

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, February 18, 2011 at the hour of 8:00 A.M. at John H. Stroger, Jr. Hospital of Cook County, 1901 W. Harrison Street, in the fifth floor conference room, Chicago, Illinois.

**I. Attendance/Call to Order**

Chairman Carvalho called the meeting to order.

Present: Chairman David Carvalho and Directors Luis Muñoz, MD, MPH and Heather O'Donnell, JD, LLM (3)

Board Chairman Warren L. Batts (Ex-Officio) and Director Hon. Jerry Butler

Present

Telephonically: Director Quin R. Golden (1)

Absent: Director Jorge Ramirez (1)

Chairman Carvalho stated that Director Golden was unable to be physically present, but would like to participate in the meeting telephonically.

Director O'Donnell, seconded by Director Muñoz, moved to allow Director Golden to participate as a voting member for this meeting telephonically. THE MOTION CARRIED UNANIMOUSLY.

Director Golden indicated her presence telephonically.

Additional attendees and/or presenters were:

Michael Ayres – System Chief Financial Officer  
Rachel Canning – RL Canning  
Robert Cohen, MD – System Chair of the Department of Pulmonary and Critical Care Medicine  
Jim DeLisa – System Director of Plant Operations  
Patrick Dunne, MD – System Chair of the Department of Radiology  
Tim Edwards - ACS  
William T. Foley – System Chief Executive Officer  
Deborah Fortier – Office of the System General Counsel  
Lucio Guerrero – System Director of Public Relations  
Robert Hamilton – Provident Hospital of Cook County  
Helen Haynes – Office of the System General Counsel  
Daniel Howard – System Chief Information Officer  
Randolph Johnston – State's Attorney's Office  
Richard Keen, MD – System Chair of the Department of Surgery

G. William Luallen - PricewaterhouseCoopers  
Randall Mark – System Director of Intergovernmental Affairs and Policy  
Stephen Martin, PhD, MPH – Cook County Department of Public Health  
Enrique Martinez, MD – Ambulatory and Community Health Network of Cook County  
Terry Mason, MD – System Chief Medical Officer  
John Morales – John H. Stroger Hospital of Cook County  
Elizabeth Reidy – System General Counsel  
Deborah Santana – Secretary to the Board  
Hon. Robert Steele – Cook County Commissioner  
Nita Stith – Supply Chain Management  
Anthony J. Tedeschi, MD, MPH, MBA – System Chief Operating Officer

## **II. Public Speakers**

Chairman Carvalho asked the Secretary to call upon the registered speakers.

The Secretary called upon the following registered public speakers:

1. George Blakemore                      Concerned Citizen
2. Margaret Telfer, MD                  Stroger Hospital Physician

## **III. Action Items**

### **A. Minutes of the Finance Committee Meeting, January 21, 2011**

Director O'Donnell, seconded by Director Muñoz, moved to accept the minutes of the Finance Committee Meeting of January 21, 2011. THE MOTION CARRIED UNANIMOUSLY.

### **B. Contracts and Procurement Items (Attachment #1)**

This item was considered concurrently with Item III(C) Supplemental Contracts and Procurement Items.

Nita Stith, Interim Deputy Director of Supply Chain, presented the requests for the Committee's consideration. She noted that request number 21 has been withdrawn.

The following individuals provided additional information on the requests presented for consideration: John Morales, Chief Financial Officer of John H. Stroger, Jr. Hospital of Cook County; Dr. Stephen Martin, Chief Operating Officer of the Cook County Department of Public Health; Dr. Robert Cohen, System Chair of the Department of Pulmonary and Critical Care Medicine; Dr. Anthony Tedeschi, System Chief Operating Officer; Dr. Patrick Dunne, System Chair of the Department of Radiology; Dr. Richard Keen, System Chair of the Department of Surgery; Michael Ayres, System Chief Financial Officer; Dr. Enrique Martinez, Chief Medical Officer of the Ambulatory and Community Health Network of Cook County; Daniel Howard, System Chief Information Officer; Robert Hamilton, Interim Chief Operating Officer of Provident Hospital of Cook County; Rachel Canning, President of RL Canning; and Lucio Guerrero, System Director of Public Relations.

During the Committee's review of the contractual requests, Chairman Carvalho suggested that the subject of the way the System defines sole source contracts be reviewed. Ms. Stith responded that there have been discussions regarding modifying the procurement language to acknowledge those types of contracts that don't fit into the common definition of "sole source". These are the types of contracts that are not required to be bid and for which there is more than one source for a product. Because there isn't a description for these types of contracts, in which the System has selected out a single company as a result of their analyses, these contracts have fallen under the category of "sole source".

Chairman Carvalho asked Elizabeth Reidy, System General Counsel, to address a question regarding the County's Minority and Women-Owned Business Enterprise (MBE/WBE) Ordinances. He noted that critical comments were made by a Commissioner at the Cook County Board's budget hearing relating to the System; it was stated that the System is not meeting "mandatory" goals with regard to MBE/WBE. Chairman Carvalho was under the impression that, based upon the Supreme Court decisions in this area, MBE/WBE participation in County contracts is a goal, and is not mandatory.

### **III. Action Items**

#### **B. Contracts and Procurement Items (continued)**

Ms. Reidy responded affirmatively. She added that, as provided for in County Ordinances, MBE/WBE participation is reviewed and evaluated by Contract Compliance on a contract-by-contract basis. William T. Foley, Chief Executive Officer of the Cook County Health and Hospitals System, provided additional information. He stated that he recently met with the new County Directors of Contract Compliance and Purchasing, LaVerne Hall and Maria de Lourdes Coss. Ms. Hall intends to assess appropriate goals on a contract-by-contract basis and has asked to have pre- contract/bid/Request for Proposals (RFP) meetings so that this can be done in advance.

The Committee held an extensive discussion regarding request number 16. Mr. Howard reviewed the RFP process used to select the vendor. When the RFP was released, eighteen companies took the RFP packet; five companies responded with proposals. The number of proposals to evaluate reduced down to three, due to the requirement that the company had to have health care experience. It came down to Cerner and ACS; he stated that ACS was chosen based upon the features and functions that were included in their proposal.

With regard to the evaluating group, Mr. Howard stated that this was a group of seven, including himself; he added that he abstained on the vote. He provided information regarding the fee schedule for the services and MBE/WBE participation in the contract. Rachel Canning, President of RL Canning, whose local MBE/WBE-certified information technology staffing company will be participating in the contract, was introduced and provided additional information.

During the discussion of the proposed contract extensions, Chairman Carvalho noted that, although there may not be a request for additional funds associated with the extensions, there may be a cost to the System associated with the extension, particularly if the new contract has been negotiated down to a lower cost. He indicated that he would like this information to be provided for contract extensions in the future.

Director Golden noted that she intends to vote PRESENT on request numbers 15 and 16; she requested further information on the items to review prior to the Board Meeting next week.

Director Muñoz, seconded by Director O'Donnell, moved the approval of request numbers 1 through 25, with the exception of request number 21, which has been withdrawn, under the Contracts and Procurement Items and Supplemental Contracts and Procurement Items. THE MOTION CARRIED.

Chairman Carvalho abstained and voted PRESENT on request numbers 1 and 2.

Director Golden voted PRESENT on request numbers 15 and 16.

#### **C. Supplemental Contracts and Procurement Items (Attachment #2)**

This item was considered concurrently with Item III(B).

### **III. Action Items (continued)**

#### **D. Request to enter into Letter of Intent for possible purchase of real estate owned by Vision House, Inc., located at 515 E. 50<sup>th</sup> Street, in Chicago, Illinois (Attachment #3)**

Mr. Foley and Mr. Hamilton provided an overview of the item presented. During the Committee's discussion, questions were raised regarding the cost to renovate the building, space needs, operational status of Vision House, potential use and plans for the building and current ownership status of the building. Commissioner Robert Steele provided additional information regarding Vision House and the building; he outlined the potential benefits that could be achieved through the acquisition of the building.

With regard to space needs, Chairman Carvalho stated that a space usage plan at Provident Hospital needs to be provided. Director Golden noted that more detail on the potential plans for this space will also need to be provided.

Mr. Foley stated that this request is only for the authorization to sign a non-binding letter of intent; he will come back to the Board through this Committee for final approval. Upon approval of this authorization, he will proceed to work with the County's Department of Real Estate Management to get the necessary appraisals and title review and put the justification together for the proposed acquisition of the property. During the Committee's discussion of the cost of the building, Mr. Foley noted that the building is currently listed for \$610,000; the appraisals will assist in determining the price the System will be willing to pay.

Board Chairman Batts suggested that Mr. Foley be authorized to proceed, with the acknowledgement that management will return with a complete presentation on the proposal, to address the questions raised at the meeting.

Director Muñoz, seconded by Director O'Donnell, moved to approve the request for authorization to enter into a non-binding Letter of Intent for the possible purchase of real estate owned by Vision House, Inc., in an amount not to exceed \$610,000. THE MOTION CARRIED.

Director Golden abstained and voted PRESENT.

#### **E. Request to enter into and execute proposed Amendment to the Intergovernmental Agreement between CCHHS, Cook County Board of Commissioners and the Illinois Department of Healthcare and Family Services, to temporarily fund supplemental staff for the Illinois Department of Human Services, to address the accumulated backlog of CCHHS eligibility applications for Medical Programs**

Mr. Ayres and Randall Mark, System Director of Intergovernmental Affairs and Policy, provided an overview of the item presented for the Committee's consideration. The proposed Amendment is to address the issue involving the State's backlog in processing the System's eligibility applications, by allowing the System to pay the State to fund positions that will process System eligibility applications.

Mr. Ayres stated that the proposed Amendment is expected to cost the System approximately \$1-1.5 million, of which roughly 50% will be reimbursed by the federal government. It was stated that the staff will be considered supplemental; the System will have the opportunity to review and agree upon the budget and productivity expectations.

### **III. Action Items**

#### **E. Request to enter into and execute proposed Amendment to the Intergovernmental Agreement (continued)**

Director O'Donnell, seconded by Director Muñoz, moved to approve the request to enter into and execute the proposed Amendment to the Intergovernmental Agreement. THE MOTION CARRIED.

Chairman Carvalho abstained and voted PRESENT.

#### **F. Request for authorization to enter into and execute a Memorandum of Agreement between the Cook County Department of Public Health and the Public Health Institute of Metropolitan Chicago (PHIMC), with regard to the Communities Putting Prevention to Work Grant (Attachment #4)**

Director O'Donnell, seconded by Director Muñoz, moved to approve the request for authorization to enter into and execute a Memorandum of Agreement between the Cook County Department of Public Health and the Public Health Institute of Metropolitan Chicago. THE MOTION CARRIED UNANIMOUSLY.

#### **G. Request for authorization to enter into and execute Lease Schedules, pursuant to the Replacement Master Lease Agreement with Banc of America Leasing and Capital Corp., for the leasing of the equipment set forth in the February 2011 memo requesting authorization of these transactions (Attachment #5)**

Mr. Ayres provided an overview of the item presented for the Committee's consideration.

During the discussion of the item, Chairman Carvalho inquired regarding the procurement process used for the selection of the specific brands. Helen Haynes, Associate General Counsel, provided an overview of the process used to select the vendors, which includes the involvement of Supply Chain Management; she added that a solicitation for quotations for equipment leases was developed for this purpose.

Director Muñoz, seconded by Director O'Donnell, moved to approve the request to enter into and execute Lease Schedules, pursuant to the Replacement Master Agreement with Banc of America Leasing and Capital Corp., for the leasing of the equipment as set forth in the memorandum. THE MOTION CARRIED UNANIMOUSLY.

#### **H. Any items listed under Sections III, IV and VI**

#### **IV. Recommendations, Discussion/Information Items**

##### **A. Electronic Health Records Update (Attachment #6)**

Mr. Howard reviewed the information provided for the electronic health records update. Issues discussed included those relating to deadlines for implementation, the System's ability to provide patients with an electronic copy of their medical records within three days, and the System's progress in the implementation of this initiative.

##### **B. Notification of Emergency Purchases (Attachment #7)**

In accordance with Part II, Section 2.8 of the Cook County Health and Hospitals System Procurement Policy that states that emergency purchases be reported to the Finance Committee no later than at its next regularly scheduled meeting, Ms. Stith notified the Committee that emergency purchases have been made. Also in accordance with the Policy, a communication in writing was sent to Chairman Carvalho and Board Chairman Batts on this matter.

#### **V. Report from System Chief Financial Officer**

William Luallen, of PricewaterhouseCoopers (PwC), provided a brief update on Performance Improvement (Attachment #8). Additionally, Mr. Ayres reviewed the Revenue Cycle Benefit Tracker and CCHHS Budgeted Patient Cash Summary (included in Attachment #8).

With regard to the CCHHS Budgeted Patient Cash Summary, Chairman Carvalho requested that when this information is presented in the future, it should include accrued revenue.

##### **A. FY2011 Budget Update**

Mr. Ayres and Mr. Foley provided a FY2011 Budget update. The County Board's Finance Committee conducted its departmental review of the System's budget last week; they are expected to approve the final budget on February 25<sup>th</sup>. Mr. Foley stated that Director Butler has agreed to sponsor some amendments to the System's budget, including those relating to the Amendment to the Intergovernmental Agreement (approved earlier in this meeting) and to clean up some of the Grade 24 position salaries for which the System is recruiting.

Chairman Carvalho stated that a letter is being drafted to be sent to the County Board from himself and Board Chairman Batts, regarding the backlog of revenues. He stated that the revenue shortfall occurred last year due to the backlog; when the backlog came in, those revenues went to the County's General Fund. He stated that the System was not passive in responding to the shortfall - when the revenue shortfall was identified, the System correspondingly decreased its expenditures. So the County did not suffer as a result of the shortfall in revenue, because the System held back in expenditures. The letter will indicate that, when the County takes those revenues when they actually accrue and do not provide an opportunity for the Health Fund to put them to the purpose of providing health care, it creates an unfair situation for the System.

##### **B. CareLink Update**

Chairman Carvalho stated that he and Director O'Donnell have reviewed the draft CareLink policy containing the most recent amendments; a revised draft policy is being prepared and will be brought back to the Committee.

**V. Report from System Chief Financial Officer (continued)**

**C. County Purchasing and Contract Compliance Update**

Mr. Foley stated that he recently met with the new County Directors of Contract Compliance and Purchasing, LaVerne Hall and Maria de Lourdes Coss; he added that they plan to meet regularly in the future. He noted that Ms. Hall has committed to a five business day turn-around time for review of System contracts by Contract Compliance.

**D. Supply Chain Management Update**

This item was deferred.

**VI. Closed Session Discussion/Information Item**

**A. Review of Closed Session Committee Meeting Minutes**

Director O'Donnell, seconded by Director Muñoz, moved to recess the regular session and convene into closed session, pursuant to the following exception to the Illinois Open Meetings Act: 5 ILCS 120/2(c)(21), regarding "discussion of minutes of meetings lawfully closed under this Act, whether for purposes of approval by the body of the minutes or semi-annual review of the minutes as mandated by Section 2.06."

On the motion to recess the regular session and convene into closed session, a roll call was taken, the votes of yeas and nays being as follows:

Yeas: Chairman Carvalho and Directors Golden, Muñoz and O'Donnell (4)

Nays: None (0)

Absent: Director Ramirez (1)

THE MOTION CARRIED UNANIMOUSLY and the Committee convened into closed session.

Chairman Carvalho declared that the closed session was adjourned. The Committee reconvened into regular session.

Director Muñoz, seconded by Director O'Donnell, moved to approve the Closed Session Minutes of the Committee meetings held December 11, 2009; June 18, 2010; September 17, 2010; and November 5, 2010. THE MOTION CARRIED UNANIMOUSLY.

Director Muñoz, seconded by Director O'Donnell, moved that, pursuant to Section 2.06(d) of the Illinois Open Meetings Act and based upon a review of the Closed Session Minutes of the meetings held December 11, 2009; June 18, 2010; September 17, 2010; and November 5, 2010 and the determination that the need for confidentiality still exists as to these minutes, the Closed Session Minutes of these meetings shall remain closed. THE MOTION CARRIED UNANIMOUSLY.

**VII. Adjourn**

As the agenda was exhausted, Chairman Carvalho declared the meeting ADJOURNED.

Respectfully submitted,  
Finance Committee of the  
Board of Directors of the  
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXX  
David Carvalho, Chairman

Attest:

XXXXXXXXXXXXXXXXXXXXXXX  
Deborah Santana, Secretary



Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
February 18, 2011

ATTACHMENT #1

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(B)  
FEBRUARY 18, 2011 FINANCE COMMITTEE MEETING  
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor	Service or Product	Fiscal Impact	Affiliate / System	Begins on Page #
<b>Renew Grants</b>					
1	Illinois Department of Public Health	Service - Illinois Tobacco-Free Communities Program	Grant Renewal Amount: \$774,332.00	CCDPH	3
2	Illinois Department of Public Health	Service - Genetics Education and Follow-up Program	Grant Renewal Amount: \$63,000.00	CCDPH	4
3	Great Lakes Hemophilia Foundation	Service - hemophilia services coordination	Grant Renewal Amount: \$43,167.00	CCDPH	5
<b>Capital Program Item - Proposed Change Order</b>					
4	Abel Buildings & Restoration	For the Countywide Exterior Wall Renovation-Building Group 2, Bid Package B, Provident Hospital-Sengstacke Clinic-Provident Hospital Parking Structure Project	No fiscal impact	PHCC	6
<b>Approval of Payment</b>					
5	INO Therapeutics, LLC d/b/a Ikaria	Service - inhaled nitric oxide gas	\$26,572.17	SHCC	7
<b>Increase Contract</b>					
6	M3 Medical Management Services, Ltd.	Service - transcription services	\$186,000.00	System	8
<b>Extend Contracts</b>					
7	Siemens Medical Solutions	Service - HIV/HCV bDNA testing	No fiscal impact	SHCC	9
8	Sami Distributors	Product - radiopharmaceuticals	No fiscal impact	SHCC, PHCC	10
9	Paper Solutions	Service - hospital form printing	No fiscal impact	System	11
<b>Extend and Increase Contracts</b>					
10	Laboratory Corp. of America / LabCorp	Service - reference testing	\$732,000.00	System	12
11	Nebo Systems, Inc. - a subsidiary of Passport Health Communications, Inc.	Service - electronic billing, insurance verification, automated payment posting services and outpatient collections	\$520,000.00	System	14
12	Synthes Orthopedics	Product - orthopedic implants	\$310,000.00	SHCC	16
13	Whitfield Security Services	Service - security services	\$174,566.68	ACHN	18
14	Moises Contracting	Service - snow removal services	\$10,000.00	PHCC	19

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(B)  
FEBRUARY 18, 2011 FINANCE COMMITTEE MEETING  
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor	Service or Product	Fiscal Impact	Affiliate / System	Begins on Page #
<b>Amend and Increase Contract</b>					
15	Siemens Medical Solutions	Service - Enterprise Decision Support services	\$372,038.00	System	20
<b>Execute Contracts</b>					
16	ACS Healthcare Solutions	Service - health information technology services	\$19,392,043.00	System	22
17	Zoll Medical Corporation	Product - crash cart defibrillators	\$574,286.15	SHCC	23
18	QuadraMed Corporation	Service - maintenance and support for QuadraMed Quantim software	\$514,732.05	System	25
19	KLS Martin LP	Product - implant plating system	\$500,000.00	SHCC	26
20	Molecular Imaging of Suburban Chicago, LLC	Service - imaging services: Positron Emission Tomography / Computerized Tomography (PET/CT)	\$480,000.00	SHCC	28
21	Covidien	Service - respiratory ventilator software and hardware upgrades	\$261,423.00	SHCC	30
22	The Advisory Board Company	Service - physician leadership training	\$198,240.00	System	31
23	LeMaitre Vascular	Product - bovine pericardium patch and Valvulotome	\$150,000.00	SHCC	34
<b>Award and Execute Contract</b>					
24	LSX Delivery LLC	Service - direct delivery messenger services	\$144,394.05	SHCC	36

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 12/30/2010		<b>PRODUCT / SERVICE:</b> Service - Illinois Tobacco-Free Communities Program	
<b>TYPE OF REQUEST:</b> Grant Renewal		<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, Illinois	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID N/A			
<b>ACCOUNT #:</b> 9351001 Department of Public Health		<b>FISCAL IMPACT:</b> Required Match: \$200,995.00	<b>GRANT FUNDED AMOUNT:</b> \$774,332.00
<b>CONTRACT PERIOD:</b> 07/01/2010 thru 06/30/2011		<b>REQ # / CONTRACT #:</b> 13281016	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Public Health / CCHHS		<b>SPONSOR:</b> Stephen A. Martin, Jr., COO, CCDPH <i>CM</i>	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

This is a request to renew Grant #13281016 with the Illinois Department of Public Health (IDPH) to develop and implement the Illinois Tobacco-Free Communities program. This program will work to prevent the initiation of tobacco use among young people; eliminate exposure to secondhand smoke; promote tobacco-use cessation among youth and adults; and identify and eliminate tobacco-free disparities among youth in suburban Cook County. The required match is \$200,995.00.

**TERMS OF REQUEST:**

This is a request to renew Grant #13281016 for a period of 12 months from 07/01/2010 thru 06/30/2011 in the amount of \$774,332.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? N/A

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: N/A

CCHHS COO: *Anthony Tedeschi*  
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO: *Michael Ayres*  
Michael Ayres, Chief Financial Officer

CCHHS CEO: *William T. Foley*  
William T. Foley, Chief Executive Officer

**APPROVED**

FEB 24 2011

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**1**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

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Revised 01/05/2011

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 12/30/2010		<b>PRODUCT / SERVICE:</b> Service - Genetics Education and Follow Up Program	
<b>TYPE OF REQUEST:</b> Grant Renewal		<b>VENDOR / SUPPLIER:</b> Illinois Department of Public Health, Springfield, Illinois	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID N/A			
<b>ACCOUNT #:</b> 9481001 Department of Public Health		<b>FISCAL IMPACT:</b> Required Match: \$3,150.00	<b>GRANT FUNDED AMOUNT:</b> \$63,000.00
<b>CONTRACT PERIOD:</b> 07/01/2010 thru 06/30/2011		<b>REQ # / CONTRACT #:</b> 13780206	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Public Health / CCHHS		<b>SPONSOR:</b> Stephen A. Martin, Jr., COO, CCDPH <i>SM</i>	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

This is a request to renew Grant #13780206 with the Illinois Department of Public Health (IDPH) to conduct a Genetic Education and Follow Up program to provide education and referral services to the population of newborns, children and adults whose genetic conditions necessitate coordinated healthcare services, including families of infants identified as suspect for/or confirmed with a genetic disorder found as a result of newborn screening and services to families or caregivers who have experienced a sudden infant death. The required match is \$3,150.00.

**TERMS OF REQUEST:**

This is a request to renew Grant #13780206 for a period of 12 months from 07/01/2010 thru 06/30/2011 in the amount of \$63,000.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? N/A

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: N/A

CCHHS COO: *Anthony Tedeschi*  
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO: *Michael Ayres*  
Michael Ayres, Chief Financial Officer

CCHHS CEO: *William T. Foley*  
William T. Foley, Chief Executive Officer

**APPROVED**

FEB 24 2011

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

**Request #**  
**2**


• Ambulatory & Community Health Network • Cernak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

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Revised 01/05/2011

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 12/30/2010		<b>PRODUCT / SERVICE:</b> Service - Hemophilia Services Coordination	
<b>TYPE OF REQUEST:</b> Grant Renewal		<b>VENDOR / SUPPLIER:</b> Great Lakes Hemophilia Foundation, Milwaukee, Wisconsin	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> N/A			
<b>ACCOUNT #:</b> 8471001 Stroger Hospital		<b>FISCAL IMPACT:</b> Required Match: \$89,470.00	<b>GRANT FUNDED AMOUNTS:</b> 5H30MC00032-21: \$17,697.00 501DD000197-05: \$25,470.00 Total: \$43,167.00
<b>CONTRACT PERIOD:</b> 5H30MC00032-21: 06/01/2010 thru 05/31/2011 5U01DD000197-05: 09/30/2010 thru 09/29/2011		<b>REQ # / CONTRACT #:</b> 5H30MC00032-21 5U01DD000197-05	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Public Health / Stroger Hospital		<b>SPONSOR:</b> Anthony Tedeschi, Interim COO, Stroger Hospital 	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

### JUSTIFICATION:

This is a request to renew two grant awards from Great Lakes Hemophilia Foundation to provide coordination services for clients with congenital bleeding disorders at Stroger Hospital. The two grants combined provide 49% of the salary and fringe benefits of the Social Worker providing grant services. This individual provides over-all case management of the psychosocial complications, including referrals to outside agencies, direction to support groups, and individual and family therapeutic counseling. The required match is \$89,470.00.

### TERMS OF REQUEST:

This is a request to renew (2) Grants with the Great Lakes Hemophilia Foundation for a period of 12 months for a total amount of \$43,167.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? N/A

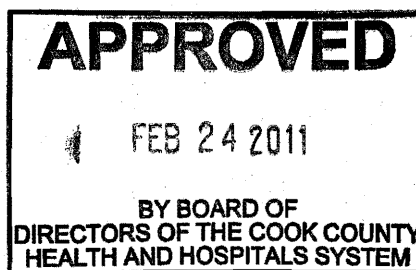
### ATTACHMENTS

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: N/A

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer



**Request #**  
**3**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

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## PROPOSED CHANGE ORDER

Transmitting a Communication, dated January 25, 2011 from

ELIZABETH MELAS, Deputy Director, Office of Capital Planning and Policy

transmitted herewith for your approval is Change Order Number 1. This is a request for authorization for the Purchasing Agent to extend for sixty (60) calendar days the Contract with Abel Buildings & Restoration, McHenry, Illinois, for the Countywide Exterior Wall Renovation-Building Group 2, Bid Package B, Provident Hospital-Sengstacke Clinic-Provident Hospital Parking Structure Project. It is respectfully requested that this Honorable Body approve this request.

Reason: This change order provides for the installation of copings along the parapet wall at Provident Hospital. Due to inclement weather, this work will commence in March, 2011.

Contract No. 09-53-97

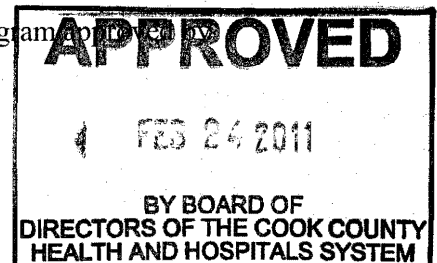
Original Contract Sum:	\$2,948,665.00
Total Changes to-date:	0.00
Adjusted Contract to-date:	\$2,948,665.00
Amount of this Modification:	.00
Adjusted Contract Sum:	\$2,948,665.00

Estimated Fiscal Impact: \$0

Contract extension: Sixty (60) calendar days from March 1, 2009 through April 29, 2011

20000 County Physical Plant

This item was included in the FY 2009 Capital Improvement Program approved by the Board of Commissioners on April 2, 2009.



Request #

4

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/05/2011		<b>PRODUCT / SERVICE:</b> Product - Inhaled Nitric Oxide Gas	
<b>TYPE OF REQUEST:</b> Approval of Payment		<b>VENDOR / SUPPLIER:</b> INO Therapeutics, LLC d/b/a Ikaria, Pittsburgh, Pennsylvania	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Sole Source			
<b>ACCOUNT #:</b> 897-360 Stroger Hospital		<b>FISCAL IMPACT:</b> \$26,572.17	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 11/01/2010 thru 12/31/2010		<b>REQ # / CONTRACT #:</b> N/A	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Pulmonary Medicine and Critical Care / Stroger Hospital		<b>SPONSOR:</b> Robert Cohen, M.D., Director of Pulmonary Medicine and Critical Care, CCHHS Anthony Tedeschi, Interim COO, Stroger Hospital	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

INO Therapeutics provides life-saving therapy for neonates and off-label use for select adult patients with severe hypoxemic respiratory failure and pulmonary hypertension. CCHHS must purchase nitric oxide gas for these critically ill populations. There is no other provider for this proprietary, patented, life-saving therapy. This is a request for approval of payment to cover service periods in between contract periods.

An approval of payment for INO Therapeutics was approved by the Board of Directors of Cook County Health and Hospitals System (CCHHS) on December 17, 2010. It was communicated to the Finance Committee of the Board of Directors of CCHHS on December 10, 2010 that an additional approval of payment was expected; this is the final approval of payment for INO Therapeutics. Contract H10-25-138 with INO Therapeutics began 01/01/2011.

**TERMS OF REQUEST:**

This is a request for approval of payment for invoices dated 01/05/2011 for the period 11/01/2010 thru 12/31/2010 in the amount of \$26,572.17.

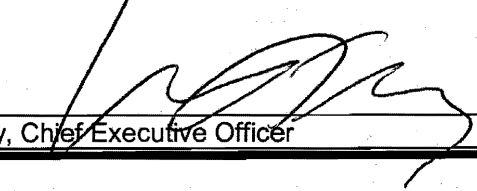
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? N/A

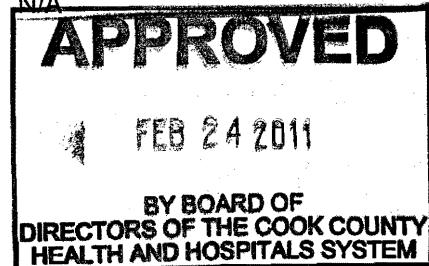
**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: N/A

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer



**Request #**  
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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 02/03/2011		<b>PRODUCT / SERVICE:</b> Service - Transcription Services	
<b>TYPE OF REQUEST:</b> Increase Contract		<b>VENDOR / SUPPLIER:</b> M3 Medical Management Services, Ltd., Chicago, Illinois	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID Bid			
<b>ACCOUNT #:</b> 890-200 CCHHS		<b>FISCAL IMPACT:</b> \$186,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 10/01/2008 thru 09/30/2011		<b>REQ # / CONTRACT #:</b> 08-84-159 Rebid	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Finance / CCHHS		<b>SPONSOR:</b> Michael Ayres, CFO, CCHHS	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

This is a request to increase the current contract with M3 Medical Management Services, Ltd. Health Information Management has identified an increase in Medical Staff dictations, causing an increase in charges. Per contract, CCHHS must pay a set amount per 65-character line of typed text. Report length is based on the dictator's judgment of what information is needed to cover patient specifics in the various report types. A volume analysis is underway to evaluate whether dictation has increased across the board or if patterns are emerging by report type.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
08-84-159	Original	08/07/2008	10/01/2008	09/30/2011	\$1,063,000.00	36
08-84-159	Increase Contract		02/28/2011	09/30/2011	\$186,000.00	7

**TERMS OF REQUEST:**

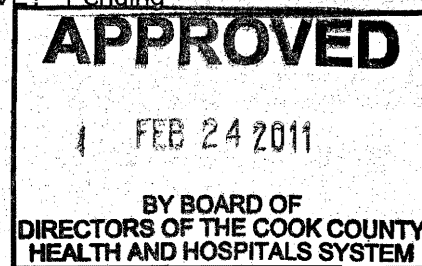
This is a request to increase contract 08-84-159 in the amount of \$186,000.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending



CCHHS COO:   
Anthony Tedeschi, Chief Operating Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer

**Request #**  
**6**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/03/2011		<b>PRODUCT / SERVICE:</b> Service - HIV/HCV bDNA Testing	
<b>TYPE OF REQUEST:</b> Extend Contract		<b>VENDOR / SUPPLIER:</b> Siemens Medical Solutions, Dallas, Texas	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Sole Source			
<b>ACCOUNT #:</b> 897-365 Stroger Hospital		<b>FISCAL IMPACT:</b> None	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 04/01/2011 thru 06/30/2011		<b>REQ # / CONTRACT #:</b> 04-42-699	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Pathology / Stroger Hospital		<b>SPONSOR:</b> Joanne Dulski, Director of Laboratory, CCHHS Anthony Tedeschi, Interim COO, Stroger Hospital	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> Pursuing GPO Laboratory Distributor	

**JUSTIFICATION:**

HIV/HCV bDNA Quantitative tests are performed on HIV/HCV positive patients to ascertain whether or not drug therapy is effective. This extension will provide reagents, controls and consumables for HIV/HCV bDNA Viral Load tests until a new contract is completed. An RFP was conducted and is currently being negotiated. The remaining amount in the current contract is \$120,000.00.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
04-42-699	Original	10/04/2006	07/01/2007	06/30/2010	\$3,033,000.00	36
04-42-699	Extend Contract	04/30/2010	07/01/2010	09/30/2010	N/A	3
04-42-699	Extend and Increase Contract	09/30/2010	10/01/2010	03/31/2011	\$435,000.00	6
04-42-699	Extend Contract		04/01/2011	06/30/2011	N/A	3

**TERMS OF REQUEST:**

This is a request to extend contract 04-42-699 for a period of 3 months from 04/01/2011 thru 06/30/2011 with no fiscal impact.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? N/A

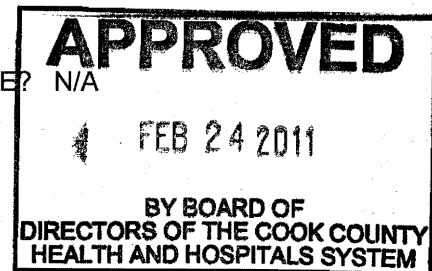
**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: N/A

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer



**Request #**  
**7**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/27/2011		<b>PRODUCT / SERVICE:</b> Product - Radiopharmaceuticals	
<b>TYPE OF REQUEST:</b> Extend Contract		<b>VENDOR / SUPPLIER:</b> Sami Distributors, Bartlett, Illinois	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Bid			
<b>ACCOUNT #:</b> 897-367 / 531500 Stroger Hospital 891-367 / 531500 Provident Hospital		<b>FISCAL IMPACT:</b> None	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 05/31/2011		<b>REQ # / CONTRACT #:</b> H09-72-038	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Radiology / CCHHS		<b>SPONSOR:</b> <i>Patrick Dunne</i> 2/3/11 Patrick Dunne, M.D., Interim Chairman, Department of Radiology, CCHHS Anthony Tedeschi, Interim COO, Stroger Hospital Robert Hamilton, COO, Provident Hospital <i>WHH</i>	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

Stroger Hospital's Department of Radiology, Division of Nuclear Medicine, is requesting approval to extend the current contract with Sami Distributors to allow time to finalize a new contract. This contract provides radiopharmaceuticals. The remaining amount in the current contract is \$800,000.00.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
H09-72-038	Original	02/26/2010	03/01/2010	02/28/2011	\$2,749,337.62	12
H09-72-038	Extend Contract		03/01/2011	05/31/2011	N/A	3

**TERMS OF REQUEST:**

This is a request to extend contract H09-72-038 for a period of 3 months from 03/01/2011 thru 05/31/2011 with no fiscal impact.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? N/A

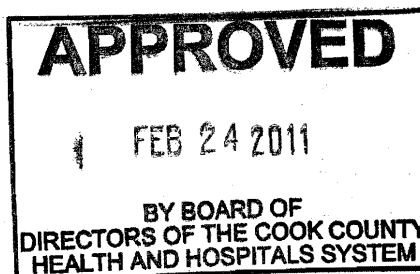
**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: N/A

CCHHS CFO: *Michael Ayres*  
Michael Ayres, Chief Financial Officer

CCHHS CEO: *William T. Foley*  
William T. Foley, Chief Executive Officer



**Request #**  
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## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/26/2011		<b>PRODUCT / SERVICE:</b> Service – Hospital Form Printing	
<b>TYPE OF REQUEST:</b> Extend Contract		<b>VENDOR / SUPPLIER:</b> Paper Solutions, Cedar Rapids, Iowa	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID Bid			
<b>ACCOUNT #:</b> 890-240		<b>FISCAL IMPACT:</b> None	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 04/30/2011		<b>REQ # / CONTRACT #:</b> 09-15-110H	
<b>REQUESTING DEPT / AFFILIATE:</b> The Department of Supply Chain Management / CCHHS		<b>SPONSOR:</b> Nita Stith, Interim Deputy Director, Supply Chain Management, CCHHS <i>115</i>	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

The Department of Supply Chain Management, Materials Management, is requesting approval to extend its contract with Paper Solutions to allow time to finalize a new contract. The new contract is expected to be completed by end of March; an assessment of GPO pricing is currently being conducted. A final decision is expected to be made in March 2011. The remaining amount in the current contract is \$379,000.00.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
09-15-110H	Original	10/07/2009	10/07/2009	10/06/2010	\$1,262,329.60	12
09-15-110H	29 Day Extension	N/A	10/07/2010	10/31/2010	N/A	29 Days
09-15-110H	Extend Contract	10/28/2010	11/01/2010	02/28/2011	N/A	4
09-15-110H	Extend Contract		03/01/2011	04/30/2011	N/A	2

**TERMS OF REQUEST:**

This is a request to extend contract 09-15-110H for a period of 2 months from 03/01/2011 thru 04/30/2011 with no fiscal impact.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? *N/A*

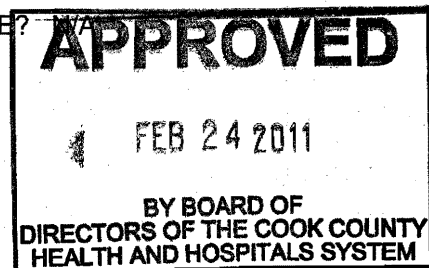
**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: N/A

CCHHS COO: *Anthony Tedeschi*  
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO: *Michael Ayres*  
Michael Ayres, Chief Financial Officer



**Request #**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/03/2011		<b>PRODUCT / SERVICE:</b> Service - Reference Testing	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Laboratory Corp of America / LabCorp, Elmhurst, Illinois	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Sole Source			
<b>ACCOUNT #:</b>		<b>FISCAL IMPACT:</b>	
897-278 Stroger Hospital		897-278: \$300,000.00	
891-278 Provident Hospital		891-278: \$35,000.00	
898-278 Oak Forest Hospital		898-278: \$30,000.00	
895-278 Dept. of Public Health		895-278: \$175,000.00	
975-278 Dept. of Public Health		975-278: \$100,000.00	
974-278 Dept. of Public Health		974-278: \$67,000.00	
564-278 TB Sanitarium District		564-278: \$25,000.00	
240-278 Cermak Health Services		240-278: \$0.00	
241-278 JTDC Medical		241-278: \$0.00	
		Total: \$732,000.00	
<b>CONTRACT PERIOD:</b> 04/01/2011 thru 06/30/2011		<b>REQ # / CONTRACT #:</b> 07-72-354	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Pathology / CCHHS		<b>SPONSOR:</b> Joanne Dulski, Director of Laboratory, CCHHS Roslyn Lennon, Chief Clinical Officer, CCHHS Anthony Tedeschi, Interim COO, Stroger Hospital Robert Hamilton, COO, Provident Hospital Sylvia Edwards, COO, Oak Forest Hospital Stephen A. Martin, COO, The Department of Public Health Michael Puisis, D.O., COO, Cermak Health Services	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> Pursuing GPO Laboratory Distributor	

### JUSTIFICATION:

This is a request to extend and increase the current contract with Laboratory Corporation of America (LabCorp) for all entities of Cook County Health and Hospitals System. LabCorp will perform these tests in order to diagnose, treat and monitor patients. This contract will allow time to finalize a GPO Laboratory Distributor RFP and to execute a new contract utilizing GPO pricing. The Supply Chain Management team is expecting to implement a GPO Laboratory Distributor by May 2011.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
07-72-354	Original	11/06/2007	12/01/2007	11/30/2010	\$11,773,132.15	36
07-72-354	Extend and Increase	11/19/2010	12/01/2010	03/31/2011	\$99,000.00	4
07-72-354	Extend and Increase		04/01/2011	06/30/2011	\$732,000.00	3

### TERMS OF REQUEST:

This is a request to extend and increase contract 07-72-354 for a period of 06/30/2011 in the amount of \$732,000.00.

**APPROVED**  
FEB 24 2011  
BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM

Request #

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<b>DATE:</b> 01/03/2011	<b>PRODUCT / SERVICE:</b> Service - Reference Testing	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Laboratory Corp of America / LabCorp, Elmhurst, Illinois	
<b>ACCOUNT #:</b> 897-278 Stroger Hospital 891-278 Provident Hospital 898-278 Oak Forest Hospital 895-278 Dept. of Public Health 975-278 Dept. of Public Health 974-278 Dept. of Public Health 564-278 TB Sanitarium District 240-278 Cermak Health Services 241-278 JTDC Medical	<b>FISCAL IMPACT:</b> 897-278: \$300,000.00 891-278: \$35,000.00 898-278: \$30,000.00 895-278: \$175,000.00 975-278: \$100,000.00 974-278: \$67,000.00 564-278: \$25,000.00 240-278: \$0.00 241-278: \$0.00 Total: \$732,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CFO:

Michael Ayres, Chief Financial Officer

CCHHS CEO:


William T. Foley, Chief Executive Officer

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 12/06/2010	<b>PRODUCT / SERVICE:</b> Service - Electronic billing, insurance verification, automated payment posting services and outpatient collections	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Nebo Systems, Inc. - a subsidiary of Passport Health Communications, Inc., Oak Brook Terrace, Illinois	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID RFP		
<b>ACCOUNT #:</b> 890-260 CCHHS	<b>FISCAL IMPACT:</b> \$520,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 06/30/2011		<b>REQ # / CONTRACT #:</b> 07-41-345
<b>REQUESTING DEPT / AFFILIATE:</b> Revenue Cycle / CCHHS		<b>SPONSOR:</b> Michael Ayres, CFO, CCHHS 
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER? N/A</b>		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE? N/A</b>

**JUSTIFICATION:**

Nebo Systems, Inc. provides electronic insurance verification, automated payment posting, electronic billing and outpatient collections. Revenue Cycle management desires to split the services currently bundled in one contract to separate contracts for each line of business to better manage the performance of the successful vendor/s. An additional extension is needed since the RFP process has taken more time than expected; the proposals have been evaluated and more time is needed to complete the final steps of the contracting process.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
07-41-345	Original	05/15/2007	06/01/2007	05/31/2010	\$2,750,000.00	36
07-41-345	Extend and Increase Contract	06/25/2010	06/01/2010	09/30/2010	\$1,600,000.00	4
07-41-345	Extend and Increase Contract	09/30/2010	10/01/2010	12/30/2010	\$600,000.00	3
07-41-345	Extend Contract	12/17/2010	12/31/2010	02/28/2011	N/A	2
07-41-345	Extend and Increase Contract		03/01/2011	06/30/2011	\$520,000.00	4

**TERMS OF REQUEST:**

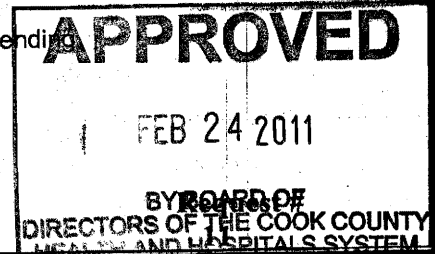
This is a request to extend and increase contract 07-41-345 for a period of 4 months from 03/01/2011 thru 06/30/2011 in the amount of \$520,000.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending



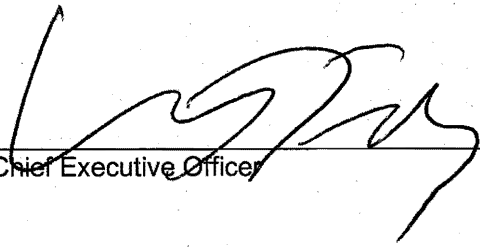
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<b>DATE:</b> 12/06/2010	<b>PRODUCT / SERVICE:</b> Service - Electronic billing, insurance verification, automated payment posting services and outpatient collections	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Nebo Systems, Inc. - a subsidiary of Passport Health Communications, Inc., Oak Brook Terrace, Illinois	
<b>ACCOUNT #:</b> 890-260 CCHHS	<b>FISCAL IMPACT:</b> \$520,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A

CCHHS COO:   
Anthony Tedeschi, Chief Operating Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/21/2011		<b>PRODUCT / SERVICE:</b> Product - Orthopedic Implants	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Synthes Orthopedics, Chicago, Illinois	
<b>SELECTION METHODOLOGY:</b> BID / <b>SOLE SOURCE</b> / RFP / GPO / COMPARABLE GOVERNMENT BID Sole Source			
<b>ACCOUNT #:</b> 897-362 Stroger Hospital		<b>FISCAL IMPACT:</b> \$310,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 06/30/2011		<b>REQ # / CONTRACT #:</b> 08-41-347	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Surgery / Stroger Hospital		<b>SPONSOR:</b> Richard Keen, M.D., Chairman of Surgery, CCHHS Anthony Tedeschi, Interim COO, Stroger Hospital <i>AK</i>	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> Pending GPO Contract	

**JUSTIFICATION:**

This is a request to extend and increase the current contract with Synthes Orthopedics to provide orthopedic implants. This extension will allow time for the new contract (H10-25-163) to complete the contracting process.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
08-41-347	Original	10/03/2008	09/01/2008	08/31/2009	\$1,847,213.00	12
08-41-347	Extend Contract	09/18/2009	09/01/2009	11/30/2009	N/A	3
08-41-347	Extend Contract	01/29/2010	12/01/2009	02/28/2010	N/A	3
08-41-347	Extend Contract	03/26/2010	03/01/2010	08/31/2010	N/A	6
08-41-347	Extend and Increase Contract	08/26/2010	09/01/2010	02/28/2011	\$300,000.00	6
08-41-347	Extend and Increase Contract		03/01/2011	06/30/2011	\$310,000.00	4

**TERMS OF REQUEST:**

This is a request to extend and increase contract 08-41-347 for a period of 4 months from 02/28/2011 to 06/30/2011 in the amount of \$310,000.00.

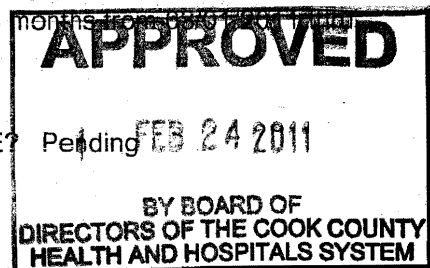
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE?

Pending **FEB 24 2011**

ATTACHMENTS

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending



**Request #**  
**12**

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Revised 01/05/2011

<b>DATE:</b> 01/21/2011		<b>PRODUCT / SERVICE:</b> Product - Orthopedic Implants	
<b>TYPE OF REQUEST:</b> Extend and Increase		<b>VENDOR / SUPPLIER:</b> Synthes USA, Chicago, Illinois	
<b>ACCOUNT #:</b> 897-362 Stroger Hospital		<b>FISCAL IMPACT:</b> \$310,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 06/30/2011		<b>REQ # / CONTRACT #:</b> 08-41-347	

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

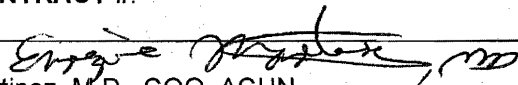
CCHHS CEO:   
William T. Foley, Chief Executive Officer

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/12/2011		<b>PRODUCT / SERVICE:</b> Service -Security Services	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Whitfield Security Services, Chicago, Illinois	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID Bid			
<b>ACCOUNT #:</b> 893-260 ACHN		<b>FISCAL IMPACT:</b> \$174,566.68	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 07/31/2011		<b>REQ # / CONTRACT #:</b> 08-53-331	
<b>REQUESTING DEPT / AFFILIATE:</b> Administration / ACHN		<b>SPONSOR:</b>  Enrique Martinez, M.D., COO, ACHN	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

This contract provides security services for the Ambulatory Community Health Network clinics from Whitfield Security Services. This is a request to extend and increase the current contract to allow time for the new contract to be completed. The bid opening is scheduled April 2011 and the contract is expected to be completed July 2011.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
08-53-331	Original	01/30/2009	03/01/2009	02/28/2011	\$868,412.64	24
08-53-331	Extend and Increase Contract		03/01/2011	07/31/2011	\$174,566.68	5

**TERMS OF REQUEST:**

This is a request to extend and increase contract 08-53-331 for a period of 5 months from 3/01/2011 thru 07/31/2011 in the amount of \$174,566.68.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

**ATTACHMENTS**

BID TABULATIONS: N/A

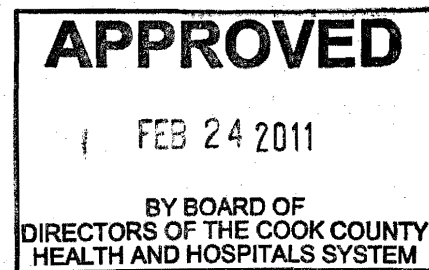
CONTRACT COMPLIANCE MEMO: Pending

CCHHS COO: 

Anthony Tedeschi, Chief Operating Officer

CCHHS CFO: 

Michael Ayres, Chief Financial Officer



**Request #**  
**13**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/12/2011		<b>PRODUCT / SERVICE:</b> Service - Snow Removal Services	
<b>TYPE OF REQUEST:</b> Extend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Moises Contracting, Chicago, Illinois	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID Bid			
<b>ACCOUNT #:</b> 891-235 Provident Hospital		<b>FISCAL IMPACT:</b> \$10,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/15/2011 thru 05/14/2011		<b>REQ # / CONTRACT #:</b> 08-53-06	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Buildings and Grounds / Provident Hospital		<b>SPONSOR:</b> Robert Hamilton, COO, Provident Hospital 	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

This is a request to extend and increase the current contract with Moises Contracting to provide snow removal services for an additional 2 months to allow time to finalize a new contract. The new contract is expected to be completed May 2011.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
08-53-06	Original	01/09/2008	03/15/2008	03/14/2011	\$47,250.00	36
08-53-06	Extend and Increase Contract		03/15/2011	05/14/2011	\$10,000.00	2

**TERMS OF REQUEST:**

This is a request to extend and increase contract 08-53-06 for a period of 2 months from 03/15/2011 thru 05/14/2011 in the amount of \$10,000.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

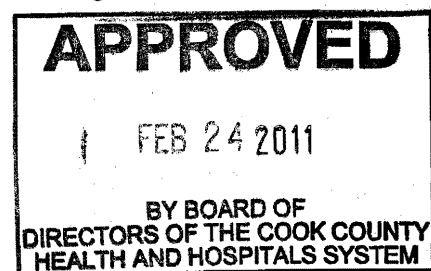
**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS COO:   
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO:   
Michael Ayres, Chief Financial Officer



**Request #**  
**14**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/06/2011		<b>PRODUCT / SERVICE:</b> Service - Enterprise Decision Support Services	
<b>TYPE OF REQUEST:</b> Amend and Increase Contract		<b>VENDOR / SUPPLIER:</b> Siemens Medical Solutions, Malvern, Pennsylvania	
<b>SELECTION METHODOLOGY:</b> BID / <b>SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Bid			
<b>ACCOUNT #:</b> 890-441 CCHHS		<b>FISCAL IMPACT:</b> \$372,038.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 01/10/2009 thru 09/30/2013		<b>REQ # / CONTRACT #:</b> 06-41-274	
<b>REQUESTING DEPT / AFFILIATE:</b> Health Information Systems / CCHHS		<b>SPONSOR:</b> Donna Hart, Applications Director, HIS, CCHHS Dan Howard, CIO, CCHHS	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

### JUSTIFICATION:

CCHHS uses Siemens Medical Solutions for registration, billing, insurance verification, state reporting, revenue reporting and financial activity throughout the system. This is a request to amend and increase the current contract to include additional services to further migrate all of CCHHS billing and clinical data into one single platform. Siemens Medical Solutions offers an Enterprise Decision Support Application that evaluates and aggregates data from multiple systems into single data warehouse; this allows end-users access to key performance indicator (KPI) reporting tools. These reporting tools/functions will allow both executive and managerial staff the opportunity to evaluate and monitor financial, clinical, and operational data to effectively determine where performance improvement is required and/or optimal.

Contract No.	Description	Bd. Approval	Start Date	End Date	Amount	Months
06-41-274	Original	12/06/2005	01/10/2006	01/09/2009	\$6,752,640.00	36
06-41-274	Increase Contract	11/13/2008	11/13/2008	01/09/2009	\$230,176.80	N/A
06-41-274	Renew Contract	12/18/2008	01/10/2009	01/09/2012	\$7,402,752.00	36
06-41-274	Amend and Increase Contract	08/26/2010	08/26/2010	01/09/2012	\$4,706,009.00	N/A
06-41-274	Extend Contract	08/26/2010	10/01/2010	09/30/2013	N/A	20
06-41-274	Amend and Increase Contract		02/01/2011	09/30/2013	\$372,038.00	N/A

**APPROVED**

**FEB 24 2011**

### TERMS OF REQUEST:

This is a request to amend contract 06-41-274 to include Enterprise Decision Support Application services and to increase the contract amount by \$372,038.00.

**BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM**

**Request #  
15**

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<b>DATE:</b> 01/06/2011	<b>PRODUCT / SERVICE:</b> Service - Enterprise Decision Support Services	
<b>TYPE OF REQUEST:</b> Amend and Increase Contract	<b>VENDOR / SUPPLIER:</b> Siemens Medical Solutions, Malvern, Pennsylvania	
<b>ACCOUNT #:</b> 890-441 CCHHS	<b>FISCAL IMPACT:</b> \$372,038.00	<b>GRANT FUNDED AMOUNT:</b> N/A

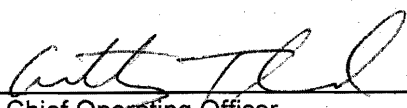
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

Proposed Board Agenda	Sent to Contract Compliance	Date Withdrawn	Explanation
January 2011	01/10/2011	01/28/2011	As of 01/28/2011, pending contract compliance
February 2011		N/A	Received contract compliance 02/01/2011

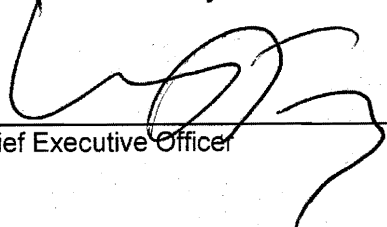
**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS COO:   
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer

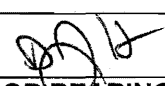
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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/13/2011		<b>PRODUCT / SERVICE:</b> Service - Health Information Technology Services	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> ACS Healthcare Solutions, Dearborn, Michigan	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> RFP			
<b>ACCOUNT #:</b> 890-445 CCHHS		<b>FISCAL IMPACT:</b> \$19,392,043.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 04/01/2011 thru 03/31/2014		<b>REQ # / CONTRACT #:</b> H11-25-014	
<b>REQUESTING DEPT / AFFILIATE:</b> Health Information Systems / CCHHS		<b>SPONSOR:</b> Dan Howard, CIO, CCHHS 	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER? N/A</b>		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE? N/A</b>	

### JUSTIFICATION:

Health Information Services of CCHHS is requesting approval to execute a contract with ACS Healthcare Solutions (ACS) to provide Health Information Technology Services. An RFP was conducted, and upon review, ACS was recommended by the IT Services RFP Committee as the chosen vendor. This contract includes 41 information technology resources with experience in Cerner Millennium, Siemens Patient Management and Patient Accounting system applications, and all other clinical and financial/administrative system applications of CCHHS. This contract will also be utilized to support the Strategic Plan initiatives. This contract will create a strategic partnership which will allow CCHHS to establish the following goals and objectives for its future information technology arrangements: establishing a framework which provides greater accountability of IT services, resulting in cost savings through improved coordination of resources; improving CCHHS' ability to capture revenue in conjunction with revenue cycle improvement; increasing service levels applicable to the provision of IT services; continuously improving patient safety through a redesign of work processes to achieve improved quality and efficiency; and establishing a CCHHS Information Technology governance structure which will work collaboratively with contracted CCHHS IT Personnel to provide strategic direction and oversight.

### TERMS OF REQUEST:

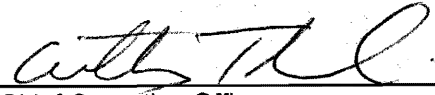
This is a request to execute contract H11-25-014 for a period of 36 months from 04/01/2011 thru 03/31/2014 in the amount of \$19,392,043.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

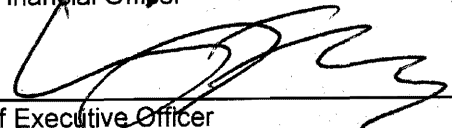
### ATTACHMENTS

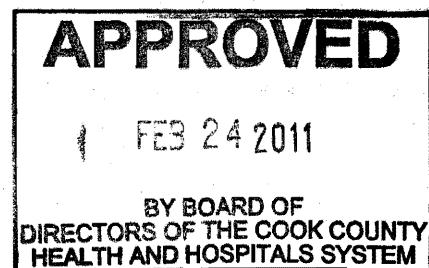
BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS COO:   
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer



**Request #**  
**16**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 12/10/2010		<b>PRODUCT / SERVICE:</b> Product - Crash Cart Defibrillators	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Zoll Medical Corporation, Chelmsford, Massachusetts	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> GPO			
<b>ACCOUNT #:</b> 717/897-540 Stroger Hospital		<b>FISCAL IMPACT:</b> \$574,286.15	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> One Time Purchase		<b>REQ # / CONTRACT #:</b> H10-25-180	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Pulmonary Medicine and Critical Care, CCHHS		<b>SPONSOR:</b> Robert Cohen, M.D, Chairman of Pulmonary Medicine and Critical Care, CCHHS Anthony Tedeschi, Interim COO, Stroger Hospital	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> Utilizing GPO Contract	

**JUSTIFICATION:**

This is a request for a one time purchase of crash cart defibrillators to replace and upgrade the existing crash cart defibrillators that have exceeded their life span. Crash cart defibrillators are an essential component of resuscitation equipment for patients who may develop arrhythmias or cardiac arrest. Crash cart defibrillators will be placed throughout the Emergency Department, Critical Care Units, Telemetry Units and patient care areas throughout Stroger Hospital.

**TERMS OF REQUEST:**

This is a request to execute contract H10-25-180 for a one time purchase in the amount of \$574,286.15. Capital item # 2503 was approved by the Board of Commissioners of Cook County on 04/09/2010.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Yes

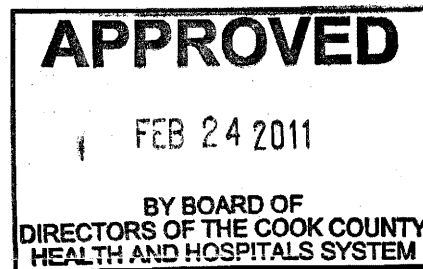
**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Yes

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer



**Request #**  
**17**

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## TONI PRECKWINKLE

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COOK COUNTY  
OFFICE OF CONTRACT COMPLIANCE

LAVERNE HALL  
DIRECTOR

118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL (312) 603-5502  
FAX (312) 603-4547

January 20, 2011

Ms. Girvena LeBlanc, BA, MPA  
Supply Chain Management  
Cook County Health & Hospital System  
1900 W. Polk St., Suite 123  
Chicago, Illinois 60612

Re: Contract No. H10-25-180

Dear Ms. LeBlanc:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance and has been found to be responsive to the Ordinance:

Bidder: Zoll Medical Corporation

The Office of Contract Compliance has been advised by the using department that no other bidders are being recommended for award.

Sincerely,

LaVerne Hall  
Director, Contract Compliance

LH:zh



Printed on Recycled Paper

*Rec'd 1/26/11*  
*Dr*

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 11/01/2010		<b>PRODUCT / SERVICE:</b> Service - Maintenance and Support for QuadraMed Quantim Software	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> QuadraMed Corporation, Merrifield, Virginia	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID Sole Source			
<b>ACCOUNT #:</b> 890-441 CCHHS		<b>FISCAL IMPACT:</b> \$514,732.05	
		<b>GRANT FUNDED AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 02/28/2014		<b>REQ # / CONTRACT #:</b> H10-25-127	
<b>REQUESTING DEPT / AFFILIATE:</b> Health Information Systems / CCHHS		<b>SPONSOR:</b> Donna Hart, Applications Director, HIS, CCHHS Dan Howard, CIO, CCHHS <i>DH</i>	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

A service contract with QuadraMed is requested to provide maintenance and support for it's proprietary Quantim encoder software. CCHHS Medical Records uses the Quantim encoder software as an integrated, comprehensive solution for automating all coding and compliance functions. It streamlines coding for inpatient and outpatient encounters.

**TERMS OF REQUEST:**

This is a request to execute Contract H10-25-127 for a period of 36 months from 03/01/2011 thru 02/28/2014 in the amount of \$514,732.05.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

Proposed Board Agenda	Sent to Contract Compliance	Date Withdrawn	Explanation
December 2010	10/13/2010	12/17/2010	As of 12/17/2010, pending contract compliance
January 2011		01/28/2011	As of 01/28/2011, pending contract compliance

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS COO: *Anthony Tedeschi*

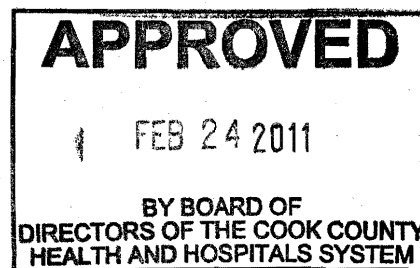
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO: *Michael Ayres*

Michael Ayres, Chief Financial Officer

CCHHS CEO: *William T. Foley*

William T. Foley, Chief Executive Officer



**Request #**  
**18**

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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 02/04/2011		<b>PRODUCT / SERVICE:</b> Product - Implant Plating System	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> KLS Martin LP, Jacksonville, Florida	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID Sole Source			
<b>ACCOUNT #:</b> 897-362 Stroger Hospital		<b>FISCAL IMPACT:</b> \$500,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 02/28/2013		<b>REQ # / CONTRACT #:</b> H10-25-140	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Surgery / CCHHS		<b>SPONSOR:</b> <i>R. Keen</i> Richard Keen, M.D., Chairman, Department of Surgery, CCHHS Anthony Tedeschi, Interim COO, Stroger Hospital <i>AT</i>	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> Locally Negotiated Contract	

### JUSTIFICATION:

This contract will provide the multi-modular craniomaxillofacial and distraction osteogenesis implant plating systems from KLS Martin, LP. Craniomaxillofacial implants are used by the Neurosurgical, Otolaryngology and Oral maxillofacial surgeons to repair trauma injuries to the cranium, face and neck. This distraction system is required for use on patients with alveolar ridge and previous implant failure. This contract completes the craniomaxillofacial armamentarium and insures the availability of all sizes and types required to treat patients.

### TERMS OF REQUEST:

This is a request to execute contract H10-25-140 for a period of 24 months from 03/01/2011 thru 02/28/2013 in the amount of \$500,000.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Yes

### ATTACHMENTS

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Yes

CCHHS CFO: *Michael Ayres*  
Michael Ayres, Chief Financial Officer

CCHHS CEO: *William T. Foley*  
William T. Foley, Chief Executive Officer

# APPROVED

FEB 24 2011

BY BOARD OF  
DIRECTORS OF THE COOK COUNTY  
HEALTH AND HOSPITALS SYSTEM

Request #  
19

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• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
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From:

THE BOARD OF COMMISSIONERS

TODD H. STROGER

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02/08/2011 11:35

#119 P.001/001

COOK COUNTY  
OFFICE OF CONTRACT COMPLIANCE

BETTY HANCOCK PERRY  
DIRECTOR

118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL (312) 603-5502  
FAX (312) 603-4547

November 22, 2010

Ms. Leslie Duffy  
Senior Director  
Supply Chain Management  
1969 W. Ogden, Suite 5360  
Chicago, IL 60612

Re: Contract No. H10-25-140

Dear Ms. Duffy:

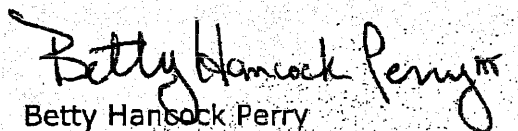
The following proposal for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Woman Business Enterprises Ordinance and has been found to be responsive to the Ordinance.

Vendor: KLS Martin, L.P.  
Contract Amount: \$500,000.00

<u>M/WBE</u>	<u>Status</u>	<u>Dollar Amount</u>	<u>%</u>
Clear Image Printing & Copy Center, Inc.	MBE-6	\$5,000.00(I)	1%

The Office of Contract Compliance has been advised that no other bidders are being recommended for award.

Sincerely,

  
Betty Hancock Perry  
Contract Compliance Administrator  
BHP/hrtj

2010 NOV 25 AM 8:14

RECEIVED BY  
PURCHASING DEPARTMENT



Printed on Recycled Paper

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/12/2011		<b>PRODUCT / SERVICE:</b> Service – Imaging Services: Positron Emission Tomography / Computerized Tomography (PET/CT)	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Molecular Imaging of Suburban Chicago, LLC, Hinsdale, Illinois	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Bid			
<b>ACCOUNT #:</b> 897-531 Stroger Hospital		<b>FISCAL IMPACT:</b> \$480,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 04/01/2011 thru 03/31/2012		<b>REQ # / CONTRACT #:</b> H10-73-144 Rebid	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Radiology / Stroger Hospital		<b>SPONSOR:</b> Patrick Dunne, M.D., Interim Chairman, Department of Radiology <i>P.D.</i> Anthony Tedeschi, Interim COO, Stroger Hospital <i>AT</i>	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> Yes		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> Not available on GPO	

### JUSTIFICATION:

The Department of Radiology is requesting approval to execute a contract with Molecular Imaging of Suburban Chicago, LLC to provide PET/CT imaging services for patients of Stroger Hospital. PET/CT images combine biologic and metabolic function with anatomic characteristics to create a highly sophisticated diagnostic imaging tool, showing all information in one image. This enables physicians to accurately identify and diagnose certain diseases such as cancers, heart disease and brain disorders. Molecular Imaging of Suburban Chicago, LLC will provide off site patient scanning services for at least five days per week to accommodate up to 40 patients per month.

### TERMS OF REQUEST:

This is a request to execute contract H10-73-144 for a period of 12 months from 04/01/2011 thru 03/31/2012 in the amount of \$480,000.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

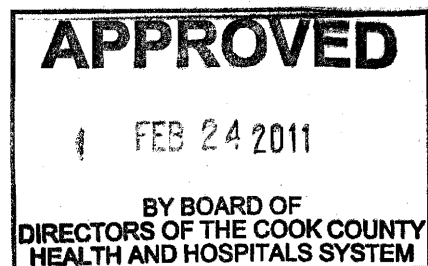
### ATTACHMENTS

BID TABULATIONS: Yes

CONTRACT COMPLIANCE MEMO: Pending

CCHHS CFO: *Michael Ayres*  
Michael Ayres, Chief Financial Officer

CCHHS CEO: *William T. Foley*  
William T. Foley, Chief Executive Officer



Request #  
20

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

SERVICES, PET/CT IMAGING  
FOR  
JOHN H. STROGER, JR. HOSPITAL OF COOK COUNTY

## TABULATION OF BIDS

CENTRALIZED HOSPITAL PURCHASING  
COOK COUNTY



Contract No.: **H10-73-144 REBID**  
Requisition No.: 08970694

B.O. Date: 11/23/2010

[illegible]

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 12/10/2010		<b>PRODUCT / SERVICE:</b> Service - Respiratory Ventilator software and hardware upgrades	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Covidien, St. Louis, Missouri	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Sole Source			
<b>ACCOUNT #:</b> 717/897-360 Stroger Hospital	<b>FISCAL IMPACT:</b> \$261,423.00	<b>GRANT FUNDED AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> One Time Purchase		<b>REQ # / CONTRACT #:</b> H10-72-171	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Pulmonary Medicine and Critical Care / CCHHS		<b>SPONSOR:</b> Robert Cohen, M.D., Director of Pulmonary Medicine and Critical Care, CCHHS  Anthony Tedeschi, Interim COO, Stroger Hospital 	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

This is a one-time purchase to provide hardware and software upgrades for all respiratory ventilators to improve integration of clinical data between ventilators and the electronic medical record. This acquisition meets The Joint Commission and the Illinois Department of Public Health regulatory requirements.

Covidien is the sole source provider of the Clinivision Clinical Information System Software (CISS) and its proprietary technology. Covidien is also the sole source provider for hardware and software upgrades, including configuration, installation and training.

**TERMS OF REQUEST:**

This is a request to execute Contract H10-72-171 for a one time purchase in the amount of \$261,423.00. Capital items # 2543 and 2544 were approved by the Board of Commissioners of Cook County on 04/09/2010.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

**WITHDRAWN**

CCHHS CFO:

  
Michael Ayres, Chief Financial Officer

CCHHS CEO:

  
William T. Foley, Chief Executive Officer

**Request #**

**21**

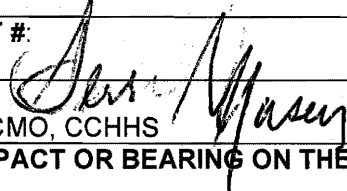
• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

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Revised 01/05/2011

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/10/2011		<b>PRODUCT / SERVICE:</b> Service - Physician Leadership Training	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> The Advisory Board Company, Washington, DC	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Sole Source			
<b>ACCOUNT #:</b> 890-186 CCHHS		<b>FISCAL IMPACT:</b> Year 1: \$66,080.00 Year 2: \$66,080.00 Year 3: \$66,080.00 Total: \$198,240.00	
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 02/28/2014		<b>REQ # / CONTRACT #:</b> H11-73-004	
<b>REQUESTING DEPT / AFFILIATE:</b> Office of the Chief Medical Officer / CCHHS		<b>SPONSOR:</b> Terry Mason, M.D., CMO, CCHHS 	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

### JUSTIFICATION:

This contract will provide physician leadership training to CCHHS medical staff by the Physician Leadership Academy, a training program provided by The Advisory Board Company. The training will be conducted via on site workshops, and will include experiential educational techniques, facilitated discussions, case studies, multimedia application exercises, self evaluations, and role-play to develop leadership skills critical to achieving our organization's performance objectives. In addition, CCHHS physicians will have access to online programs such as the Harvard ManageMentor, an interactive, online self-study program that provides coursework on key skills required to tackle common business and staff challenges. Physicians will also receive Continuing Medical Education Credits upon completion of workshop attendance and completion of application work. This contract will provide four training programs per year for three years, and up to 40 CCHHS participants can attend each session.

The Advisory Board Company provides a nationally recognized physician leadership training curriculum consisting of advanced leadership, business and operational skills, and the application of those skills in the hospital and health system setting. The Advisory Board Company was chosen due to the nationally acclaimed curriculum, ability to conduct training sessions on site, and willingness to meet other specifications at a discounted rate.

### TERMS OF REQUEST:

This is a request to execute contract H11-73-004 for a period of 36 months from 03/01/2011 thru 02/28/2014 in the amount of \$198,240.00.

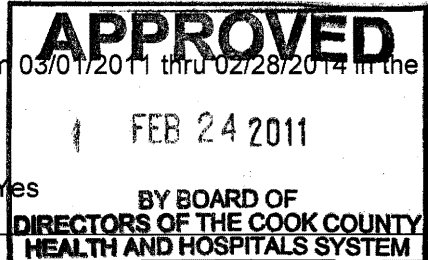
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Yes

Proposed Board Agenda	Sent to Contract Compliance	Date Withdrawn	Explanation
January 2011	01/10/2011	01/28/2011	As of 01/28/2011, pending contract compliance
February 2011			Received contract compliance 01/31/2011

### ATTACHMENTS

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Yes




**Request #**  
**22**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

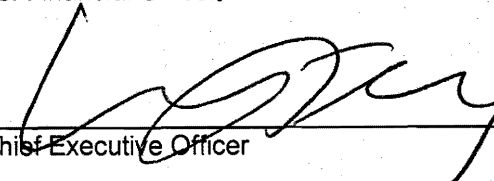
We Bring Health CARE to Your Community



<b>DATE:</b> 01/10/2011	<b>PRODUCT / SERVICE:</b> Service - Physician Leadership Training	
<b>TYPE OF REQUEST:</b> Execute Contract	<b>VENDOR / SUPPLIER:</b> The Advisory Board Company, Washington, DC	
<b>ACCOUNT #:</b> 890-186 CCHHS	<b>FISCAL IMPACT:</b>	
	Year 1:	\$66,080.00
	Year 2:	\$66,080.00
	Year 3:	\$66,080.00
	Total:	\$198,240.00
	<b>GRANT FUNDED AMOUNT:</b> N/A	

CCHHS COO:   
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

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THE BOARD OF COMMISSIONERS  
TONI PRECKWINKLE

PRESIDENT

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EDWIN REYES	8th Dist.	JEFFREY R. TOBOLSKI	16th Dist.
		CATHERINE ANN DOODY GORMAN	17th Dist.



COOK COUNTY  
OFFICE OF CONTRACT COMPLIANCE

LAVERNE HALL  
DIRECTOR

118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL (312) 603-5502  
FAX (312) 603-4547

January 27, 2011

Ms. Girvena LeBlanc  
Director  
Supply Chain Management  
1900 West Polk Street, Suite 220  
Chicago, IL 60612

Re: Contract No. OMP H11-73-004

Dear Ms. LeBlanc:

The following above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance and is deemed exempt to the Ordinance; the contract is for Educational payment for physicians:

- The Advisory Board Company

The Office of Contract Compliance has been advised that no other bidders are being recommended for award.

Sincerely,

LaVerne Hall  
Director, Contract Compliance

LH/sdr



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2011 JAN 27 10:16:13

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/21/2011		<b>PRODUCT / SERVICE:</b> Product - Bovine Pericardium Patch and Valvulotome	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> LeMaitre Vascular, Burlington, Massachusetts	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID Sole Source			
<b>ACCOUNT #:</b> 897-362 Stroger Hospital		<b>FISCAL IMPACT:</b> \$150,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 02/28/2012		<b>REQ # / CONTRACT #:</b> H10-25-017	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Surgery / Stroger Hospital		<b>SPONSOR:</b> Richard Keen, M.D., Chairman, Department of Surgery, CCHHS Anthony Tedeschi, Interim COO, Stroger Hospital	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> Not Available on GPO	

**JUSTIFICATION:**

This is a request to purchase the LeMaitre Valvulotome and Bovine Pericardium Vascular patches for use by the Vascular Surgeons at Stroger Hospital. The Expandable Valvulotome will allow surgeons to do in-leg bypass grafting procedures, requiring valvulotomy using one device that self-centers and self-sizes. This device is disposable and requires no sterilization, while guaranteeing sharp blades and greater ease of use. This benefits the patient because it allows the procedure to be done in less time using two small incisions, as opposed to long incisions and removing of the vein. This device also helps to reduce length of stay, overall procedure time, wound necrosis and recovery time. The Bovine Pericardium Patch is used in vascular reconstruction and surgical patching. This will save time and costs for the Operating Room during vascular and trauma cases because it reduces suture line bleeding and has many clinical benefits over synthetic patches, including, reduced infections, greater retention strength, and reduced suture line bleeding.

LeMaitre Vascular is the sole manufacturer and distributor of the only self-sizing and self-centering valvulotome.

**TERMS OF REQUEST:**

This is a request to execute contract H10-25-017 for a period of 12 months from 03/01/2011 thru 02/28/2012 in the amount of \$150,000.00

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Yes

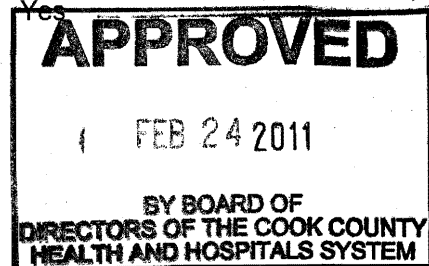
**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Yes

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer



**Request #**  
**23**

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

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## TONI PRECKWINKLE

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		ELIZABETH ANN DOODY GORMAN	17th Dist.

LAVERNE HALL  
DIRECTOR

118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL (312) 603-5502  
FAX (312) 603-4547

January 13, 2011

**VIA EMAIL:** [gleblanc@ccbhs.org](mailto:gleblanc@ccbhs.org)  
Ms. Girvena LeBlanc, BA, MPA  
Supply Chain Management  
Procurement Department  
John H. Stroger, Jr. Hospital  
1969 W. Ogden Avenue, LL250  
Chicago, IL 60612

Re: Contract No. H10-25-017

Dear Ms. LeBlanc:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Woman Business Enterprises Ordinance and has been found to be responsive to the Ordinance.

- LeMaitre Vascular, Inc.

The Office of Contract Compliance has been advised that no other bidders are being recommended for award.

Sincerely,

LaVerne Hall  
Director

LH/lar

cc: Ms. Mariellen Mason, Department of Surgery



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# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/21/2011		<b>PRODUCT / SERVICE:</b> Service - Direct Delivery Messenger Services	
<b>TYPE OF REQUEST:</b> Award and Execute Contract		<b>VENDOR / SUPPLIER:</b> LSX Delivery LLC, Rolling Meadows, Illinois	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Bid			
<b>ACCOUNT #:</b> 897-278 Stroger Hospital		<b>FISCAL IMPACT:</b> \$144,394.05	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 05/01/2011 thru 04/30/2012		<b>REQ # / CONTRACT #:</b> H10-73-0056 Rebid/Revised	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Surgery / Stroger Hospital		<b>SPONSOR:</b> Joanne Dulski, Laboratory Director, CCHHS Anthony Tedeschi, Interim COO, Stroger Hospital	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> Yes		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

### JUSTIFICATION:

This contract will provide direct delivery messenger services that will pick up specimens from Oak Forest and Provident hospitals, The Ruth M. Rothstein CORE Center, Cermak Health Services, and The Ambulatory and Community Health Network Health Clinics to be delivered to the Stroger Hospital Laboratory for testing. This contract will also provide messenger services for supplies needed for laboratory testing and blood specimen collections to be delivered from Stroger Hospital to Oak Forest and Provident hospitals and other CCHHS clinics.

### TERMS OF REQUEST:

This is a request to execute contract H10-73-0056 for a period of 12 months from 05/01/2011 thru 04/30/2012 in the amount of \$144,394.05.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Yes

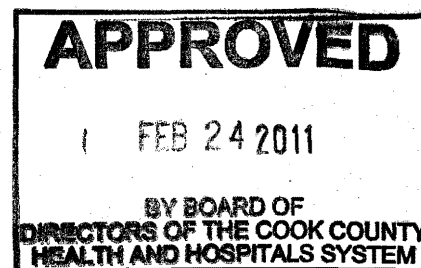
### ATTACHMENTS

BID TABULATIONS: Yes

CONTRACT COMPLIANCE MEMO: Yes

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

CCHHS CEO:   
William T. Foley, Chief Executive Officer



Request #  
24

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

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SERVICES, COURIER, (PATIENT SAMPLES)  
FOR  
JOHN H. STROGER, JR. HOSPITAL OF COOK COUNTY

**TABULATION OF BIDS**

CENTRALIZED HOSPITAL PURCHASING  
COOK COUNTY

Contract No.: **OMP H10-73-0056 REBID/REVISED**  
Requisition No.: 08970447

B.O. Date: 11/23/2010



BIDDER:	LSX DELIVERY LLC.	AMERICAN COURIER SERVICE, INC.	U.S. MESSENGER & LOGISTICS, INC.	CONTINENTAL TRANSPORTAION SOLUTIONS			
BASE BID:	\$144,394.05	\$191,270.20	\$207,300.80	\$300,170.00			

NOTE: THE FIGURE READ ALOUD AT THE BID OPENING FOR LSX DELIVERY LLC WAS \$144,457.17. A REVIEW OF THE ARITHMETIC AND EXTENSIONS OF UNIT PRICES REFLECT A BID OF \$144,394.05

THE FIGURE READ ALOUD AT THE BID OPENING FOR U.S. MESSENGER WAS \$207,258.05. A REVIEW OF THE ARITHMETIC AND EXTENSIONS OF UNIT PRICES REFLECT A BID OF \$207,300.80

THE FIGURE READ ALOUD AT THE BID OPENING FOR CONTINENTAL TRANSPORTAION SOLUTIONS WAS \$294,970.00. A REVIEW OF THE ARITHMETIC AND EXTENSIONS OF UNIT PRICES REFLECT A BID OF \$300,170.00

THE BOARD OF COMMISSIONERS  
TONY PRECKWINKLE  
PRESIDENT

BARLEEN COLLINS	1st Dist.	PETER N. SILVESTRI	9th Dist.
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JESUS G. GARCIA	7th Dist.	TIMOTHY O. SCHNEIDER	15th Dist.
EDWIN RYLES	8th Dist.	JEFFREY R. TODOLSKI	16th Dist.
		ELIZABETH ANN DODDY GOODMAN	17th Dist.



COOK COUNTY  
OFFICE OF CONTRACT COMPLIANCE

LAVERNE HALL  
DIRECTOR

118 North Clark Street, Room 1020  
Chicago, Illinois 60602-1304  
TEL (312) 603-5502  
FAX (312) 603-4547

January 10, 2011

Ms. Leslie Duffy  
Senior Director  
Supply Chain Management  
1969 W. Ogden, Suite 5360  
Chicago, IL 60612

Re: Contract No. OMP-H10-73-0056 Rebid/Revised

Dear Ms. Duffy:

The following bid for the above referenced contract has been reviewed for compliance with the General Conditions regarding the Minority and Women Owned Business Enterprises Ordinance and has been found to be responsive to the Ordinance:

- LSX Delivery, LLC

The Office of Contract Compliance has been advised by the requesting department that no other bidders are being recommended for award.

Sincerely,

A handwritten signature in cursive script that reads "Laverne Hall".

LaVerne Hall  
Director, Contract Compliance

LH/zh

2011 JAN 15 PM 4:32

Rec'd 1/10/11  
Pg



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Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
February 18, 2011

ATTACHMENT #2



COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(C)  
FEBRUARY 18, 2011 FINANCE COMMITTEE MEETING  
SUPPLEMENTAL CONTRACT AND PROCUREMENT ITEM

Request #	Vendor	Service or Product	Fiscal Impact	Affiliate / System	Begins on Page #
<b>Execute Contract</b>					
25	Torres Consulting	Service - professional services, Latino Outreach	\$42,000.00	System	2

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/01/2011		<b>PRODUCT / SERVICE:</b> Service - Professional Services, Latino Outreach	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Torres Consulting, Chicago, Illinois	
<b>SELECTION METHODOLOGY: BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID</b> Sole Source			
<b>ACCOUNT #:</b> 890-260 CCHHS		<b>FISCAL IMPACT:</b> \$42,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 03/01/2011 thru 02/28/2012		<b>REQ # / CONTRACT #:</b> H11-72-0014	
<b>REQUESTING DEPT / AFFILIATE:</b> Department of Public Affairs / CCHHS		<b>SPONSOR:</b> Lucio Guerrero, Director of Public Affairs, CCHHS	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER? N/A</b>		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE? N/A</b>	

### JUSTIFICATION:

In order to foster a stronger relationship with the Latino community, a growing population at CCHHS, it's essential to have an increased presence in the Latino community. Torres Consulting will help CCHHS foster partnerships within the Latino community and help identify important events/festivals/meetings that they system should be involved in to increase visibility.

### TERMS OF REQUEST:

This is a request to execute contract H11-72-0014 for a period of 12 months from 03/01/2011 to 02/28/2012 in the amount of \$42,000.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? Pending

### ATTACHMENTS

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: Pending

CCHHS COO: *Anthony Tedeschi*

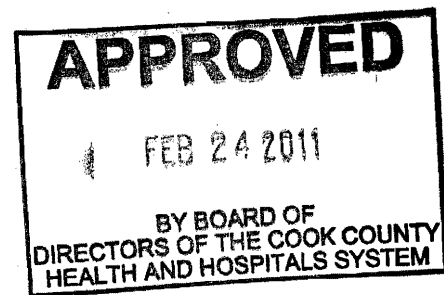
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO: *Michael Ayres*

Michael Ayres, Chief Financial Officer

CCHHS CEO: *William T. Foley*

William T. Foley, Chief Executive Officer



Request #  
25

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •  
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

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Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
February 18, 2011

ATTACHMENT #3

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>DATE:</b> 01/31/2011		<b>PRODUCT / SERVICE:</b> Enter into Letter of Intent	
<b>TYPE OF REQUEST:</b> Enter into Letter of Intent for Proposed Purchase of Real Estate		<b>VENDOR / SUPPLIER:</b> Vision House, Inc., Chicago, Illinois	
<b>SELECTION METHODOLOGY:</b> BID / SOLE SOURCE / RFP / GPO / COMPARABLE GOVERNMENT BID N/A			
<b>ACCOUNT #:</b> N/A	<b>FISCAL IMPACT:</b> \$610,000.00	<b>GRANT FUNDED AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> N/A		<b>REQ # / CONTRACT #:</b> N/A	
<b>REQUESTING DEPT / AFFILIATE:</b> Administration / CCHHS		<b>SPONSOR:</b> William T. Foley, Chief Executive Officer, CCHHS	
<b>IS THIS REQUEST THE LOWEST BIDDER / SUPPLIER?</b> N/A		<b>DESCRIBE GPO IMPACT OR BEARING ON THE PURCHASE?</b> N/A	

**JUSTIFICATION:**

This is a request to enter into negotiations for the possible purchase of property owned by Vision House, Inc., located at 515 E. 50th Street, Chicago, Illinois near Provident Hospital. The property consists of a two story building with a basement located on land that is the subject of a ground lease agreement between the County of Cook, as Ground Landlord and Vision House, Inc., as Ground Tenant. The asking price for this property is presently \$610,000.00. CCHHS is currently working with Cook County's Department of Real Estate Management (REM) to secure appraisals of the property and with the State's Attorney's Office and REM to review and develop appropriate documentation and recommended terms. Vision House originally intended to utilize the property as a family center to provide child care, social and respite care services for HIV/AIDS patients and their families. Due to funding difficulties, the family center never opened. CCHHS wishes to acquire the property to facilitate its efforts to build a Center of Excellence with regards to chronic diseases. Authorization is further requested for the Chief Executive Officer to enter into a letter of intent with respect to the proposed purchase. It is anticipated that the final purchase and sale agreement will be submitted to the Board of Directors of Cook County Health and Hospitals System, as well as, the Board of Commissioners of Cook County for approval consideration in the next few months.

**TERMS OF REQUEST:**

This is a request to enter into letter of intent for the possible purchase of property owned by Vision House, Inc. in the amount of \$610,000.00.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE? N/A

**ATTACHMENTS**

BID TABULATIONS: N/A

CONTRACT COMPLIANCE MEMO: N/A

CCHHS COO:   
Anthony Tedeschi, Chief Operating Officer

CCHHS CFO:   
Michael Ayres, Chief Financial Officer

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• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein  
CORE Center •

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Revised 01/05/2011

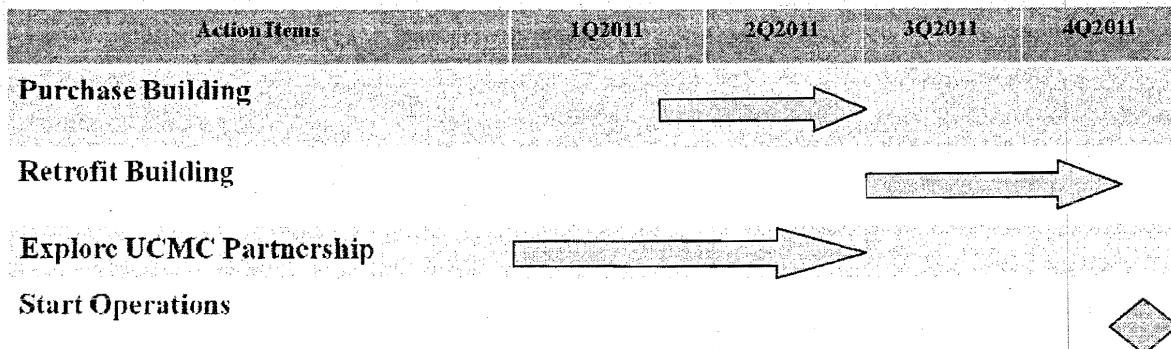
## PROPOSED PROVIDENT HOSPITAL DIABETES CENTER

The proposed Diabetes Center would stress self-management and group education which has been shown to save costs, improve outcomes and assist the patient with needed lifestyle changes. In addition to medical providers, patients would have access to social work, nutrition and physical therapy staff. The Diabetes Center would replicate a program at Fantus Health Center on the Stroger campus, which has been in existence for more than 10 years. The Fantus program has a model grocery store to assist patients read food labels, treadmills and other exercise equipment to encourage physical activity, social workers to help patients and their families cope with lifestyle changes and an education center with computers for patient education. Patients are assigned a primary care provider; however, care often occurs in groups to allow patients to learn from each other. The Fantus program has achieved American Diabetes Association recognition, which will be a goal of the Provident program.

A building in foreclosure located at 515 E. 50<sup>th</sup> Place owned by Vision House has been identified as an ideal site for the Diabetes Center. Vision House was created through a unique partnership between Interfaith Housing, Liberty Baptist Church, the Cook County Health & Hospitals System HIV Primary Care Center and Provident Hospital. Phase I developed 25 apartments with a full continuum of care for individuals and families affected by HIV/AIDS. The Children's Place Vision House was to be the second phase of a program devoted to children and families impacted by HIV/AIDS, but the program was never implemented and the building has been unoccupied since completion of construction in 2004. The building sits on land owned by Cook County and donated for construction of the daycare center. The building can be acquired for \$600K. Retrofitting would be completed in-house by CCHHS staff at minimal cost. Plans would be to renovate the kitchen, create group-meeting space, construct a model grocery store and design a space for exercise equipment. Offices and exam room space would also be developed in the facility. We are exploring with the University of Chicago Medical Center a potential partnership.

Referrals to the Diabetes Center would come from Federally Qualified Health Centers (FQHCs) on the South Side in addition to CCHHS sites. We would solicit referrals from the Southside Healthcare Collaborative, i.e. 17 FQHCs and community hospitals organized by University of Chicago to improve healthcare on the South Side. Near South, Woodlawn, Sengstacke and Englewood Health Centers, all CCHHS sites, would also refer to the Center. These sites presently refer to the Fantus program which is often a burden for patients with transportation issues.

While diabetes would be the initial focus, plans are under consideration to expand the Center to address other chronic illnesses common to South Side residents such as obesity, asthma, heart failure and hypertension.



Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
February 18, 2011

ATTACHMENT #4

# COOK COUNTY DEPARTMENT OF PUBLIC HEALTH

**Toni Preckwinkle • President**  
Cook County Board of Commissioners

**Warren L. Batts • Chairman**  
Cook County Health & Hospitals System

**Jorge Ramirez • Vice-Chairman**  
Cook County Health & Hospitals System

**William T. Foley • CEO**  
Cook County Health & Hospitals System



**COOK COUNTY HEALTH  
& HOSPITALS SYSTEM**  
**CCHHS**

## Health System Board Members

Dr. David A. Ansell  
Commissioner Jerry Butler  
David N. Carvalho  
Quin R. Golden  
Benn Greenspan  
Sr. Sheila Lyne  
Dr. Luis R. Muñoz  
Heather E. O'Donnell  
Andrea L. Zopp

1010 West Lake Street, Suite 300  
Oak Park, Illinois 60301  
(708) 492-2000  
TDD (708) 492-2002

**Stephen A. Martin, Jr., Ph.D., MPH**  
Chief Operating Officer

February 4, 2011

Mr. David Carvalho  
Finance Committee Chairman  
Cook County Health & Hospitals System Board  
1900 W Polk Street, Suite 220  
Chicago, IL 60612

Dear Chairman Carvalho:

I respectfully request authority to enter into and execute a Memorandum of Agreement with the Public Health Institute of Metropolitan Chicago (PHMIC), with regard to the administration and implementation of the Communities Putting Prevention to Work Grant.

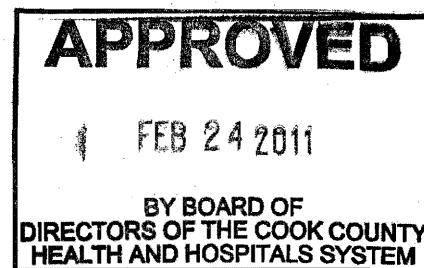
Pursuant to authorization by the Board of Directors on May 27, 2010, and the Finance Committee on May 14, 2010, the Cook County Department of Public Health (CCDPH) entered into an agreement with PHMIC that was executed on June 1, 2010. On January 10, 2011, the parties executed a first amendment to the June 1, 2010 Agreement to reflect and incorporate the receipt of a Supplemental Grant award. Under the Agreement, PHMIC provides grant administration and fiscal agent services as well as programmatic services and CCDPH serves as the programmatic lead. The Agreement provides that, in addition to the specific costs listed in the Grant Budget, CCDPH should be reimbursed for the time of key staff assigned to support Grant Activities.

The parties desire to enter into this MOA to set forth the manner in which CCDPH will invoice PHMIC for, and the manner in which PHMIC will reimburse CCDPH for costs incurred by CCDPH for Grant Activities, consistent with the provisions of the June 1, 2010 Agreement, as amended.

Thank you for your consideration of this matter. If you have any questions, please do not hesitate to contact me.

Sincerely,

Stephen A. Martin, Jr., Ph.D., M.P.H.  
Chief Operating Officer



SAM/jp

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
February 18, 2011

ATTACHMENT #5



# COOK COUNTY HEALTH & HOSPITALS SYSTEM

Toni Preckwinkle • President  
Cook County Board of Commissioners

Warren L. Batts • Chairman  
Cook County Health & Hospitals System

Jorge Ramirez • Vice-Chairman  
Cook County Health & Hospitals System

William T. Foley • CEO  
Cook County Health & Hospitals System



## CCHHS

1900 West Polk Street, Suite 123  
Chicago, Illinois 60612  
Tel: (312) 864-4111  
Fax: (312) 864-9994

### Health & Hospitals System Board Members

Dr. David A. Ansell  
Commissioner Jerry Butler  
David N. Carvalho  
Quin R. Golden  
Benn Greenspan  
Sr. Sheila Lyne  
Dr. Luis R. Muñoz  
Heather E. O'Donnell  
Andrea L. Zopp

## Memorandum

**Date:** February 16, 2011

**To:** Warren L. Batts, Chair  
Board of Directors of the Cook County Health and Hospitals System

David Carvalho, Chair  
Finance Committee, Board of Directors Cook County Health and Hospitals System

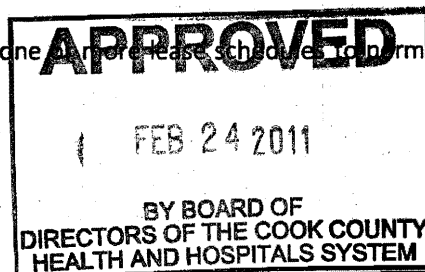
**From:** Michael D. Ayres, Chief Financial Officer, Cook County Health and Hospitals System

**Subject:** February 25, 2011 Board of Directors Meeting - Item \_\_\_\_ Action Items C. Lease Schedules under replacement Master Lease Agreement with Banc of America Leasing and Capital Corp., LLC.

In August, 2010, pursuant to authorization by this Board, the CCHHS entered into a replacement Master Lease Agreement with Banc of America Leasing and Capital Corp., LLC ("Banc of America") for purposes of leasing up to \$30 million in capital equipment beginning in 2010. Under the Master Lease the parties may enter into Lease Schedules with respect to specific items of equipment to be leased.

Under the Master Lease, the interest rate for each Lease Schedule is based upon on the three-year United States Treasury Maturity SWAP rate. The amounts payable under each lease schedule may therefore vary monthly depending upon changes in this indicator. Management does not find this interest rate risk to be material.

We are requesting your authorization to enter into and execute one or more lease schedules to permit CCHHS to lease the following equipment:



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• John H. Stroger, Jr. Hospital • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein CORE Center •

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<b>Mfr</b>	<b>Leased Asset</b>	<b>Total Cost</b>	<b>Monthly Payment</b>
Toshiba	CT 64 Slice for Emergency Room	\$1,010,738.00	\$17,138.07
Toshiba	CT 32 Slice for Emergency Room	780,698.00	13,198.48
Toshiba	CT 32 Slice for Radio 1	697,256.00	11,765.50
Toshiba	CT 32 Slice for Radio 2	676,856.00	11,428.71
Toshiba	CT 16 Slice for Radiology /Oncology	804,616.00	13,610.08
Toshiba	CT 32 Slice for Fantus	754,091.00	12,845.19
Toshiba	CT 16 Slice for Cermak Health	283,680.00	4,780.86
Toshiba	MRI 1.5T Fantus Clinic	1,798,541.00	29,807.22
Toshiba	Ultrasound for OB	104,039.00	1,672.53
Toshiba	Ultrasound for Pediatrics	104,039.00	1,672.53
Toshiba	Vital Images Workstations	214,711.00	3,941.91
MedRad	MedRad Injectors	315,555.00	5,311.11
Varian	Oncology System Extend Warranty	5,503,347.00	83,767.55

The total combined cost to the Banc of America for the above items is \$13,048,167; the lease schedule terms are each 60 months from the date of equipment acceptance; interest rate is estimated to be 1.6855% based on the current SWAP rate; monthly payments are estimated to be \$127,172. The Banc of America may be required to make certain interim payments to the manufacturer at the time of contract execution and at the time of equipment delivery, with final payment upon acceptance for clinical use. Interest costs on these Banc of America expenditures which will be incurred prior to clinical acceptance will be included in the CCHHS' total costs under the lease schedules. The interest rate for the interim payments will be calculated at PRIME minus 1%.

Under this arrangement, possession, control, and use of the equipment will rest entirely with the Health System. The equipment is being acquired by Banc of America based on the Health System's specifications and acquisition pricing secured by the Health System. These items have been on our approved capital equipment list since 2008.

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February 18, 2011

ATTACHMENT #6

# Financial Impact of Medicare/Medicaid Incentives

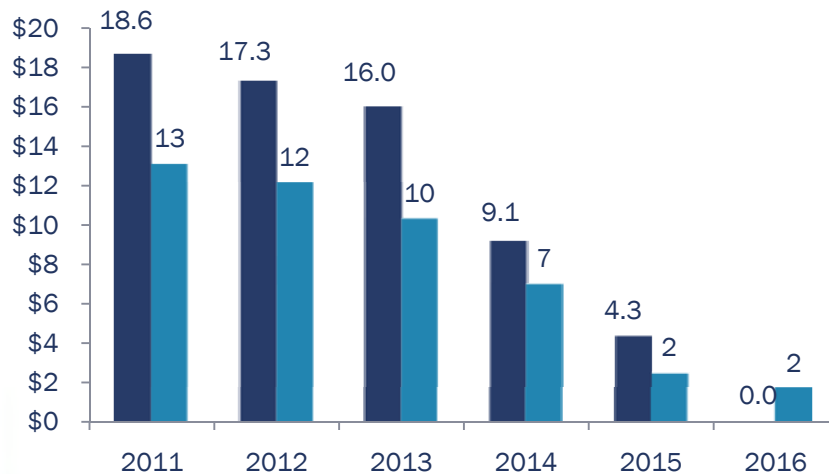
**\$13.1 million**  
Incentives for 300 employed  
eligible professionals



**\$18.6 million**  
Incentives for hospital

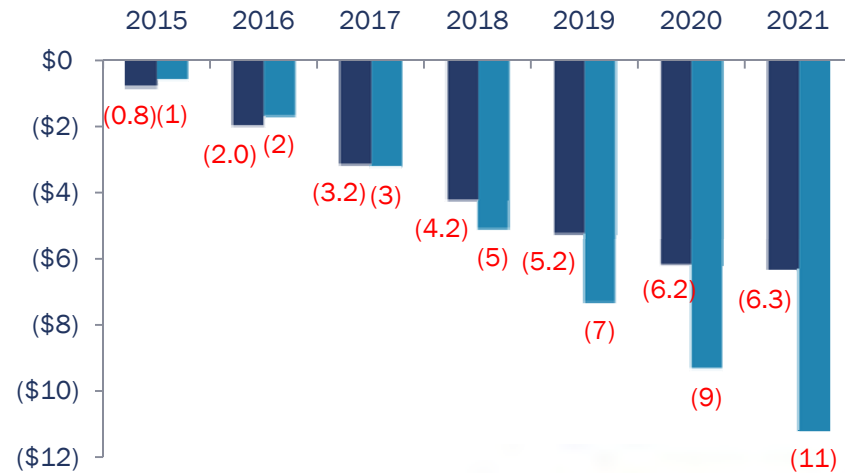
## Incentives

DECREASING PRESENT VALUE OF CUMULATIVE INCENTIVES BASED ON  
FIRST PAYMENT YEAR  
(\$ in millions)



## Penalties

PRESENT VALUE OF CUMULATIVE PENALTIES UNTIL COOK  
ATTAINS MEANINGFUL USE  
(\$ in millions)



# Staging Methodology

First Payment Year	Payment Year					
	2011	2012	2013	2014	2015	2016
2011	Stage 1 (100%)	Stage 1 (75%)	Stage 2 (50%)	Stage 2 (25%)	TBD	TBD
2012		Stage 1 (100%)	Stage 1 (75%)	Stage 2 (50%)	TBD (25%)	TBD
2013			Stage 1 (75%)	Stage 1 (50%)	TBD (25%)	TBD
2014				Stage 1 (75%)	TBD (50%)	TBD (25%)
2015+*					Stage 3 Certified Code	

Final Rule for Permanent Certification

“Please note that nothing in this discussion limits us to proposed changes to meaningful use beyond stage 3 through future rule making.”

## First payment year

- ◇ 90 day consecutive period

## 2013 is latest attainment year to receive full incentive

- Note Stage 1 requirements could be different in 2013

## Changes/Clarifications

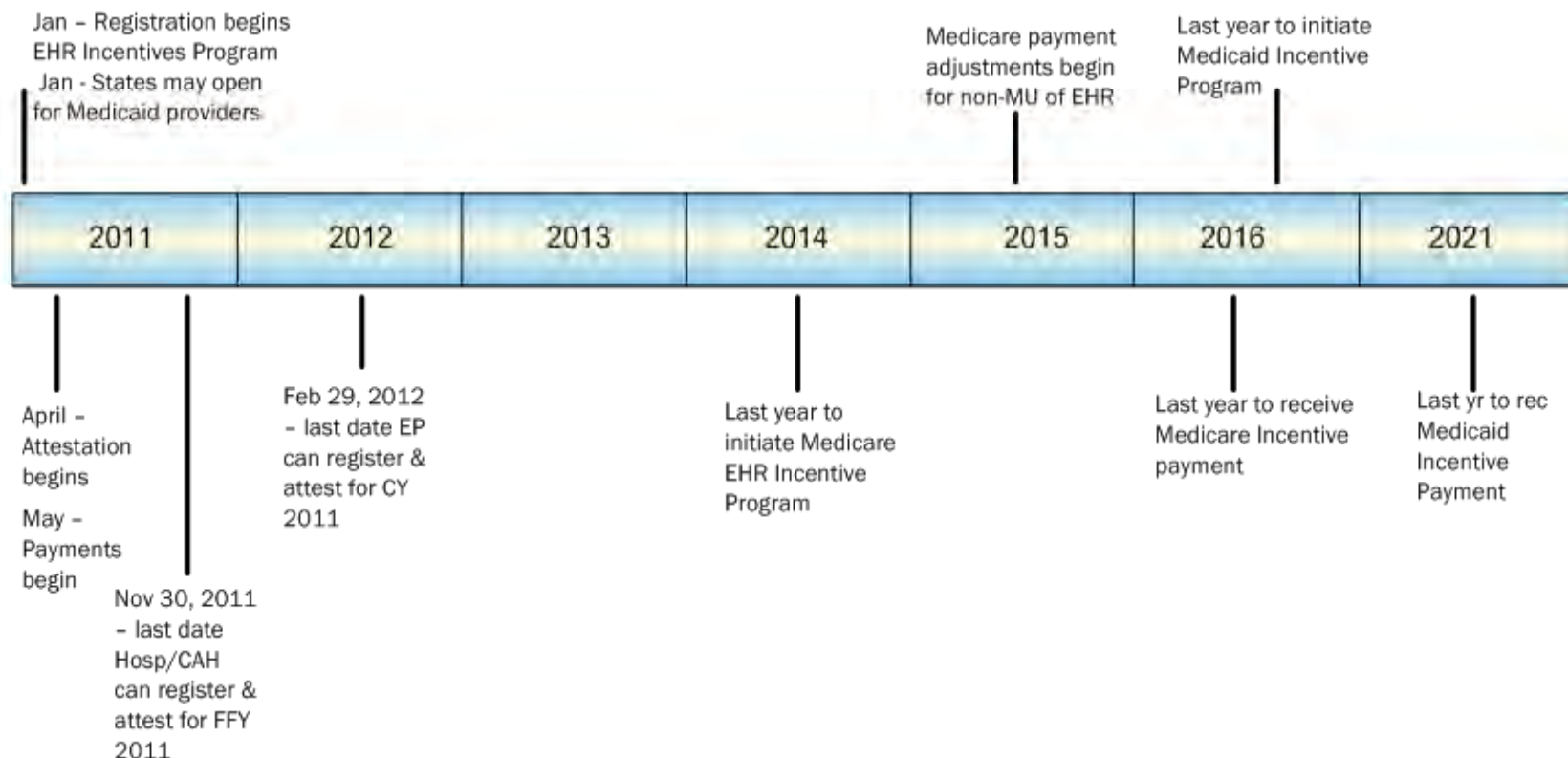
- ◇ Allow for two years to stage 2 if start in 2013
- ◇ Delay in determining level set stage requirements for 2015
- ◇ Subsequent year attainment
  - Medicare – Forfeit payment
  - Medicaid – Skip payment year

## Attestation

- ◇ Submission to CMS for attestation begins January 2011
- ◇ First date to attest April, 2011
- ◇ Expected first payments mid-May 2011



# Registration/Attestation Timeline





## Stage 1 Objectives and Measures

# Elements to a MU Objective

## Stated Objective

- Represents the overall goal or intent and will be what you are ultimately attesting to.

## Measure

- The method by which CMS looks to validate use of the objective. It does not always directly align with intent but identifies a measureable component of the objective.

## Underlying Policy and Process

- Some objectives call for a defined policy and process for maintaining a certain level of discipline and compliance.

## Defensible Position

- Each objective should have a declared defensible position in case of an audit. This should include discoverable data that supports both the % adoption that is submitted through attestation and alignment to the objectives goal and intent.

## Interpretation

- Several objectives are not as prescriptive as we would like and will require organizational decisions to be made on what interpretation to use. These all need to be assessed on a risk scale so that the decisions are informed based on risk level.



# Measure Changes

- **Many Threshold's were reduced**
- **Achievement Information will likely be publically available**
- **Must select 5 Menu to report on for Stage 1**
  - ◇ Achieve as many as possible to provide cushion in case there is an issue and to have options to highlight organization when reporting.
  - ◇ One must be public reporting
- **All menu objectives will be considered core objectives for Stage 2**

Objective	Hospital		EP	
	Old	New	Old	New
<b>Core Objectives</b>				
CPOE	10%	↑ 30%	80%	↓ 30%
Problem List	80%	→ 80%	80%	→ 80%
Medication List	80%	→ 80%	80%	→ 80%
Medication Allergy List	80%	→ 80%	80%	→ 80%
Drug-Drug Checking	Enable	→ Enable	Enable	→ Enable
Record Vital Signs	80%	↓ 50%	80%	↓ 50%
Record Smoking Status	80%	↓ 50%	80%	↓ 50%
eRx			75%	↓ 40%
Reporting Quality Measures	44	↓ 15	10+	↓ 6
Clinical Decision Support	5	↓ 1	5	↓ 1
Record Demographics	80%	↓ 50%	80%	↓ 50%
eCopy of Health Information	80%	↓ 50%	80%	↓ 50%
eCopy of Discharge Instructions	80%	↓ 50%	80%	↓ 50%
Clinical Summary at Each Office Visit			80%	↓ 50%
Exchange Key Clinical Information	1 test	→ 1 test	1 test	→ 1 test
<b>Menu Objectives</b>				
Drug-Formulary Checking	Enable	→ Enable	Enable	→ Enable
Lab Test Results	50%	↓ 40%	50%	↓ 40%
Immunization Registry	1 test	↑ test/sub	1 test	↑ test/sub
Reportable Labs	1 test	↑ test/sub		
Syndromic Surveillance	1 test	↑ test/sub	1 test	↑ test/sub
Patient List	1 List	→ 1 List	1 List	→ 1 List
Patient Reminders			50%	↓ 20%
Patient-Specific Education	NA	↑ 10%	NA	↑ 10%
Timely Electronic Access			10%	→ 10%
Advance Directive	NA	↑ 10%		
Medication Reconciliation	80%	↓ 50%	80%	↓ 50%
Summary of Care Record	80%	↓ 50%	80%	↓ 50%



## Stage 2 and 3

# Looking forward to Stage 2 and 3

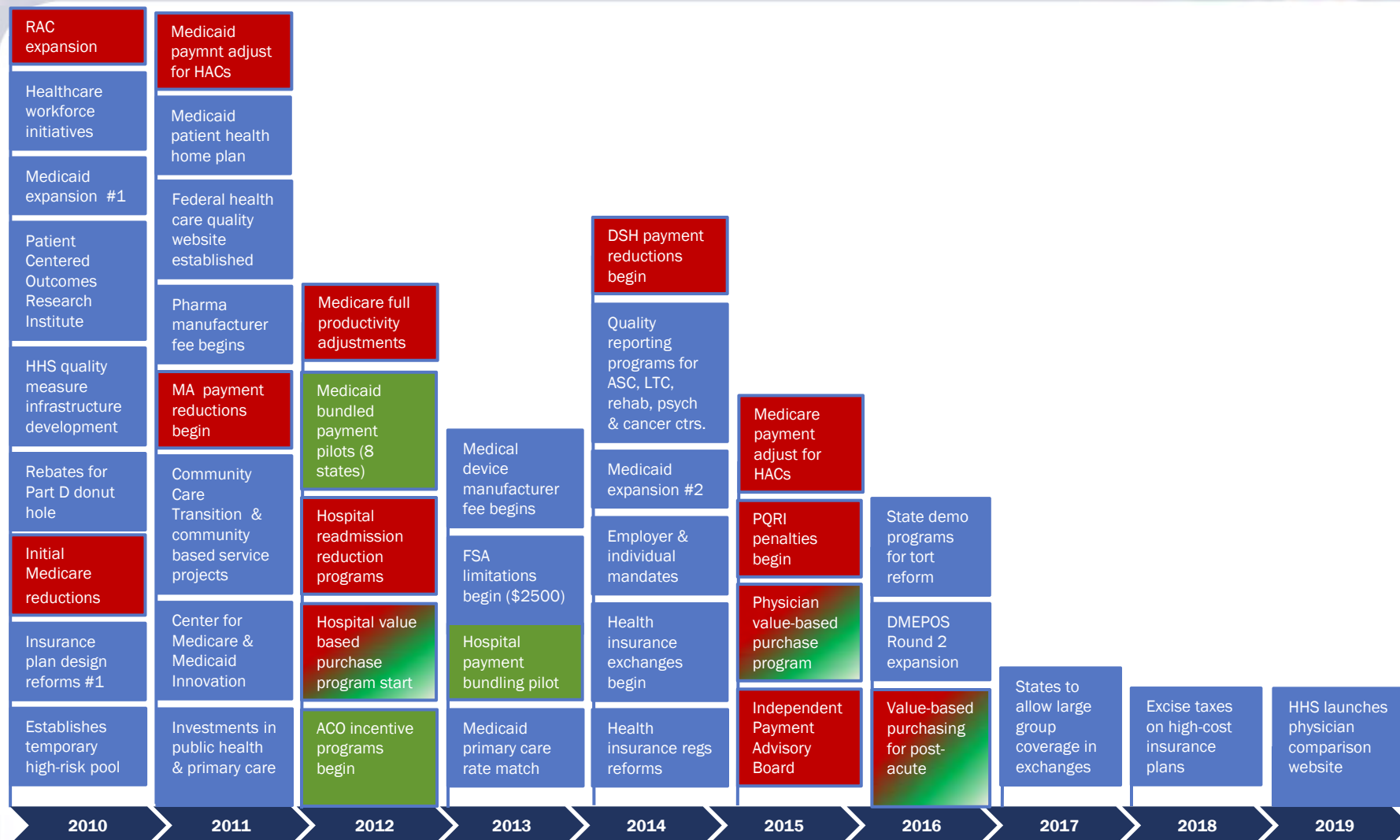
## Stage 2

- **CPOE** for 60% of **Rx, Lab, and rad** orders
- 60% **eRx outpatient and inpatient** per patient **preference**
- 80% **vital signs** recorded during the reporting year
- 30% of **visits** have at least one electronic **EP note**
- 30% of **patient days** have **at least one** care **provider note**
- 50% **offered** discharge instructions electronically in top 5 primary languages
- Provide mechanism for **patient-entered data**
- **List of care team members** available for 10-20% of patients via electronic exchange
- 30% of patients offered **securing messaging online**

## Stage 3

- **CPOE** for 90% of **all orders**
- 90% **eRx** per patient preference
- 80% **vital signs** recorded during the reporting year
- 80% of medications are checked against relevant formularies
- 90% of lab results are stored as structured data and **reconciled** with orders
- 90% of **visits** have at least one **electronic EP note**
- 90% of **notes written** by the care provider are **stored electronically**
- 90% offered **secure patient messaging online**
- Offer capability to **upload and incorporate** patient-generated data **into EHRs and clinician workflow**
- **Longitudinal care plan** available for electronic exchange for 50% of patients with high priority health condition
- **Bi-directional** public health communication
- 90% of patients have timely access to health information
- EHRs have capability to exchange data with PHRs using standards based health data exchange

# Health Reform Timeline



Timeline based on abridged list of health reform initiatives



# Improvement Attainment Methodology



- **Must Reach Attainment Threshold before any points are given**
- **Can earn more points for same score if prior year score was less than Attainment Threshold**





# Governance

# Governance

## ■ Interdisciplinary Committee

- ◇ Focus of this committee should be accountability for defining process and governance for the following
  - *Evaluating and incorporating evidence based medicine*
  - *Clinical Decision Support*
  - *Clinical workflow optimization*
  - *Medication Process*
- ◇ Committee should include representation from Pharmacy, Physicians, Nursing and IT

## ■ Meaningful Use Task Force

- ◇ Need to identify the MU expert that can interpret the recommendations and provide guidance on direction and decisions
- ◇ Need to identify the Project Manager accountable for Meaningful Use attainment
  - *Manage attainments and reporting*
  - *Identify when to attest and manage the process*
  - *Drive education of meaningful use stage 1 and beyond*
  - *Drive executive level reporting and updates*

# MU Management/Administration

## Financial

- Service Volume Qualification Analysis
- Cash Flow
- Cash Disbursement

## Information Technology

- Roadmap Development and Delivery

## Operational

- Medicare vs. Medicaid
- MU Measure Reporting
- Attainment Timeline
- Monitor Attainment
- Attestation / Measure Submission
- Education / Awareness
- Executive Updates

## Clinical Adoption

- Policy Refinement and Development
- Adoption Accountability

## Clinical Quality

- Clinical Quality Measure
- Content Delivery
- Clinical Quality Adoption and Reporting



# Recommended Members and Responsibilities

## ■ Chief Information Officer

- ◇ Ensure IT roadmap will position Hospital and Providers for meaningful use
- ◇ Deliver and report on roadmap progress towards meaningful use

## ■ Chief Financial Officer

- ◇ Determine incentives and penalties for hospitals and providers
- ◇ Define cash flow considerations for incentives and penalties
- ◇ Determine cash disbursement for incentives
- ◇ Establish provider elections for Medicare or Medicaid

## ■ Chief Quality Officer

- ◇ Drive clinical quality measures content
- ◇ Establish clinical quality measures reporting and adoption

## ■ Chief Compliance Officer

- ◇ Ensure compliance initiatives are incorporated into the roadmap
- ◇ Audit compliance to meaningful use

## ■ Chief Nursing Officer / Chief Nursing Information Officer

- ◇ Educate staff on impact of meaningful use
- ◇ Ensure nursing workflow is optimized to meet meaningful use and ensure adoption

## ■ Chief Medical Officer / Chief Medical Information Officer

- ◇ Educate staff on impact of meaningful use
- ◇ Ensure physician workflow is optimized to meet meaningful use and ensure adoption

## ■ Meaningful Use Practice Manager

- ◇ Coordinate and drive the task force
- ◇ Monitor and report on meaningful use attainment
- ◇ Coordinate attestation and submission of measures
- ◇ Drive executive reporting and updates
- ◇ Coordinate meaningful use education
- ◇ Stay current on future recommendations and rule making



## SUMMARY REPORT

CLIENT: Cook County Hospital DATE: January 19, 2011  
PROJECT: Meaningful Use Workshop – January 13, 2011  
PREPARED BY: Karen Kruger, Sr. Engagement Leader  
SUBJECT: Final Summary & Deliverables

### EXECUTIVE SUMMARY

Meaningful Use Workshop was conducted January 13, 2011. Presentations included an Overview of Meaningful Use and the more detailed Meaningful Use Targeted Capabilities. The key concerns of the attendees focused on hospital system capabilities, workload and timelines to meet promised incentive expectations. Wanted to stress to the overall attendees that this is not an “IT project” and will take an interdisciplinary team to meet and maintain all objectives.

#### Hospital

Cook County Hospital has been a leader in healthcare EHR systems for many years. The attendees shared that due to budget constraints in the last few years they have delayed several projects which now put them behind schedule for meeting Meaningful Use. Some key areas of concern are around interoperability objectives and how the hospital is going to meet this within given time frames. Also need to consider the patient population and concerns on appropriate access. Need to review problem lists and medication reconciliation and revise current process to capture data in all venues since this is a gap especially in the ED.

#### Provider

With multiple facilities and physician practices Cook County needs to evaluate and implement a plan for provider attestation considering all factors of Medicare vs. Medicaid, standardization of reporting objectives and timing. Given the burden of tracking multiple eligible providers the ability to outline and maintain a standardized system will ensure greater success over the life of the program.

#### Other areas of focus

Cook should also work quickly to establish formal Meaningful Use Task Force and assign a MU Project Manager to drive MU projects, including policy and process creation. This will ensure that MU does not get lost in all of the other projects that are occurring. The operational aspect of MU also needs to be addressed. Who will monitor reports throughout attestation times, validate reporting before attestation, submit actual attestation, and be responsible for archiving what is needed in case of an audit later?

#### Dashboard of Measurements (items in red detailed under Key Concerns)

Hospital		Eligible Provider	
Core	Menu	Core	Menu
5	6	5	4
4	3	4	3
5	1	7	3

Green = Live functionality, actual adoption unknown

Yellow = Implementation in process or on roadmap or there is concern/considerations about what is currently live

Red = Not on current roadmap or significant work needed or it is unknown what is currently being done



## SUMMARY REPORT

### Key Concerns for Hospital

**Record vital signs – Core – Red** – Currently do not capture height and weight in ED. Sometimes use estimated height and weight but do not use an estimate for BMI, need to standardize this process. Currently no doing growth charts on patients 18 to 20.

**Report hospital quality measures to CMS or the States- Core- Red-** Need to include the Meaningful Use Core measures, Lighthouse - NHQM; VTE; Stroke; ED Throughput content PowerInsight Reporting.

**Provide patients with an electronic copy of their health information (including diagnostic test results, problem list, medication lists, medication allergies, discharge summary-H, procedures-H), upon request (3 business days) - Core- Red-** Need to evaluate current procedures and length of time allowed for dictation, current process of 30 days puts Cook at risk for meeting this objective.

**Provide patients with an electronic copy of their discharge instructions and procedures at time of discharge, upon request- Core- Red-** Although this is part of the plan for the current upgrade they do not have a process to provide this to patients. Need to define how they will handle the depart process and if they continue to use a modified depart process with some discharge Instructions, they will have to write their own reports.

**Capability to exchange key clinical information (for example, discharge summary-H, procedures-H, problem list, medication list, medication allergies, diagnostic test results), among providers of care and patient authorized entities electronically- Core- Red-** Currently do not have a plan on how they are going to handle this or partner with.

**Eligible hospital or CAH who receives a patient from another setting of care or believes an encounter is relevant should perform medication reconciliation- Menu- Red-** Currently using Med Profile but are not recording electronically that it was done.

### Key Concerns for Eligible Providers

**More than 40% of all permissible prescriptions written by the eligible provider are transmitted electronically using certified EHR technology- Core- Red-** Currently have RxWriter. ePrescribing is not on the plan to implement.

**Record vital signs (height, weight, blood pressure, calculates and display: BMI, plot and display growth charts for children 2-20 years, including BMI.)- Core- Red-** Not able to go into this objective in detail due to time constraints although they stated they do not believe this is happening consistently. Cook needs to review current practices and process and determine gaps based on objective percentages.

**Record smoking status for patients 13 years old or older- Core- Red-** Not able to go into this objective in detail due to time constraints although they stated they do not believe this is happening consistently. Cook needs to review current practices and process and determine gaps based on objective percentages.

**Report hospital quality measures to CMS or the States- Core- Red-** Not able to go into this objective in detail due to time constraints although they stated they do not believe this is happening consistently. Cook needs to review current practices and process and determine gaps based on objective percentages.

**Key Concerns for Eligible Providers (Cont.)**

**Provide patients with an electronic copy of their health information (including diagnostic test results, problem list, medication lists, medication allergies, discharge summary-H, procedures-H), upon request (3 business days) - Core- Red-** Need to evaluate current procedures and length of time allowed for dictation, current process of 30 days puts Cook at risk for meeting this objective.

**Provide patients with an electronic copy of their discharge instructions and procedures at time of discharge, upon request- Core- Red-** Although this is part of the plan for the current upgrade they do not have a process to provide this to patients. Need to define how they will handle the depart process and if they continue to use a modified depart process with some discharge Instructions, they will have to write their own reports

**Provide patients with timely electronic access to their health information (including lab results, problem list, medication lists, medication allergies) within 4 business days of the information being available to the EP- Menu- Red-** Stated that they believe that 90% of their patient population do not have access to utilizing electronic access. Need to consider how they are going to handle this from a long term perspective as this objective increases in future stages.

**Capability to exchange key clinical information (for example, problem list, medication list, medication allergies, diagnostic test results), among providers of care and patient authorized entities electronically- Core- Red-** Not able to go into this objective in detail due to time constraints although they stated they do not believe this is happening consistently. Cook needs to review current practices and process and determine gaps based on objective percentages.

**Eligible provider who receives a patient from another setting of care or believes an encounter is relevant should perform medication reconciliation- Menu – Red-** Not able to go into this objective in detail due to time constraints although they stated they do not believe this is happening consistently. Cook needs to review current practices and process and determine gaps based on objective percentages.

**The eligible provider who transitions their patient to another setting of care or provider of care or refers their patient to another provider of care should provide summary of care record for each transition of care or referral. - Menu- Red-** Not able to go into this objective in detail due to time constraints although they stated they do not believe this is happening consistently. Cook needs to review current practices and process and determine gaps based on objective percentages.



## SUMMARY REPORT

Below is a list of deliverables from workshop and what they are and answers to follow-up item that we took as action items.

### DELIVERABLES

PDF versions of the 2 PowerPoint Presentations –MU Overview and Meaningful Use Targeted Capabilities

- For your use to educate others on the team

Meaningful Use Workshop Output Final.xlsx

- Includes a dashboard of where you are from current adoption to IT effort to clinical effort on each objective for both hospital and eligible provider.
- Captures current state and some of the discussion held during the workshop
- Provides action items of things that you may already have started or need to start.
- Provides additional considerations/notes
- This is as accurate as our discussion during workshop. An actual meaningful use assessment would need to occur to provide accurate details of where you are at.

Stimulus Financial Model.xlsx

- This is the financial modeling tool I spoke about. The information included is what was out on AHD and is definitely not complete. Follow the instructions and include accurate, up-to-date information to get a clearer picture of your possible incentives. Eligible provider details can also be entered to get a clear picture of the total eligible provider incentive possible.

Meaningful\_Use\_Solution\_Crosswalk 2011\_1\_12 Update\_XLS Version.xlsx

<https://www.ucern.com/docs/DOC-78888>

- This is the updated crosswalk that includes the quality measures.
- Briefs that have been released to help with understanding
- Key Definitions.pdf
- Brief-Nomenclature Standards.pdf
- Final Rule Whitepaper.pdf

Link to Security Risk Analysis Information

<http://www.hhs.gov/ocr/privacy/hipaa/administrative/securityrule/rafinalguidance.html>

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
February 18, 2011

ATTACHMENT #7

**February 2011 Emergency Purchases**

Ref	Vendor	Service	Supply/Service	Reason for Selection	Amount
1	Globe Medical Surgical Supply Co	Test kits, H Pylori for JSH	Supplies have been exhausted pending new contract execution	Vendor provided the lowest quotation meeting specifications	\$29,590.00
2	Alere	Reagents and assays for PHCC	Supplies have been exhausted pending new contract execution	Vendor is the sole distributor	\$24,900.00
3	Diagnostic Hybrids Inc	Influenza virus culture reagents	Supplies have been exhausted pending new contract execution	Vendor is the sole manufacturer and distributor	\$17,281.44
4	Anchor Mechanical	Remove/Install dampers at JSH	Failure has caused an urgent need to install new Powerhouse dampers	Vendor provided the lowest quotation meeting specifications	\$15,275.00
5	Precision Air Products Co	Service technician	Assess and repair process logic controller for laminar air flow system	Vendor is the manufacturer of the system provides the only trained technicians	\$2,809.00

Cook County Health and Hospitals System  
Minutes of the Finance Committee Meeting  
February 18, 2011

ATTACHMENT #8





# **CCHHS – Transforming Our System Through Growth and Efficiency**

## **Performance Improvement Update**

**Cook County Health and Hospitals System**

**February 18th, 2011**



# Transformation Economic Plan

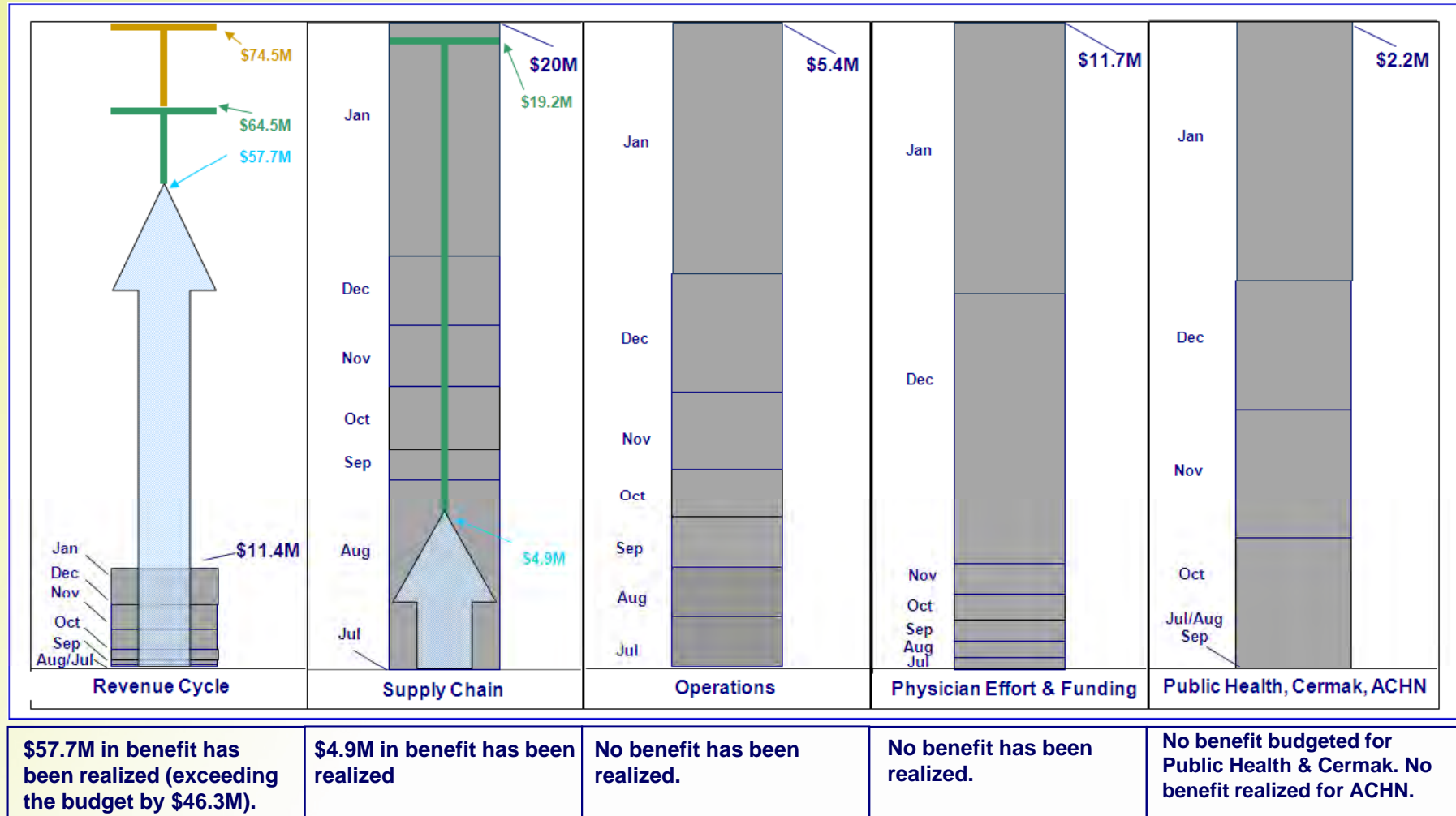
## Key Challenges to Driving Organizational Change

	24 MONTH VIEW		2011 VIEW	
Workstream	24 Month Value Proposition	ACTUAL Benefit Through 1/31/11	Budgeted CY2011 TARGETED BENEFIT <sup>1</sup>	ACTUAL 2011 Benefit - 1 Month Through 1/31/11
Revenue Cycle	\$150M	\$57.7M <sup>2</sup>	\$ 86.8M	\$7.3M
Operations	\$30M	\$0M	\$42.3M	\$0M
Public Health	\$0M	\$0M	\$0M	\$0M
Cermak	\$0M	\$0M	\$0M	\$0M
Supply Chain	\$41.5M	\$4.9M	\$28.7M	\$4.9M
ACHN	\$15.8M	\$0M	\$14.5M	\$0M
Physician Effort and Funding	\$76.5M	\$0M	\$69.7M	\$0M
Total	\$313.8M	\$62.6M	\$242M	\$12.2M

<sup>1</sup> Budgeted target for CY2011

<sup>2</sup> Actual benefit realized through 12/31/10 has been adjusted due to the reconciliation process.

# Transformation Benefits Dashboard - Overall Progress Status vs. Plan - As of January 31<sup>st</sup>, 2011



All dollar amounts are in Millions.



- Shading indicates budgeted benefit goal



- Blue arrow indicates actual benefit achieved



- Green hash indicates total benefit confirmed but not yet realized



- Yellow hash indicates total benefit with confirmation in progress but not yet realized

# Accomplishments Update

## Revenue Cycle

- Conducted Inpatient Coding assessment;
- Conducted educational webinars for all CCHHS coders:
- *HIM Director candidates interviewed; candidate identified however candidate accepted offer from another health system*
- Conducted Physician Billing training session with ED. Successfully trained 42 Physicians. Future training sessions include: Trauma, ENT, OB GYN, GI, St. Anthony Family Practice Deliveries, Pain Management

## Operations

- Developed draft process for position control
- Redesigned the ED front end processes scheduled for education in February and implementation March 1
- Initiated lab and radiology process teams to reduce turnaround times in the Emergency and Trauma Service

## Physician Effort & Funding

- Presented results of the Physician Effort survey to the Physician Effort and Funding Steering Committee on February 9, 2011
- Developed a roadmap to address operational inefficiencies, including capacity and support staff allocation, for the General Medicine Clinic, Orthopedic Clinic and Ambulatory Surgery Center

# Accomplishments Update

## Supply Chain

- Renegotiated GPO Agreement with guaranteed savings of \$18M in implemented savings over 2 years
- Issued RFP for med/surg distribution to enhance relationship and maximize programs available
- Completed supply reorganization in Trauma Department
- Successfully paid Amerisource Bergen Net 15 (working with County A/P) which will result in an increase in the cost minus to 4.5% and annual savings of \$460K

## Recruitment, Retention & System Wide Compensation

- Developed and shared preliminary results from the cultural competency survey
- Developed an initial library of recruiting resources to source candidates
- Analyzed market-competitive compensation levels for 30+ benchmark nursing positions for the Chief Clinical Officer
- Completed the market assessment (market pricing) of 110+ nonunion benchmark positions
- Developed a total rewards philosophy for CCHHS

## ACHN

- Established standardized operating model to allow for more predictable operations and improve patient throughput and access to care for ambulatory care
- Established core measurement for physician and staff productivity standards to enable workforce efficiency to support future growth of services for ambulatory care
- Patient Access activities such as pre-processing and central scheduling aligned to support operational changes

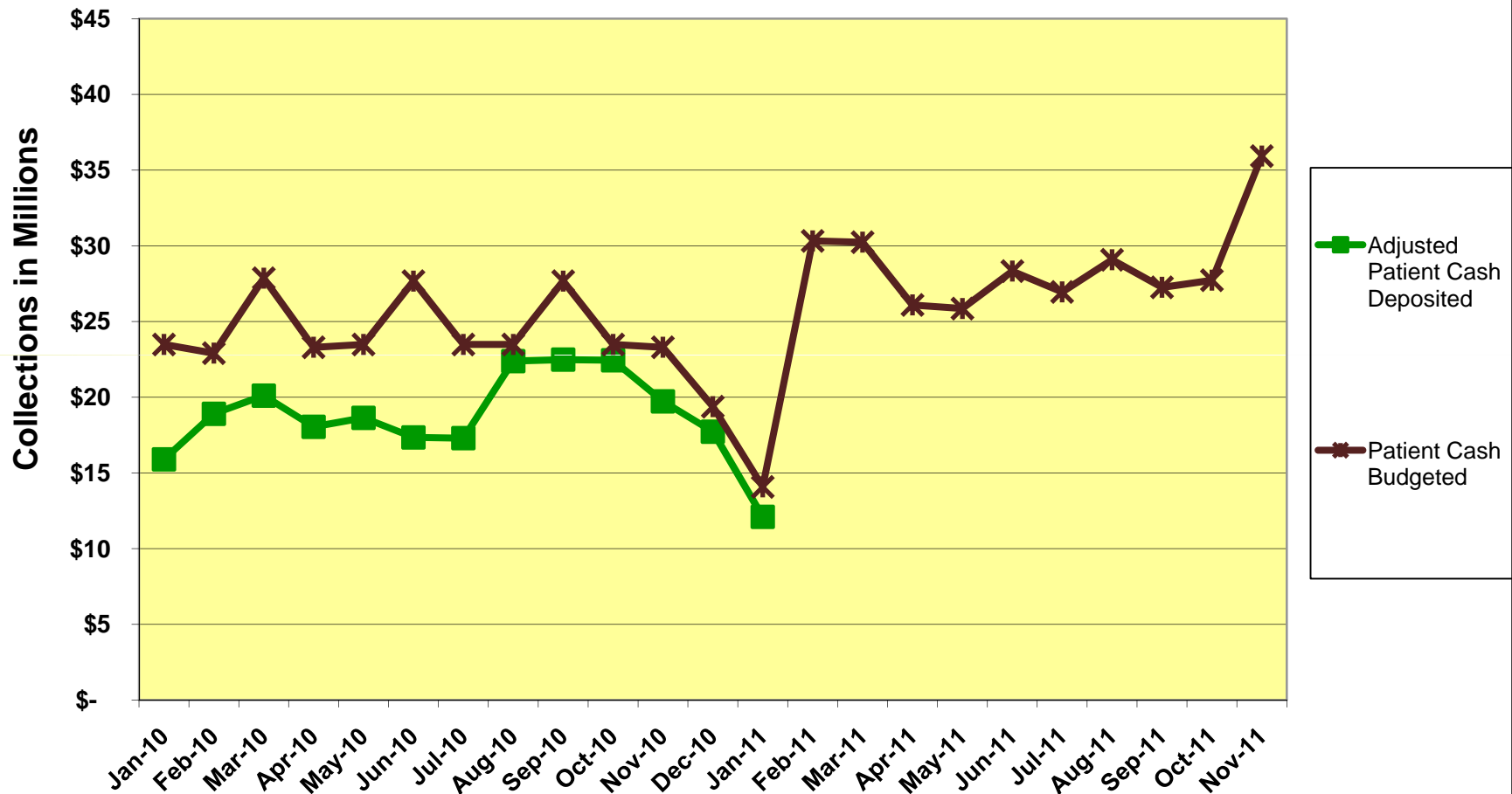
CCHHS Revenue Cycle Benefit Summary  
(Backlog Reduction/High Priority Focused Efforts)

Updated: 2/4/2011

		Total Focused AR Inventory		Resolved	Remaining	Cash Collected and Posted	Cash Collected and Posted	Cash Collected and Posted	Cash Collected and Posted	Cash Collected and Posted	Cumulative Total To Date
Backlog Source		Accounts	Balance	Balance	Balance	Aug-Sept 8/17/10 - 9/30/10	Oct 10/1/10 - 10/31/10	Nov 11/1/10 - 11/30/10	Dec 12/1/10 - 12/31/10	Jan 1/1/11 - 1/31/11	Cash Collected and Posted Total 8/17/10 - 1/31/11
Third Party Account Follow Up (VBO) <sup>(1) (2)</sup>		38,092	\$69,663,363	\$17,969,253	\$51,694,110	\$5,867,900	\$2,111,885	\$1,401,570	\$1,833,832	\$1,714,764	\$12,929,951
1-Day Stays		620	\$1,844,842	\$106,296	\$1,738,546	\$41,630	\$129,151	\$7,313	\$3,864	\$2,497	\$184,454
Medicaid Rejects		220	\$1,701,907	\$386,316	\$1,315,591	\$139,311	\$165,415	\$0	\$55,488	\$24,072	\$384,285
CEA IP Medicaid Billing		6,570	\$146,144,676	\$28,624,121	\$117,520,555	\$6,075,141	\$8,651,617	\$5,711,360	\$5,669,321	\$3,891,545	\$29,998,985
Related OP Medicaid Billing		7,620	\$3,471,334	\$1,921,839	\$1,549,494	\$599,923	\$770,778	\$896,715	\$831,094	\$763,431	\$3,861,942
IP Coding		1,573	\$19,157,164	\$6,795,871	\$12,361,293	\$3,386,653	\$1,695,088	\$160,058	\$266,262	\$93,121	\$5,601,182
OP Coding		89,314	\$21,068,352	\$3,035,408	\$18,032,944	\$564,967	\$497,824	\$127,010	\$96,943	\$33,672	\$1,320,416
Claims Editing Billing Backlog		30,133	\$12,125,946	\$2,917,657	\$9,208,290	\$392,601	\$183,644	\$180,065	\$677,818	\$516,617	\$1,950,745
Medicare GT60 Rebill Project		20,011	\$3,879,002	\$134,308	\$3,744,694	\$0	\$0	\$20,474	\$36,681	\$43,645	\$100,800
Eligibility Verification Project		8,504	\$23,964,339	(\$16,406)	\$23,980,745	\$0	\$0	\$0	\$204	\$33,980	\$34,185
Dialysis		32	\$162,290	\$4,420	\$157,870	\$0	\$4,431	\$6,683	\$0	\$0	\$11,114
Oncology (Chemo)		931	\$773,045	\$1,743,234	(\$970,189)	\$0	\$0	\$735	\$876,213	\$138,811	\$1,015,759
Clinic C Pre-Admission Testing		4,636	\$0	\$0	\$0	\$253	\$81,286	\$119,634	\$86,924	\$19,916	\$308,012
PreProcessing Center PreRegistration		646	\$93,462	\$46,386	\$0	\$0	\$0	\$114	\$22,706	\$4,835	\$27,654
Interim Billing		3	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal @ Current Date		208,905	\$304,049,721	\$63,668,704	\$240,333,942	\$17,068,377	\$14,291,120	\$8,631,730	\$10,457,350	\$7,280,907	\$57,729,485
Placeholder Categories											
Same Day Surgery		In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Radiation Therapy		In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pain Management		In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OR Charge Capture/Billing		In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ED Charge Capture		In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal Placeholder Categories			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total		208,905	\$304,049,721	\$63,668,704	\$240,333,942	\$17,068,377	\$14,291,120	\$8,631,730	\$10,457,350	\$7,280,907	\$57,729,485

1) Third Party Account Follow Up: Refer to page 2 for categories representing multiple remediation activities which have been seperately stated to avoid duplicate accounting.  
2) One-time third party account follow up placement; representing IP>\$25K<365 days; OP>\$300<365 days and weekly ongoing and placements representing IP>\$25K>60 days; OP>\$300>60 days.  
3) Cash collected is defined as incremental cash where general account history reflected inactivity.  
4) Note: This analysis excludes inventory of unposted payments which may represent a combination of payments posted to unapplied cash as well as payments that may not yet be posted.  
5) Note: This analysis includes some takebacks: however, due to posting inconsistencies, they may not represent all takebacks incurred for the period (reconciliation in process).  
6) Note: Credit balances are a result of adjustments equal to greater than the account balance and variances are being researched and resolved.

## CCHHS Budgeted Patient Cash Summary



- 1) Decrease in Dec cash due to claims delay impact from Siemens migration effective 12/1/10.
- 2) Incremental decrease in January due to claims delay impact from 1/1/11 price increase implementation.
- 3) Deposits expected to rebound in Feb, Mar, and April
- 4) Nov 2011 increase reflects expected Medicaid retroactive rate update; timing of payment is dependent on state resolution.



# Reasons for Cash Deposit Decline in December and January

- Siemens Migration Go Live 12/1/10
- First set of claims for dates of service beginning 12/1/10 were released 12/17/10 (13 business days) and imported into Nebo on 12/20/10
  - The first 5 business days were standard initial system bill hold days
  - The additional 8 days were due to completion of Siemens and NEBO program testing to support continuation of the “all inclusive” claims generation
  - Softmed interface issue subsequently contributed to claims delay
- 1/1/11 Price Increase
  - First set of claims for dates of service beginning 1/1/11 were delayed to allow for implementation of price increase effective January 1st
  - Claims were released 1/14/11 (10 business days, five of which represent standard system bill hold days from date of discharge)
- NEBO delays in processing and Holiday closures the week claims were imported
- Professional Fee Billing temporarily discontinued effective 11/12/10





CCHHS Revenue Cycle Benefit Summary  
(Backlog Reduction/High Priority Focused Efforts)

Updated: 2/4/2011

		Total Focused AR Inventory		Resolved	Remaining	Cash Collected and Posted	Cash Collected and Posted	Cash Collected and Posted	Cash Collected and Posted	Cash Collected and Posted	Cumulative Total To Date
Backlog Source	Accounts	Balance	Balance	Balance	Balance	Aug-Sept	Oct	Nov	Dec	Jan	Cash Collected and Posted
						8/17/10 - 9/30/10	10/1/10 - 10/31/10	11/1/10 - 11/30/10	12/1/10 - 12/31/10	1/1/11 - 1/31/11	Total
											8/17/10 - 1/31/11
VBO- Third Party Account Follow Up (General)	19,797	\$47,049,752	\$11,340,088	\$35,709,664	\$35,709,664	\$3,296,492	\$1,285,113	\$1,213,423	\$1,287,393	\$1,159,805	\$8,242,226
Payment Posting Cleanup Project	-	\$0	\$0	\$0	\$0	\$42,405	\$0	\$0	\$0	\$0	\$42,405
1-Day Stays	-	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Medicaid Rejects	21	\$935,695	\$29,590	\$906,105	\$906,105	\$0	\$30,090	\$0	\$0	\$0	\$30,090
IP Coding	60	\$3,264,245	\$2,335,333	\$928,913	\$928,913	\$1,912,889	\$283,418	\$0	\$45,595	\$0	\$2,241,902
OP Coding	5,378	\$5,386,859	\$2,255,366	\$3,131,493	\$3,131,493	\$414,642	\$370,639	\$99,917	\$182,678	\$46,419	\$1,114,295
Claims Editing Billing Backlog	2,886	\$3,978,459	\$1,151,728	\$2,826,731	\$2,826,731	\$199,717	\$141,594	\$59,334	\$91,957	\$60,401	\$553,002
Medicare GT60 Rebill Project	52	\$33,415	\$4,736	\$28,680	\$28,680	\$0	\$0	\$2,323	\$50	\$46	\$2,419
Eligibility - E1	6,904	\$3,707,236	\$651,356	\$3,055,880	\$3,055,880	\$0	\$0	\$26,574	\$226,135	\$311,343	\$564,051
Eligibility - E2	2,926	\$4,818,601	\$174,307	\$4,644,294	\$4,644,294	\$0	\$0	\$0	\$25	\$136,749	\$136,774
Dialysis	54	\$489,099	\$26,749	\$462,350	\$462,350	\$1,755	\$1,031	\$0	\$0	\$0	\$2,786
Clinic C Pre-Admission Testing	6	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PreProcessing Center PreRegistration	7	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interim Billing	1	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal @ Current Date	38,092	\$69,663,363	\$17,969,253	\$51,694,110	\$51,694,110	\$5,867,900	\$2,111,885	\$1,401,570	\$1,833,832	\$1,714,764	\$12,929,951
Placeholder Categories											
Same Day Surgery	In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Radiation Therapy	In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pain Management	In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OR Charge Capture/Billing	In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ED Charege Capture	In process	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal Placeholder Categories		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	38,092	\$69,663,363	\$17,969,253	\$51,694,110	\$51,694,110	\$5,867,900	\$2,111,885	\$1,401,570	\$1,833,832	\$1,714,764	\$12,929,951

- 1) VBO Cash includes only cash from worked accounts.
- 2) Cash Collected and Posted excludes any payments made prior to VBO Placement Date.
- 3) The importance of this second page is to depict the level of effort required/touches by many areas to resolve outstanding AR that was placed with the Virtual Business Office.