<td>Product - Primary Distribution of Medical and Surgical Supplies</td>
<td>GPO</td>
<td>12.5% MBE and 5% WBE Participation</td>
<td>Not awarded yet</td>
<td>Awaiting EDS Forms with MBE/WBE commitment for this pending $70,000,000.00 contract.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>H19-25-116</td>
<td>17</td>
<td>Ambulatory and Community Health Network</td>
<td>Paschen Ashlaur Joint Venture</td>
<td>Service - Construction of Belmont-Cragin Health Center</td>
<td>RFP</td>
<td>24% MBE and 10% WBE Participation</td>
<td>$11,967,726.00</td>
<td>25.66%</td>
<td>10.03%</td>
<td>The vendor committed to utilizing: Ashlaur Construction, MBE (6) for 6.08% direct participation to provide carpentry, drywall and flooring services; CSI 3000, Inc., MBE (8) for 7.41% direct participation to provide concrete paving; Durango Painting, Inc., MBE (9) for .61% direct participation to provide painting service; Sabe's Installation Services, Inc., MBE (9) for 1.48% direct participation to provide flooring finishes furnish and install; Industrial Fence, Inc., MBE (9) for .86% direct participation to provide fencing, guardrail and railing installation; M. Cannon Roofing Co., LLC, MBE (6) for 2.49% direct participation to provide roofing work; Metropolitan Steel, Inc., MBE (9) for 1.81% to provide steel erection; Krick Enterprises, Inc dba Signs Now, MBE (8) for .63% direct participation to provide exterior and interior signage; Pinto Construction Group, Inc., MBE (9) for .96% direct participation to provide furnish and install metal ceilings; Viadata1 Communications, Inc., MBE (9) for 3.34% to provide telecommunications services; Biofoam, Inc., WBE (7) for .30% to provide spray foam and fireproofing; Green Crew, WBE (7) for 1.22% direct participation to provide landscaping and paving work; Katco Development, Inc., WBE (7) for 8.51% direct participation to provide site utility and interior plumbing. For a total of 35.69% direct participation.</td>
</tr>
</tbody>
</table>
### CCHHS MBE/WBE Commitment Report for Board Meeting on October 25, 2019

<table>
<thead>
<tr>
<th>Contract No.</th>
<th>Agenda Item No.</th>
<th>User Department</th>
<th>Vendor</th>
<th>Commodity</th>
<th>Contract Type</th>
<th>Contract Goal %</th>
<th>Fiscal Impact</th>
<th>MBE % Committed</th>
<th>WBE % Committed</th>
<th>Details of Participation</th>
</tr>
</thead>
<tbody>
<tr>
<td>H20-25-005</td>
<td>18</td>
<td>Supply Chain Management</td>
<td>Concordance, Inc.</td>
<td>Product - Secondary Distribution of Medical and Surgical Supplies</td>
<td>GPO</td>
<td>12.5% MBE and 5% WBE Participation</td>
<td>Not awarded yet</td>
<td>Awaiting EDS Forms with MBE/WBE commitment for this pending $6,000,000.00 contract.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>H20-25-006</td>
<td>19</td>
<td>Supply Chain Management</td>
<td>Cardinal Health, Inc.</td>
<td>Product - Distribution of Laboratory Supplies</td>
<td>GPO</td>
<td>12.5% MBE and 5% WBE Participation</td>
<td>Not awarded yet</td>
<td>Awaiting EDS Forms with MBE/WBE commitment for this pending $3,000,000.00 contract.</td>
<td></td>
<td></td>
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<tr>
<td>H20-25-001</td>
<td>20</td>
<td>Nursing</td>
<td>Steris Instrument Management Services, Inc.</td>
<td>Service - Sterile Process Management and Support Services</td>
<td>GPO</td>
<td>0%</td>
<td>$3,000,000.00</td>
<td>0%</td>
<td>0%</td>
<td>The contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</td>
</tr>
<tr>
<td>H20-25-002</td>
<td>22</td>
<td>Surgery</td>
<td>Arthrex, Inc.</td>
<td>Product - Arthroscopy Shoulder Products and Implants</td>
<td>Sole Source</td>
<td>0%</td>
<td>$645,000.00</td>
<td>0%</td>
<td>0%</td>
<td>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</td>
</tr>
<tr>
<td>H19-76-0146</td>
<td>23</td>
<td>Ambulatory and Community Health Network</td>
<td>EKLA Corporation</td>
<td>Product - Various Medical Equipment</td>
<td>GPO</td>
<td>25% MBE and 0% WBE Participation</td>
<td>$273,581.38</td>
<td>100%</td>
<td>0%</td>
<td>The prime vendor, EKLA Corporation,, is a certified Cook County MWBE(8) and will perform 100% of this contract.</td>
</tr>
<tr>
<td>Contract No.</td>
<td>Agenda Item No.</td>
<td>User Department</td>
<td>Vendor</td>
<td>Commodity</td>
<td>Contract Type</td>
<td>Contract Goal %</td>
<td>Fiscal Impact</td>
<td>MBE % Committed</td>
<td>WBE % Committed</td>
<td>Details of Participation</td>
</tr>
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<td>-------------------------</td>
</tr>
<tr>
<td>H20-25-008</td>
<td>24</td>
<td>Employee Health Services</td>
<td>The Board of Trustees of the University of Illinois on Behalf of the University of Illinois Hospital &amp; Health Sciences System (UI Health)</td>
<td>Service - Professional Consulting Support Services for CCH Employee Health Services</td>
<td>Sole Source</td>
<td>0%</td>
<td>$200,000.00</td>
<td>0%</td>
<td>0%</td>
<td>On this Sole Source contract, the contract-specific goal set on this contract was zero based on information such as the scope of work, the estimated project cost, the current availability of certified M/WBEs in the marketplace to provide the goods necessary to fulfill the contract requirements and with the consultation of the User Agency.</td>
</tr>
</tbody>
</table>
Brief Overview:

Center for Health Equity and Innovation

Leticia Reyes-Nash, Director, Office of Programmatic Services and Innovation

January 23, 2020
Center Co-Leads

Funding and Innovation: Leticia Reyes-Nash, MBA, Director of Programmatic Services and Innovation

Research and Solutions: William Trick, MD, Director of Collaborative Research Unit
Impact 2023

Strategic Plan

• Focus Area 5: Impact Social Determinants and Advocate for Patients
  • Objective 5.2: Elevate organizational contributions to disparities.
    • Expected Outcomes: Establish Center for Health Equity and Innovation.
Center for Health Equity and Innovation

The Center is an innovation platform that:

• Fosters a learning health system

• Provides ideation of programs to support CCH strategic priorities through programmatic, data and technological innovations

• Develops ground-breaking partnerships to strive for health equity

• Identifies and obtains resources for these innovations
Future Plans

Next Steps

• Convene internal and external stakeholders to create the mission, vision, and values for the center.
• Survey and assess innovation centers nationally.
• Develop a Health Equity and Community Engagement Framework for Innovation Centers.
• Host a Research and Innovation Summit focused on the launch of the Center in September.
• Test the Framework Developed

Supported in part by the Robert Wood Johnson Foundation Strategic Initiative Funding through the Culture of Health Leaders Program.
Quarterly Grant Progress Report

Leticia Reyes-Nash, Director of Programmatic Services and Innovation
January 23, 2020
Grant Funding Overview
FY2016 to date
CCH Grant Funding Totals

Cumulative Awards via OPSI – FY2016 to date: $31.1 million
## Current Funders

<table>
<thead>
<tr>
<th>Federal Agencies</th>
<th>State Agencies</th>
<th>Local Government Agencies</th>
<th>Not-for-Profit Foundations</th>
<th>Not-for-Profit Cont’d</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Dept. of Health and Human Services</td>
<td>Illinois Dept. of Human Services</td>
<td>Public Health Institute of Metropolitan Chicago</td>
<td>Illinois Children’s Healthcare Foundation</td>
<td>Illinois Public Health Institute</td>
</tr>
<tr>
<td>U.S. Dept. of Health and Human Services</td>
<td>Healthcare and Family Services</td>
<td>Illinois Public Health Institute</td>
<td>Great Lakes Hemophilia Foundation</td>
<td>Near North Health Services Corporation</td>
</tr>
<tr>
<td>U.S. Dept. of Justice, Bureau of Justice Assistance</td>
<td></td>
<td></td>
<td>Experimental Station</td>
<td>Corporation for Supportive Housing</td>
</tr>
<tr>
<td>Substance Abuse and Mental Health Services Administration</td>
<td></td>
<td></td>
<td>Michael Reese Health Trust</td>
<td>Robert Wood Johnson Foundation</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>American Cancer Society</td>
<td>Duke University</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>J.B. and M.K. Pritzker Family Foundation</td>
<td></td>
</tr>
</tbody>
</table>
Strategic Priorities Addressed by Grant Programming

Focus Area: Impact Social Determinants of Health and Advocate for Patients

- As part of our mission at CCH, “we seek to create partnerships with other health providers and communities to enhance the health of the public.” To address the needs of our patients and community, CCH works at the intersection of social needs and health to create partnerships and programs.

Focus Area: Deliver High Quality Care

- CCH seeks to help patients manage their health through the provision of excellent primary and specialty care as well as through the pursuit of community-based partnerships to address and mitigate social determinants including housing insecurity, food insecurity, and justice-system involvement.
Quarterly Progress
FY2019 Q4
# Grant Dollars at Work in CCH – 2019 Q4

## New Initiatives & Programs Launched in FY2019 Q4

<table>
<thead>
<tr>
<th>Title</th>
<th>Purpose</th>
<th>Amount</th>
<th>Years</th>
</tr>
</thead>
<tbody>
<tr>
<td>CSH Flexible Housing Spending Pool</td>
<td>Fund Collaborative Research Unit.</td>
<td>$199,508</td>
<td>1</td>
</tr>
<tr>
<td>Partnerships to Support Data-driven Responses to Emerging Drug Threats</td>
<td>Prevent and reduce opioid overdose deaths.</td>
<td>$600,000</td>
<td>2</td>
</tr>
<tr>
<td>Justice and Mental Health Collaborative</td>
<td>Divert people with mental illness and substance use disorders to care.</td>
<td>$750,000</td>
<td>3</td>
</tr>
<tr>
<td>Project C.H.I.L.D.</td>
<td>Reduce incidence of child maltreatment.</td>
<td>$749,804</td>
<td>3</td>
</tr>
<tr>
<td>PCORnet</td>
<td>Enhance cardiovascular health and blood pressure control.</td>
<td>$19,000</td>
<td>1</td>
</tr>
<tr>
<td>Illinois SUPPORT</td>
<td>Increase substance use provider capacity for Medicaid members.</td>
<td>$1,776,187</td>
<td>1.5</td>
</tr>
<tr>
<td>Chicago C.A.R.E.S.</td>
<td>Supports patients with pre-diabetes in maintaining a healthy lifestyle.</td>
<td>$122,000</td>
<td>1</td>
</tr>
<tr>
<td>SAMHSA P-POD</td>
<td>Provide naloxone training and medication to law enforcement entities and establish deflection programs.</td>
<td>$1,976,094</td>
<td>4</td>
</tr>
</tbody>
</table>
Year In Review 2019

Our Accomplishments

• CCH Research and Innovation Summits
  • Tackling the Opioid Epidemic: 200 in attendance
  • Housing is Health: 275 in attendance
  • Connecting Care for the Justice Involved: 154 in attendance
• Total funding secured: $15,992,577
• Development of Center for Health Equity and Innovation
• Extramural Funding Policy
  • Date updated: 11/27/19
Agenda

1. FY2020 System-wide observations & Stats
   a. Charity Care Charges Vs DSH/BIPA as of Dec-2019
   b. Revenue Cycle metrics as of Dec-2019

2. Preliminary FY2019 Budget/ “Modified Cash Basis” Financial Statement
   a. Financials and Observations

3. FY 2019 – Preliminary Systemwide reports & stats
   a. Total Charges
   b. Total collections
   c. CCH Provider of Cere – observations and operational
   d. Correctional Health Service Stats
   e. Cook County Department of Public Health Stats

4. Appendix – FY 2019 System-wide volumes/stats
FY 2020 - Systems-wide Observations, and Revenue Cycle Metrics
FY 2020 - Charity Care & Self Pay Cost vs. DSH/BIPA funding as of end Dec-2019

Source: Unaudited Financials Charge Reports, FY2020 Cook County /CCH Budget Book

DSH: Disproportionate Share Hospital Payments

DSH/BIPA: Benefits Improvement and Protection Act Payments

(Revised)
### FY2020 - Revenue Cycle Metrics as of end Dec-2019

<table>
<thead>
<tr>
<th>Metric</th>
<th>Average FYTD 2019</th>
<th>Average FYTD 2020</th>
<th>Dec-19</th>
<th>CCH Benchmark/Targets</th>
<th>Some Industry Targets</th>
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</thead>
<tbody>
<tr>
<td>Average Days in Accounts Receivable</td>
<td>97</td>
<td>88</td>
<td>88</td>
<td>45.85 – 54.9*</td>
<td>47.8**</td>
</tr>
<tr>
<td>(lower is better)</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Discharged Not Finally Billed Days</td>
<td>11</td>
<td>8</td>
<td>8</td>
<td>7</td>
<td>5*</td>
</tr>
<tr>
<td>(lower is better)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Claims Initial Denials Percentage</td>
<td>20%</td>
<td>20%</td>
<td>20%</td>
<td>20%5-10%***</td>
<td></td>
</tr>
<tr>
<td>(lower is better)</td>
<td></td>
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</tbody>
</table>

**Definitions:**

- **Average Days in Accounts Receivable:** Total accounts receivable over average daily revenue
- **Discharged Not Finally Billed Days:** Total charges of discharge not finally billed over average daily revenue
- **Claims Initial Denials Percentage:** Percentage of claims denied initially compared to total claims submitted.

* Source HFMA Key Hospital Statistics and Ratio Margins – Posted 2014

** (Best Practice Target) - Source HFMA Key Hospital Statistics and Ratio Medians, December 2018 *47.8 days*

*** (Best Practice Target) - American Academy of Family Physicians, 5-10% industry average
FY 2019 - Systems-wide Budget / “Modified Cash-Basis” Preliminary Report
FY 2019 - Preliminary - “Modified Cash-Basis” Report

CCHHS - Draft FY2019 Budget vs Actual (on the Modified Cash basis) in Millions

<table>
<thead>
<tr>
<th></th>
<th>Budget</th>
<th>Actuals</th>
<th>$Variance</th>
<th>%Variance</th>
<th>Encumb.</th>
<th>Totals $Variance</th>
<th>%Variance</th>
</tr>
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<tbody>
<tr>
<td>Revenues</td>
<td>$2,690.40</td>
<td>$2,523.60</td>
<td>$(166.80)</td>
<td>-6.20%</td>
<td>$2,523.60</td>
<td>(166.80)</td>
<td>-6.20%</td>
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<tr>
<td>Expenses</td>
<td>$2,689.40</td>
<td>$3,007.10</td>
<td>$(317.70)</td>
<td>-11.80%</td>
<td>29.5</td>
<td>3,036.60</td>
<td>-347.2</td>
</tr>
<tr>
<td></td>
<td>$1.00</td>
<td>$(483.50)</td>
<td>$(484.50)</td>
<td></td>
<td>$29.5</td>
<td>(513.00)</td>
<td>$(514.00)</td>
</tr>
</tbody>
</table>

CCHHS FY 2019 Cash Deficit vs Budget – Major items

Revenue Deficit Total - Actual $2.44B vs $2.6B budgeted Negative 167M /6%
1. 25K less Countycare membership over $100M less Revenue and late state payments $66M

Expense Deficit Total - Actual $3B vs $2.7B budgeted Negative ~ 317M /12%
1. Lower than anticipated internal capture of CountyCare thus increased External Claims payout ~$100M
2. FY2018 Payments in FY2019 appropriation ~$200M
3. One-time strategic decision to payout Cash PMPM receipts to reduced CountyCare “Days in Payable” to under 90 days but with a negative impact on FY2019 modified cash basis results

Source: FY2019 Unaudited financials, Cook County Preliminary Revenue and Expenses Report
FY 2019 - Systems-wide Preliminary Reports and Statistics
## FY 2019 - Preliminary Results - Gross Charges

<table>
<thead>
<tr>
<th>Service Type</th>
<th>2018</th>
<th>2019</th>
<th>2019v2018</th>
<th>2019v2018 %</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Commercial</td>
<td>$ 84.18</td>
<td>$ 100.18</td>
<td>$ 16.00</td>
<td>19.0%</td>
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</tr>
<tr>
<td>CountyCare</td>
<td>$ 236.42</td>
<td>$ 244.38</td>
<td>$ 7.96</td>
<td>3.4%</td>
<td></td>
</tr>
<tr>
<td>Medicaid</td>
<td>$ 241.67</td>
<td>$ 204.84</td>
<td>(36.84)$</td>
<td>-15.2%</td>
<td></td>
</tr>
<tr>
<td>Medicaid Mgd Care</td>
<td>$ 227.04</td>
<td>$ 215.95</td>
<td>(11.09)$</td>
<td>-4.9%</td>
<td></td>
</tr>
<tr>
<td>Medicare</td>
<td>$ 196.57</td>
<td>$ 190.83</td>
<td>(5.75)$</td>
<td>-2.9%</td>
<td></td>
</tr>
<tr>
<td>Medicare Mgd Care</td>
<td>$ 65.74</td>
<td>$ 77.09</td>
<td>$ 11.34</td>
<td>17.3%</td>
<td></td>
</tr>
<tr>
<td>Self-Pay</td>
<td>$ 238.85</td>
<td>$ 287.98</td>
<td>$ 49.12</td>
<td>20.6%</td>
<td></td>
</tr>
<tr>
<td>CharityCare</td>
<td>$ 399.49</td>
<td>$ 417.21</td>
<td>$ 17.72</td>
<td>4.4%</td>
<td></td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td>$1,689.97</td>
<td>$1,738.45</td>
<td>$ 48.47</td>
<td>2.9%</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Aggregate View</th>
<th>2018</th>
<th>2019</th>
<th>2019v2018</th>
<th>2019v2018 %</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charges with Reimb.</td>
<td>$1,051.63</td>
<td>$1,033.26</td>
<td>(18.37)$</td>
<td>-1.7%</td>
<td></td>
</tr>
<tr>
<td>Potential</td>
<td>$638.34</td>
<td>$705.18</td>
<td>66.84$</td>
<td>10.5%</td>
<td></td>
</tr>
<tr>
<td>Charges with No /Low Reimb. Potential</td>
<td>$638.34</td>
<td>$705.18</td>
<td>$ 66.84</td>
<td>10.5%</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$1,689.97</td>
<td>$1,738.45</td>
<td>$ 48.47</td>
<td>2.9%</td>
<td></td>
</tr>
</tbody>
</table>

Source: FY2019 Preliminary Unaudited Financials Charge Report
# FY 2019 Preliminary Results - Gross Charges

Gross Charge FY2018 vs 2019

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial</td>
<td>$84</td>
<td>$100</td>
</tr>
<tr>
<td>CountyCare</td>
<td>$236</td>
<td>$244</td>
</tr>
<tr>
<td>Medicaid/Mgd Care</td>
<td>$469</td>
<td>$421</td>
</tr>
<tr>
<td>Medicare/Mgd Care</td>
<td>$262</td>
<td>$268</td>
</tr>
<tr>
<td>Self-Pay</td>
<td>$239</td>
<td>$288</td>
</tr>
<tr>
<td>CharityCare</td>
<td>$399</td>
<td>$417</td>
</tr>
</tbody>
</table>

Source: FY2019 Preliminary Unaudited Financials Charge Report
FY 2019 Preliminary Results - Cash Collections

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Amount</th>
<th>Growth</th>
<th>Growth%tage</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$363.28</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td>$382.51</td>
<td>$19.24</td>
<td>5.3%</td>
</tr>
<tr>
<td>2019</td>
<td>$409.21</td>
<td>$26.70</td>
<td>7.0%</td>
</tr>
</tbody>
</table>

Cash Collections by Fiscal Year

Source: FY2019 Preliminary Unaudited Revenue Cycle Management Reports
Provider of Care Services
Financial and Operational Statistics
Clinical Activity Observations

- Primary Care visits are up by 10% versus FY18, and up 5% versus FY19 target
- Specialty Care visits are up by 9% versus FY18 up 3% versus FY19 target
- Surgical Cases are down by 4% versus FY18, and down 9% versus FY19 target
- Inpatient Discharges are down 1% versus FY18
- Length of Stay is up 1% versus FY18, and up 1% versus FY19 target
- Emergency Department visits are down 2% versus FY18
- Deliveries are up by 6% versus FY18, and down 5% versus FY19 target
- Case Mix Index is up by 6% versus FY2018

Source: CCH Tableau Dashboards
Stroger Operations Overview for the Twelve Months ending November 2019

**Comments:**

- Sustained growth primary and specialty care provider exceeding FY2019 targets
- Targeted efforts to improve surgical volumes is ongoing, focused on improving throughput and expediting equipment purchases
- Focused efforts on reviewing observation days
- Focused efforts on reviewing long stay admissions

### GROSS CHARGES

- **Charity Care** $367M
- **Commercial** $87M
- **Medicare** $171M
- **Medicaid** $193M
- **Medicare Managed Care** $68M
- **Medicaid Managed Care** $187M
- **Self Pay** $251M
- **County Care** $203M

### CHARITY CARE

- $367M

### COMMERCIAL

- $87M

### MEDICARE

- $171M

### MEDICAID

- $193M
- $187M

### MEDICAID MANAGED CARE

- $203M

### COUNTY CARE

- $203M

### MEDICARE MANAGED CARE

- $68M

### SELF PAY

- $251M

### Source: Charge Report & Business Intelligence
Provident Operations Overview for the Twelve Months ending November 2019

Comments:

• Sustained growth in primary care and specialty care provider visits exceeding FY2019 targets
• Leadership reviewing left without being seen in Emergency Dept.
• Leadership reviewing observation stays.
• Sustained growth of ambulatory activity at Sengstacke

<table>
<thead>
<tr>
<th>Category</th>
<th>FY2019</th>
<th>FYTD Target</th>
<th>FY2018</th>
<th>Percent From Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inpatient Discharges</td>
<td>562</td>
<td>568</td>
<td>569</td>
<td>4%</td>
</tr>
<tr>
<td>Observation Discharges</td>
<td>3,107</td>
<td>3,104</td>
<td>3,104</td>
<td>13%</td>
</tr>
<tr>
<td>Observation Days (Observation Discharge)</td>
<td>1,196</td>
<td>1,199</td>
<td>1,199</td>
<td>32%</td>
</tr>
<tr>
<td>Average LOS (Inpatient Discharge)</td>
<td>5</td>
<td>5.9</td>
<td>5.9</td>
<td>2%</td>
</tr>
<tr>
<td>Surgical Cases</td>
<td>2,246</td>
<td>3,066</td>
<td>2,796</td>
<td>20% increase from FY2018</td>
</tr>
<tr>
<td>Radiology Tests</td>
<td>445</td>
<td>304</td>
<td>304</td>
<td>-</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Category</th>
<th>FY2019</th>
<th>FYTD Target</th>
<th>FY2018</th>
<th>Percent From Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Emergency Visits (Including LWIB)</td>
<td>28,094</td>
<td>31,261</td>
<td>32,871</td>
<td>-7%</td>
</tr>
<tr>
<td>Adult Emergency Visits</td>
<td>26,590</td>
<td>28,360</td>
<td>27,232</td>
<td>-8%</td>
</tr>
<tr>
<td>Peds Emergency Visits</td>
<td>1,576</td>
<td>1,976</td>
<td>2,087</td>
<td>-17%</td>
</tr>
<tr>
<td>LWIB</td>
<td>3,028</td>
<td>3,068</td>
<td>3,073</td>
<td>1%</td>
</tr>
<tr>
<td>Radiology Tests</td>
<td>16,229</td>
<td>16,407</td>
<td>16,407</td>
<td>-</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Category</th>
<th>FY2019</th>
<th>FYTD Target</th>
<th>FY2018</th>
<th>Percent From Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Registrations</td>
<td>89,513</td>
<td>89,376</td>
<td>83,496</td>
<td>7%</td>
</tr>
<tr>
<td>Amb of Prov - Specialty/Diagnostic/Procedure Provider Visits</td>
<td>1,615</td>
<td>2,434</td>
<td>2,434</td>
<td>0%</td>
</tr>
<tr>
<td>Sengstacke - Specialty/Diagnostic/Procedure Provider Visits</td>
<td>36,614</td>
<td>33,414</td>
<td>32,617</td>
<td>10%</td>
</tr>
<tr>
<td>Sengstacke Primary</td>
<td>17,122</td>
<td>16,740</td>
<td>16,596</td>
<td>2%</td>
</tr>
<tr>
<td>Sengstacke Primary Peds</td>
<td>868</td>
<td>766</td>
<td>720</td>
<td>17%</td>
</tr>
<tr>
<td>Radiology Tests</td>
<td>10,240</td>
<td>11,162</td>
<td>11,162</td>
<td>-</td>
</tr>
</tbody>
</table>

Source: Charge Report & Business Intelligence
ACHN Operations Overview for the Twelve Months ending November 2019

Comments:

• Sustained growth trends in Primary care and Specialty care provider visits exceeding FY2019 targets

• Leadership continues to focus on initiatives including patient access and increasing specialty care availability at clinics

GROSS CHARGES

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charity Care</td>
<td>$34M</td>
</tr>
<tr>
<td>Medicare Managed Care</td>
<td>$4M</td>
</tr>
<tr>
<td>Commercial</td>
<td>$7M</td>
</tr>
<tr>
<td>Medicare</td>
<td>$10M</td>
</tr>
<tr>
<td>Countycare</td>
<td>$22M</td>
</tr>
<tr>
<td>Medicaid</td>
<td>$7M</td>
</tr>
<tr>
<td>Medicaid Managed Care</td>
<td>$15M</td>
</tr>
<tr>
<td>Self Pay</td>
<td>$18M</td>
</tr>
</tbody>
</table>

| Source                     | Charge Report & Business Intelligence |

<table>
<thead>
<tr>
<th>Measure</th>
<th>FY2019</th>
<th>FYTD Target</th>
<th>FY2019</th>
<th>Percent From Target</th>
<th>FY2019 Target Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Registrations</td>
<td>292,019</td>
<td>263,076</td>
<td>251,977</td>
<td>11%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Total Provider Visits</td>
<td>187,675</td>
<td>178,020</td>
<td>170,211</td>
<td>5%</td>
<td>5% increase from FY2018</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Measure</th>
<th>FY2019</th>
<th>FYTD Target</th>
<th>FY2019</th>
<th>Percent From Target</th>
<th>FY2019 Target Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arlington Heights (Arlington Heights)</td>
<td>13,536</td>
<td>11,772</td>
<td>11,471</td>
<td>15%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Austin (K)</td>
<td>18,574</td>
<td>13,584</td>
<td>12,987</td>
<td>0%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Child Advocacy</td>
<td>497</td>
<td>564</td>
<td>537</td>
<td>-12%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Cicero (CH)</td>
<td>11,378</td>
<td>11,484</td>
<td>10,990</td>
<td>-1%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Cottage Grove (CG)</td>
<td>10,512</td>
<td>10,008</td>
<td>9,564</td>
<td>5%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Englewood (NH)</td>
<td>14,706</td>
<td>12,536</td>
<td>12,132</td>
<td>3%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Logan Square (LS)</td>
<td>15,306</td>
<td>14,406</td>
<td>13,790</td>
<td>6%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Morton East (MB)</td>
<td>940</td>
<td>986</td>
<td>906</td>
<td>4%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Near South (NS)</td>
<td>15,174</td>
<td>15,156</td>
<td>14,556</td>
<td>1%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>OHIC (CPI)</td>
<td>16,844</td>
<td>15,612</td>
<td>15,026</td>
<td>9%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Pruitt (PH)</td>
<td>10,598</td>
<td>17,555</td>
<td>18,817</td>
<td>6%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Robbins (NH)</td>
<td>11,529</td>
<td>10,418</td>
<td>9,991</td>
<td>9%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Woodlawn (WH)</td>
<td>11,784</td>
<td>10,656</td>
<td>10,105</td>
<td>11%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Total Primary Care Provider Visits</td>
<td>194,815</td>
<td>144,828</td>
<td>138,938</td>
<td>7%</td>
<td>5% increase from FY2018</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Measure</th>
<th>FY2019</th>
<th>FYTD Target</th>
<th>FY2019</th>
<th>Percent From Target</th>
<th>FY2019 Target Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Austin (NH) OB/GYN</td>
<td>448</td>
<td>458</td>
<td>453</td>
<td>-3%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>CDPH</td>
<td>12,935</td>
<td>---</td>
<td>---</td>
<td>---</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Cicero (CHI) Family Planning &amp; OB/GYN</td>
<td>824</td>
<td>1,022</td>
<td>925</td>
<td>-20%</td>
<td>3% increase from FY2018</td>
</tr>
<tr>
<td>Logan Square (NH) OB/GYN</td>
<td>641</td>
<td>972</td>
<td>927</td>
<td>-5%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Morton East (ME) Psych &amp; OB/GYN</td>
<td>217</td>
<td>109</td>
<td>99</td>
<td>8%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>OHS (CG)</td>
<td>28,588</td>
<td>30,528</td>
<td>29,282</td>
<td>-9%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Oral Health (CHI)</td>
<td>11,580</td>
<td>5,292</td>
<td>5,061</td>
<td>4%</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Single Health Center (CHCH)</td>
<td>410</td>
<td>---</td>
<td>44</td>
<td>---</td>
<td>5% increase from FY2018</td>
</tr>
<tr>
<td>Total Specialty Care Provider Visits</td>
<td>56,657</td>
<td>38,000</td>
<td>36,851</td>
<td>40%</td>
<td>5% increase from FY2018</td>
</tr>
</tbody>
</table>

*excludes Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, and assuming all registrations are provider visits

Source: Charge Report & Business Intelligence
Correctional Health Operation Overview for the Twelve Months ending November 2019

Total Intakes

FY2019 YTD: 38,377
FY2018 YTD: 39,308

Comments:
- 91% of intakes are screened by financial counselling to ensure continuity of coverage

Source: Cermak Health Services – Financial Counseling
<table>
<thead>
<tr>
<th>Program Title</th>
<th>Metric</th>
<th>YTD Thru Nov. 19</th>
<th>FY19 Target</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Public Health</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Integrated Health</td>
<td>Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral</td>
<td>95%</td>
<td>85%</td>
</tr>
<tr>
<td>Administration</td>
<td>Cost per county residents served</td>
<td>$5.71</td>
<td>$5.71</td>
</tr>
<tr>
<td>Environmental Health</td>
<td>Cost per Inspection Efficiency</td>
<td>$208.56</td>
<td>$208.56</td>
</tr>
<tr>
<td></td>
<td>Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Communicable Diseases</td>
<td>Time from receipt of Chlamydia or gonorrhea report to field (days)</td>
<td>7</td>
<td>5</td>
</tr>
<tr>
<td><strong>Lead Poisoning Prevention</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lead Poisoning Prevention</td>
<td>Percentage of cases with elevated blood levels visited within the timeline provided in protocols</td>
<td>53%</td>
<td>90%</td>
</tr>
<tr>
<td></td>
<td>Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit</td>
<td>44%</td>
<td>95%</td>
</tr>
<tr>
<td><strong>TB Program</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TB Program</td>
<td>Number of completed Direct Observation Treatments (DOT)</td>
<td>94%</td>
<td>91%</td>
</tr>
</tbody>
</table>

Source: Department of Public Health
Appendix
FY 2019 - System-wide Volumes / Stats
System Payor Mix By Visit as of November 2019

Uncompensated Care = 45%

- Charity Care
- Carelink
- Self Pay
- Commercially Insured
- Medicaid
- Medicaid Managed Care
- County Care
- Medicare

All Medicaid = 34%

- All Medicare = 16%
- County Care = 16%
- Self Pay = 17%
- Uncompensated Care = 27%
- Other = 2%

Source: Tableau Dashboards & Business Intelligence
System Payor Mix By Charges as of November 2019

Charity Care
Other (Self Pay)
Commercially Insured
Medicaid
Medicaid Managed Care
County Care
Medicare

Uncompensated Care = 41%
705M

Source: Finance Department
Primary Care Provider Visits

2019 Target: 229,049
FY2019 YTD: 240,327
FY2018 YTD: 218,142

Source: Tableau Dashboards & Business Intelligence
Specialty Care Provider Visits

FY2019 YTD: 362,414
FY2018 YTD: 333,726
FY2019 Target: 350,412

Source: Tableau Dashboards & Business Intelligence
Total Inpatient Discharges

FY2019 YTD: 17,880
FY2018 YTD: 18,146
FY2019 Target: 18,146

Source: Tableau Dashboards & Business Intelligence
Average Length of Stay

FY2019 YTD: 5.67
FY2018 YTD: 5.60
FY2019 Target: 5.60

Source: Business Intelligence
Total Emergency Room Visits

Source: Tableau Dashboard
Total Deliveries

Source: Business Intelligence
Total Surgical Cases

Dec  Jan  Feb  Mar  Apr  May  Jun  Jul  Aug  Sep  Oct  Nov

FY2019 YTD: 14,505
FY2018 YTD: 15,111
FY2019 Target: 16,018

1,500
1,000

Source: Business Intelligence
Case Mix Index

Source: Tableau Dashboard
Questions?